

# H | One

Digitally Transforming Ways Of Work Through Cloud

2023

# About Us

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Backed by Sri Lanka's premier connectivity provider, Dialog Axiata PLC, H One started its journey back in 2008. Since our inception, we have been one of the leading Microsoft partners in the country for well over a decade. And now, with Axiata, we are stronger in our regional presence, expanding our reach across the APAC region.

The secret to our success has always been our people. We are proud to have produced some of the best Microsoft specialists in the region and currently house some of the leading experts in the market. Our countless successful cloud projects and thousands of customer success stories are a true testament to our unparalleled service delivery and effective digital transformation.

The recognition and competencies attained over the years are another clear indication of our commitment to quality and work ethic.

## Our Story Begins With Microsoft



2018 Partner of the Year Winner  
Sri Lanka Partner of the Year

Winner  
Microsoft Partner  
2020 Partner of the Year  
Sri Lanka

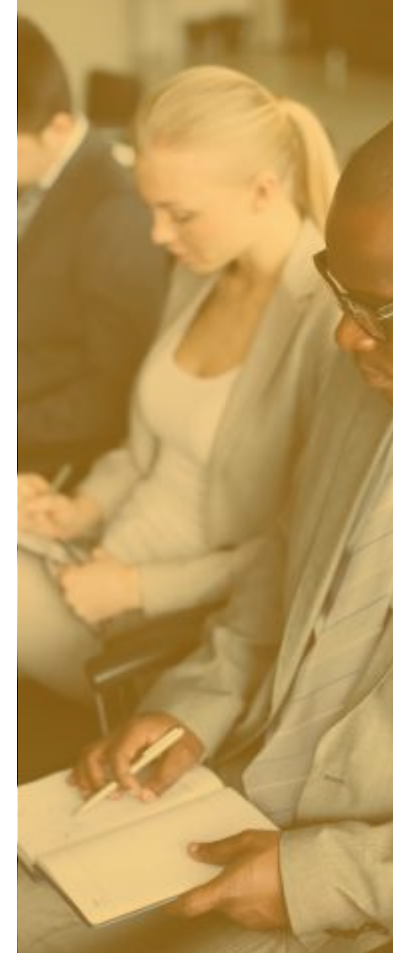


Microsoft Partner

2022 Partner of the Year Winner  
Sri Lanka

H One | Microsoft

2023 Microsoft  
Country Partner of the  
Year - Sri Lanka



# Timeline

## 2008 Incorporation

H One was incorporated.

## 2010 Very First Award Win

H One wins the Best Microsoft Revenue Partner award.

## 2012 Growing With Dynamics Ax

H One completed the second largest implementation of Microsoft Dynamics AX ERP in Sri Lanka at Brown & Company PLC.

## 2014 H One Goes Global

H One expands its reach to Thailand and Vietnam with Cloud projects.

### **H One Becomes a LAR**

H One becomes a Large Account Reseller.

## 2016 Becoming Sri Lanka's #1 Microsoft Partner

H One becomes a Microsoft tier 1 partner and wins the country partner of the year award.

## 2018 Recognition Continues

H One is recognized as the country partner of the year yet again.

## 2020 Winner of Microsoft Partner of the Year

Another significant milestone for H One with the Partner of the year award.

# 2022

## Winner of Microsoft Country Partner of the Year

Another significant achievement for H One winning the Microsoft Partner of the year award for the fourth time along with 5 more Microsoft awards

## 2009

### **1st Dynamics AX Implementation**

Implementing Microsoft Dynamics AX in Hirdaramani Group as the first ERP implementation project.

## 2011

### **Moving into Premises**

Moving to our first very own office space with a headcount of 35+ employees.

## 2013

### **Introducing Microsoft Cloud to Sri Lanka**

The first technology partner to introduce Microsoft Cloud.

## 2015

### **Best Office 365 Partner**

H One wins the best O365 partner for the third consecutive year.

## 2017

### **Building Our Very Own IP**

H One expands regionally with its very own IP Res.Q and wins LSP award-top Cloud mix SEA New Markets.

