

## Modules Available

Property, Lease & Tenant



Space Management



Asset Management



Maintenance Management



Helpdesk Management



Reservation Management



Guest House Management



Contract Management



Energy Budget Management



Branch Monitoring Mgmt.



Visitor Management



Mail Room Management



# QuickFMS

Facilities Management Software



Cloud Based Facility Management  
Software for Businesses

An emerging player disrupting Global CAFM & IWFM markets



# Why QuickFMS ?



**Long Term, Strategic end-to-end solution for FM**



## Property, Lease & Tenant Management

Track owned and rented property payables, receivables and leases



## Space Management and/or Hotdesking

Manage space utilization in each location and increase occupancy ratios



## Physical Asset Management

Track all fixed, consumable and IT assets life cycle from PO to disposal



## Maintenance Management

AMC Tracking, plan and execute Preventive Maintenance



## Help Desk

Track turn-around time for raised requests and monitor day to day activities



## Reservation & Resource Manager

Online room reservations and Resource Booking



## Admin Functions

Create users, assign roles and responsibilities to those users, manage masters



## Contract Management

Quick, secure access to all your Contracts



## Energy Budget Management

Track actual versus budgeted energy consumption



## Branch Monitoring

Monitor all branch offices daily from the Central office



## Reporting & Analytics

Flexible reporting capability included in each module



## Visitor Management (Partner module)

Easy way for check-ins and check-outs for the visitors



## Mail Room Management

Manager your inward and outward couriers with acknowledgement

**Implement one module or full Suite**



## Case Study – Multinational Banking and Financial Services Giant

### CHALLENGE

- Manually tracking lease agreement and rentals
- Managing multiple landlords a tedious task
- Tracking sub-leases and receivables

### SOLUTION OFFERED

- ✓ Manage leases across multiple locations
- ✓ Make Owned and Leased property documents available at one place
- ✓ Regular reminders for lease expiry alerts
- ✓ Automate Renewal, termination of leases
- ✓ Manage Landlord details for payments
- ✓ Payments automation and integration with their in-house accounts package



### OUTCOME

- Monitored landlord payment details
- Never missed a Lease expiry date
- Lease documents made available at one place
- Managed rent calculations and escalations with ease
- Eliminated Late payments and other penalties
- Managed sub-leases and related payment details

**“Took vital decisions with a 360° Property view”**



## Case Study – A leading Real Estate Conglomerate

### CHALLENGE

- No repository of Property documents
- Consolidation of tenant data
- Lease expiry tracking of multiple tenants a tedious task
- Taking care of regular maintenance and repairs of the property

### SOLUTION OFFERED

- ✓ Manage tenants across multiple locations
- ✓ Make Owned and Leased property documents available at one place
- ✓ Regular payment and expiry reminders to tenants
- ✓ Work order generation with vendor management
- ✓ Manage rent calculations and escalations
- ✓ Reports on Payments and Receivables



### OUTCOME

- Automation saved significant time for Property Managers
- Tenants never missed rent payment date and Lease expiry
- Resolved maintenance issues promptly
- Streamlined Rent reminders for the collection process
- Increased tenant's engagement and comfort level

**“Resolved Concerns of lease expiry and tenant management”**



## Case Study : Global Consulting and Technology Services Firm

### CHALLENGE

- No track of Space availability and seat utilization
- Planning Space requirement and forecast
- Lack of layout diagram in taking informed decisions
- Controlling the cost of unoccupied seats

### SOLUTION OFFERED

- ✓ Demarcate floor-wise space usage or layout drawings for occupancy tracking
- ✓ Allocate shared, dedicated and hot seats to verticals or departments for tracking occupancy
- ✓ Manage Employee Space Mapping, release and movement
- ✓ Calculate space cost to charge back users
- ✓ Track Real-time Space utilization with Access card and login data
- ✓ Take future Space requirements from businesses

### OUTCOME

- Got consolidated information of all floor data
- Space availability and allocation made easier
- Accommodating more people in the same space by shift tracking
- 24,662 seats were optimized by 5% leading to 150,000 \$ monthly savings on bottom line
- Automation reduced admin team efforts and improved overall efficiency
- Better Space utilization by Space charge back to businesses
- Team could focus on their core areas of competence and other value added functions



**“Increased occupancy ratios leading to massive savings”**



## Case Study – Global Firm Providing Financial Services

### CHALLENGE

- Lack of Centralized Asset Inventory
- No Requisition and Approval process tracking
- Who is using it? Where is it located?
- Movement and Disposal process clarity

