



# Effective tools for digital business transformation

MASTER



# About IT-Enterprise / Clobbi

870

Implemented Projects

26

Business Areas

475 K

Users

15

Countries

Since  
1987

## IMPLEMENTATION AND SUPPORT PARTNERS

**Ukraine** (Kyiv, Dnipro, Oleksandriia, ...), **Kazakhstan** (Astana),  
**Germany** (Nuremberg), **Saudi Arabia** (Dammam), **UAE**  
(Dubai), **Egypt** (Cairo)

## IT-ENTERPRISE – INDUSTRY 4.0 ECOSYSTEM LEADER

**R&D center for Industry 4.0, 5.0:**

AI, IIoT, Predictive Maintenance, ML/MV, AR/VR, ...

**First Industry 4.0 Forum in Eastern Europe – Trans4mation**

**Trade shows:** Hannover, Düsseldorf, Copenhagen, Johannesburg,  
Shanghai, Hong Kong

# Certificates, associations and partners



# Digital platform for industrial solutions

## SALES

- Marketing
- CRM-client relationship management
- Communications management
- Orders and accounts management
- Contracts management
- Products and prices management, cost analysis of the deal
- Warehouse Management System (WMS)
- Sales planning
- Supply chains management
- Self-service portal for clients and partners
- Minimum inventory level
- Business processes management (BPM)
- Key performance indicators of sales (KPI)

## FINANCES

- Operational financial management
- Receivables and payables management
- Budget process
- Budgets
- Electronic payment system
- Financial analysis

## PROCUREMENTS AND LOGISTICS

- Procurements management
- Management of tenders
- WAREHOUSE MANAGEMENT SYSTEM WMS
- Supply chain management
- Contracts management

## DOCUMENT FLOW AND BPM

- Document flow and ECM
- Business processes management (BPM)
- Tasks management
- Document flow and business processes key performance indicators (KPI)

## EXPENSES AND CONTROLLING

- Planned prime cost
- Operational production cost management
- Activity-Based Costing

## R&D

- Master data management (MDM)
- Product data management (PDM)
- Technical documents flow management (TDM)
- Product lifecycle management (PLM)
- Production preparation key

## PROJECT MANAGEMENT

- Project scope and life management
- Project resources management

## REPAIRS AND MAINTENANCE

- Equipment information management
- Accounting and control over equipment technical condition
- Operational management and maintenance organization
- Scheduling and resource planning, maintenance budgeting
- Maintenance efficiency analysis
- Predictive Maintenance 4.0 - new generation maintenance

## ACCOUNTING

- Company's accounting policy
- Accounting of non-current assets
- Accounting of cash and equivalents thereof
- Inventory accounting
- Financial settlements operations
- Production cost accounting
- Tax accounting and reporting
- Reporting
- Accounting compliant to international financial reporting standards (IFRS)

## PERSONNEL

- Recruiting
- Personnel accounting
- Personnel development
- Time and attendance and integration with access control system
- Payroll accounting
- Personnel motivation based on the KPI
- Self-service portal for employees Front HR System
- HRM processes business analysis

## PRODUCTION

- Orders management and volume production planning
- Advanced Planning and Scheduling (APS)
- Manufacturing Execution System (MES)
- Production logistics management
- Quality management
- Industrial internet of things (IIOT)
- Digital Twins

## ADMINISTRATION AND DEVELOPMENT TOOLS

INDUSTRY 4.0



[www.it-enterprise.com](http://www.it-enterprise.com)