## 2019

### **Two New Awards**

Microsoft Modern Licensing Partner of the Year  
Microsoft Cloud Solutions Partner of the Year.

## 2021

### **H One Becomes a Dialog Company**

Dialog Broadband Network (Pvt.) Ltd., acquired 100% shareholding in H One (Pvt) Ltd.

# Why Us?

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**Tier**

**1 Partner**

We are proud to be one of the leading tier-one Microsoft partners in the region.

**14+**

**Years of Experience**

Leading the market with innovation and digital transformation for over a decade.

**25+**

**Awards**

Winning some of the most prestigious awards in a short 14-year span of operations.

**Migrated**

**150K+**

**Seats to Cloud**

Experts in migration with one of the highest cloud migration count in the country.

## Diverse Portfolio of Solutions

We offer one of the largest solution portfolios, being a one-stop-shop for your transformation journey.



## Our Team is our Strength

Being recognized as a great place to work for the third consecutive year.



# “ We Always Put Our Employees First ”

At H one we believe that our biggest asset is our people. Keeping our employees happy and motivated is our secret to success. Here are some key highlights of our journey throughout the years.



## Our Commitment for an Amazing Workplace

Recipients of great place to work award 3 consecutive years in a row.

# 200+

## Technical Experts

We are proud to have produced over 200+ highly skilled technical resources that lead both the local and global markets.

# 75+

## IP's Built

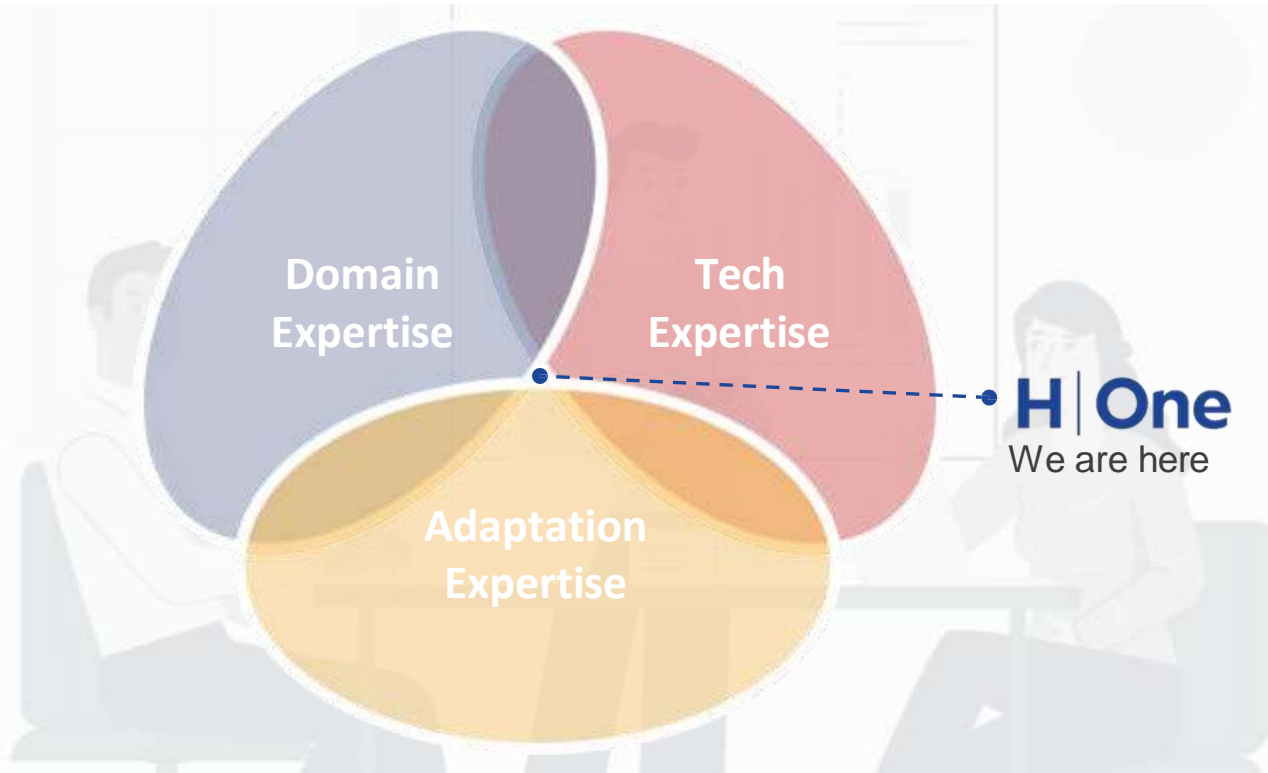
Throughout the years we have created over 75 individual IPs (intellectual properties) that span across multiple industries.

