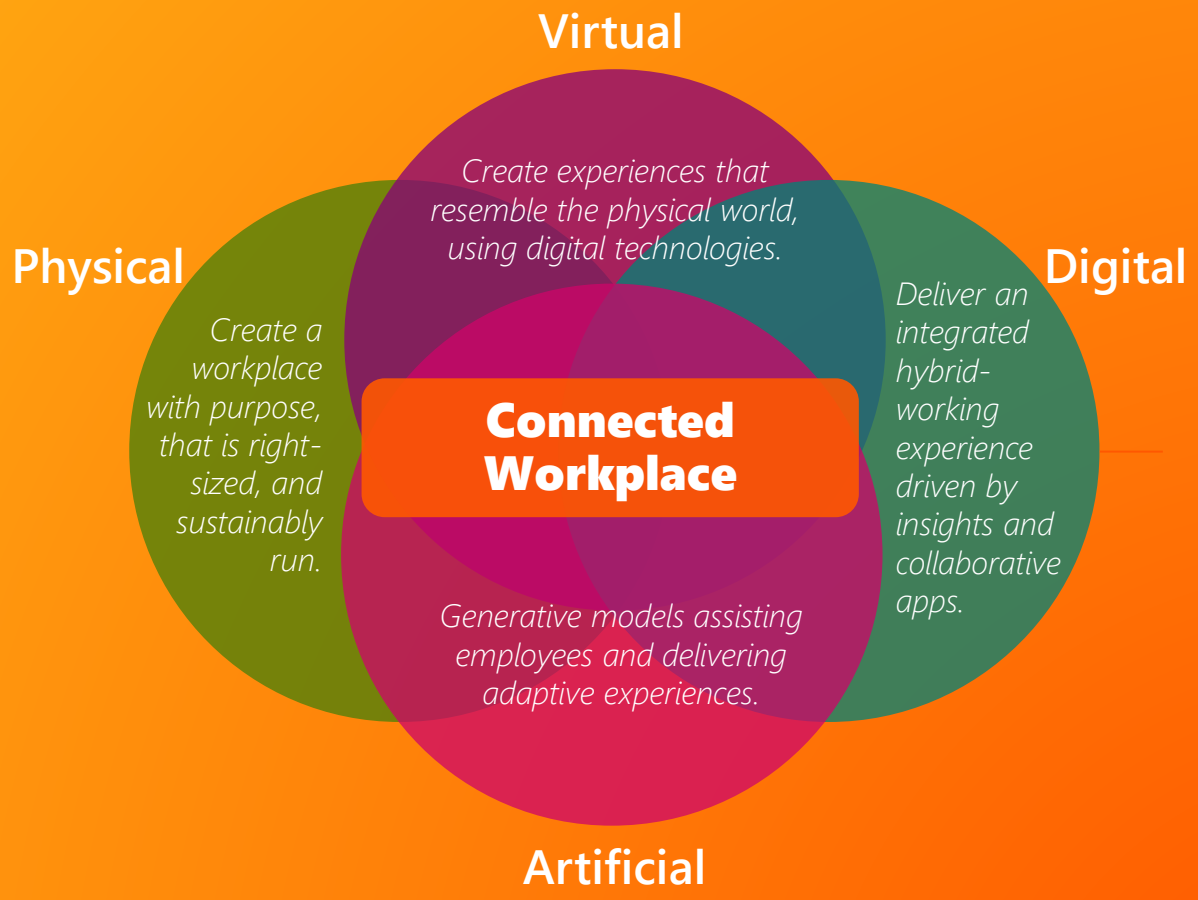
Do what matters
It's time to
RETHINK
Your Workplace
avanade
metrikus
Connect. Respond. Transform.

Hybrid Work is the Future of Work

A Connected Workplace provides an optimized environment that supports true flexibility, requiring technology to bridge across historically different worlds. This vision of hybrid work cannot be realized in a series of siloes. The role of technology is to bind the physical, digital, and virtual space together. This allows everyone to do, know, and share more; regardless of where, when, or how they're working.



Do what matters

Trends and Challenges

Global Trends

Even before the pandemic,

40%

of office space was unoccupied

Workplace Strategy Survey – CBRE 2017

Real estate costs typically account for

10-15%

of the average Fortune 500 company's cost base

LL. (2020). Fortune 500 and S&P 500 Companies: How they Use Real Estate Today

Businesses around the world could save

$1.5 trillion

in reduced rental costs by avoiding wasted office space

Philips Lighting, 2017

Challenges

- A bloated real estate portfolio with unneeded and unnecessary real estate costs
- Underutilized meeting rooms, offices spaces and desks
- Poor user experience in the office, causing frustration for individuals and whole teams
- Rapidly rising real estate and operating costs (energy costs, for example)
- A high carbon footprint and big environmental impact from your entire estate

Our Offering

Workplace Optimization Services

In partnership with Metrikus, we enable workplace leaders and real estate teams to ascertain the right size and right shape for their workplace and eliminate inefficiencies and unnecessary costs.

Do what matters

Outcomes

We enable organizations to consolidate space based on actual occupancy and usage data.

Significant cost reduction, while still delivering a great employee experience.

