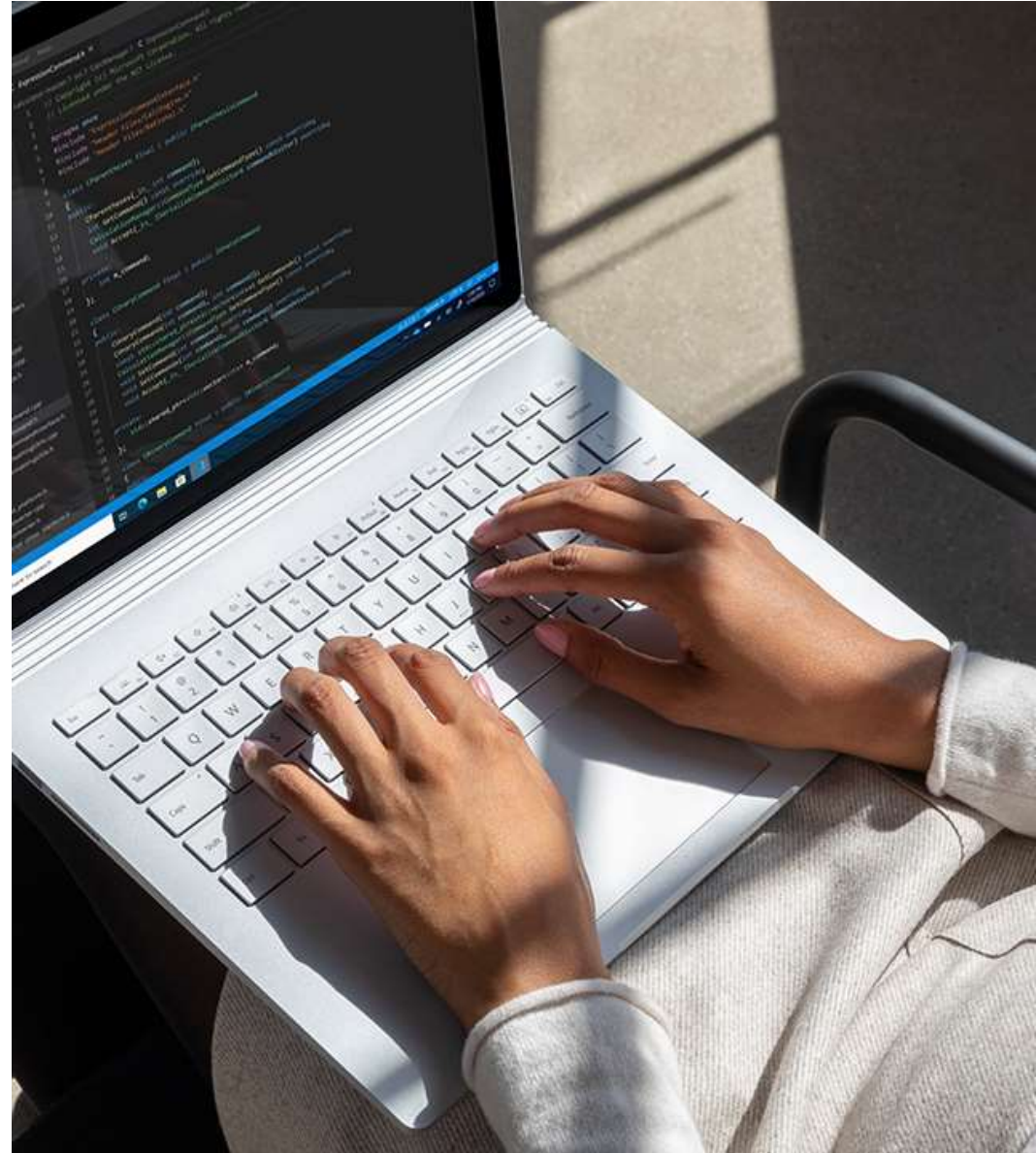




Reimagining the future of work Surface with Microsoft 365



Gold
Microsoft Partner



The Surface Business Value

To improve employee experience across organizations, firms are looking to replace legacy device technologies with more flexible hardware solutions and cloud technologies to support modern work environments, where employees can remain productive, collaborate and stay secure from any location.

Rapid Deployment & Cloud Management



Enterprise Grade



Chip to Cloud Security



**SIMPLICITY
FOR IT**



**EMPLOYEE
EMPOWERMENT**



Performance



Collaboration & Teamwork

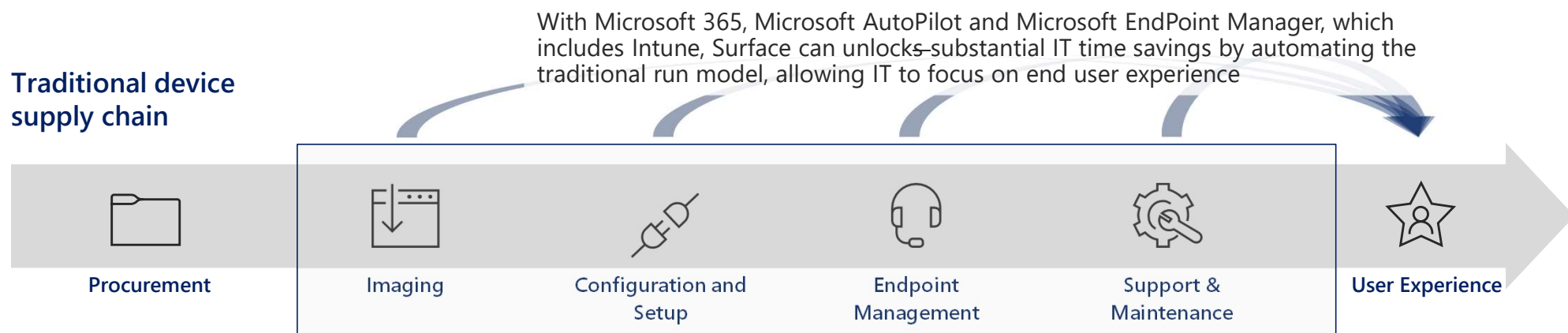


Productivity

The Forrester TEI study found that investments in Microsoft 365 powered Surface devices enhanced employee productivity, improved workforce collaboration and teamwork, increased security and delivered more efficient device-related IT operations.¹

¹A commissioned Total Economic Impact™ study conducted by Forrester Consulting on behalf of Microsoft, July 2020. "Maximizing Your ROI From Microsoft 365 Enterprise With Microsoft Surface"

The IT Value Proposition



Potential Cost Savings Examples

Reduction in Provisioning: up to 4 hours less time with zero-touch deployment ¹

Application Updates: up to 3.25 hours of reduced time rolling out application updates due to cloud management of device firmware ¹

Microsoft Endpoint Configuration Manager reduces time when deploying Surface firmware and driver updates ¹

Surface plus Microsoft 365 Enterprise Security features reduces firmware layer threats and reduced use of 3rd party security solutions.

Reduction in data breaches & security incidents: up to 20% decrease related to improved security environment

Reduction in Help Desk calls: up to 75% less time spent and lower hardware failure rate

¹ A commissioned Total Economic Impact™ study conducted by Forrester Consulting on behalf of Microsoft, July 2020. "Maximizing Your ROI From Microsoft 365 Enterprise With Microsoft Surface"

² Surface Go and Surface Go 2 use a third-party UEFI and do not support DFCI. DFCI is currently available for Surface Book 3, Surface Laptop 3, Surface Pro 7, and Surface Pro X. Find out more about managing Surface UEFI settings at <https://docs.microsoft.com/en-us/surface/manage-surface-uefi-settings>