# 6

## Countries

Today we operate in six countries spread across the APAC region apart from Sri Lanka. (Maldives, Bangladesh, Vietnam, Thailand, Cambodia & Nepal)

# Customer Centricity



While our competitors specialize in one of the areas, we offer our clients the perfect blend of Tech, Domain, and Adaptation expertise making us the perfect partner for your digital transformation journey.



✔ Modern Work Security Partner of the Year 2023

✔ Modern Work Partner of the Year 2023

✔ Cloud Solutions Provider (Direct) Partner of the Year 2023

✔ Cloud Solutions Provider (Direct) Partner of the Year 2023

[Microsoft celebrates 2023 Partner Awards winners from Sri Lanka and Maldives - Microsoft Stories Asia](#)

# Our Services



## Modern Workplace

Improve employee productivity and satisfaction to create seamless communication and collaboration across your organization.



## Security

Secure critical data, protect your business from threats and manage access with full control.



## Power Platform

Analyze data, automate processes, and build solutions with ease to improve efficiency and overall organizational visibility.



## Apps and Infrastructure

Through cloud-based advances, we're ready to help, whether that's lift and shift, hybrid cloud, multi-cloud, or any combination.





# Modern Workplace

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## Digital Workplace

Unlock the true power of effective communication and collaboration to improve productivity and efficiency.

## Modernized Content Management

Streamline content development, enhance collaboration, and drive business operations through a modern content management strategy

## Modernized Communications

With modernized communications, your teams can meet the growing needs of your business across departments, locations, and time zones.

## Modernized Project Management

Streamline your journey with a flexible project portfolio management (PPM) solution that can help you manage resources easily, with greater visibility.

## Adoption

Invest time in improving your cloud productivity, thus enhancing value for your company. Adopting a change management strategy will empower your staff.



# Power Platform

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## Power Apps

Build business capabilities with quick apps, laying off the burden of time consumption and increasing efficiency.



## Power Automate

Boost productivity quickly and securely automates with intelligent workflows and turn outdated into automated.



## Power BI

Visualize your organization's key drivers at your fingertips.



## Power Virtual Agents

Enhance accessibility with software applications to conduct an online chat conversation via text or text-to-speech.



# Security

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“Your Security Is Our **No.1 Priority**”

## **Microsoft 365 Security**

Microsoft 365 Defender portal unites multiple security technologies in one comprehensive administration console with enhancements to protect your enterprise.

## **Sophos**

Sophos is an Anti-Virus software that detects and cleans up viruses, trojans, worms, spyware, adware, and other potentially unwanted applications.

## **Azure Security**

Strengthen your security posture with Azure and reduce cost and complexity with a highly secure cloud foundation managed by Microsoft.

## **Manage Engine**

ManageEngine crafts comprehensive IT management software focused on making your job easier.

# Apps and Infrastructure (Azure)

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Our certified Microsoft engineers will help you optimize the usage of your company's infrastructure, thus enhancing the value of your investment.

