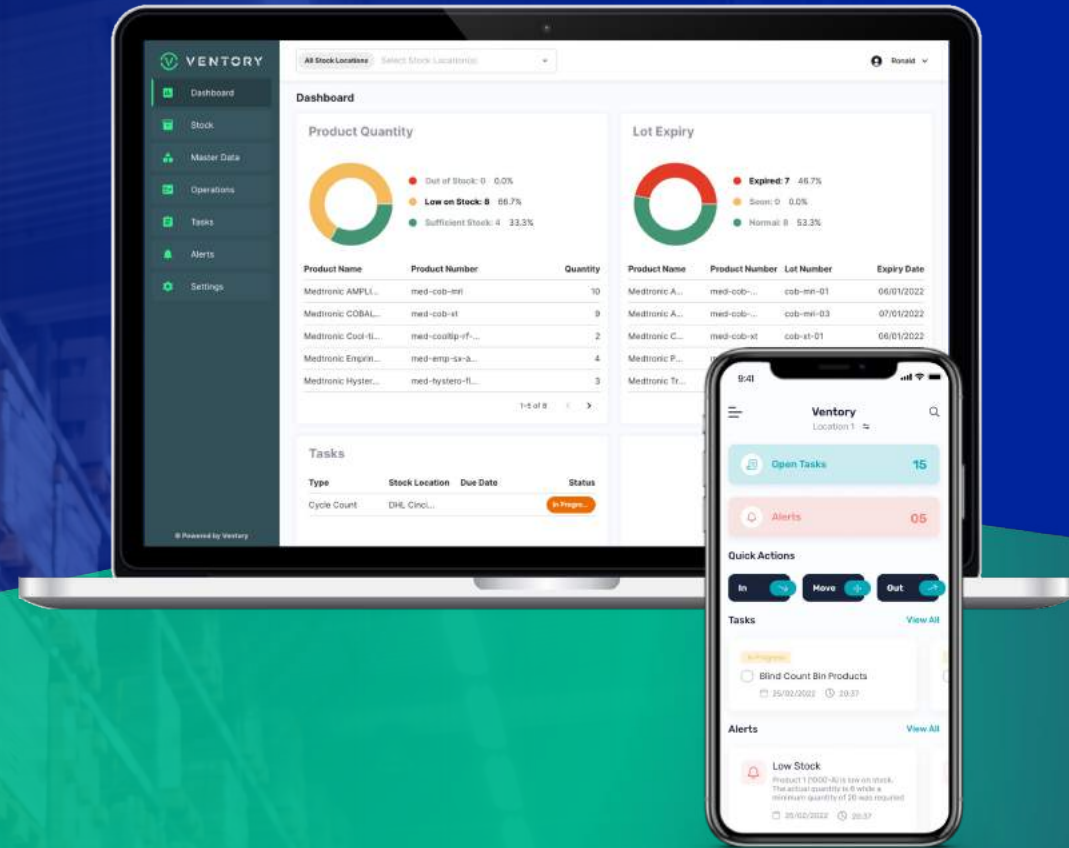



SOLUTION DECK

REMOTE VISIBILITY & CONTROL OVER YOUR FIELD INVENTORY

SOLVING A 3 TRILLION DOLLAR PROBLEM



A man wearing a brown suit, a dark tie, and a brown bowler hat. His face is obscured by a large, white, fluffy cloud. The background is a soft-focus sky with light clouds and several small birds flying. The overall tone is contemplative and surreal.

