# 8 Peruzzi Solutions

Transforming Businesses with Al for a Smarter Future

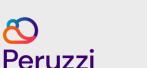




#### 2018

Our company was founded in Hungary

First projects with Azure Cognitive services.



Solutions

### 2020

We are Microsoft partners since 2020

We have our first
Fortune 500 company
as our client. Using Data
Lake and other data
storage and analytics
services to consolidate
their data.



Microsoft
Solutions Partner
Data & Al
Azure

### 2022

ISO Certified

We have one of the biggest real estate investors amongst our clients. Handling data in a more efficient level.

### 2024

Double A rating from D&B, proving our financial stability.

We are delivering designs incorporating LLMs such as Open Al's Chat GPT.

#### 2030

Our vision is to become the leading Microsoft partner for AI in Europe













### Helping you getting from data to intelligence

Problem Solution



### **Consulting services**

Understanding business objectives and current Al adoption maturity.



### Al & Data Engineering in the Cloud

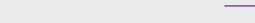
Building scalable data processing, analytics and reporting solutions on the Azure data stack and harnessing the features of Power BI and AI platforms.



### Al output

We leverage Microsoft Azure AI and cognitive services to build intelligent applications and solutions.

To give our customers a competitive advantage.





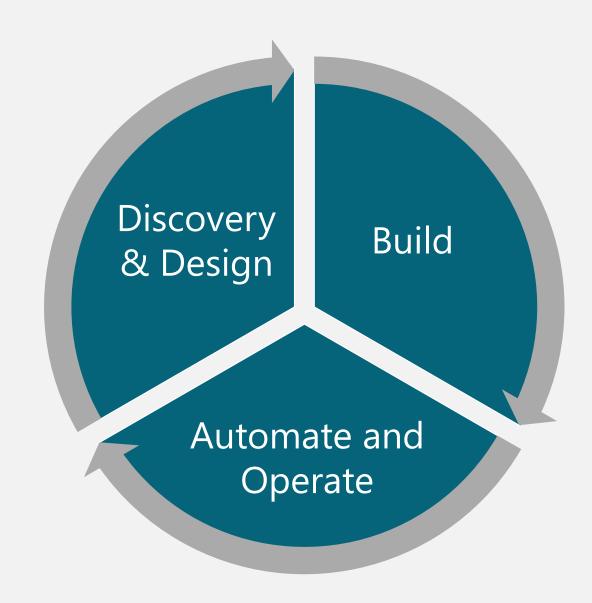
### **Managed Services**

Monitor cloud applications, remediate issues. Proactive maintenance. Updating code base to follow latest trends and technology.

# **Approach**

- At Peruzzi Services, we believe in partnership. We understand that every client is unique, and their needs vary. That's why our dedicated team is committed to working closely with you, utilizing your preferred project methodology to achieve your goals effectively.
- Whether you have a specific project methodology in mind or you're open to suggestions, we've got you covered. Our flexible approach ensures that we adapt to your preferences seamlessly. If no particular methodology is preferred, we default to Agile – a proven framework that emphasizes collaboration, adaptability, and delivering value incrementally.

### **Unlocking Success Together**



# **Project Delivery**

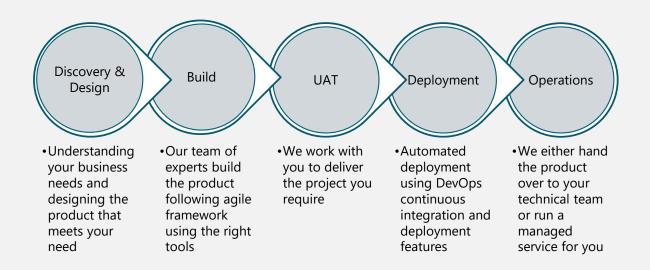
- We've partnered with numerous businesses to develop practical data and AI strategies that directly support their business objectives, leading to enhanced growth, boosted revenues, and decreased operational and compliance risks.
- Collaboratively, we embark on a comprehensive transformation journey, identifying areas for improvement and crafting customized solutions to pave the way for leveraging data and AI as a competitive edge for your business.



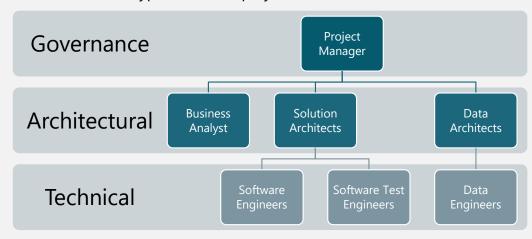


Azure





A typical team deployment could look like.

































# **Hybrid Delivery**

- In our hybrid delivery model, our engineers work as part of your team.
- We work remotely from our headquarters or onsite when requested.
- All our team members work the same work hours as your team members do.
- You can choose between covering just a few specific roles or provisioning an entire team to deliver subprojects / subsystems for you.



### **Our Skills**

#### Our Microsoft certificates

- AZ 900 Azure Fundamentals
- AZ104 Azure Administrator Associate
- AZ305 Azure Solutions Architect Expert
- AZ400 Azure DevOps Engineer Expert
- AZ500 Azure Security Engineer Associate
- AZ204 Azure Developer Associate
- DP900 Azure Data Fundamentals
- DP203 Azure Data Engineer Associate
- DP300 Azure Database Administrator Associate
- DP420 Azure Cosmos DB Developer Specialty
- Al900 Al Fundamentals
- Al102 Azure Al Engineer Associate
- PL900 Power Platform Fundamentals
- PL400 Power Platform Developer Associate

#### Other certificates

- ISTQB Certified Tester Foundation Level
- ITIL Service Strategy Certificate
- Professional Scrum Master (PSM I)
- Business Analysis Masterclass
- Collibra: Foundation of Data Governance
- Collibra: Data Governance Lead
- ... and many more



Rail Net Europe uses Peruzzi Services project delivery to optimize the exchange of timetable information across borders and between legacy and cloud-native systems.

# Case study: Rail Net Europe

An alliance of European railway companies based in Austria.

#### Situation

The exchange of messages among diverse customers utilizing various systems proved to be burdensome due to the lack of standardization, resulting in operational inefficiencies.

#### Solution

This difficult interoperability between legacy and cloud-based planning systems has been overcome by a standardised cross-border messaging system developed by our team.

### **Impact**

The optimization of communication channels for scheduling events across national borders has facilitated a more streamlined and efficient exchange of timetable information.

The technical solution is running across a legacy data centre and Microsoft Azure cloud. We chose Microsoft .NET Core as the technology stack as it is compatible across both legacy and cloud native solutions.



**Al Workshop** 

### What we need

- 1-2 hour of your time
- Where are they on your IT journey (The products you use)
- Roadmap / Al strategy
- Goals for next 24-48 months
- How is it organised internally?
   Technical/organisational
- Business goals?

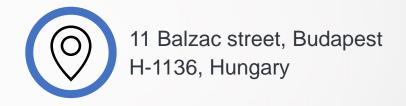
# **Typical engagement - Copilot**

- Free of charge
- 1-2 hours workshop talking about AI, Copilot, tailored to your business
- High level agenda
- Terminology recap, what is Al
- Generative AI, with examples (Copilot)
- Predictive AI, with examples (Azure ML Studio)
- Al strategy, recommendations
- Target audience: technical decision makers

# Get in touch



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**Book a Meeting** 

