



# Modernize your VMWare Workloads with Azure VMware Solution

## 20% discount

Until Dec 31, 2024

Azure VMware Solution (AVS) provides a rapid path to the cloud by migrating VMware workloads to Azure without the need for re-architecting. John Keells IT's certified experts assess the VMware environment and offer a comprehensive report with cost-effective recommendations. Our team works together with VMware and Microsoft to optimize performance and efficiency in the AVS environment. AVS enables the deployment, management, backup, and monitoring of VMware workloads on Azure while maintaining operational consistency.

#### Why Choose AVS?

- Reduce on-premises infrastructure
- Scale data center capacity as needed
- Lower upfront costs and hardware delays
- Improve efficiency, cost savings, and application updates
- Ensure disaster recovery with an on-demand recovery site
- Integrate with Azure services for modernization

### Assessment Approach

- Phase 1: Plan, Discover, Create Assessment
- Phase 2: Execute Assessment with Microsoft's New Tool
- Phase 3: Perform TCO Analysis
- Phase 4: Review findings with Client

#### **Customer Benefits**

- Seamless scalability, automation, and fast provisioning on Azure
- Reduced TCO compared to on-premises and native cloud solutions
- Maximize VMware investments with Azure
- Seamlessly integrate VMware applications with Azure's native services
- Leverage existing skills, saving both time and money on training

#### **Potential Customers for AVS**

- Enterprise businesses with on-prem VMware
- Industries with stringent compliance requirements
- Enterprises with seasonal workloads
- Critical clients needing single-digit RPO & RTO (BCP/DR)
- Cost optimizing enterprises
- Tech-intensive businesses
- Existing cloud users seeking workload consolidation

#### **Key Deliverables**

- Assessment Report on application and data
- TCO Analysis for Azure workload
- Recommendations, incl. AVS Migration
- High-Level Architecture Diagram

#### **Choose John Keells IT for:**

- Certified Azure Administrator Associates
  & Azure Solution Architect Experts
- VM Assessment and VMware Migration Expertise
- Seamless VMware Infrastructure Deployment, Expansion, and Optimization
- Proven Microsoft Solution Partner
- Customer-Focused Efficiency and Modernization Commitment