We achieved a **98X ROI** for a major UK bank

Workplace Optimization Accelerator

Proven benefits of our approach:

Take a holistic approach to optimize across physical, virtual and digital workplaces

Save on wasted costs

Improve space utilization in your buildings

Consolidate and right-size your estate

Save on unnecessary operating costs (e.g. energy)

Improve service delivery with proactive maintenance

Drive hybrid work habits

Improve employee collaboration

Stay ahead of the curve, and lay the groundwork for the future of work

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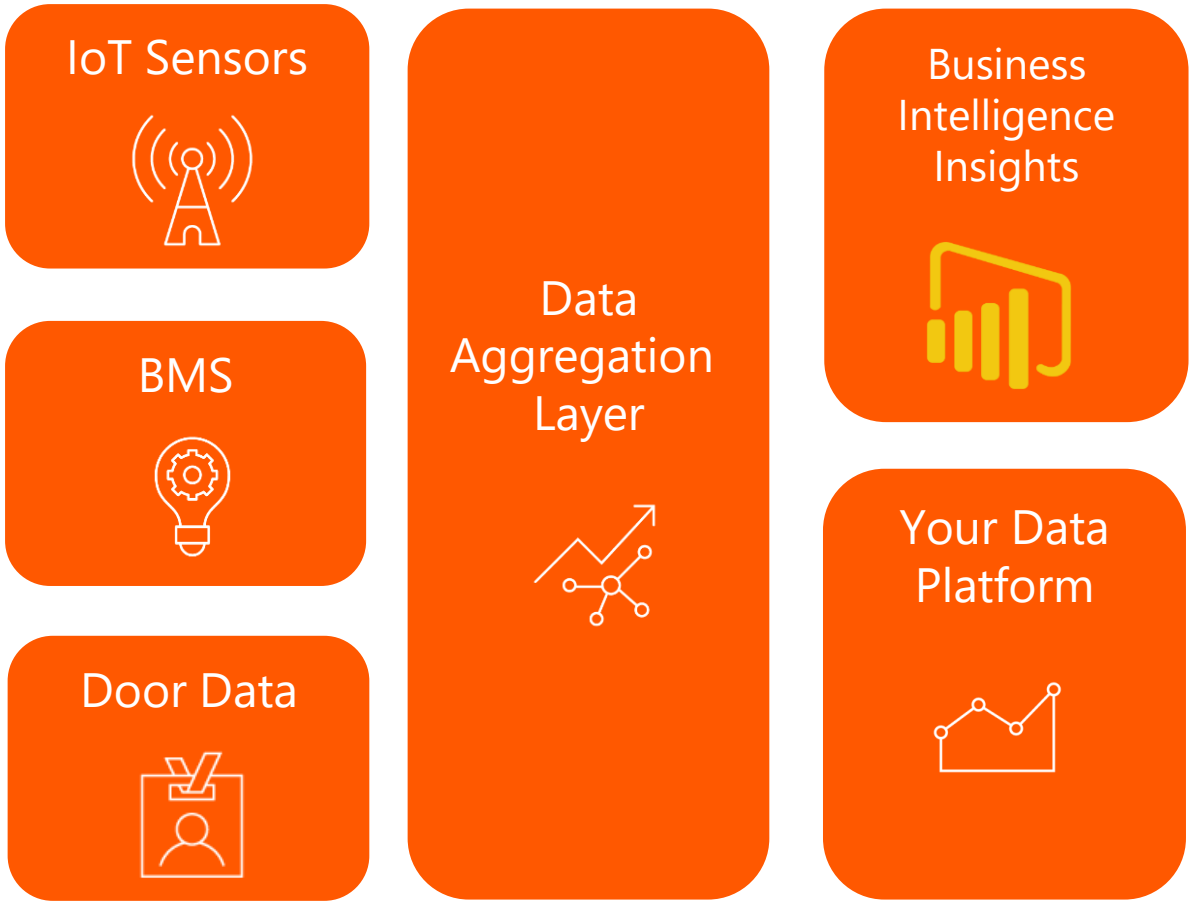
How we achieve this

Our advisory services can help you define global office standards, create a roadmap to the future workplace, or build the business case for innovative workplace technologies.

We begin this by creating a data picture of your building and, importantly, how your people utilize it.

High Level Solution Architecture



Getting Started – A Four Step Approach

Step 1: Agree data requirements to enable space planning and portfolio consolidation.

Step 2: Deploy sensors to collect usage data, covering key spaces to enable a true understanding of how teams are using space.

Step 3: Deliver personalized Business Intelligence dashboards to visualize key space metrics to business stakeholders.

Step 4: Analyze and deliver insight providing recommendations to reduce costs and improve employee experience - the optimized workplace.

Solution

Services

- Advisory services to elicit data/reporting requirements and understand strategic aims
- Ongoing data analysis to generate actionable insights and recommendations
- Business case production

Software:

- Microsoft PowerBI and Data Platform Services
- Metrikus data aggregation platform

Hardware:

- Occupancy and foot fall sensors integrated into the Metrikus platform

Activities

- Requirements workshop with FM, Real Estate and People teams
- Define sensor types and scope using key information requirements
- Carry out workshops with users around needs, UX, dashboarding
- Device onboarding and initial setup
- Delivery data analysis and dashboards
- Provision of actionable insights and recommendations
- Develop high level business case to support transformation

Outcomes

- A true understanding of space usage
- Opportunities identified to reduce cost and deliver a better employee experience
- Reduce carbon footprint and operating costs by rightsizing portfolio

Indicative duration 12 weeks

Indicative cost $50,000-$150,000

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Avanade is the global market leader in building innovative Microsoft solutions

As a joint venture formed in 2000 by Accenture and Microsoft, Avanade brings the best in Microsoft capabilities. With unique industry insights, unrivaled expertise and breadth of services, our 60,000 people **do what matters** for our clients and their customers every day.

60,000

Skilled and diverse professionals – **33%** of whom are women

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Let’s get started

This journey begins with a pilot project which can be right-sized for your organization. Costs provided are indicative of a typical pilot. For more information, or to reserve a spot for your pilot, please contact:

MicrosoftOfferings@avanade.com