



# Partner opportunities

Invitation to partners for our four major products.  
Let's join forces and reach new goals together.



# Time & Attendance for a modern workplace

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**ALL HOURS** is comprehensive and easy-to-use cloud based time & attendance management system. All Hours simplifies your payroll process, minimizes compliance risk, raises productivity, and lowers labor costs. It's a powerful and friendly workforce management solution that comes with top-notch support.

Spica is looking to expand and further develop the reseller partner network with new partners from around the world.

# 01 Advantages for users

- ✓ Highly secure and reliable SaaS on MS Azure
- ✓ Intuitive app and user-friendly design
- ✓ Flexible configuration and powerful calculations
- ✓ Smart Mobile application
- ✓ Geofencing with geolocations or BLE beacons

# 02 Benefits for partner

- ✓ Reduced IT overhead
- ✓ Easy and fast onboarding
- ✓ Greater data traceability
- ✓ Increased organizational flexibility
- ✓ Simplified and optimized operations
- ✓ API integrations

## Opportunity for

- ✓ Resellers and system integrators
- ✓ HRM specialists
- ✓ Accounting and payroll providers
- ✓ Audit, tax and advisory services firms







# Project Time Tracking

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**MY HOURS** is a cloud based project and time tracking solution for teams of any size. Organize and plan projects with task assignments and estimates. Track billable time manually or with a timer and add expenses with receipts. Create detailed reports on how the time is being spent, how much are you earning and profiting. Manage your team with flexible roles, approval workflows and more advanced features.

Spica is looking for integration partners from the ERP, HRM, and project management sector for cross-marketing initiatives.

# 01 Advantages for users

- ✓ Better coordinate your team, projects and tasks
- ✓ Flexible architecture and advanced features
- ✓ Convenience of reporting with KPI analytics
- ✓ Built-in project management features
- ✓ Well documented Help center

# 02 Benefits for partner

- ✓ Top Time tracking software in the world according to independent reviews on Gartner Captterra and G2
- ✓ Seamless integrations with tools like Quickbooks, Trello, Asana

## Opportunity for

- ✓ HRM specialists
- ✓ Consulting and accounting firms
- ✓ IT consultants
- ✓ Audit, tax and advisory services





## The Smartest Access Control in the Cloud

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**DOOR CLOUD** is a cloud based access control solution based on a new generation of controllers with direct internet connectivity. Thanks to the innovative smartphone app, not only badges but also the readers can be eliminated and are in fact optional.

Spica seeks reseller partners primarily among security installers and operators, the companies that already install and manage video surveillance or intruder detection as a service.

# 01 Advantages for users

- ✓ Open doors from anywhere
- ✓ Replace cards with smartphone or watch
- ✓ Works with any electric lock
- ✓ Supports Aperio wireless locks
- ✓ Gradual upgrade, legacy friendly
- ✓ Zero IT, no servers or workstations

# 02 Benefits for partner

- ✓ Designed for partners
- ✓ Integrated incident workflow
- ✓ Integrated alarm management
- ✓ Easy migration and integration
- ✓ Flexible services packaging
- ✓ API integration

## Opportunity for

- ✓ Security companies, integrators, installers, resellers
- ✓ Facility management, apartment rent, campus, shared workspace management
- ✓ Consultants and access control specifiers







# Enterprise workforce management solution

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**TIME & SPACE CENTRAL** is Spica's flagship product, a complete solution for time and attendance and access control, with powerful feature set and top performance in enterprise setting. Sold to over 3,000 customers through reseller partners in more than 20 countries throughout Europe, Africa and the Middle East.

Spica is looking to expand and further develop the reseller network with new partners from around the world.



