

# GUARDRAILS

## Overview

# Today's AppSec reality



## Tools

- 98% vulnerabilities are created by devs
  - Only 10% of developers access tools
  - Too many tools, too complex
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## Process

- Focused on security engineers
  - Noisy and slows development work
  - Manual triage due to high false positives
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## People

- Developers don't learn security
- Training is delivered to the wrong people at the wrong time
- Security teams are burning out

# Today's AppSec reality



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In short:

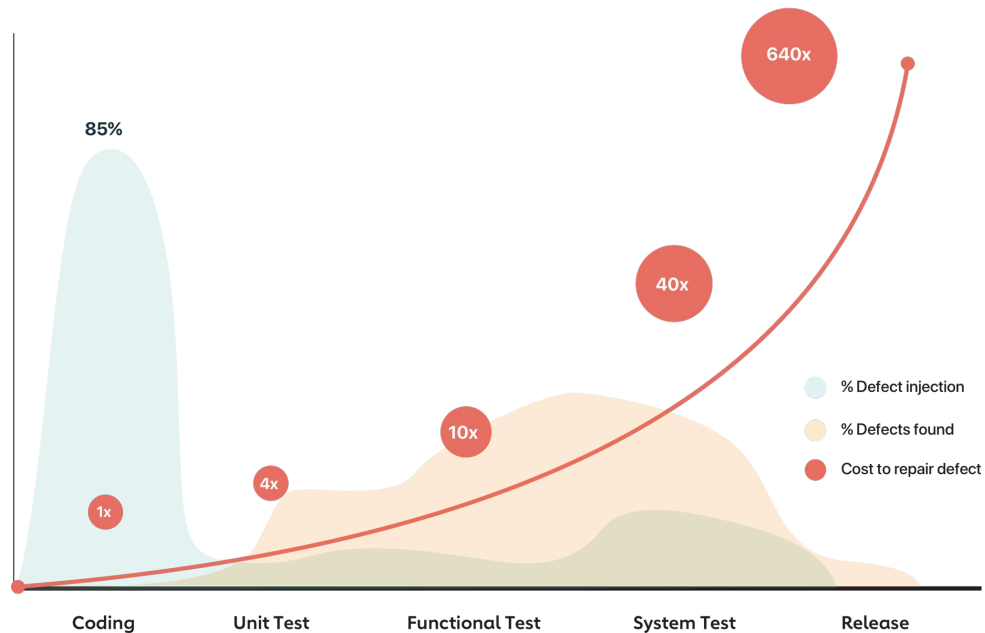
**Tools have shifted left,  
but people and processes  
have not followed**

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# This is costly

- Wasted money
- Wasted time
- Ineffective training
- Alert fatigue

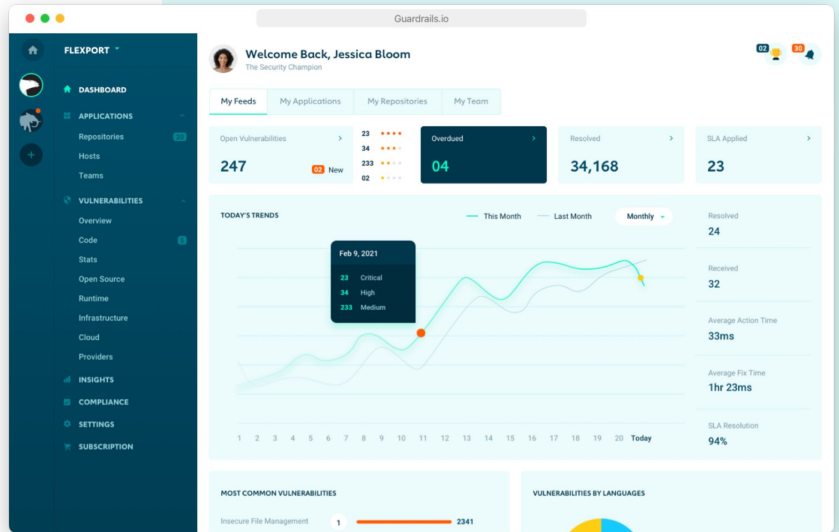
Percentage of Defects Introduced



Jones, Capers. Applied Software Measurement: Global Analysis of Productivity and Quality

