

Let's **Simplify** Contracting!



Contract Lifecycle Management (CLM)

Platform Overview

Built to **Simplify** Contracts for You!



SimpliContract - a SaaS-based and AI-powered (NLP & OCR) end-to-end enterprise contract lifecycle management platform.

Democratizes authoring & establishes powerful post-signature contract management practices with power of AI.

Supports organizations across the contract lifecycle & enables effective collaboration for internal and external stakeholders.

Built by technologists, lawyers & contract management experts - giving you the best in technology, domain expertise & process transformation.



Contractual Challenges & Impact

Contracting Time

Longer sales/ procurement cycles

- Contract creation, negotiation & approvals take forever
- No standardization in templates & clauses, self service options

Contract Visibility

Terms, renewals & payments

- Missed payments, renewals & obligations
- Inordinate time spent on reviewing existing contracts

Compliance

Process, templates & clauses

- Multiple teams, different systems & processes.
- Localized regulations in research, development & sales

Audit Capabilities

Risk

- Lack of a robust audit trail & user control resulting in data leakage
- Ability to audit at individual contracts from creation to closure

Lack of Insights

Access to contextual data

- Unable to negotiate better, implement or measure metrics
- Cycle time, clause changes (frequency), contract performance

End-to-end CLM Platform



Modules & Features Addressing All Your Needs

Contract Authoring

Guided Request

Deviation & Versioning

Template & Clause Library

Workflow & Approval

Collaboration

Contract Repository

Smart Search

Legacy Contracts

Document Control

Security & Access

Contract Management

Obligation Tracking

Amendment & Change

Invoice Validation

Audit Trail

Analytics & Insights

Custom Dashboard

Milestone Tracking

Clause Intelligence

Consumption Reports

Customer & Vendor Insights

Enterprise Integrations

Outlook & Word

eSignature

ERP

CRM

P2P/S2P Suites

Data Extraction

Clause Extraction

Metadata Extraction

Tabular Data Extraction

Risk Scoring

Enterprise Grade Offering

Beyond digital signatures & contract repositories...
built for an enterprise.



Integration

with enterprise applications
(ERP, CRM, eSign, P2P, S2P, MS
Word)



Collaboration

across functions
(legal, sales, procurement,
finance...)



Coverage

of all contract types
(buy-side, sell-side,
employee...)



Repository

of all legacy contracts with
access restrictions



Insights

on templates, clauses & exceptions for
better control & compliance

SaaS-based + Quick Implementation

Configurable platform

- Robust architecture.
- Beyond customizing just business rules, approvals & escalations...
- ... you can go deeper and configure workflows at entity, template, clause-level.

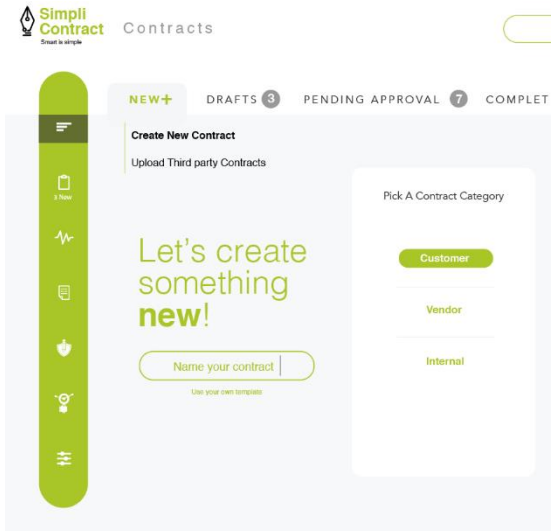
Agile integrations

- Seamless integration and data exchange with your enterprise apps.



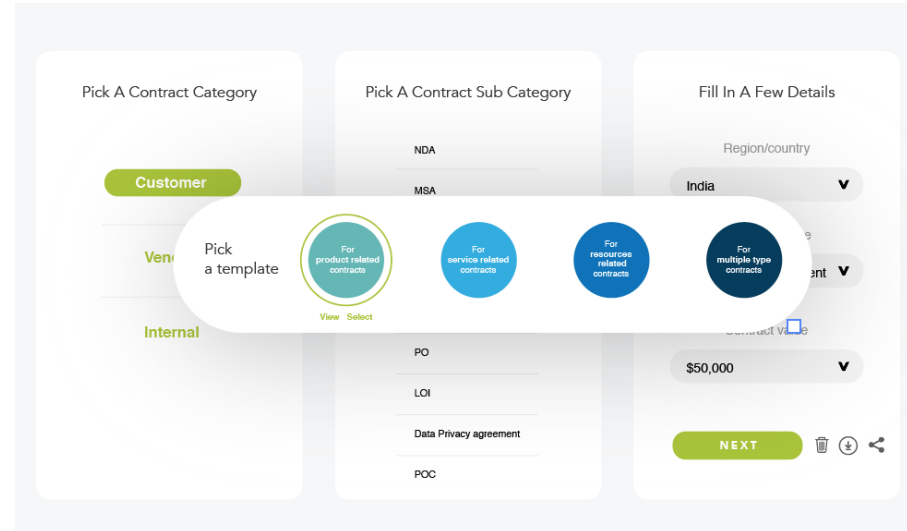
User-friendly & Intuitive Design

Co-created with lawyers, customers & industry mentors.



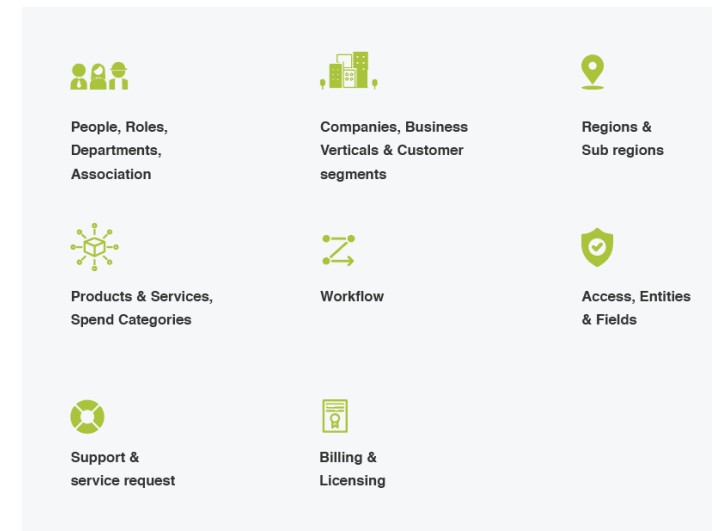
Easy to use

Designed on customer feedback.



High adoption

Intuitive for business users across the spectrum.



Personalized

Flexible and adapts to your needs.

CLM Value Proposition

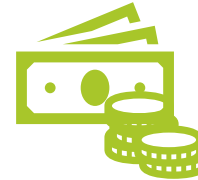
Quicker Revenue



40% reduction in contract authoring time.

Quicker revenue realization (18% of sales cycle spent on contracting).

Reduced Costs



Reduction in revenue leakage – 9% of bottom line.

Optimized spend & 10-12% reduction in expenses.

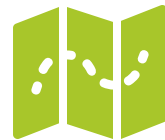
Improved Compliance



Reduced risk – 2% of annual costs.

Real-time contractual insights for improved compliance.

End-to-end CLM platform



One platform for legal, sales & procurement teams.

Quick deployment



Simplify contracts across the enterprise in just 3 months

Contracting **Simplify**-ed



Thank You