- Collaboration and Messaging Services
- Security, Compliance and Assessment Services
- Datacenter Migrations (Azure Cloud Workload Migrations)
- Datacenter Security & Compliance Monitoring
- Device Enrollment & Management
- Unified Communications
- ERP on Microsoft Azure
- Secure Remote Learning Platforms
- Proactive Infrastructure Checks & Managed Services



# Complete **Visibility** at Your Fingertips

Business analytics is the ability to visually present data so that you can uncover hidden trends patterns, issues and forecast future performances based on past performance figures. We at H One specialize in empowering businesses with complete visibility through powerful analytics.

No two businesses are alike, so no two businesses should be approached the same way. What makes us special is our ability to understand your business and create bespoke analytical solutions that fit your organizational needs.

# Dynamics

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## Customer Relationship Management (CRM)

With Dynamics 365, you receive CRM software that operates as a customizable, adaptable solution tailored to your company's needs. Choose a stand-alone application to meet the demands of a specific line of business or use multiple CRM tools that operate together as a comprehensive, integrated solution.

## Enterprise Resource Planning (ERP)

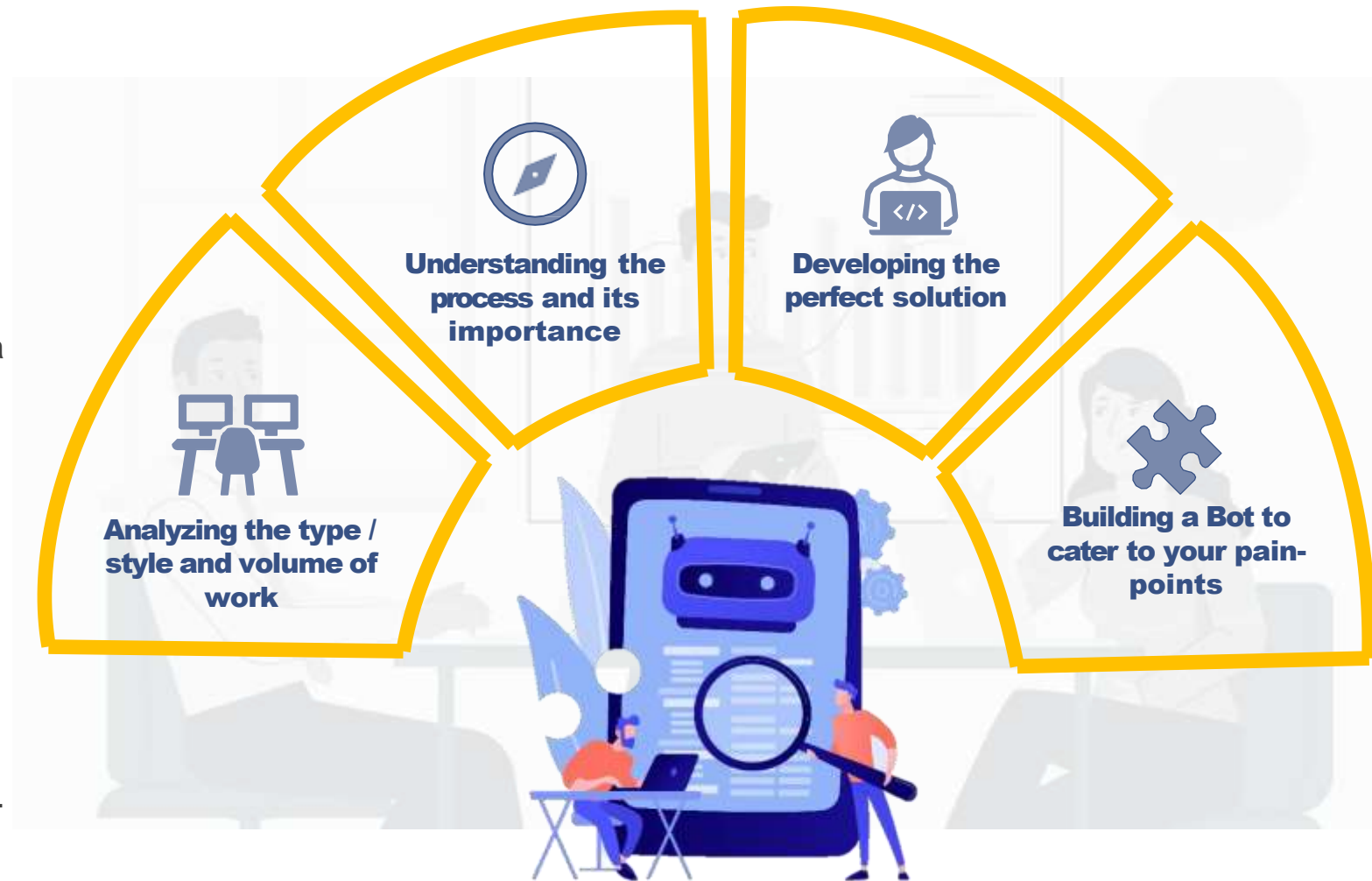
While there is no all-up software solution for every business process, ERP technology is increasingly efficient at connecting processes. Once your processes, systems, and data are connected, you will have the insight, acceleration, and adaptability wanted to start optimizing your operations.