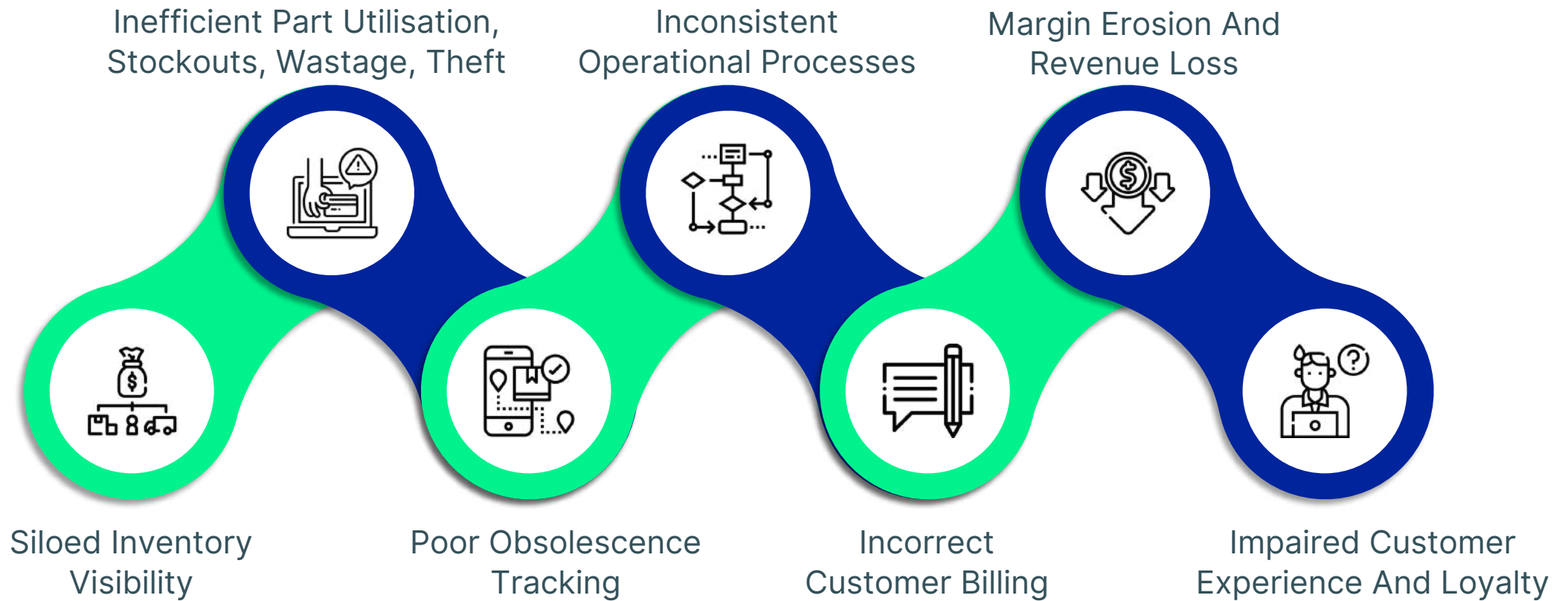
**YOU CANNOT FIX
WHAT YOU CANNOT SEE**

30-50% OF INVENTORY IS STORED IN TIER 3 AND BEYOND LOCATIONS

FRAGMENTED
UNDIGITIZED
OUT OF CONTROL



NEED FOR VISIBILITY AND CONTROL