### SOLUTION OFFERED

- ✓ Manage Physical and Consumable Assets inventory
- ✓ Track Assets from requisition to disposal
- ✓ Asset ID generation with Optional Integration to Barcodes/RFID
- ✓ Assign Assets to employees or location for better traceability
- ✓ Manage Physical Assets Insurance and Warranty details
- ✓ Track Asset Consumption by Department, Project or Facility
- ✓ Track Asset Inter/Intra movement with Gate Pass
- ✓ Calculate Asset depreciation and track disposal process

### OUTCOME

- Overall reduction in requisition, PO, issuance cycle time
- First hand availability of Asset information avoided buying additional assets leading to huge capital savings
- Streamlined Asset allocation process and movement tracking
- Minimum Quantity check and Reorder Order level Alerts helped in timely ordering which resulted in smooth functioning of Inventory Management
- Helped tracking Asset warranty and Insurance details



**“Located Assets we never knew existed”**



## Case Study – Leading Insurance Player

### CHALLENGE

- Keeping existing assets up and running longer
- Difficulty in getting information on Repair & Maintenance
- No proper tracking of work done through vendors
- Rising repair cost of Assets was alarming
- No tracking of Annual Maintenance Contract (AMC) expiry

### SOLUTION OFFERED

- ✓ Track AMC, Create Work order generation and issuance
- ✓ Plan and track preventive maintenance schedule for different categories of asset at different frequencies like daily, weekly, fortnightly, monthly, quarterly etc
- ✓ Automate Email & SMS Reminders to alert internal employees & 3<sup>rd</sup> party vendors on approaching maintenance activity
- ✓ Track vendor performance matrix against contract
- ✓ Get Asset Maintenance history

### OUTCOME

- Never missed an Annual Maintenance Contract expiry
- Planned Preventive maintenance reduced unexpected repair and maintenance cost
- Providing Accurate historic information on equipment and asset maintenance
- Comparing real repair histories by equipment and asset type, by geography, and by manufacturer allowed informed and timely decisions.
- Improved vendor performance evaluation process



**“Ensured better maintenance planning for operations”**





## Case Study - Rapidly Growing Banking and Financial Corporate

### CHALLENGE

- Absence of centralized, easy-to-use Helpdesk ticketing tool for internal employees
- Difficulty in handling support requests from employees, branches from different cities via multiple Communication channels
- Problem in tracking ticket status, escalations if any, Vendor TAT and customer satisfaction

### SOLUTION OFFERED

- ✓ Manage Request and complaints raised by individuals till closure
- ✓ Categorize Request and Complaints based on their type, urgency, and other parameters
- ✓ Auto-task allocation/delegation within the Service providing team
- ✓ Track vendor committed SLA and escalate if not compliant
- ✓ Track TAT for every request raised



### OUTCOME

- Streamlined internal support services offering
- Reduced time-to-resolution of support tickets
- Enhanced employee satisfaction levels & saved their time
- Evaluation of 3rd party vendor performance made easier by measuring response TAT
- Direct Mail Statistics for Pending, Closed Tasks

**“Monitored day-to-day request handling effectively”**



## Case Study - World-class Business School in Asia

### CHALLENGE

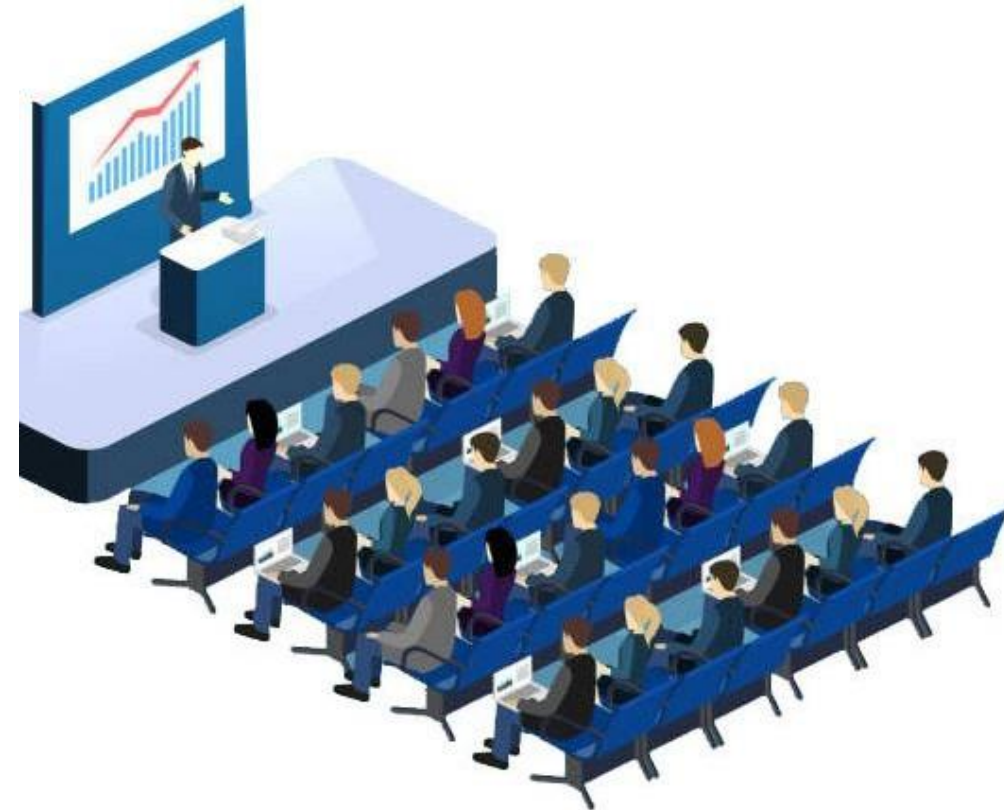
- Lack of control on shared facility usage
- Finding available rooms for required time slot
- Looking for required resources for a meeting

