



Whizible

IT Landscape In Professional Services Companies

Upstream HRMS to RMG



HRMS



HR Database

+

Skills Inventory

+

Roles and Costs



TALENT SUPPLY
CHAIN / RMG



Upstream CRM to Demand Management



**CRM/
ENGAGEMENTS**



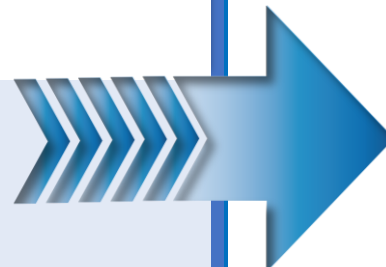
Customer Attributes

+

Commercial Engagement

+

Customer Analytics



**DEMAND
MANAGEMENT**



Contracts to Whizable Projects



**PROGRAMS/
PROJECTS**



Life Cycles Agile/WF

+

Milestones/ Efforts

+

Quality Metrics



**PROJECT
GOVERNANCE
FRAMEWORK**



Revenue Recognition and Billing Downstream to Finance



FINANCIALS



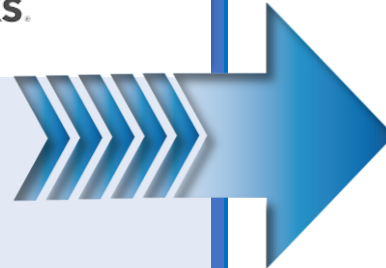
Revenue Recognition



Billing Triggers



Profitably Calculations



REVENUE OPERATIONS



Effort to Cash Cycle Glued Together



HRMS

SAP HR darwinbox ORACLE HUMAN CAPITAL MANAGEMENT adrenalin

- Skills Inventory
- +
- Roles
- +
- Costs

Bespoke Skill Inventory

CRM/ENGAGEMENTS

salesforce Zoho CRM HubSpot CRM

- Customer Attributes
- +
- Commercial Engagement
- +
- Customer Analytics

Real Time Allocation / Availability

PROGRAMS/PROJECTS

Google OneDrive Excel

- Life Cycles Agile/WF
- +
- Milestones/ Efforts
- +
- Quality Management

FINANCIALS

Microsoft Dynamics 365 NETSUITE intuit quickbooks

- Revenue Recognition
- +
- Billing Triggers
- +
- Profitably Calculations

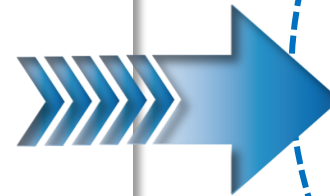
Commercial Engagements

Revenue Recognition Triggers



Multiple PM Tools

PROJECT
MANAGEMENT



Single PM Tool to