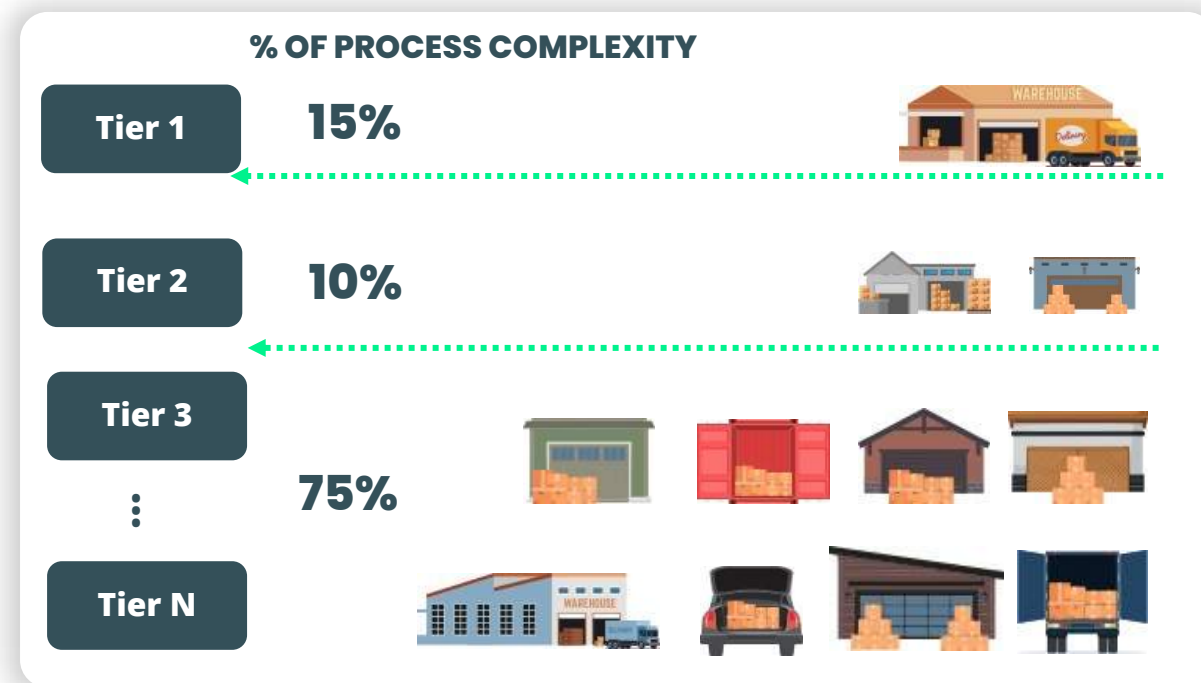
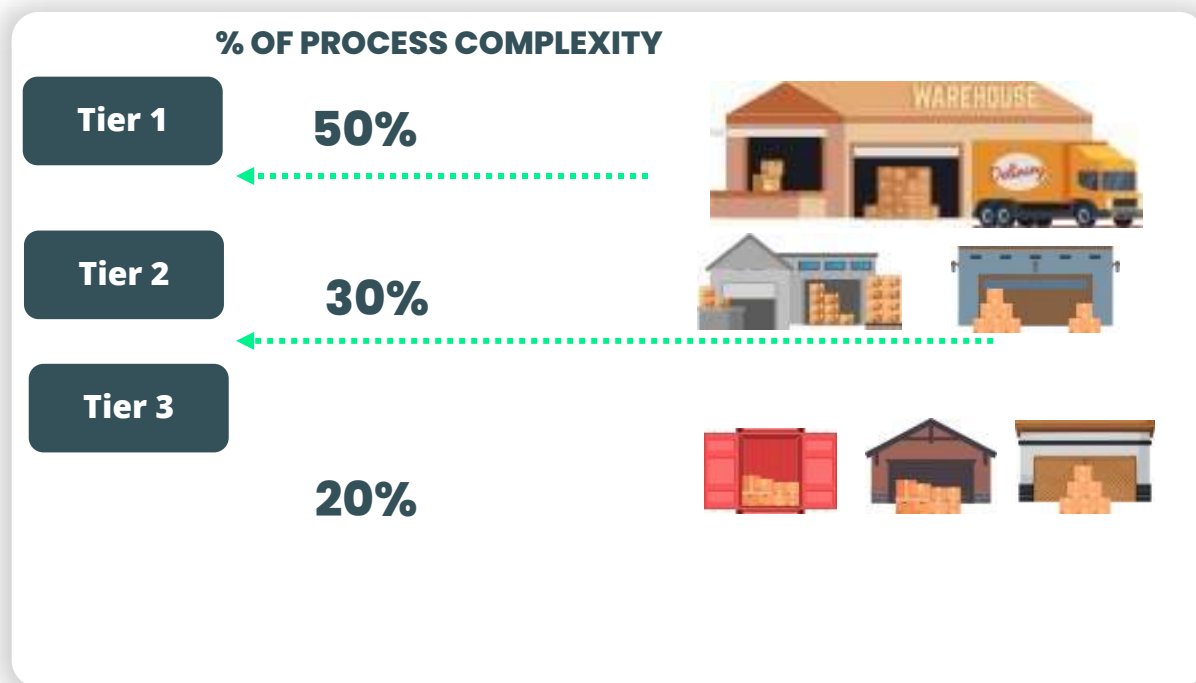
Too expensive to automate, too complex for traditional ERP/WMS/CRM
 Slow, error-prone and inefficient to process manually

