



Microsoft Fabric Proof of Value

High-Level Workplan



Over a 2-week period, our team will collaborate closely with your stakeholders to ensure the assessment is aligned with your organisational objectives. The process will involve reviewing your existing technological framework, a focused examination of Microsoft Fabric's capacity to meet your current and anticipated needs and a selected use case demonstration. The engagement will culminate in (i) a tailored report that offers essential insights, concrete outcomes, and practical, actionable advice and (ii) a Use-Case demonstration.



KICK-OFF

Initial session to review prerequisites, organise attendees, schedule workshops, and initiate Microsoft Fabric activation.



DISCOVERY PHASE (DAYS 1-2)

Overview of Microsoft Fabric, "Art of Possible" session, integration into existing data strategy, and PoV objectives definition.



DEVELOPMENT PHASE (DAYS 3-8)

Environment setup, data preparation, model development, and dashboard generation.



CLOSE OUT (DAYS 9-10)

Review PoV results with your project team and outline next steps.

Comprehensive Tailored Fabric POV Report



This Proof-of-Value report will guide you in leveraging Microsoft Fabric to achieve your business goals, streamline operations, and drive informed decision-making. It is designed to provide you with a detailed understanding of how Microsoft Fabric can be integrated into your operations and maximise its value.



Unlock the Power of Microsoft Fabric

Schedule your Fabric Proof-of-Value and take the first step towards a smarter, data-driven future.

Included in your Microsoft Fabric POV Report



Detailed Findings

An in-depth analysis of how Microsoft Fabric fits within your current technological framework, including strengths, potential challenges, and opportunities.



Actionable Recommendations

Practical, actionable advice on how to leverage Microsoft Fabric to achieve your business goals. This includes specific steps to integrate the platform into your operations and maximise its value.



Future Roadmap

A proposed roadmap outlining the next steps for implementation, scalability, and further exploration of Microsoft Fabric's capabilities.



Use-Case Demonstration

A clear example of how Microsoft Fabric can be applied to a specific, high-priority use case within your organisation, illustrating its practical benefits.



Strategic Insights

Insights into how Microsoft Fabric can transform your data management and analytics capabilities, helping you make informed decisions about its adoption and implementation.

Why Choose Us



- ✓ Microsoft Partner since 2004.
- ✓ Proven Track Record: Working with enterprise businesses on complex projects for over 20 years.
- ✓ Cutting Edge Tools & Techniques: The latest advancements in AI and analytics to provide deeper insights.

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Our Specialisations



- Data & AI Azure - Specialist Analytics
- Digital & App Innovation Azure - Specialist Migrate Enterprise Applicatios to Microsoft Azure
- Data & AI Azure - Specialist Migrate Enterprise Applicatios to Microsoft Azure
- Infrastructure Azure

We are so proud to have successfully achieved these esteemed specialisations from Microsoft which are a testament to our exceptional capabilities and commitment to technological excellence.

Achieving these specialisations, demonstrates our adeptness in addressing complex business challenges and our deep expertise and consistent success in implementing Azure solutions.

"Achieving the Specialisation for Migrating Enterprise Applications to Microsoft Azure is commendable. Among our expansive global network of partners, only a handful exhibit the expertise and dedication necessary to earn this distinction. OpenSky's accomplishment positions them in this elite group, emphasising their skill in delivering superior Azure migration solutions. We are thrilled that OpenSky has reached this pinnacle, further enhancing their offering to our shared clientele in their digital transformation journey."

Clare Hillis, Microsoft Head of Channel Sales, Ireland.



The trio of ISO accreditations signifies OpenSky's holistic commitment to operational excellence and sets a benchmark for industry standards. Clients can trust that we will meet these highest international standards, ensuring exceptional service delivery, robust security measures, and superior quality management.