



Icertis Contract Intelligence Interactive Insights Copilot

Drive success in your organization with fast, intuitive contract summaries and analysis.



The Challenge

To manage the speed and complexity of today's business environment, organizations need deep business insights at their fingertips to support decisions that drive success. Contracts contain critical, unique information found nowhere else in the enterprise, yet contract data has historically remained locked in dense legal language that is difficult to quickly review and understand. This destroys value via missed opportunities at the negotiation table and missed obligations throughout the business relationship.



The Solution

The Icertis Contract Intelligence (ICI) Interactive Insights Copilot, powered by the Icertis ExploreAI Service, delivers instant analysis and summarizations of contracts so organizations can run their business from a position of strength.

Through simple, natural language queries, legal and non-legal users alike can access the information they need about the contract (e.g., "When does the contract expire?") as well as associated contracts in the company's contract database (e.g., "Do we have any other SOWs with this vendor?") Business leaders can also surface operating metrics such as average cycle time for a contract type within an organization or within their industry vertical. To access insights even faster, users can leverage pre-defined questions that are based on their job roles and the contract type.

The ICI Interactive Insights Copilot delivers summaries and analyses superior to other large language models because it combines the best-in-class performance and security of Microsoft Azure OpenAI with Icertis' own proprietary AI trained on millions of contracts to identify 32 unique contract attributes, as well as the Icertis Contract Data Lake with more than 2 billion contract metadata and transactional elements.

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Agreements / ICMSoW_4 / ExploreAI

Contract Details

Contract Type: Statement of Work (SOW) **Contract Parties:** CleanEnergy Group, CenturyLink Inc. **Effective Date:** August 15, 2022

Summary

- This contract is between CleanEnergy Group and CenturyLink Inc. for the Electric Vehicle Incentive Pilot Program.
- CenturyLink will provide implementation and management services for the program.
- The program offers an incentive to CleanEnergy customers and employees towards the purchase of an electric vehicle.
- The incentive will be provided through local auto dealerships, who will also receive a Sales Performance Incentive Fund (SPIF) for each EV sold.
- CenturyLink will assist CleanEnergy with dealership training and engagement, customer validation tool, incentive processing, program management, and reporting.
- The program launch will be no sooner than August 30, 2022, but final launch will be mutually determined by CleanEnergy, CenturyLink, and participating auto dealerships.
- The contract includes specific tasks and deliverables for each aspect of the program implementation.

Frequently asked questions:

Electric Vehicle Incentive Pilot Program Statement of Work

This Statement of Work ("SOW", dated as of August 15, 2022 (the "Effective Date"), is issued under and subject to the terms and conditions set forth in the CSP Services Agreement, by and between CleanEnergy Group ("CLEANENERGY") and CenturyLink Inc. ("CenturyLink"), dated as of December 5, 2018, as amended, and all statements of work and related documents (the "Contract").

CenturyLink will provide implementation and management services for CLEANENERGY's Electric Vehicle Incentive Pilot Program ("Program"). The term of this SOW shall commence upon the Effective Date and will end January 31, 2025. The Program launch ("Launch") will be no sooner than August 30, 2022, but final launch will be mutually determined by CLEANENERGY, CenturyLink and the participating auto dealerships. This SOW describes the general approach, objectives, activities, deliverables, and timelines for specified components of the Program.

1. Introduction

CLEANENERGY (CLEANENERGY) serves as a trusted advisor to its customers about electric vehicles (EV) and works to accelerate EV adoption in its service territory. CLEANENERGY will launch a pilot program to offer an incentive to CLEANENERGY customers and CLEANENERGY employees towards the purchase of an electric vehicle. This will be a point of sale incentive offered through local auto dealerships. The dealerships will provide the discount to the customer and then submit invoice application to be reimbursed for providing the discount. The dealerships will also receive a Sales Performance Incentive Fund (SPIF) for each EV sold that will be split between the dealership and the salesperson. CLEANENERGY is looking to establish strong relationships with dealerships, increase EV and related knowledge among dealership sales staff, and test a mid-stream model with the goal of expanding to additional dealerships in 2025.