SUPPLY CHAIN MODELS HAVE SHIFTED

1995 – 2010 : Centralized, standardized, optimized



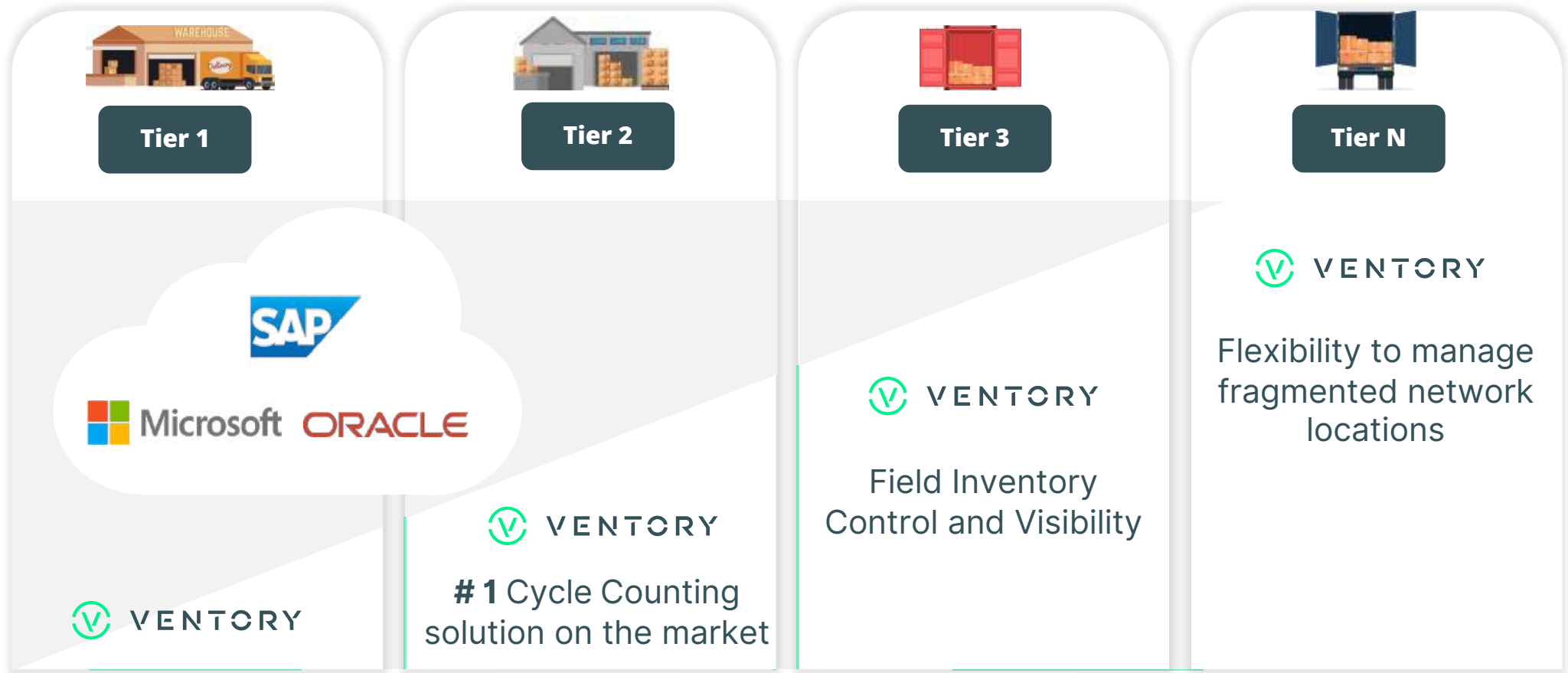
TODAY: Highly fragmented, distributed, difficult to control



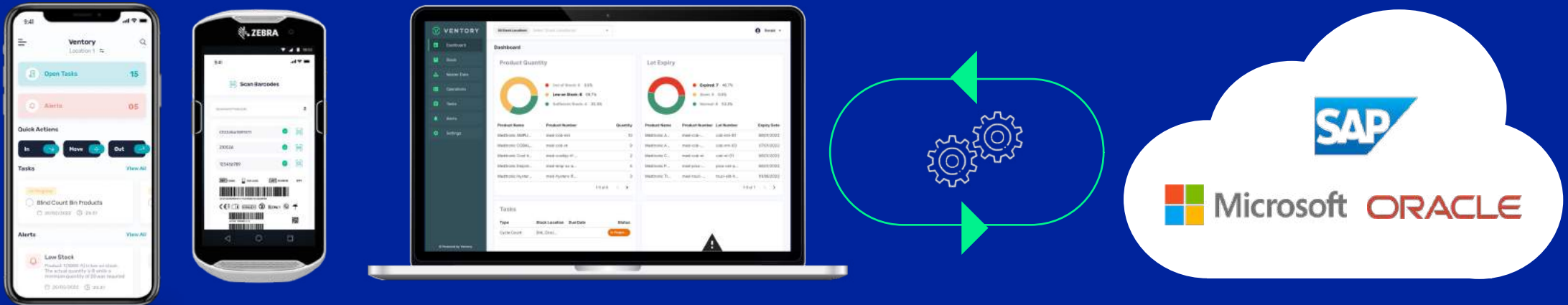
Competition, customer expectations, storage on various premises

