

ZONES

# Copilot for Microsoft 365 Workshop

Customer Deck



Consider **IT** done.

# AGENDA

- About Zones
- Market Trends and Business Challenges
- What is Copilot for Microsoft 365 Workshop?
- Objectives of this Workshop
- What we Provide
- Why should attend
- Expected Outcomes

# WHY ZONES



**Valued Partnerships:**  
Collaborations with  
over 10K partners  
and vendors.



**Expertise:** Over 30  
years as an industry  
leader in IT solutions.  
Over 10 years in  
cloud solutions

**Global Reach:**  
Spanning over 80  
countries, ensuring  
global solutions.



**Diversity:** Recognized  
Minority Business  
Enterprise with a  
strong Supplier  
Diversity Program.

**Accelerate Your  
Success with Zones'  
Copilot Jumpstart  
Program**



**Client-Centric:** Real-  
time reporting, order  
status, and inventory  
management  
through myZones.



**Comprehensive  
Offerings:** From  
Global Supply Chain  
as a Service to  
Managed Services,  
addressing all cloud  
needs.



# MODERN WORKPLACE BUSINESS CHALLENGES

- Organizations are struggling to identify the best way to leverage AI to fulfill their goals and initiatives
- Companies are struggling to find and/ or upskill their workforce with the necessary AI and machine learning expertise to effectively leverage tools like Copilot
- AI models and the data they handle must be secured to prevent misuse, breaches, or vulnerabilities

68%

of people say they don't have enough uninterrupted focus time.

62%

of people are spending too much time searching for information.

57%

of an employee's time is spent on communicating (in meetings, email, and chat).

70% of people say they would delegate as much work as possible to AI to lessen their workloads

# MARKET TRENDS

## Hybrid Work Model Adoption

**74%** of organizations are making a permanent shift to a hybrid work model

## Productivity and Talent Pool Focus

**83%** of businesses seek to enhance productivity while also improving work culture to retain their talent pool

## AI Impact on Businesses

**64%** of businesses expect AI to boost productivity by automating processes, enhancing customer satisfaction, and reducing costs.

## Fortune 100 and Copilot

**40%** of Fortune 100 companies participated in an invitation-only premium early-access program for Copilot

# OBJECTIVE OF WORKSHOP

Grounded in business data, Copilot for Microsoft 365 is designed to help organizations unleash creativity, unlock productivity, and level up skills.

01

## Assess the needs of your employees

Identify the high-value Copilot for Microsoft 365 scenarios for your organization across creativity, productivity, and skilling.

02

## Accelerate outcomes using Copilot for Microsoft 365

Showcase Copilot for Microsoft 365 in real-world scenarios.

03

## Develop a solution plan for Implementation and Adoption

Develop a plan to implement recommendations based on prioritized scenarios.

# COPILOT FOR MICROSOFT 365 WORKSHOP

**Copilot for Microsoft 365 is an AI-powered productivity tool that helps businesses to get the most out of Microsoft 365. Copilot can help businesses to:**

## Automate Tasks

Automate repetitive tasks, such as scheduling meetings, creating reports, and drafting emails

## Get Insights

Provide businesses with insights into their data, such as customer trends and employee productivity

## Solve Problems

Help businesses to solve problems quickly and efficiently

**Copilot for Microsoft 365 refers to the integration of the AI assistant into Microsoft's 365 productivity software family, including Teams, Word, Outlook, Excel, and PowerPoint**

# WHAT WE PROVIDE?

Our approach is a sequential three-phase engagement, each conducted in a 3-day workshop, where we assess your needs, prioritize Copilot for Microsoft 365 scenarios, and define an actionable roadmap.

## Who can attend?

**Customers:** Executive sponsor, Line of Business Leaders, Security and Compliance Leaders, IT Management

**Zones Participants:** Architects, User Experience Leads

## What to expect?



### Assess

Define scope, identify business stakeholders, and gather information on key business scenarios. Complete and review readiness assessment and guidance.



### Art of the Possible

Showcase the intelligence added to employee experiences by unleashing creativity, unlocking productivity, and leveling up skills (included in the demos).



### Build the Plan

Develop a plan to implement recommendations based on prioritized scenarios. Define next steps and timeline to develop and implement the solution.



# WHY SHOULD YOU ATTEND?

**The Copilot Workshop assists clients in evaluating their requirements, prioritizing Copilot for Microsoft 365 scenarios, and establishing a practical roadmap by:**

Identifying high-impact Copilot for Microsoft 365 scenarios encompassing creativity, productivity, and skilling

Leave with a clear plan for implementing Copilot solutions, ensuring a structured and efficient adoption process

Formulating an implementation plan based on prioritized scenarios and recommendations

Demonstrating Copilot for Microsoft 365 in real-world situations

# EXPECTED OUTCOMES

## Copilot for Microsoft 365 Workshop

Embark on a journey through the powerful features and advantages of Copilot for Microsoft 365

Dive into Microsoft's unwavering commitment to infusing responsible AI across their cutting-edge products and services

Gauge your organization's tech prowess as you prepare to seamlessly integrate Copilot for Microsoft 365.

Uncover pivotal business scenarios primed to unlock unparalleled value for your enterprise

Craft a high-impact, actionable strategy that caters to employee needs, all by embracing the transformative capabilities

## To learn more about Copilot for Microsoft365

Visit - <<Link>>

Reach out to our experts today - <<Link>>

Visit [zones.com](https://zones.com) or call 800.408.ZONES today

**ZONES**

THANK YOU

Whatever you need,  
Consider **IT** done.

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