



Dynamics 365 Business Central

# Connect your business to drive productivity and profits



As companies grow, they get to a tipping point where their current accounting or ERP systems can't keep up with demand, provide the insights needed to make informed decisions, or enable a mobile workforce.

## Supercharge your growing business with an all-in-one solution.

Microsoft Dynamics 365 Business Central is a comprehensive solution that helps SMBs connect their financials, sales, services, and operations to streamline and secure business processes, improve customer interactions, and make better decisions.



### Connect your business

Do your teams waste time looking for information and switching back and forth between apps?

Connect your people and processes with a single, unified solution so you can get more done using the tools you're already familiar with.



### Make smarter decisions

Can you easily analyze and share data with teams to inform decisions and improve customer service?

Get an end-to-end view of your business with reliable financial reporting and guide teams to optimal outcomes with predictive analytics and AI.



### Trust in a secure, flexible system

How do you keep your data secure and ensure compliance with industry and financial regulations?

Trust in a solution that helps maintain compliance and secure financial, customer, and personal data—all while delivering a 99.9% uptime service level agreement.

"We run almost all of our business with Dynamics 365, and now we're looking to integrate our forecasting, accounting, and finances."

- Keith James, Product Development Coordinator, Centric Mining Systems

# Run your entire business with a single solution

"If I get an email from a customer inquiring about an order, I just click on the Dynamics 365 add-in within Outlook. It pulls up all of the linked documents within the email message, so I don't have to go to another app to find the information."

– Christopher Gates, Business Operations Manager, Quantico Boot



Growth is stalling because your systems and processes can't keep up.



Decisions are being made based on intuition, not factual data.



Data security and compliance are at risk.

## With Dynamics 365:

### Streamline business processes with a single, comprehensive solution.

- **Automate tasks and improve workflows** across accounting, sales, purchasing, inventory, and customer interactions with a business management solution that is deeply integrated with Microsoft 365.
- **Accelerate the quote to cash process** by quickly acting on sales-related inquiries, managing service requests, and processing payments—all from within Outlook.

### Make smarter business decisions.

- **Centralize data** from finance, sales, service, and operations to get an accurate view of your entire business.
- **Optimize inventory levels** by using built-in intelligence to predict when and what to replenish.
- **Improve financial reporting** with seamless Excel integration and advanced analytics from Power BI.
- **Increase sales** by focusing on the right opportunities and responding quickly to customer inquiries.

### Trust in a secure, flexible solution.

- **Secure business processes and ensure audit trails** with easy-to-create workflows and controls to secure purchasing, credit authorization, and vendor payment processes.
- **Handle, store, and transmit data securely** across your systems while protecting it from unauthorized access with automatic Microsoft datacenter encryption.
- **Start with what you need** and grow at your own pace by adding capabilities and other Dynamics 365 solutions over time.



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