A COMPLEMENTARY SMART EXTENSION TO EXISTING ERP SOLUTIONS

| |
|----------------------|
| Inventory Management |
| Inventory Control |
| Order Management |
| Control Tower |
| Cycle Count |

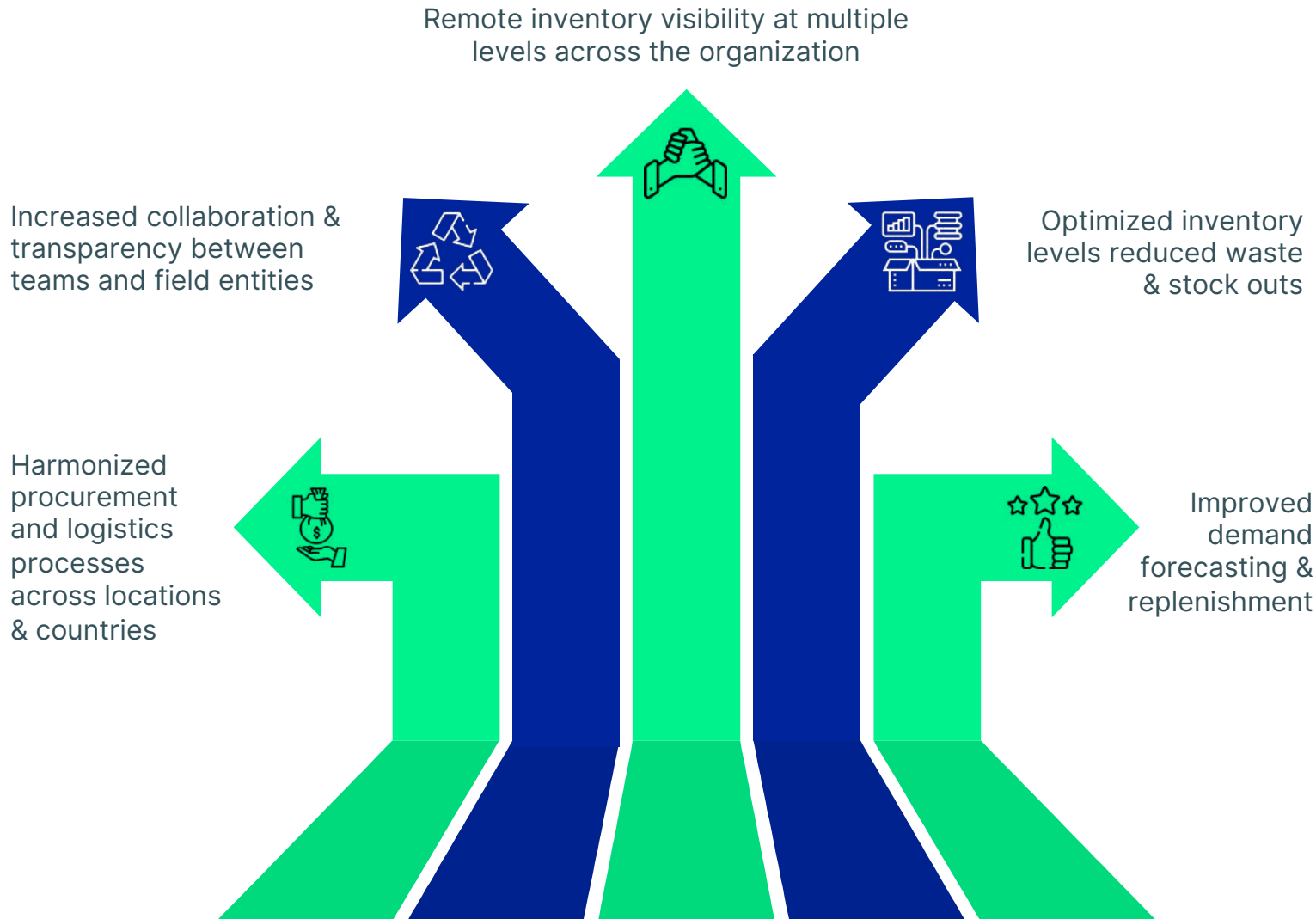


END-TO-END SaaS SOLUTION



ENTERPRISE SOFTWARE PLATFORM
 + MOBILE APP + API CONNECTOR

PROVEN CUSTOMER OUTCOMES



BENCHMARK RESULTS
2021-2022 VENTORY FIELD STUDY

| | |
|----------------|--------------------------|
| 35% | Stock Reduction |
| 70% | Stockouts Reduction |
| >30% | Scan Efficiency Increase |