### SOLUTION OFFERED

- ✓ Map Meeting room with capacity & its location through a graphical web interface
- ✓ Book conference rooms in the building, across campus or in some other city
- ✓ Add other facilities like Audio, video, food, beverages and invite participants
- ✓ Flexibility for the user to modify and cancel his booking
- ✓ Admin can withhold and cancel user bookings
- ✓ Charge back feature for hourly and day-wise booking

### OUTCOME

- Time to raise requests for booking was reduced considerably
- Human errors eliminated with the centralized booking platform
- With transparency in bookings Utilization increased significantly
- Avoided unwanted surprises of occupation without booking
- Helped in getting required facilities on time
- Optimum utilization of meeting rooms by charge back to businesses



**“Now Conference rooms are always available”**



## Case Study – India's fourth largest private sector Bank

### CHALLENGE

- Manually tracking Contracts and agreement
- Managing multiple Contracts a tedious task
- Complicated approval process for Suppliers & Contracts

### SOLUTION OFFERED

- ✓ Manage Contracts across multiple locations
- ✓ Create Contracts with type, group, Supplier & other terms and conditions
- ✓ Regular reminders for Contract expiry alerts
- ✓ Automate Renewal, termination of Contracts
- ✓ Manage Suppliers for multiple Agreements and Contracts
- ✓ Approval levels, restrictions and roles defined



### OUTCOME

- Monitored Contract and Agreement details
- Never missed a Contract expiry date
- Contract documents made available at one place
- Avoid risks and made better decisions
- Eliminated Late payments and other penalties
- Customized reporting for Contracts and Agreements

**“Gained control over our Contracts across the departments”**



**Case Study :** Maintenance Firm managing Commercial and Residential facilities across multiple locations

## CHALLENGE

- No track of Energy usage across different locations
- Planning Energy requirement and budget forecast
- No control over the Energy costs

## SOLUTION OFFERED

- ✓ Store and reports the data under different expense heads
- ✓ Manage and analyze the energy consumption and Utility expenses across all locations
- ✓ Creates accurate budget forecasts and tracks history of past investments
- ✓ Setting budget and base loads to track performance against these parameters.
- ✓ Shows when, where and how you spend your money on energy consumption



## OUTCOME

- Take charge of your Energy Business Costs
- Get control over Utility Billing data to Assess your future business needs
- Break down your consumption into meaningful figures and plan effective campaigns to cut costs.
- Identify Behaviour changes to improve bottom line profitability
- Allows you to effectively manage your organization's energy consumption

**“Monitoring Energy consumptions leading to healthy environment”**



## Case Study – Indian multinational conglomerate

### CHALLENGE

- Remote monitoring and control of Branch activities
- Difficult to rate branch monitoring health due to lack of instant reporting
- Keeping a check on regular activities to maintain a branch’s facility
- No certain timelines on the new branches and their opening dates

### SOLUTION OFFERED

- ✓ Manage & Monitor branches spread across multiple locations from one single place
- ✓ Checklist for all the compulsory parameters to maintain a branch
- ✓ Regular alerts to keep the checklist updated and saved
- ✓ Maintaining a track of upcoming branches in form of Projects
- ✓ Daily Reporting on the branch monitoring and quality of the branch.



