



ZONES™

MXDR With Threat Protection

Advance your security measures
with Zones MXDR

Consider **IT** done.

AGENDA

- About Zones
- Why Zones
- Why Zones Professional Services
- Security Operations Platform
- Microsoft Sentinel Core Capabilities
- Why Zones for Security Operations
- Zones MXDR + Microsoft MXDR Features
- Value Add Services
- Zones Value Proposition

EXPERTS AT WHAT WE DO



Cloud and data center security engineering teams with over **225** years of combined experience



400+ Engineers & technicians
1000+ Certifications

ZONES



2600-plus employees across the globe and a network of **hundreds** of partners



330+ sales executives ready to guide customers to the right IT solution



- **Next-generation digital tools** for IT management
- Unparalleled global supply chain
- Services-led IT solutions

WHY ZONES



Valued Partnerships:
Collaborations with
over 10K partners
and vendors.

Global Reach:
Spanning over 80
countries, ensuring
global solutions.



Expertise: Over 30
years as an industry
leader in IT solutions.
Over 10 years in
cloud solutions

Diversity: Recognized
Minority Business
Enterprise with a
strong Supplier
Diversity Program.



Client-Centric: Real-
time reporting, order
status, and inventory
management
through myZones.



**Comprehensive
Offerings:** From
Global Supply Chain
as a Service to
Managed Services,
addressing all cloud
needs.



MICROSOFT ALLIANCE

Current Solutions Partner Designations & Specializations


Infrastructure
Azure

Specialist
Azure Virtual Desktop


Modern Work

Specialist
Modernize Endpoints


Security

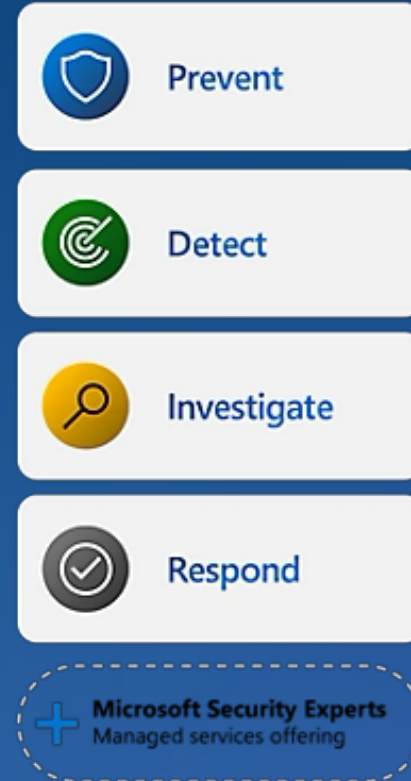
Specialist
Cloud Security
Identity and Access
Management


Data & AI
Azure

A unified security operations platform

Microsoft Sentinel and Defender XDR together

300+ data sources including:



MICROSOFT SENTINEL CORE CAPABILITIES

Collect



Data

Data
Connectors

Monitor and Detect



Visibility

Workbooks
Watchlists



Intelligence

TI
Enrichment



Analytics

Analytic Rules:
Scheduled
NRT
Fusion
Anomalies



Hunting

Hunting
Queries
Notebooks

Investigate



Incidents

Incident
Management
and
Investigations



Automation

Remediation
Playbooks
And
Automation
Rules


Respond

WHY ZONES FOR SECURITY MXDR OPERATIONS

-  Data never leaves your Microsoft tenant. You own it, you control it.
-  Zones MSSP Lighthouse validated by Microsoft
40+Microsoft certified security professional
-  200+ professionals with Microsoft certification
-  500+ professionals with cross-industry certification (Cisco, PaloAlto, Dell, HP, etc)
-  Multi-Tenancy and Isolation
-  Least privilege, Role-Based Access Control (RBAC, Multi-Factor Authentication (MFA))
-  Encrypted Communication
-  Change Management



ZONES MXDR + MICROSOFT MXDR FEATURES

01  Service Level Agreements (SLA)

Industry-leading Service Level Agreements (SLA) with quick response times for High priority, Medium, and Low/Informational incidents

02  Monitoring and Alerting

Continuous 24/7/365 monitoring and alerting services

03  Automated Remediation

Automated Remediation for Identity, Email, Desktop/Server/Isolation, Network, Firewalls, and Cloud

04  Seamless integration

Seamless integration with case management solutions, such as ServiceNow.

05  Advanced Threat Hunting

Advanced threat hunting capabilities for proactive security measures.

