

# Manage & Control Your Cloud Like Never Before

Kion is the only comprehensive cloud enablement solution that lets you manage and control your cloud environment at scale. Kion automates end-to-end cloud provisioning—from account creation to sunsetting—while enforcing access control and financial and compliance policies in the cloud.



## Why Cloud Enablement?

As your organization moves more workloads to the cloud, sticking with traditional approaches for managing IT ultimately fails to scale.

The cloud should empower your technical staff to innovate at lightning speed, but some guardrails are required to avoid going off the tracks. In a pay-as-you-go model, limits must be set to prevent cost overruns and unfettered spending. Similar boundaries must be in place to ensure the organization's security and compliance policies are enforced.

Kion's holistic approach to governing and managing your cloud environment allows your organization to take full advantage of what the cloud was designed to offer while mitigating the risks and pitfalls. After all, it doesn't matter how secure your cloud environment is if you are blowing your budget every month, nor how cost efficient you are if security misconfigurations result in a damaging data breach.

## Shared Pain

Successful cloud enablement means supporting the most critical business objectives of your stakeholders. It also means addressing their biggest pain points in the cloud. These include:

| STAKEHOLDERS                              | PAIN POINTS  | WHAT THEY NEED  |
|---|--|---|
| Team Leads, DevOps Managers and End Users | Long wait times for new logins/accounts/ projects, which disrupts workflows, curtails agility, frustrates staff, and causes delays for your customers.                       | <b>Efficient account management</b> for quick, simple access to cloud accounts to support rapid innovation without sacrificing security.  |
| CFO/Controller                            | Lack of visibility and control mean runaway and unpredictable costs, which erode return on investment (ROI) and profitability.   | <b>Budget enforcements, savings opportunities, and spend plans</b> to prevent budget overruns, identify money-wasting cloud resources, and align cloud spending to organizational cost centers. |
| CISO/CIO                                  | It's nearly impossible to prevent security breaches with no compliance tools in place. Breaches can cause irreparable damage to your corporate brand, trust, and reputation. | <b>Continuous compliance</b> to meet internal and regulatory standards and the tools to monitor your compliance effectiveness.  |

Luckily, Kion solves these pain points and more with comprehensive cloud control.

# What Makes Kion the Best Solution?

Kion was created for enterprises that need a scalable approach to overcome the interdependent challenges of governing and managing their multi-cloud environments. Our solution brings together your siloed networking, security, and infrastructure teams to make the end-to-end cloud account vending process happen in a matter of minutes. Features like savings opportunities help you control growing costs and identify easy ways to save money by rightsizing underutilized and decommissioning unused cloud resources. Our support for cloud providers helps your teams quickly grow their technical skills, allowing your business to use the best platform based on the application's use case. Kion gives you the time to focus on innovation, lowering your total cost of ownership and accelerating your ROI in record time.

**On average, our clients have:**

## AUTO-ENFORCEMENT AT SCALE



**Reduced annual cloud costs by 30%**



**Reduced by 10x the time to setup and provision cloud accounts**



**Satisfied key compliance and security standards in <2 hours**

Without financial and compliance guardrails in place at account creation, every new AWS account, Azure subscription, and Google Cloud project becomes a new opportunity for cost overruns and potential compliance violations. That's why Kion lets you do more than run reports; **it gives you the tools to keep your cloud on track at scale automatically.**

Financial controls not only give you cost reporting and forecasting but also provide enforcements that let you set spending limits and automatically take actions like requesting more funding, stopping instances, or removing the ability to add resources. **Kion's compliance controls don't just tell you the problems with your environment; they help prevent, detect, and automatically remediate issues in near real-time. Kion gives you the true power of control through enforcements.**

## ONE TOOL FOR ALL YOUR USERS

Kion also gives enterprises the easiest way to give all of your stakeholders the context and access they need to operate effectively in the cloud. From your cloud business office that needs to track spending across business units, to the security team that needs to update policies based on changes to regulations, to the developers and engineers that simply need native access to the cloud consoles and APIs, our library of policies and rules makes it simple to **quickly advance your company's cloud maturity.**

Kion doesn't require you to learn a proprietary language, nor does it diminish the breadth and depth of cloud service provider services through a brokered interface or limited catalog. Instead, **Kion offers native access to the cloud through a unified, user-friendly experience to help you truly understand your multi-cloud environment.**

## SELF-HOSTING WITH MANY INTEGRATIONS

Kion does all of this without sacrificing security, as it's a self-hosted application that installs inside of your AWS, Azure, or Google Cloud account to manage your complete cloud environment with unmatched control. Our rich API, webhooks, and out-of-the-box integrations mean that it's easy to connect Kion into your existing IT systems and processes, like ServiceNow for approval workflows, OneLogin for single sign-on, and Splunk for auditing and logging.

When you need to update to the latest version, our modern microservices-based architecture can be updated with no downtime to your end users. Kion can be configured to only be accessible from your private network, making your gateway to the cloud more secure than ever before.

## Ready to Take Control of Your Cloud?

Why invest in multiple tools or spend countless months building or integrating other cloud governance or management solutions? Experience the difference of using Kion for complete cloud enablement.

**Request a demo today** to learn how we can help you better manage and control your cloud in record time.

[REQUEST A DEMO](#)

## Kion Features

### AUTOMATION & ORCHESTRATION

- Centralized management of all cloud accounts and resources aligned to your organization's hierarchy
- Federated single sign-on and MFA for secure access to the cloud console
- Automated, self-service account creation with native console, CLI, and API access

### FINANCIAL MANAGEMENT

- Align your organization's cloud workloads with your internal budgeting process and cost centers
- Configurable financial enforcements to send alerts and freeze spending when project spending thresholds are exceeded
- Savings opportunities to identify and reduce money-wasting resources

### CONTINUOUS COMPLIANCE

- Robust inheritable access policies to restrict use of non-compliant cloud services
- Enforcement of security policies across the organization
- Real-time findings to report the compliance gap and automatic or on-demand remediation to make corporate audits easier