



Copilot for Microsoft 365 Pilot

Enable users at any level while building the foundation for organization-wide AI adoption.



Copilot for Microsoft 365 transforms the way people and businesses get work done. It makes brainstorming, searching for information, and creating engaging content instantaneous.

Like any tool, AI is best used for a deliberate purpose by people who know how to wield it. As tempting as it is to quickly deploy Copilot for Microsoft 365 licenses to users to explore the endless possibilities, taking a structured adoption and change management approach will set your organization up for long-term and sustainable success.

Think big, start small with Copilot for Microsoft 365.

Copilot for Microsoft 365 Pilot is an expert guided user enablement program that lays the foundation and framework for a successful large-scale future rollout.

Our adoption and change management experts help you define the user personas and use cases that will drive the highest value for your organization, and then test those assumptions with a curated user group over several weeks to gather insights and build a team of AI evangelists that will support Copilot for Microsoft 365 adoption across the organization.

Benefits

- ✓ Get the blueprint for Copilot for Microsoft 365 user enablement.
- ✓ Identify and validate priority personas and high-value use cases.
- ✓ Build a Copilot Center of Excellence and cultivate Copilot champions.
- ✓ Gather wins, “a-ha moments” and use cases specific to your organization.
- ✓ Offset workloads of your internal team with curated communications and training materials.

Why do you need a Copilot for Microsoft 365 Pilot?



You're not sure how to manage the change or drive adoption.



You need help understanding which user personas to prioritize.



Your leaders have reservations investing in a full-scale Copilot rollout.



Your users have struggled to adopt new technologies in the past.



You've already deployed Copilot and are not seeing the desired adoption rate.

What do you get?



Discovery Workshop and recommendations report



Conducting 7-to 12-week Pilot Program



Copilot for Microsoft 365 Pilot design, including development of personas, use cases, and adoption success metrics



Training and learning support materials



Champions Program design



Awareness and communications plan and sample communications



Provisioning of Center of Excellence



Findings and insights report at conclusion of Pilot Program

Why Softchoice?

We know the whole Copilot journey.

Our methodology sets us apart. We have the end-to-end technical and consulting capabilities to build your Copilot strategy, get your people and technology ready, secure your data, deploy and scale access, and sustain adoption over time.

We know from experience.

As a member of Microsoft's Early Access Program, we were among the first companies to use Copilot in a real-world environment. We use learned best practices to lead others.

We know technology change is about people.

Our adoption and change management practice has delivered successful strategies for over 250 medium, large and enterprise sized businesses, delivering nearly 20,000 consulting hours to drive Microsoft technology adoption.

We know Microsoft better than anyone.

With a team of world-class Microsoft experts, we bring customers the insights and tools they need to exceed their business goals using Microsoft products.

- ✓ Azure Expert MSP
- ✓ 300+ Microsoft certifications
- ✓ 5 Solutions Partner designations and 9 Advanced Specializations across Azure, Modern Work and Security
- ✓ 20 million+ unique seats managed across Microsoft Office 365 workloads

Contact your Softchoice account manager or [contact](#) a Softchoice representative to learn more.