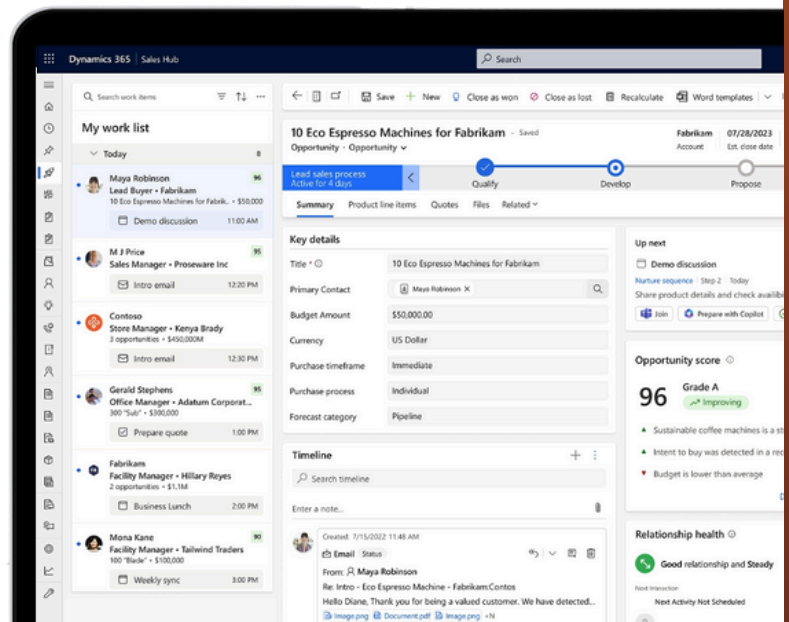




Dynamics 365 Sales

1 week implementation assessment



A five-day assessment helping to evaluate the cost and terms, build the implementation path of Microsoft Dynamics 365 Sales and prepare your command for this. During this process we help you to gather, model and formalize your requirements, present the vision of the final solution and explain your responsibility during the project

Deliverables

- Feature list: Module, Function, Feature description, Feature implementation vision, Fit/Gap mark
- Implementation estimation
- Timeline
- Risk mitigation
- Solution blueprint: high-level technical solution design
- Project charter draught

Typical assessment schedule

Preparation phase:

- Preliminary requirements gathering to determine the meeting topics and their participants
- Coordination of meeting schedule

Assessment phase:

- Day 1. Interview with key users (3-4 hours)
- Day 2. Interview with key users (3-4 hours)
- Day 3. Interview with key users (2 hours) & documentation producing (internal)
- Day 4. Draft Feature list & solution blueprint review (2-3 hours)
- Day 5. Documentation finalization (internal)

Finalization phase:

- Project deliverables presentation
- Customer "homework"
- Budget & terms discussion