

## Accelerate the Implementation of Dynamics 365

Create predictable outcomes and reduce the total cost of ownership of your Dynamics 365 solution.

According to industry experts, more than 75% of all ERP implementations fail to achieve the desired results. Even if they manage to stay within the constraints of an organization's budget, scope and deadline, they often cause a massive, disruptive impact on the organization's people and business critical processes.

Mavim provides a solution that brings the focus back to the business and its people, by helping organizations understand, visualize, communicate and channel the business' requirements into ERP/CRM functionality.



# Why customers use the Mavim Implementation Accelerator:

- Drive Time to Value
- Lower Total Cost of Ownership
- Reduce Implementation Risk
- Improve end-user adoption
- Based on Microsoft technology
- Channels the business' requirements into functionality

Drive Time to Value

Mavim allows teams to capture, share and validate Dynamics processes and process requirements within the end-to-end process landscape in order to generate a business blueprint for ERP/CRM implementations.

Accelerate design phase by 70%

Lower Total Cost of Ownership

By leveraging the Mavim Implementation Accelerator, business leaders can ensure effective planning and management of post-deployment ERP/CRM support services.

Reduce total costs by 33%

Reduce Implementation Risk

Using Mavim, fewer people need to be involved in developing the scope and implementing the solution. Instead, you can focus on helping users become proficient in Dynamics 365.

Increase adoption by 65%

"The selling point was the Implementation Accelerator. We went live in just nine months, and we will go live with another implementation in O1 next year."

- Nassar J. Bayram, VP Operations, Zahid



## How Mavim Accelerates Dynamics 365 Implementations



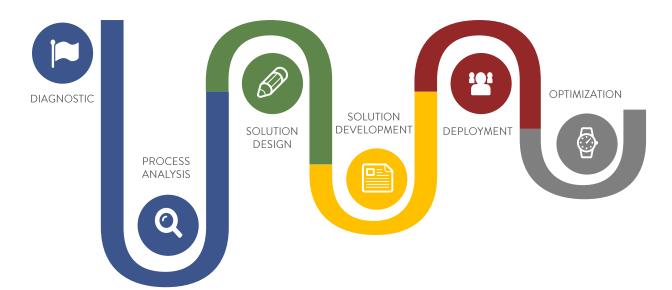
#### Analyze

- Create blueprint to understand operational context
- Leverage process mining for a factbased "as-is" process assessment
- Faster scoping for ERP process landscape
- Straightforward ERP/CRM requirement mapping on the business process blueprint



#### Design

- Facilitate simple adjustment of ERP/CRM functionality based upon business process blueprint
- Design and visualize desired ERP/CRM solution, including detailed processes, application interfaces, roles, responsibilities, and related documentation
- Communicate new design with project team for approval





## Develop & Deploy

- Create context for the implementation as it happens
- Integrate with Azure DevOps for scope management and automated testing
- Accelerate the impact assessment of last-minute changes
- Connect with Dynamics Task Guides to increase user adoption during go-live



### Optimize

- Increase end-user adoption by providing a collaboration platform where you can communicate the new processes, connected roles and ERP/CRM transactions to end-users
- Leverage process mining to check the conformance of live processes to find additional efficiency gains
- Accelerate future changes and upgrades