# IT-Enterprise is a Low-code / No-code platform

## SIMPLE AND CONVENIENT DESCRIPTION OF BUSINESS PROCESSES

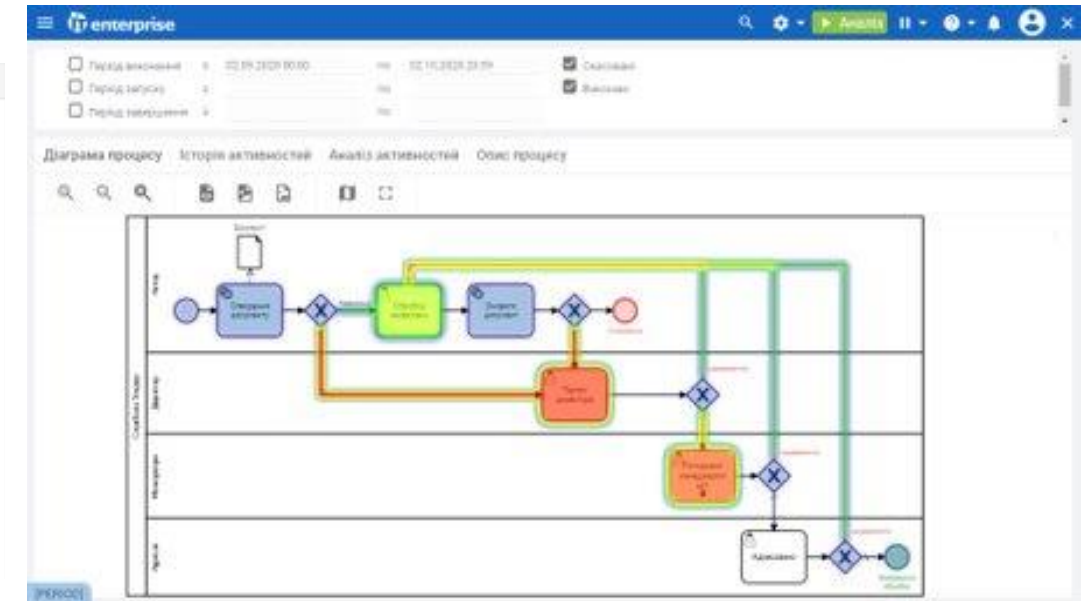
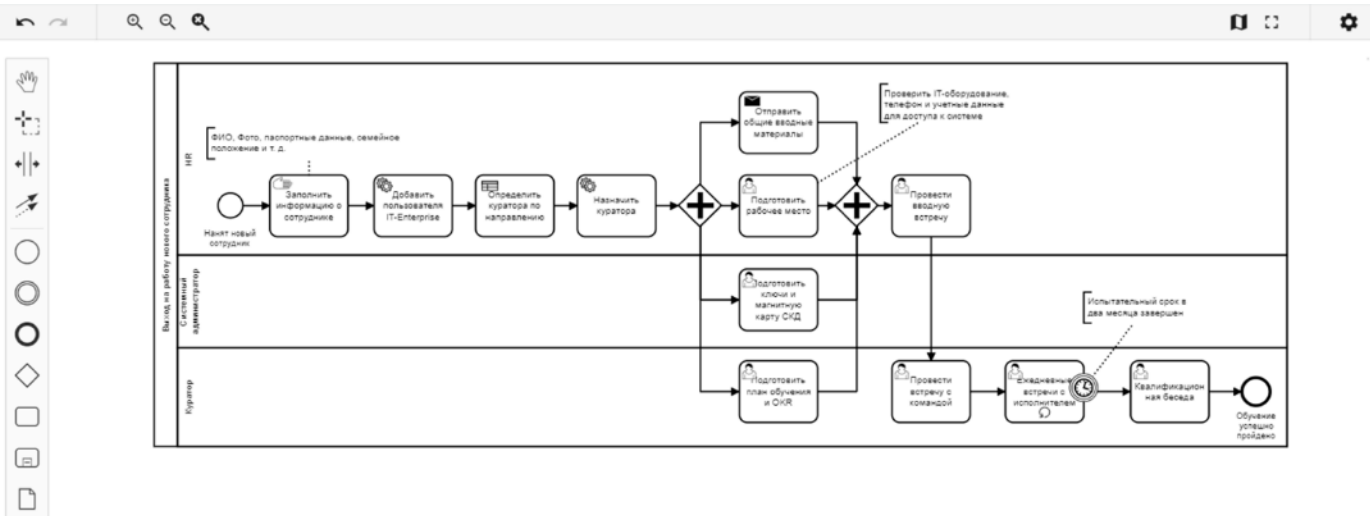
All you need is a web browser and a computer mouse

## EVERYONE CAN DESCRIBE A BUSINESS PROCESS

Without programming skills – due to the application NoCode / LowCode approaches

## TRANSPARENCY OF BUSINESS PROCESSES

Complete analytics of the effectiveness of your processes for continuous improvement and search for bottlenecks