### OUTCOME

- Automation saved significant time for Admin and Branch Managers
- Users never missed a maintenance activity
- Duly documented checklists for every branch to understand the history of the branch
- Streamlined branch management process
- Timely reports and Analytics improved branch monitoring and efficiency

**“Resolved Concerns of Branch Monitoring management”**

## Product Progress/Options available

Introduced Branch mobile app

Real time/Live seat tracking


- Kiosk based
- AD Integration
- LAN/IP Network and IP port integration
- Badge Swipe Card and Biometric Integration
- AD Integration
- Email and SSO integration
- HR Integration
- Microsoft Power BI Integration

Hotdesking

- Seat booking Mobile/Web application
- Mobile responsive App.
- Pathfinder and Way finding

QR Code tracking for Asset and Maintenance Management

## Product Road Map (Coming up)

- 
- ❖ Real time/ Live seat tracking using Wireless sensor technology for tracking occupancy of workspaces and conference rooms, facilitating Integration with 3<sup>rd</sup> party hardware suppliers.
  - ❖ Smart Space Management/Energy Management with PoE(Power on Ethernet Technology) option
  - ❖ QR Code integrated Branch module app.
  - ❖ Parking management with QR code tracking
  - ❖ Visitor Management
  - ❖ Enhanced UI and Powerful dashboard and KPI reporting
  - ❖ Implement IoT and BOT Solutions across multiple modules (HD, AM, SM)

**Long Term, Strategic end-to-end solution for FM**

- ✓ **Create or Import user from HR data or Active Directory**
- ✓ **Assign Privileges, responsibilities for each role**
- ✓ **Role-based access with Single sign-on**
- ✓ **Manage Primary & Module Specific Masters**
- ✓ **Automation of workflow, approvals & E-mail alerts**



**Integrate All Departments across the Organization**

- ✓ 100+ pre-formatted reports for Users & Management
- ✓ Ready to use outputs in the form of charts and graphs
- ✓ Usage trends & Analysis of Space, Assets and Utilities
- ✓ Calculations like Space Chargeback & Occupancy
- ✓ Data Export to MS Office
- ✓ Space forecasting for business expansion planning



**Real time dashboards for CxO reviews**



- ✓ Integration with Microsoft Power BIs
- ✓ Powerful KPIs for CxO Analysis
- ✓ Get a one-click Realtime footprint of all your operations
- ✓ Drill down from Country to City, KPIs changes automatically



Carpet Area(Sqft)	Monthly Rents	Deposits	Category	Total Leases	Current Year Rents
21,295	₹ 396,125	₹ 2,036,340	7	24	124,507

Real time dashboards for CxO reviews

## Offering viable alternative to pricey CAFM & IWFM Products



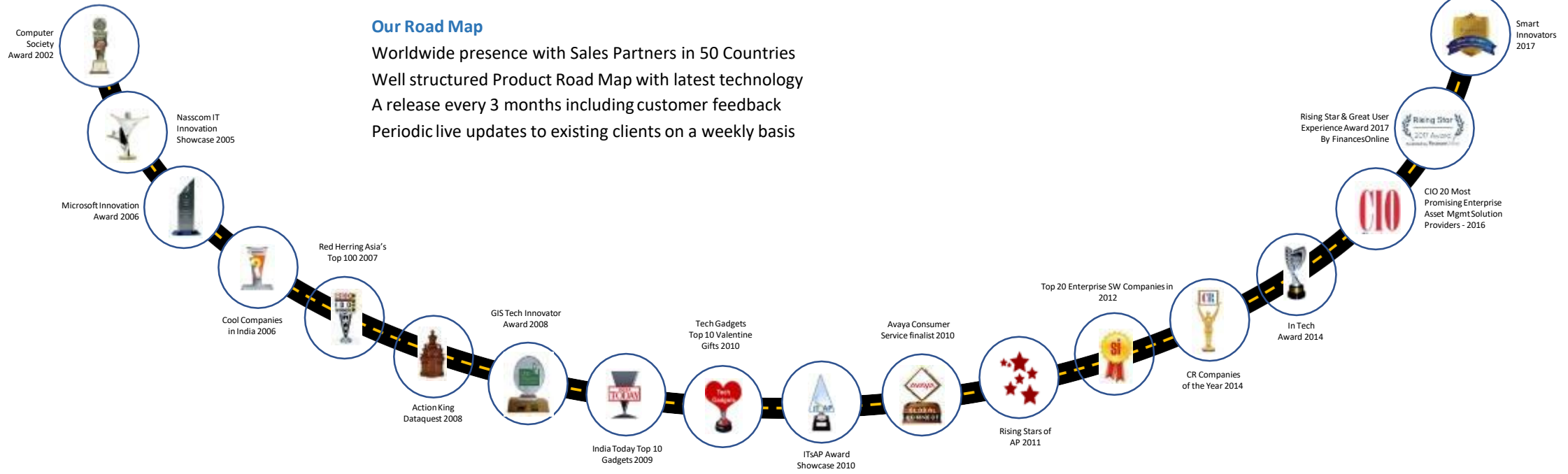
### Who we are?

