



We help companies harness the power of artificial intelligence

through smart Azure products, services, and tailored solutions.













Why Should You Focus on Al?

- Al is among the top global drivers of digital business transformation.
- Al brings a competitive edge and is soon to become an industry standard.
- To keep up with digital innovation, businesses need to identify and implement AI into their processes now.



To begin your Al journey on Azure, you need these key components:

Al Days will kick-start your Al journey by boosting the 2 key components required for successful Al adoption.



Company culture fostering innovation

- Expertise

 Knowledge of how and where to apply AI methods
- Engagement
 Employees' acceptance
 to adopt process changes





What are Al Days?

A tried-and-tested **series of workshops** designed to kickstart your Al journey by engaging your key employees and generating AI use cases.



Spread awareness about AI by demystifying the technology.



Collect real use cases across the company where AI can be applied.



Find owners of the use cases who push them towards successful delivery.



Minimize any resistence to change Harvest added value of Al quickly



Al Days Timeline & Next Steps



* We strongly recommend **precommitting a budget for prototyping**, testing and validating selected use cases after the AI Days.

Scope of Al Days

Prototyping*

Al Days workshops

Outcomes processing

Use cases selection

Proof of concept development

Interactive workshops explaining AI technology and generating use case ideas.

We sort and categorize the generated use case ideas. We evaluate them based on added valie, risk, data readiness etc. Together with the client, we select 3-5 use cases as top candidates for implementation.

For selected 3-5 use cases we prepare Proof of Concept projects using Azure AI owned by the idea owner to quickly validate feasibility and value added.

Al Days Deliverables

- Long list of generated use cases
- Short list of selected use cases
- Implementation roadmap of selected use cases





What happens after Al Days matters.

We strongly recommend **pre-committing** a budget for prototyping, testing, and validating 3-5 selected use cases after the Al Days.



Drive Engagement

Knowing that the organization is willing to invest in the best ideas makes a huge difference in the activity's impact.



Generate the Best Use Cases

The fact that there is already a budget allocated to turn ideas into reality boosts creativity and focus.



Foster Innovation

The department leaders receive a signal that the organization is supporting innovation and that not all CAPEX needs to come from their budgets.





Al Open days enabled to grasp Al challenges and opportunities

1 | Goal

Kickstart AI activities in the company, introduce the main concepts and generate innovative AI use cases to solve real business problems.

2 | Action

Organized a conference full of talks and workshops, where attendees had the opportunity suggest groundbreaking AI use cases to solve their most pressing issues.

3 | Results

 Hundreds of ideas generated, followed up by PoCs and MVPs implemented into production.

100s

Ideas generated

PoCs & MVPs Developed as follow up an implemented into production



Large automotive manufacturer

Al Open Days

1 | Goal

Map AI opportunities across the company and understand the potential for added value through AI deployment.

2 | Action

Organized a conference full of talks and workshops, where attendees had the opportunity to suggest groundbreaking AI use cases to solve their most pressing issues.

3 | Results

 Hundreds of ideas were generated, followed up by PoCs and MVPs implemented into production.

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Adastra 2 - 2 - 2 Offer: Al Use Case Realization



RAPID AI USE CASE IDENTIFICATION & DEVELOPMENT

Prioritize AI Opportunities

Leverage Adastra's feasibility and impact assessment framework to identify the most relevant use cases for AI within your organization.

Cloud Al Enablement

Enhance likelihood of success, result effectiveness, and ease of maintainability by using Azure Al cloud services.

In today's dynamic business environment, organizations face a variety of business problems that require an increasing amount of data to answer effectively. Leveraging a robust AI toolkit, organizations can enhance their ability to answer more complex questions with improved insights. Our AI Enablement Workshops provide targeted review of AI concepts and guided use case reviews.

Through our AI Use Case Pilot program, powered by the Azure platform, your organization can explore AI-driven solutions to answer questions across your various business units. Azure's AI toolset provide the ability to leverage advanced AI algorithms that offer a streamlined approach to solving your most challenging operational issues, paving the way for enhanced performance and competitiveness.

Al Partner of Choice

Leverage a trusted Azure enablement partner with 20+ years of data & Al experience to maximize your likelihood of success. Quickly determine the most feasible use cases based on a review of your current organizational Al maturity.



Centralize Al Knowledge



Scale and Speed



Advanced Insights



Cost

Benefit

Н

Step

2b

or

2a

Step

Current State Review Session

Review your current state to identify potential areas that could make use of AI toolsets and solutions through a 2-hour brainstorming workshop.

a) Al Days

Length: 2 Weeks Value: 15K USD

Host a series of awareness-building workshops and provide a guided brainstorming session to identify relevant Al use cases, vote and prioritize use cases based on participant inputs and feedback; document data sources, potential risks and considerations.

b) AI Use Case Pilot

Length: 2 Months Value: 50K USD

Host discovery session to identify relevant input sources, perform exploratory analysis, consolidate data to analytical dataset, build pilot model and perform testing, summarize model efficacy, document design decisions ensuring robust and responsible AI practices, showcase results.

* As a leading Microsoft Solutions Partner, Adastra has access to Microsoft ECIF funding to offset POC and MVP costs