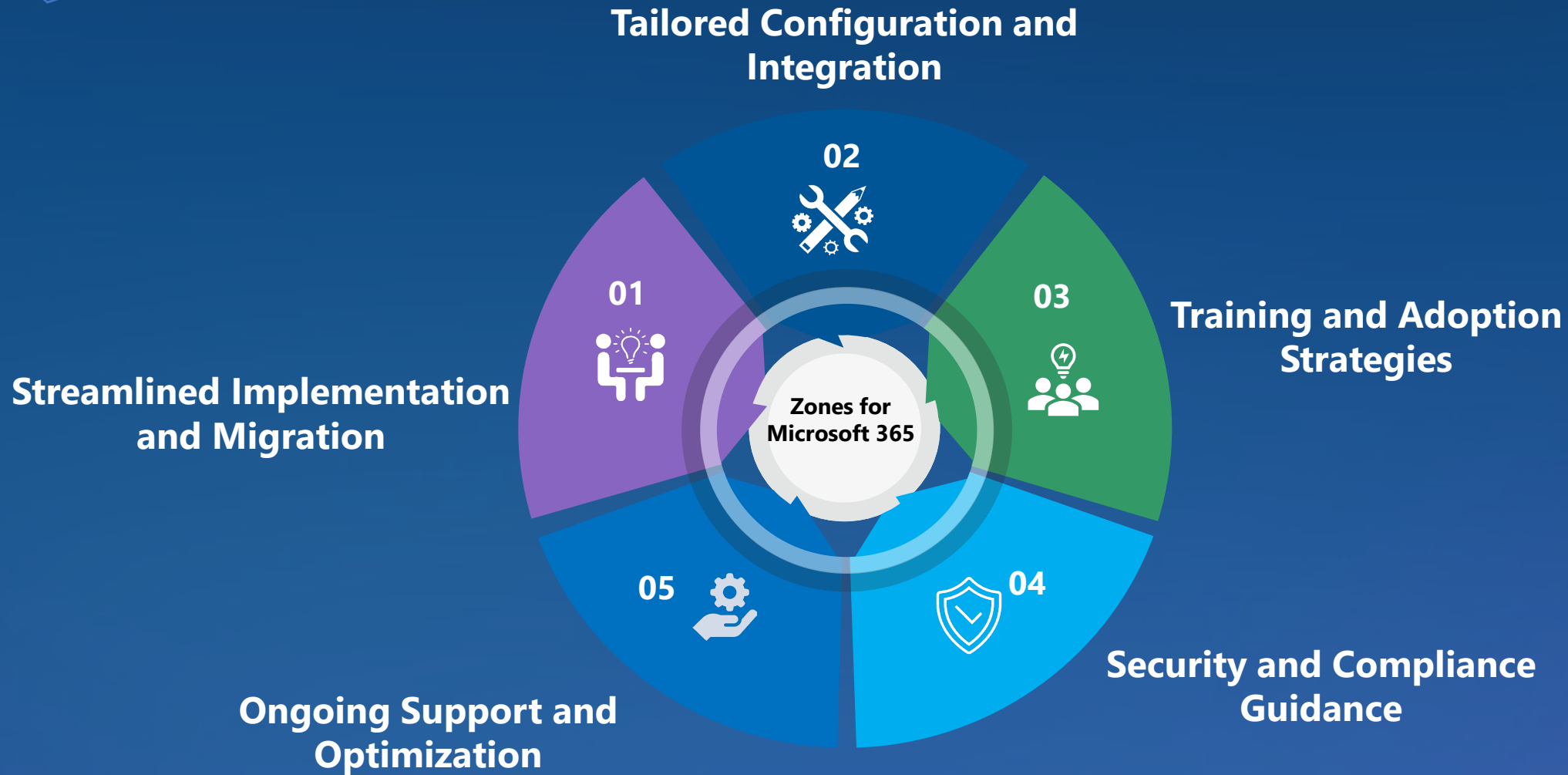
06  Threat Intel Integration

Integration of threat intelligence to enhance security measures.

07  Dashboard and Metrics

Access to real-time management dashboard, operational metrics and KPIs all in one place.

HOW CAN ZONES HELP MICROSOFT 365 CUSTOMERS?



VALUE TO THE CUSTOMER



Skilled Expertise



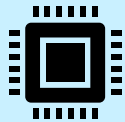
Continuous Monitoring



Cost-Efficiency



Scalability and Flexibility



Access to Advanced Technologies



Reduced Time to Response



Regulatory Compliance



Continuous Improvement

EXPECTED OUTCOMES



Business Continuity and Resilience



Improved Incident Resolution



Compliance Assurance



Cost-Efficiency



Strategic Security Planning



Enhanced Threat Detection and Prevention



Reduced Time to Incident Response:



Mitigation of Advanced Cyber Threats

VALUE ADD SERVICES



**Sentinel Engineering
Support**



Cost Management



Discovery services



**Vulnerability
Assessment**

OUR VALUES

AFTER MORE THAN
35 YEARS, OF
EXCELLENCE **ZONES IS:**



CUSTOMER-CENTERED

You matter. Always.
This one-to-one practice means you know who to call, by name.



BUILT FOR YOU

We start and end every process with your goals in mind with personalized solutions that match your business needs, budget, and desired outcomes.



RIGHT-SIZED

We take pride in our startup mentality with a global footprint. That's why our account leaders keep a small business book.
When you call, they answer.



FUTURE-FOCUSED

Our biggest wins happen when you get a digital setup that functions today but can handle tomorrow. Because tomorrow comes without warning.

Whatever you need,
Consider **IT** done.

Visit zones.com or call 800.408.ZONES today

ZONES