Global Enterprise Network Technology Leader

Smart technology enabled inventory counting solution improving efficiencies and accuracies of services



Customer Challenge

- Many different count practices in place, using technologies but as well fully manual count practices
- Lack of process standardization across the network
- Limited leverage points to optimize productivities and costs
- Variations in stock counting performance leading to negative customer experiences
- Manual and admin heavy process, resulting in higher workload for the warehouse operators



DHL solution

- Latest technology enabled by machine learning and AI to unlock future value and innovation capabilities for DHL and its customers
- An intuitive, simple and quick to deploy mobile app solution to perform inventory counting within DHL's warehouses
- Powerful and customizable machine learning enabled scanner app that supports 1D, 2D and custom barcodes
- User configurable web application integrated into SU to enable centralized visibility, task scheduling, alerts and reports



Customer benefits

- Improved inventory counting capability and accuracy
- Regionally harmonized processes
- Operational efficiency gains
- Enhanced customer service and experience
- Margin and revenue improvement opportunities
- Unlocked capabilities to tap into latest technologies and drive future innovation

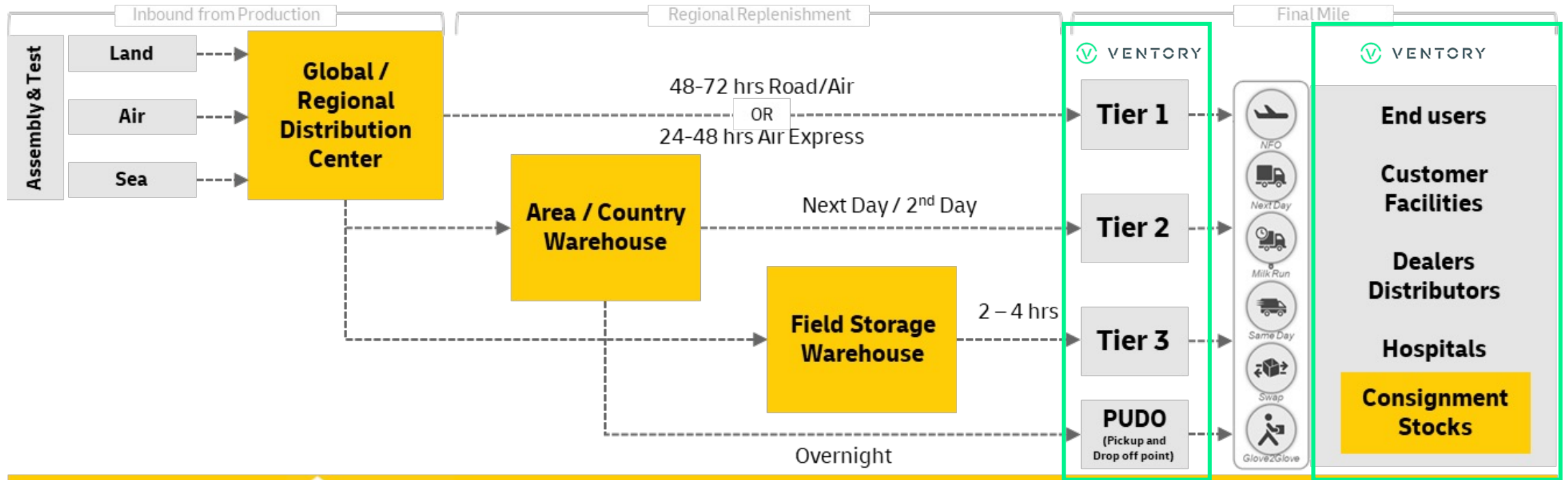
Case study



A network tailored to your specific needs

SERVICE LOGISTICS

Leveraging our extensive experience, multiple capabilities, design tools and options, we create the perfect solution to deliver on your service promise, anytime, anywhere.