# Business Intelligence constructors

## Constructor for reports & BI

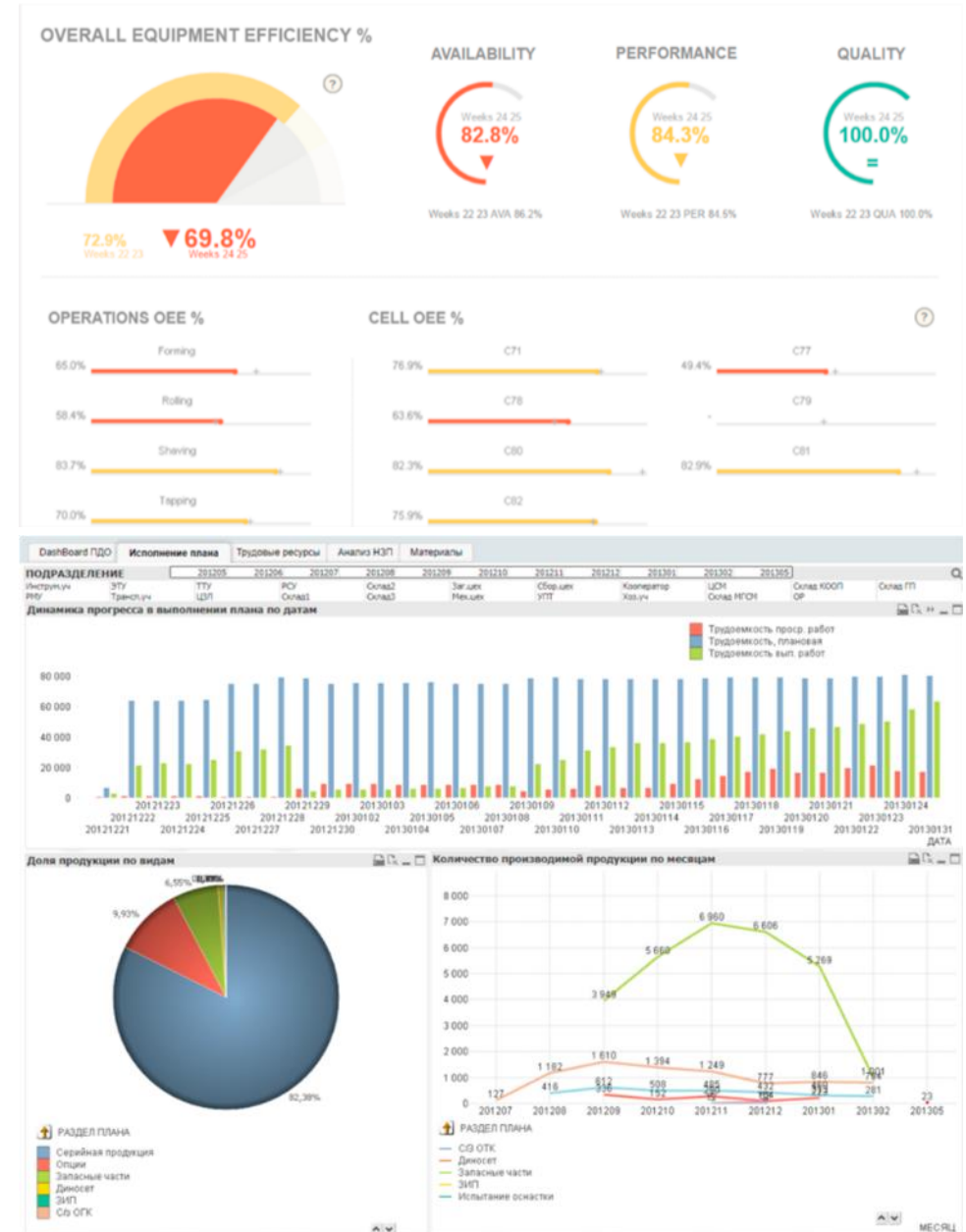
✓ Own report constructors

✓ Own BI constructors

✓ Built-in use of BI systems:

QlikView

Power BI

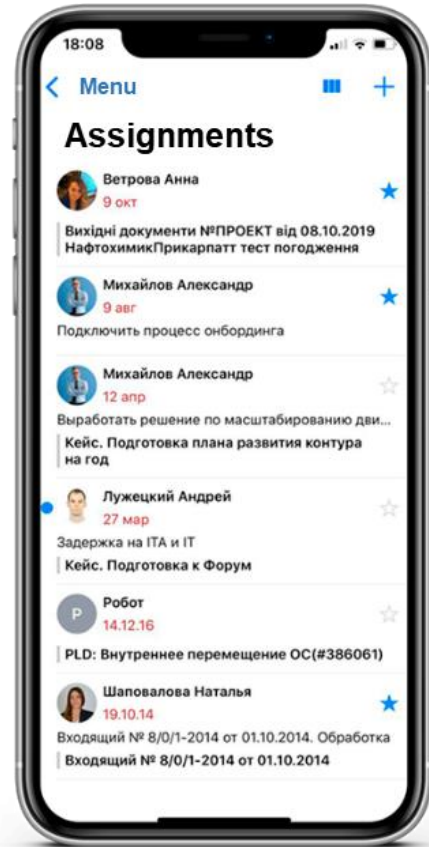




# IT-Enterprise – a universal multi-service platform for solving business tasks

## One platform – unlimited number of clients

- | Endless scalability
- | Reliable operation
- | Data security
- | 24/7/365 availability



We have ready-made configurations and experience in implementing digital transformation projects in various fields

# INDUSTRIES



**MECHANICAL ENGINEERING**



**AGRARIAN AND FOOD INDUSTRIES**



**CONSTRUCTION**



**FINANCIAL AND SERVICE COMPANIES**



**INSTRUMENTATION, ELECTRICAL INDUSTRY**



**CHEMISTRY AND PHARMACEUTICALS**



**STATE AND COMMUNAL ORGANISATION**



**METALLURGY AND MINING INDUSTRY**



**AEROSPACE INDUSTRY**



**CABLE & WIRE INDUSTRY**



## > 870 implemented projects. Successful implementation experience

### Fact file

### Project deliverables

ANTONOV



Full cycle of modern aircraft creation – from pre-project scientific research to construction, tests, certification, serial production and after-sale maintenance.

