# START REALIZING THE VALUE OF MICROSOFT AZURE FASTER



Expertise you need from the leaders you trust



**STRATEGIZE** Create consensus, plan, and build a roadmap to achieve your Azure vision



**IMPLEMENT** Boost operational agility and efficiency with our block storage expertise and best practices



**ADOPT** Realize your block storage agility by rapidly and efficiently migrating to Microsoft Azure



**SCALE** Right-size your Azure storage for your workloads and applications today and tomorrow

## FAST TRACK BETTER OUTCOMES

Maximize the value of your Azure investment to get better business outcomes with premier services designed to give you tailored expertise, insights, guidance, and support. One solution. One provider. One answer to accelerating your business value.

#### **CHALLENGE THE STATUS QUO**

Data growth is unrelenting, causing an insatiable appetite for new storage that can meet the demands of today's applications. There is also pressure to lower expenses and eliminate new capital purchases. As you try to balance these opposing demands – you must continue to deliver the experience your users and customers expect. To meet expectations, a fast, efficient, and dependable way to adopt new storage technology is needed.

#### **CHALLENGES**

Deploy the right technology, and your business can respond quickly to market possibilities while lowering expenses. Your business can't wait for resources with the experience, skill, and insights to become available. The challenge of finding the right expertise at the right time can result in delays, higher costs, and poor project execution.



### **BUSINESS OUTCOMES**

Whether the goal is lowering expenses or deploying new higher-performance block storage to meet customer expectations and generate new revenue growth, having the right partner to minimize risk and ensure successful outcomes is critical.

Cirrus Data's Premier Implementation Service helps you achieve your goals and provides the following benefits:

- Accelerate the return on your Azure investment
- Minimize or eliminate business disruptions with nearly zero downtime and insights into commonly occurring roadblocks
- Reduce operating expenses by providing skilled, scalable resources and enabling in-house expertise to focus on critical business issues

Our highly skilled staff uses proven processes and automated frameworks to deliver fast and reliable project execution. With over 4,000 block data migrations, you can be sure your migration project is safe.

### **CIRRUS DATA SOLUTIONS**

Cirrus Data's Premier Implementation Service removes migration barriers and accelerates your path to better business outcomes with a guided and customized storage migration to Azure.

Our team has experience with a wide range of block storage vendor technologies and architectures. We understand concerns around data integrity, maintaining security, and minimizing downtime. To support your organization along the journey — from onboarding and adopting your Azure storage environment to completing the migration and handing the keys to your team — Cirrus Data is there with you at each step to accelerate success and prepare your team for the future.

Our global professional services team provides solutions that seamlessly orchestrate the safe, secure migration of your data from any storage platform to Microsoft Azure managed disk or Elastic SAN, with minimum service disruption and no unplanned outages.

The Cirrus Data Migration Service utilizes an agent-based migration technology that installs on each server to be migrated with no impact to the host and no reboot required. The migration tool enables dynamic and automated migration without requiring changes to your existing storage environment. When the migration is complete, the agent can be removed from the server, again with no reboot required.



Stage	Task	Delivery Method
Kick-off	<ul> <li>» Review high-level project plan and introduce team</li> <li>» Confirm that business requirements align to scope</li> <li>» Establish project status cadence to report progress</li> </ul>	Remote, teleconference, email
Discovery, Analysis, and Planning	<ul> <li>» Initiate the technical discovery and analysis</li> <li>» Schedule / conduct working sessions to finalize technical migration plan</li> <li>» Conduct project status meetings to report progress</li> </ul>	Remote, teleconference, email
Implementation	<ul> <li>Install the Agent on in-scope servers, copy data, create baselines, and identify change rate for final cutover</li> <li>Perform final cutovers</li> </ul>	Remote, teleconference, email
Closeout	<ul> <li>» Post-implementation review to confirm that all project deliverables were completed as planned</li> <li>» Remove agent(s) as required</li> <li>» Deliver Certificate of Completion</li> </ul>	Remote, teleconference, email



The best tools for moving, accelerating, and protecting your SAN storage

#### ABOUT CIRRUS DATA

Cirrus Data Solutions Inc. is a leading technology provider of next-generation solutions for data mobility, specializing in block data migration and protection. The company distributes its solutions through systems integrators, managed service providers, channel resellers, and partners including HPE, IBM, Dell Technologies, Microsoft Azure, AWS, Hitachi, NetApp, Pure Storage, Infinidat, AEBS, AHEAD, CDW, SHI, Park Place, Presidio, ePlus, Insight, Computacenter, Sirius, WWT and many others. Cirrus Data Solutions is headquartered in Syosset, New York and has offices located in Dublin, Ireland, and Nanjing with sales and support offices in Boston and Chicago.

To begin your digital data transformation, visit Cirrus Data Solutions online.

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