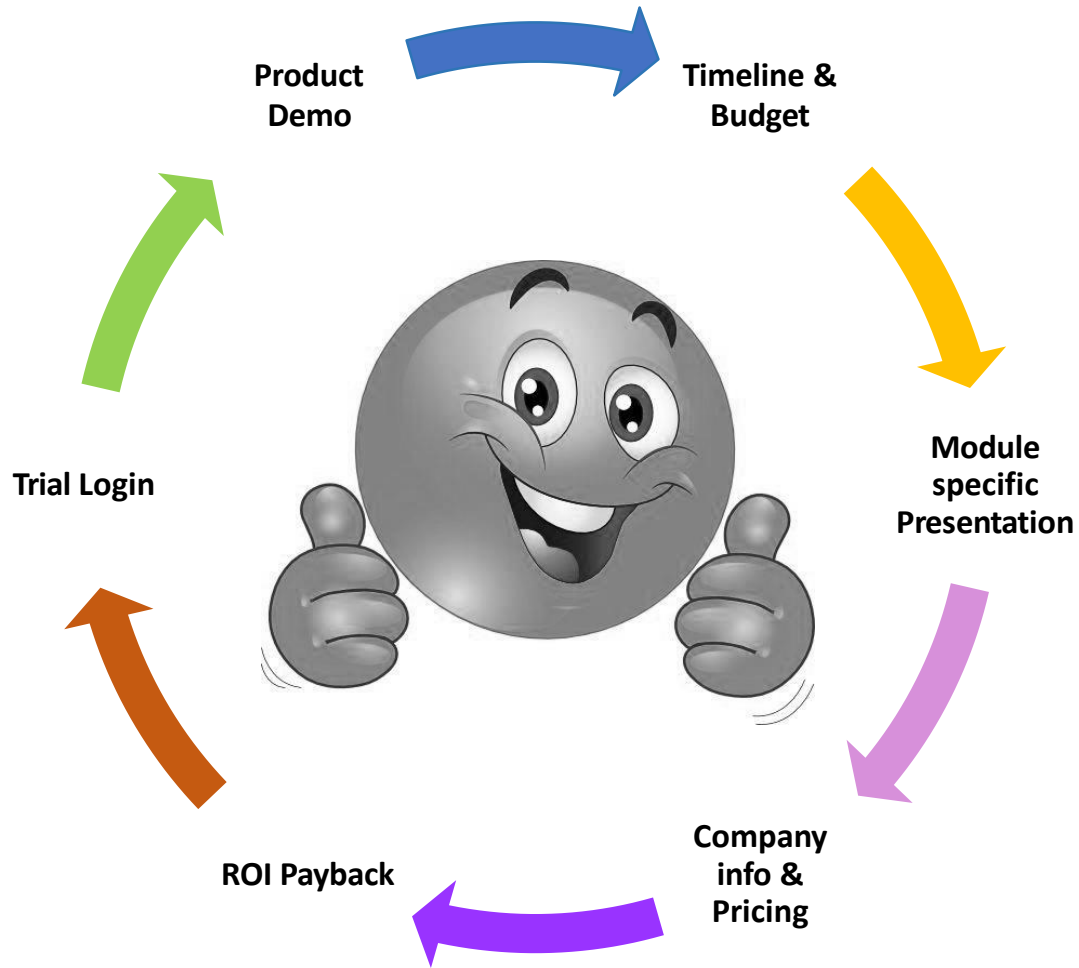
15 year old company with presence in 10 Countries  
 Venture funding by Times Group, Series A Funding earlier by Global VC Sequoia Capital  
 Over 1,600,000 daily users including Fortune 500 clients  
 QuickFMS SaaS version launched in 2015

### Our Road Map

Worldwide presence with Sales Partners in 50 Countries  
 Well structured Product Road Map with latest technology  
 A release every 3 months including customer feedback  
 Periodic live updates to existing clients on a weekly basis

### Global Recognition





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