> 13,000 employees

Complex transformation: Design office, Plant, Air transport enterprise.

INTERPIPE



INTERPIPE is an integrated pipe and wheel company, which is in the top 10 of the world's largest seamless pipe producers.

> 15,000 employees

USA, UAE, Saudi Arabia, Turkey, Egypt..

Industry 4.0 project.

Improving business KPIs on all projects.

UKRNAFTA



Huge Oil & Gas Company.

18 structural units: management company + all enterprises.

> 40,000 employees

Digital transformation of the company: centralization, unification of business processes, revision and change in the structure of the company, roles.

CREDIT AGRICOLE







Credit Agricole Bank is a modern universal bank. The bank belongs to one of the largest financial groups in the world and is the main partner of the French economy – Credit Agricole Group (France).

> 5,000 employees.

Automation and centralization of a large regional network in real time: financial management and on-farm activities in the central office of the bank.

## > 870 implemented projects. Successful implementation experience

	Fact file	Project deliverables
<p>Elsewedy Electric</p> 	<p>Elsewedy Electric is a global provider of energy, digital and infrastructure solutions with a turnover of 46.4B EGP in 2020. Listed on the Cairo stock exchange since 2006. Five key business sectors: Wire &amp; Cable, Electrical Products, Engineering &amp; Construction, Smart Infrastructure and Infrastructure Investment.</p>	<p>Industry 4.0 project. IIoT Monitoring, end-to-end integration of production management levels. Integration with equipment.</p>
<p>Dubai Cable</p> 	<p>Ducab is a driving force behind a broad range of advanced energy and infrastructure projects across the Middle East, Asia, Australia, the Americas, Europe and Africa.</p>	<p>Industry 4.0 project. SmartFactory. Integration with equipment.</p>
<p>Ballu World</p> 	<p>A major manufacturer of air conditioning equipment.</p>	<p>Industry 4.0 project. SmartFactory.</p>
<p>SEMAF Factory, A.O.I.</p> 	<p>Railway Equipment Factory (SEMAF Factory) is the only railway factory in Africa and the Middle East whose capacity meets the region's demand for railway vehicles (passenger cars, subways, trams and industrial cars).</p>	<p>Transforming R&amp;D processes and minimizing Time-to-Market. PDM/PLM. Integration with SAP.</p>

> 870 implemented projects. Successful implementation experience

| 30 year's experience in corporate sector

Public sector  
Since 2014



FOOD, CHEMICAL AND PHARMACEUTICAL INDUSTRY



CONSTRUCTION AND MUNICIPAL SECTOR



BANKS



MEDIA, TELECOMMUNICATIONS



Міністерство регіонального розвитку, будівництва та житлово-комунального господарства України



ENGINEERING



AEROSPACE INDUSTRY



METALLURGY



## Our customers' average results

**5 to 10%**

reduction of material  
consumption

**20 to 30%**

smaller material stocks

**Up to 15%**

fewer  
rejections

**3+ times**

faster documentation  
processing





# STEP BY STEP



### **Site survey at your enterprise**

First, we collect data to see the current state of business processes, detect areas for improvement and suggest solutions.



### **Business process reengineering and automation**

Together with the Customer, we create a new model of business processes, configure links in the management system, train the staff and finally commission the project.



### **Project support and enhancement**

Further, we help the Customer keep the system up-to-date and adapt it to changing business demands.



# Our team and experience

## IT-Enterprise is a reliable partner

IT-Enterprise has one of the largest specialist pools with extensive experience in implementing comprehensive information systems:

- ✓ **Stable team** - more than 450 specialists are working on implementing the IT-Enterprise system
- ✓ **More than 50** specialists have an experience of 20+ successful projects
- ✓ The company employs top specialists with **unique experience** in completing complex management projects
- ✓ **Important implementation decisions** are made considering the combined experience and design decisions for more than 800 existing implementations (enterprises, financial organizations, holdings, concerns, ...)





[www.it-enterprise.com](http://www.it-enterprise.com)

TIME TO TRANSFORM

MASTER