# 01 Advantages for users

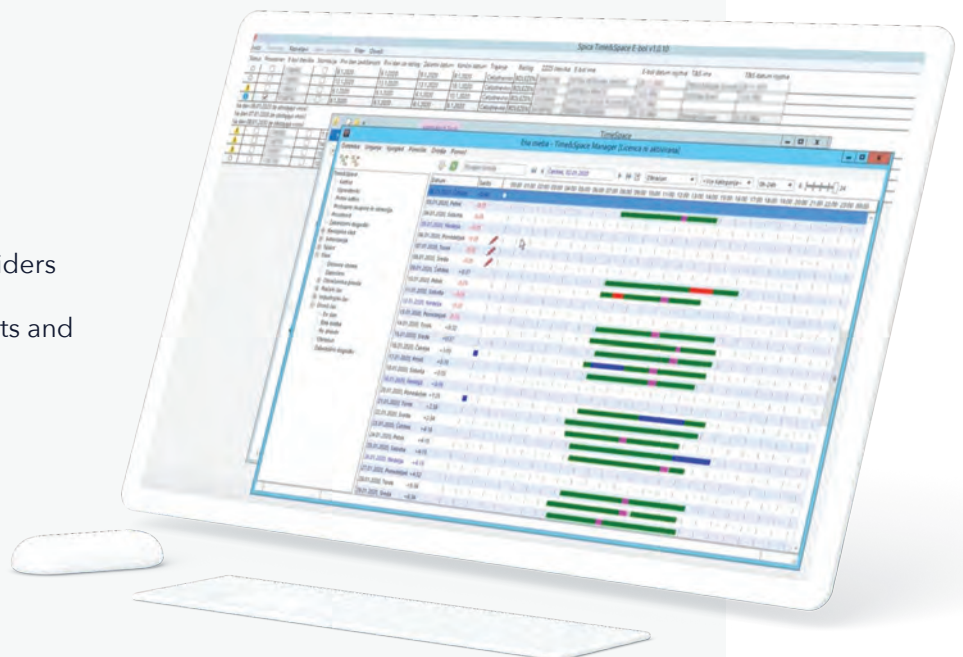
- ✓ Ultimate access control and time and attendance integration
- ✓ On-premise or private cloud deployment
- ✓ Certified SAP integration
- ✓ Support for a wide range of card readers
- ✓ Support for Assa Abloy Aperio wireless locks
- ✓ Integration with Milestone XProtect video surveillance
- ✓ Support for Morpho, TBS, Suprema and other biometric readers

# 02 Benefits for partner

- ✓ Stable and reliable, continuously updated
- ✓ Highly scalable and optimized
- ✓ Responsive and experienced technical support
- ✓ Partner project bid protection
- ✓ API integration

## Opportunity for

- ✓ Resellers and integrators
- ✓ HRM specialists
- ✓ Hosted business services providers
- ✓ International project consultants and specifiers



# About us

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Spica International is a leading software provider of human-centric and smart workforce management solutions, focused on the needs of the modern workplace. In the past 30 years we have helped more than 3.000 customers around the world to optimize, digitalize, and automate their workforce management processes, such as employee scheduling, time and attendance, leave management, project time tracking and other HR processes.

With our user-friendly solutions (in cloud, on prem and hybrid, and across all devices), cutting-edge technologies, and top-notch consultants, we have helped organizations to manage their employees' time better, meet compliance effortlessly, improve productivity based on powerful HR analytics, and in general create a better working environment to attract top talent - a modern workplace that's also friendly for remote and mobile workers.

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## COMPANY HIGHLIGHTS

### 30+

years of continuous growth

### 3.000+

Satisfied customers  
all over the world

### 25

different countries

### 1.000.000+

everyday users of our solutions

# Our certifications



## Microsoft Gold Partner

Gold Competency demonstrates our specialized ability and commitment in the field of implementation of Microsoft technology.



## SAP Certified

Time & Space integration with SAP is a SAP certified solution that guarantees a service reliability.



## Oracle Silver Partner

Most of Spica's solutions support both MS and Oracle databases. The demonstration of our expertise is the ORACLE Silver Partner status.



## ISO 9001

ISO 9001 is the international standard for a quality management system (QMS). It demonstrates our commitment to quality and a dedication to business excellence in all our efforts.



## ISO/IEC 27001

We are committed to the highest level of security in information and data governance with the ISO/IEC 27001 certification, the international standard for information security management.



## Microsoft Azure Certified for IoT

Spica is a member of Microsoft Azure Certified for IoT which demonstrates that we have a specific, proven skill set in a IoT in Azure solution areas.

## TECHNOLOGY PARTNERS







# **Workforce management solutions for a modern workplace**

