



Osmos Case Study



Who: Rahi

What: Data center infrastructure, compute, storage, networking and security technologies, end-user computing, A/V and cloud solutions

Why: Rahi works across hundreds of distributors, manufacturers, and logistics providers to help their customers scale faster by improving supply chain efficiencies. Providing their level of end-to-service comes with a high degree of complexity.

Rahi relies on a very efficient data sharing infrastructure powering their business relationships with customers, distributors, and channels.

Ingesting external data from distributors and partners into operational systems is a tough and painful process that is very expensive and inefficient.

When receiving complex purchase orders, the data had to be manually verified against multiple ERP systems before finally loading the order into their management systems.

This process took multiple sales team members over 60 hours a week to clean, format, and import the data records. This tedious process of wrangling and importing customer data resulted in longer fulfillment times and a suboptimal procurement experience.

Solution: Osmos Pipeline



“The more time our teams spend on data processing, the less time they spend on finding the best supply chain availability for our customers.”

Matt Robinson,
CTO of Rahi



Osmos Pipeline

Automate the cleaning and importing of data into your operational systems

Customer Results



Reduces manual labor and inaccuracies of data. Osmos Pipelines automated the cleaning and importing of data, which solved resource availability by saving time for customer facing teams.



Faster time-to-value for our customers. Lead time is imperative. Now their teams are able to quickly identify the incoming order requests and find the updates (generations) and changes (revisioning) to products.



No code implementation reduces training processes. All of this, without a heavy lift from the data engineering team! Thanks to Osmos' intuitive UI, it's easy for non-technical team members to learn and use.

Osmos Pipelines's intuitive no-code data ingestion makes it easy for Rahi's internal teams map external data to fit the required schema. With the additional in-path validations and AI-powered transformation functionalities, Rahi's team was able to save 60% on delivery costs by reducing data wrangling activities.

The Rahi team is excited about this partnership with Osmos, so their team can focus on what matters most: delivering a high-level of end-to-end service. See how Osmos Pipelines can reduce data inaccuracies, accelerate your customer's time-to-value, and save you engineering hours to provide an all-around delightful data experience.



“Osmos Pipelines has become a strategic enabler of our global platform, making it easier to bring solutions to our customers, partners, and distributors.”

Matt Robinson,
CTO of Rahi

