

MICROSOFT DYNAMICS 365 SALES: 8-WK IMPLEMENTATION

ABOUT DYN365 SALES IMPLEMENTATION:

8-Wk implementation of Microsoft Dynamics 365 Sales, Microsoft's CRM software for sales and business management that will allow you to automate your sales force



See what customers are saying:

"Devicare is now able to monitor and anticipate all commercial activities thanks to Dynamics 365 Sales"

—Rosendo, CEO, Devicare

WHAT WE OFFER:

Microsoft Dynamics 365 Sales is Microsoft's sales CRM software that provides the information, guidance, and tools salespeople need to do their jobs better.

Ultimately, it is the leading customer-centric sales tool on the market, enabling organizations to sell more by knowing and understanding their customers' needs. A platform that grows with the pace of business and that optimizes the productivity and collaboration of sales teams. Some of the benefits of D365 Sales are:

- Tailor interactions with customers
- Get guidance to achieve optimal results
- Collaborate in modern workspaces
- Gain actionable insights to increase sales team performance
- Create, edit and share sales documents

Why Dynamics 365?

Modern applications

Modern applications that deliver new experiences and connect with a business' existing systems to allow organizations to digitally transform their way.

Applications that use mixed reality, the ability to take an application that overlays on the reality in front of the user, that guides them through a business process like never before. Connect to information from social networks, mobile devices, and micro-applications to drive intelligence and inform a more effective business process.

Unified data and processes

Unified data and processes that enable business without silos. Centralized data enables disparate groups to work together effectively with a single, trusted view of processes, relationships, and data. Data connectors allow thousands of systems to bring their data to a single network.

Intelligence that delivers

Intelligence that delivers actionable insight. Data in the new world includes social, relationship, and productivity information in addition to insights generated by business systems. The right solution requires a unified approach that allows companies to automatically leverage their data to decide and act in real-time with expanded analytics, predictive algorithms, and automated AI.

An extensible environment

An extensible environment that enables change. The right solution establishes a data, communication, and application environment that makes it easy to evolve and extend existing business operations, while introducing technologies that enable users to create solutions where no solution exists and to expand data analysis.



Transform on your terms with Microsoft Business Applications. Enable people to do their best work. Gain actionable insights. Thrive with solutions expressly built for change. Unlock next.

WWW.MICROSOFT.COM/DYNAMICS365

Key use cases



Sales

Respond to changing business requirements with a flexible platform to rapidly create new solutions and ensure old solutions are never truly finished.



Service

Understand your customers better and respond more quickly by accessing internal and external relationship data.



Finance and operations

Increase your return on investment with Microsoft's agile and efficient cloud solution.



Talent

Extend your virtual team and coordinate faster with a consolidated view of team members, activities, and responsibilities.



Marketing

Gain end-to-end visibility by connecting data from external markets, social, and legacy sources.