CenturyLink will assist CLEANENERGY with the implementation of the Program. CenturyLink will provide support in training and engaging with dealerships and provide a tool that enables dealerships to validate CLEANENERGY customers in real time at the dealership. CenturyLink will review and process incentive submissions and deliver incentive payments to the dealership, along with providing general program

With unmatched technology and category-defining innovation, Icertis pushes the boundaries of what's possible with contract lifecycle management (CLM). The AI-powered, analyst-validated Icertis Contract Intelligence (ICI) platform turns contracts from static documents into strategic advantage by structuring and connecting the critical contract information that defines how an organization runs. Today, the world's most iconic brands and disruptive innovators trust Icertis to govern the rights and commitments in their 10 million+ contracts worth more than \$1 trillion, in 40+ languages and 90+ countries. For more information visit icertis.com.

Interactive Insights Copilot Capabilities

Analysis and Summarization.

Get an automatic summary of the contracts in easily consumable format for an easier review or to share with others.

Legal Review Process Acceleration

Speed up the review process and exploration through configurable out-of-the-box insights. Onboard quickly since no pre-training is needed.

360° Data Coverage.

Benefit from insights generated from four sources – Current contract document, Icertis' representation of contract object, customer's contract repository, and finally the Icertis Data Lake.

Pre-built Conversational Assets

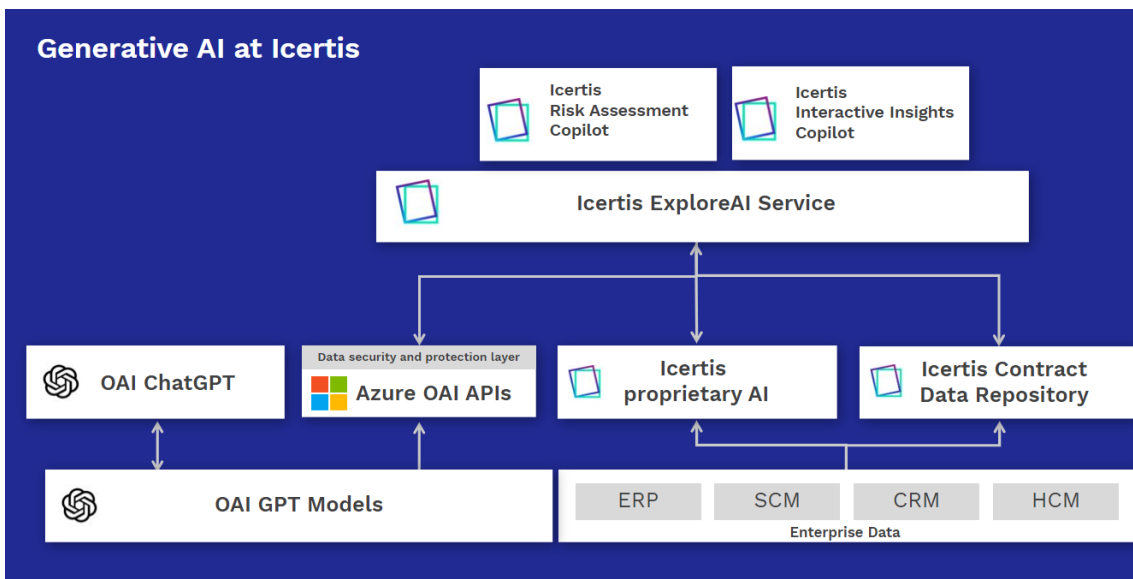
Derive insights which are configurable by contract types through pre-packed hierarchical questionnaires.

Persona led Experience.

Have an integrated conversational experience with persona-based, pre-defined questions to help navigate effectively. Perform contextual dialogue with contracts, like a human would.

About Icertis Contract Intelligence Copilots

Icertis Contract Intelligence Copilots are revolutionizing enterprise contracting by supercharging professionals with assistive, generative, natural language capabilities that cut through legal-ese to deliver insights, accelerate contract reviews, and more to drive your business forward. Built on the Icertis ExploreAI Service, Icertis Contract Intelligence Copilots keep your valuable contract data safe and secure.



Benefits

- Run your legal department and your entire business from a position of strength as all relevant contract data is just a question away
- Increased speed and effectiveness of negotiations.
- Enable users to engage conversationally with contracts.

Contact Us

 icertis.com/contact