SeLECT Our flexible, easily customizable, single source IT solution

- EDI integration
- Order Management
- Networked warehouse management
- Carrier integration
- Returns management
- Visibility & Reporting



INFRABEL

Case Study

Every day, we **manage the rail traffic**
so we can get thousands of passengers
safely to their destination

We maintain and develop the network
to **connect individuals** and **companies**
and build the **mobility of tomorrow**

The Supply Chain vicious circle



Vaststellingen

- Large decentralised stocks;
- Slow administrative processes;
- Warehouses not available 24/7;
- Considerable part of stocks non-transparent in system.



Gevolgen

- High costs;
- Slow reactivity;
- Insufficient service



Reaction =
« hoarding »

Service Points Maintenance

What?

- Self-service warehouses for maintenance teams
- 24/7 availability of critical materials
- 100% stock transparency (SAP)
- Self-scan technology
- Pick-up point for orders ("Collect & Go")
- "Vending machines PPE" for all Infrabel employees





S

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Getting out of the vicious circle?

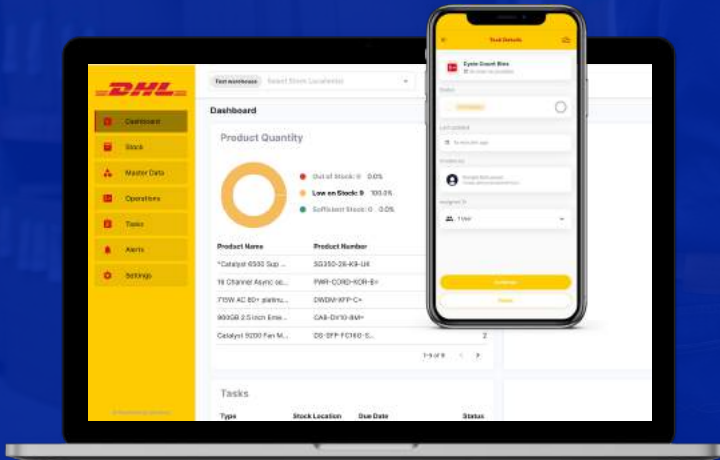


- Centralise inventory
- Easy and fast (ordering) processes;
- Service Points are available 24 hours a day;
- Inventory is transparent.

- Better service
- Create trust
- Reduce cost

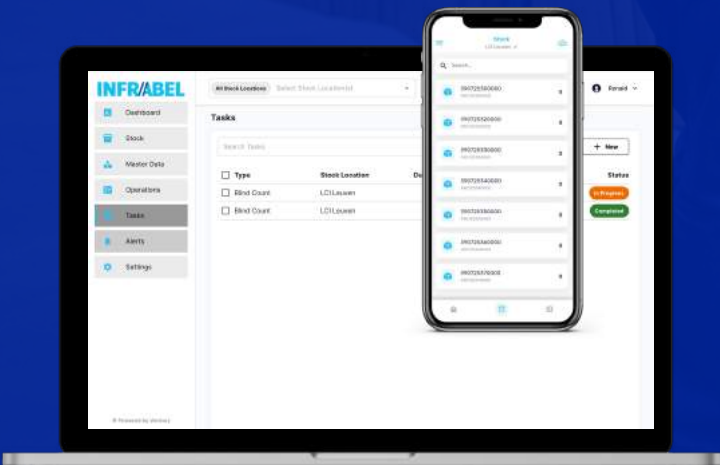
▼
We can get rid of the hamster!

CUSTOMERS' TESTIMONIALS & RESULTS



CARLO GODSCHALK
CEO, DHL EMEA

“Ventry’s innovative solution fills a gap in the market for enterprises of all sizes to digitize T3-T5 stocking locations at a scale hard to match in the industry.”



JOHAN SMEETS
SUPPLY CHAIN MANAGER, BELGIUM

“What Ventry has been able to deliver for our customer field operations would have taken us at least 4 years to develop on SAP.”

STRONG PARTNERSHIP WITH A \$6 BILLION COMPANY ZEBRA

Zebra is the dominant market leader in scanning devices (51% market share).
Ventory has developed a tight partnership with Zebra. As a result, Zebra are introducing Ventory to their customer base as a Platinum partner.



"Ventory is the fastest mobile scanning app I've seen"

Patrick Tilley

Zebra Solution Architect & Engineering Fellow



"Ventory is the best multi-barcode mobile scanning solution Zebra has seen".

Graeme Simons

Zebra Global Product Leader Mobile Computing

THANK YOU

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 vishal.punamiya@ventory.io