# Robotic Process Automation (RPA)

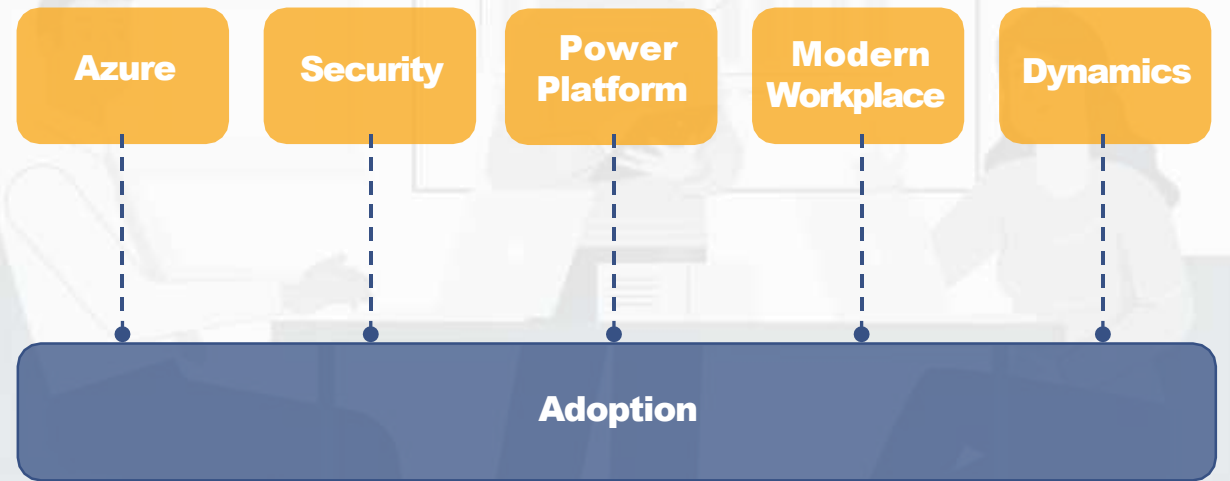
Robotic Process Automation is a way of being able to automate standardized repetitive tasks that require significant of manpower in your organization. It functions 24 x 7, requires only a fraction of the time to complete tasks that otherwise eat up a considerable time of your employees, and it guarantees 100% accuracy.

RPA frees up your employee time so that they could focus more on qualitative tasks that a machine or system may not be able to perform.



# Even the Best Tech Solutions **are Useless** **Without Proper** **Adoption**

At H One we believe that our customer's success lies with the proper adoption of systems/technology. Our team of expert adoption specialists comes from a diverse array of domains, helping clients implement bespoke adoption programs that guarantee success.





# Our Technology Partners

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SOPHOS



kaspersky

ManageEngine



vmware

FORTINET



COMMVAULT



# Contact Us

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Our team comprises of experts from all areas of specialization, as well as walks of life, where we work together towards one common goal; your success.



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