Manage Multiple
Lifecycles

Tools that Don't Talk

ITIL - INCIDENT
MANAGEMENT

servicenow

ManageEngine

ServiceDesk Plus

⚡ Jira Service Desk



**Incident
Management/
Defect
Management/
Issue Tracking**

Support SLAS and Costs



Streamlined
Customer
Support and SLA
Management

COLLABORATION

Knowledge
Repository

Supporting
Knowledge
Organizations



Single Integrated Platform – Single Version of TRUTH

Multiple PM
Tools

Single PM Tool
to Manage
Multiple
Lifecycles

Whizible

Incident
Management/
Defect
Management/
Issue Tracking

Tools that
Don't Talk

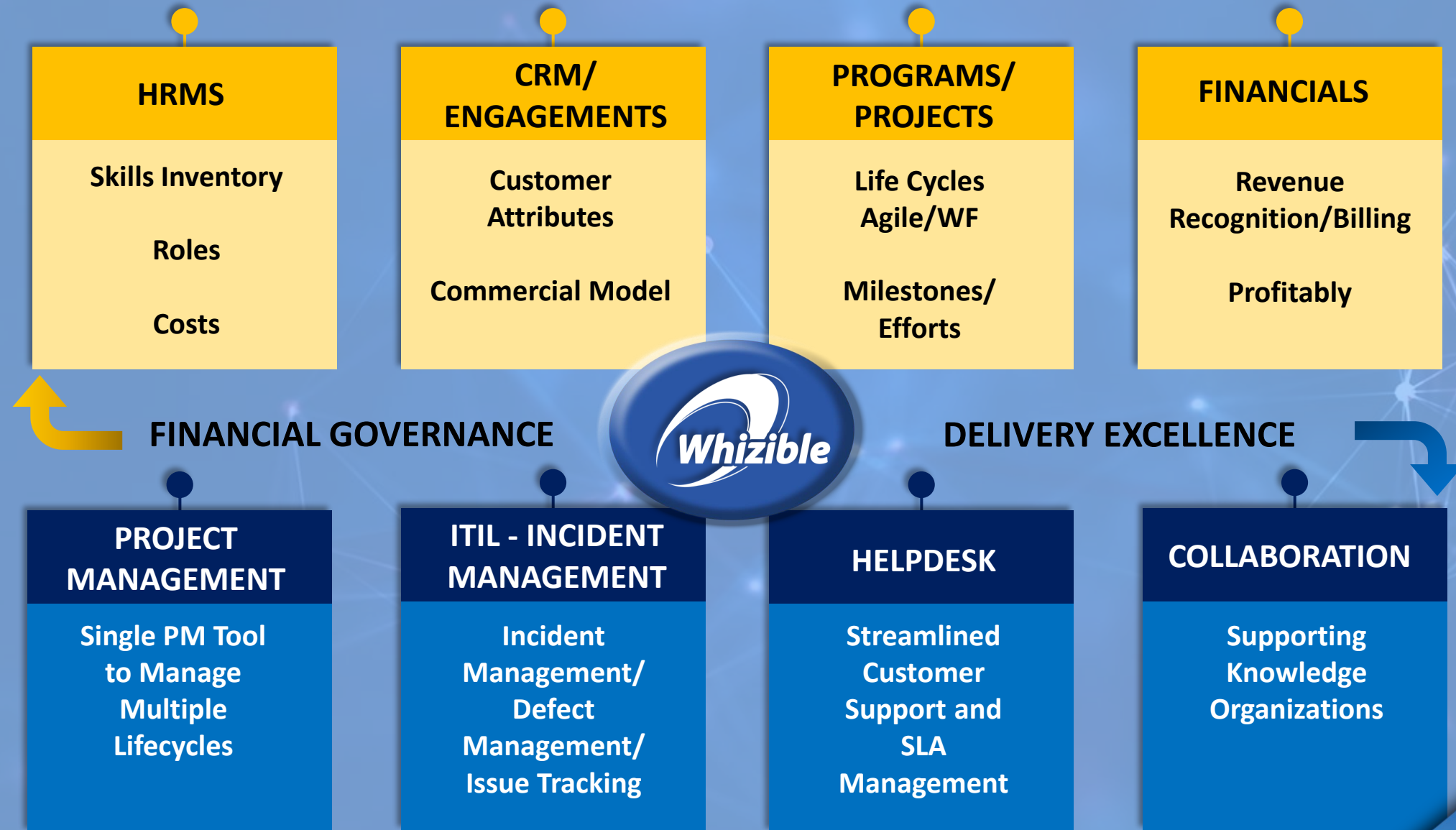
Support SLAS
and Costs

Streamlined
Customer
Support and SLA
Management














Supporting
Knowledge
Organizations

Timesheet

Single Version Of Truth For Services Organizations



Delivery Excellence and Financial Governance Together

HRMS	PROGRAMS/ PROJECTS	FINANCIALS	CRM/ ENGAGEMENTS
   	  	  	  
Skills Inventory +	Life Cycles Agile/WF +	Revenue Recognition +	Customer Attributes +
Roles +	Milestones/ Efforts +	Billing Triggers +	Commercial Engagement +
Costs	Quality Management	Profitably Calculations	Customer Analytics

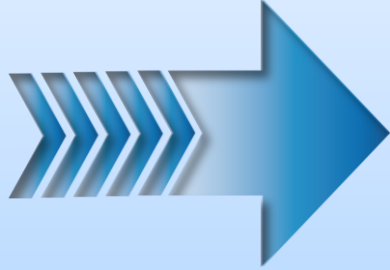
Single PM Tool
to Manage
Multiple
Lifecycles

Streamlined
Customer
Support and SLA
Management

Incident
Management/
Defect
Management/
Issue Tracking

Supporting
Knowledge
Organizations

Contact Whizible® - For 'Single Version of Truth'



www.whizible.com

Customer.Success@Whizible.com

+91-855498-3313 or 15