



 FLIGHT Program

INNOVATION THRU COLLABORATION



Finchloom – A 100% Microsoft Cloud Partner

Overview

- 35 Employees Nationwide
- Only Microsoft Since 2013
- Direct, Gold CSP
- Professional & Azure Managed Services

Expertise

- Mergers and Acquisitions
- Architecture Design & Technical Project Management
- Full Migrations (Azure, Email, Files, Servers, Datacenters)

Practice Specialties

- Modern Work – Teams, Microsoft 365, Exchange & SharePoint
- Security – Defender, Identity, & Endpoint Management
- Azure Infrastructure – AVD, Storage, VMs, & BI
- IT Expert Level Consulting Services and Staff Augmentation with Microsoft Cloud Services, MS Premier Support
- PhishPrevent Managed Security Services





FLIGHT Program and Professional Services

Our FLIGHT program was built around Microsoft Azure, Microsoft 365, and Dynamics 365. We offer consultations and managed roadmaps for Cloud Infrastructure, Cloud Migrations, Security & Compliance, App Hosting, Modern Workplace, Teams Phone System, Helpdesk, Device Management, and more! FLIGHT is a level pay program to deliver consistent engineering resources against a budget and plan. Each FLIGHT partner works with a team of resources including a client dedicated project manager to execute services in parallel, on-time, and on budget.

Managed Roadmap

Customized managed roadmaps are the key to our FLIGHT Program. They are the blueprints used to direct budget and prioritize the resources and solutions that we will implement. The Managed Roadmap is crafted in collaboration between our Cloud Consultants and your IT team. An assessment can be done up front to determine the current state of the business IT, the desired state of business IT, and the projects needed to fill the gaps to get where your business wants to go.

Project Services

We have a roster of Professional Services Microsoft Engineers who can assess your pain points or business requirements and put together a proposal for scope of work to achieve your Microsoft Cloud goals. If you need to upgrade your Hybrid Environment or perform a full migration to the Cloud, our team can produce a quote for a one-time project with a start and a finish.

Staff Augmentation

If you do not want to hire a full-time employee on your IT Admin team, we can provide you with Microsoft technology experts on a pay-as-you-go model.

- Virtual CIO
- Onsite Desktop Support Technicians (PC & Mac)
- Onsite Administrator
- Onsite Engineer
- Microsoft 365 and Azure focused



How is FLIGHT different?



TECHNICAL ROADMAP

This roadmap sets timelines, technologies, and ensures that all operations are accounted for within the project(s). This roadmap gives our clients the ability to prioritize aspects of the projects and provides broad oversight into what is happening throughout the project both from the client's perspective, as well as the architects assigned on the Finchloom side.

These architects can ensure that the project is going as expected and focus on your business' unique requirements.



LEVEL PAY ACROSS PROJECTS

FLIGHT's level pay plan allows clients to access to our higher-level resources when needed without needing to pay anything additional. This plan also provides reduced rates compared to standard project work. With FLIGHT, clients purchase a bucket of hours to be used on any projects that they need assistance with, and any that are not used are rolled over to the next month.

More affordable and easier access to specialized resources is a cornerstone trait of the FLIGHT program, and why so many of our clients continue to work with us.



Testimonial – ICM Partners

"We have worked with Finchloom for the past few years initially utilizing their FLIGHT program, but have since branched out into their security specializations, and help with an international merger as they were professional and trustworthy from the start. We have had a great experience working with their professionals in different Microsoft specializations and would recommend them to any company looking for experts who get projects done the right way, the first time."

- James Daquino, Senior Vice President of IT





For more information, please visit:
Finchloom.com/Finchloom-flight

