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PROFESSIONAL SERVICES
CLOUD AND INFRASTRUCTURE

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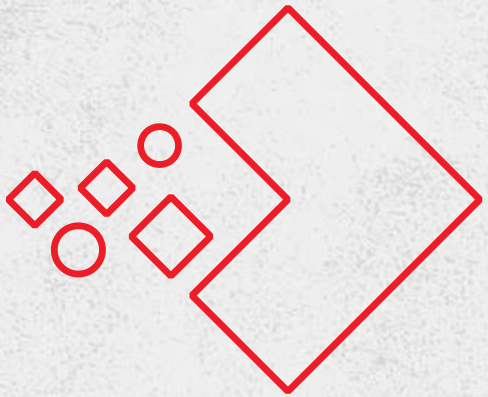
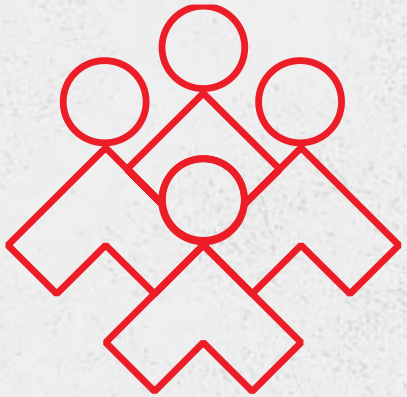
MIGRATION & MODERNISATION PROJECTS



DESIGN

Expert design and delivery of technical solutions to achieve more, faster.



EXPERTISE

Highly-skilled workforce including architecture and design teams, project managers and implementation experts.

PROJECT DELIVERY

Deliver projects in all geographies and all ways of working (e.g. onsite, remote, out of hours) with flexible delivery models.

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MIGRATION & MODERNISATION

- MIGRATE TO MICROSOFT AZURE / MICROSOFT 365
- MIGRATE TO ACORA PRIVATE CLOUD
- LARGE SCALE DEVICE DEPLOYMENT & MANAGEMENT AUTOMATION
- ACQUISITION CONSOLIDATION & INTEGRATION
- UPGRADES & DECOMMISSIONING

DELIVERY MODELS

BUSINESS OUTCOME

OUTCOME BASED DELIVERY, FIXED PRICE

Fully managed project with Acora Project Director owning the business outcome deliverables and Acora Project Manager booking appropriate resource per plan.

MANAGED EXPERTISE

HEADCOUNT/DURATION. SKILLSET FLEX

Acora Project Manager booking and managing resources against deliverables, with budget management and burndown reporting.

FLEX

BODYSHOP

Resources delivered with no Acora Project Manager or deliverable management.

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PROVEN TRACK RECORD

1,000+

INFRASTRUCTURE PS PROJECTS DELIVERED SINCE 2015

20,000+

PROJECT DAYS DELIVERED

"Having worked with Bill and Adrian and their respective teams for 10 years, acrose and their companies, I'm happy to say that the focus has always been on delivering a quality outcome each and every time. I definitely would not be where I am now without their help."

Stefan Beavis, Group CIO,
The Restaurant Group PLC

Stuart Edwards
CIO, London City Airport

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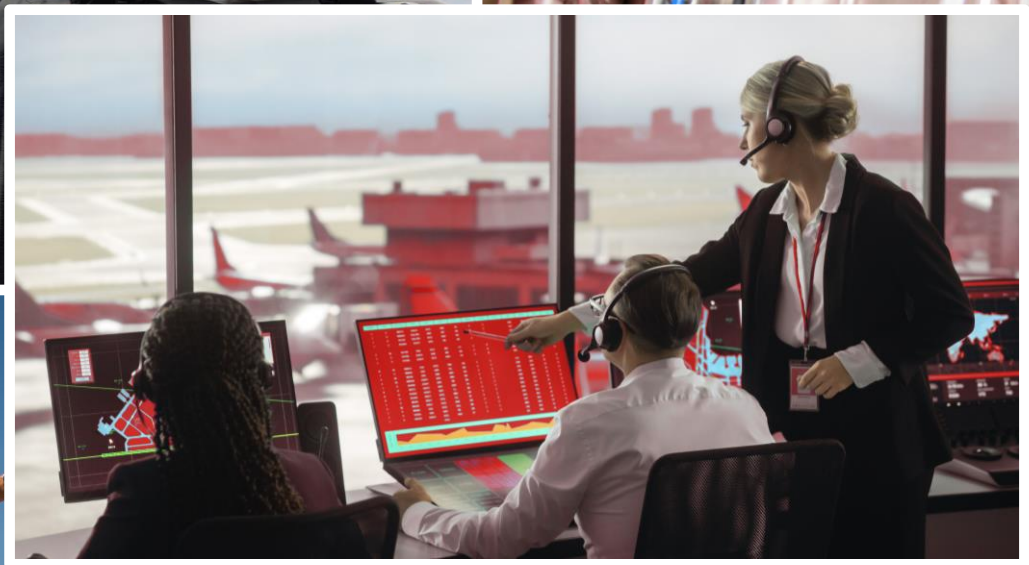