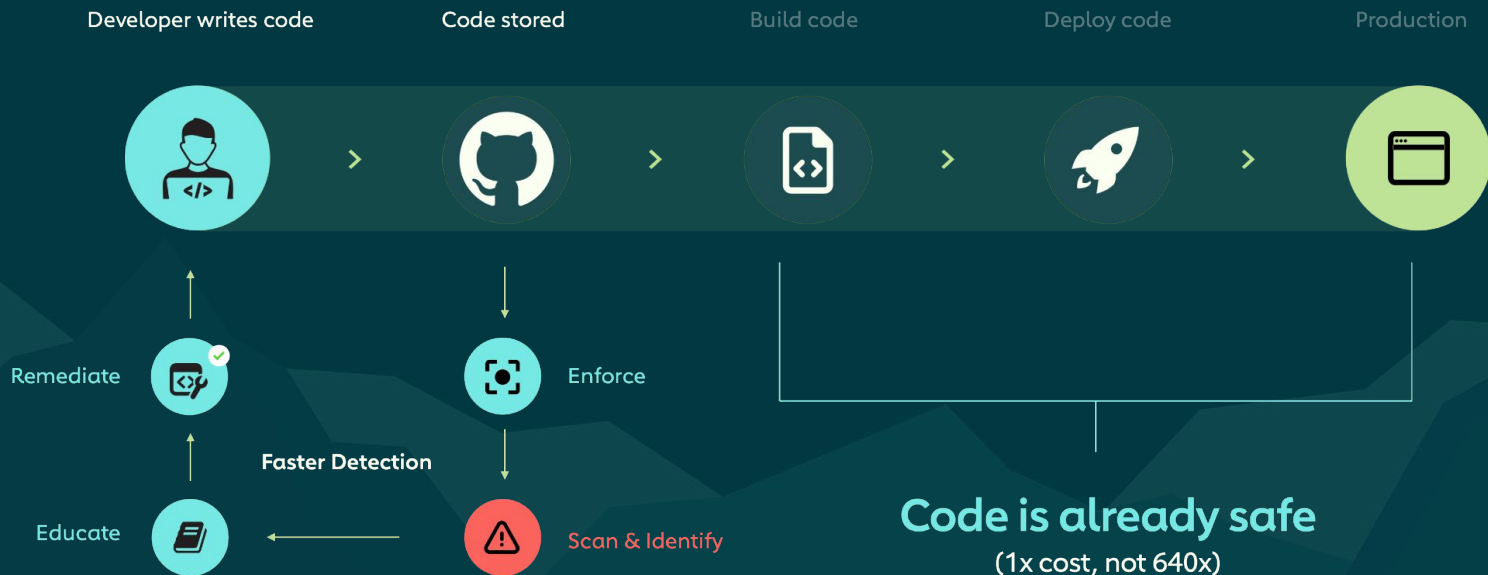
# About GuardRails

We make AppSec easier for both security and development teams, scanning, detecting, and providing real-time guidance to fix vulnerabilities early.



# We put the **Sec** in DevSecOps

By training the right people at the right time,  
we help manage the change and shift security everywhere.



# Our 4-pillar approach

What makes GuardRails unique is **how** we put the Sec in DevSecOps.

- **Faster, easier integration**  
We embed seamlessly within your VCS, covering 22 languages in new and existing repositories in seconds.
- **Developer-friendly training**  
Just-In-Time Training provides your devs with real-time contextual guidance, allowing them to fix errors right away, within their workflow, while upskilling.
- **All security in a single dashboard**  
We consolidate all your vital SAST, DAST\*, SCA, IaC, and Secrets Detection into one single customizable dashboard.
- **Customizable AppSec**  
On-premise or cloud, you can create your own rules and turn them on or off as you see fit, meaning less noise, fewer false positives/negatives, and higher accuracy.

# Trusted by some of the best product teams all over the world

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McKinsey & Company

**multisys**

**Rakuten** Mobile

**MARQETA**

**V-KEY**  
TRUST SIMPLIFIED

**eureka**

**funding societies**

**PANTHEON™**

**raya**

**Recurly**





**Thank you**