BRIT
CON
17 MAX

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ACORA GOVERNANCE STRUCTURE

PROJECT BOARD	LEVEL 1 DIRECTING	BILL TRIM	ADRIAN SPINK	DAVID MURPHY
PROJECT MANAGEMENT	LEVEL 2 MANAGING	PROJECT MANAGER	TECHNICAL LEAD	
PROJECT TECHNICAL RESOURCE	LEVEL 3 DELIVERING	ENGINEER 1	ENGINEER 2	ENGINEER 3	ENGINEER...
PROJECT TEAM MANAGERS	INDIRECT TEAM	NIKKY STUNT	QUEENIE LO	STEVEN JEVONS

DIRECTING

GOVERNANCE LEVEL 1

DIRECTING

ACORA PROJECT BOARD

Name
BILL TRIM

Position
DIRECTOR OF
PROFESSIONAL SERVICES

Name
ADRIAN SPINK

Position
DIRECTOR OF
PROFESSIONAL SERVICES

Name
DAVID MURPHY

Position
CHIEF ARCHITECT

Weekly internal Project Steerco: Project Board Meetings (Acora)

Monthly onsite Project Steerco: Project Board with [customer] key stakeholders

- Acora Project sponsor to chair meetings
- Review progress, risks, issues, resourcing (past and planned)

MANAGING
LIFEVESTS

GOVERNANCE LEVEL 2

MANAGING

ACORA PROJECT MANAGEMENT

PROJECT MANAGER

TECHNICAL LEAD

Onsite PM at least weekly

- Uplift PM intensity at agreed busy \ risky times (@ zero additional cost)
- Allows for greater interaction to manage [customer] onsite teams & business needs
- Documented & agreed milestones for all delivery and sign off
- Project SharePoint folder online & always accessible

ENGINEERING

GOVERNANCE LEVEL 3

ENGINEERING

ACORA PROJECT TECHNICAL RESOURCE

NAMED ENGINEER 1

NAMED ENGINEER 2

NAMED ENGINEER 3

NAMED ENGINEER…

- Technical Lead engaged and supporting PM for the duration of the project
- Core engineering resource for project duration
- Onsite more often and for agreed activities
- Uplift in resource aligned at busy \ risky times
- Regular technical reviews with [customer] technical SME
- Onsite handover to [customer] & Acora onsite teams

INDIRECT TEAM

GOVERNANCE

INDIRECT TEAM

ACORA PROJECT TEAM MANAGERS

Name
NIKKY STUNT

Position
HEAD OF PROFESSIONAL SERVICES OPERATIONS

Name
STEVEN JEVONS

Position
ACCOUNT DIRECTOR

Name
QUEENIE LO

Position
RESOURCE ADMINISTRATOR

- Head of Project Office regular touch points
- Commercial awareness and support
- Additional resourcing support so PM can focus on delivery
- Indirect team available to join calls \ support wider project team

ACCEPTANCE INTO BAU

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GOVERNANCE LEVEL 5

ACCEPTANCE INTO BAU

- JOINT SIGN OFF TO ALL PROJECT AND SUPPORT DELIVERABLES BEFORE GO LIVE EVENTS
- ONSITE TECHNICAL WORKSHOPS AS PART OF HANDOVER TO ARK & ACORA TEAMS
- ACORA HANDOVER PART OF AIS PROCESS TO ACORA TEAMS

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