SmartBusiness



SMARTBUSINESS User Manual

Smart Business Solution Member

By United Technologies (INT'L) Ltd.



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Everything in the user manual is provided as is. The information expressed in this document, including URLs and other website references, is subject to change at any time without notice. Some of the examples and/or images described herein are for illustrative purposes only and are purely fictitious. Any similarities are purely coincidental.

SmartBusiness User Manual V2

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SmartBusiness - Introduction

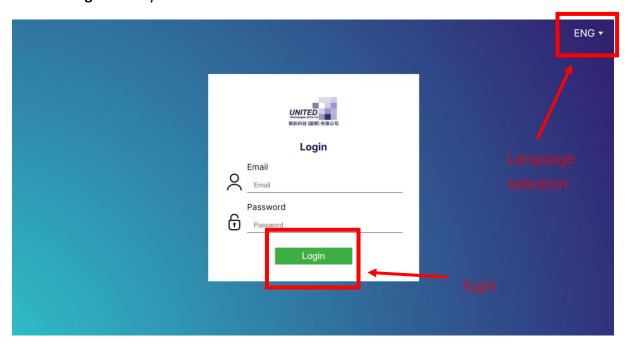
Introduction

Thank you for choosing SmartBusiness.

SmartBusiness (SB) is a retail and wholesale software, this manual will provide you with the necessary information to help you understand and familiarize yourself with SB.

Start Using SmartBusiness

- 1. Enter the SmartBusiness URL into your web browser: https://app.united.com.hk
- 2. The interface is available in three languages: Traditional, Simplified, and English.
- 3. Once the page loads, you will see a login page, please enter your account email and password.
- 4. Press Login when you're done.



Pre-setup Reminder

- 1. Please provide a display name, a valid WhatsApp number and an email address.
- 2. Since this system uses Microsoft API, it is recommended to use Microsoft email as a registered email, usually: xxx@outlook.com or xxx@hotmail.com.
 - If you are unable to use Microsoft email, please use Microsoft 365's registered email.
- 3. SB must be used with the accounting software ABSS (v22.3/v23.9).

SmartBusiness – Introduction

- 4. Some pages in SB will have a "Remove" button to delete some data, however, since all data is based on ABSS, this button does not completely remove all data.
 - To remove information, certain conditions are required, such as the system checks whether the project has been traded, and if there has been a transaction, the data will not be easily removed.
 - To ensure consistency between SB and ABSS data, please perform "data integration" after changing the data.
 - When using SB at the end of the day, please update the data of SB to ABSS.
 - II. Similarly, at the beginning of the day, **update the ABSS data to the SB**.

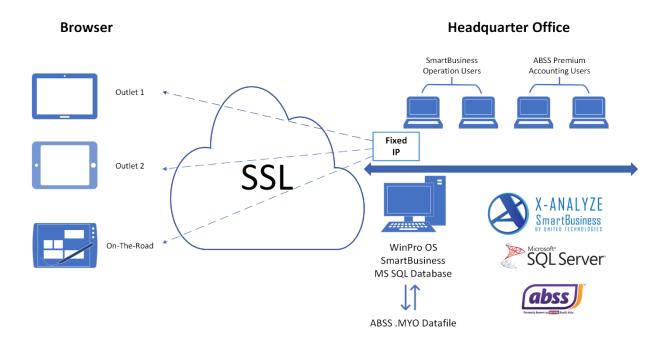
Types of users in SB

SB is mainly divided into three types of users: Administrator, Manager and Sales.

- 1. SB will initially provide an Administrator user.
 - There are also optional Manager users.
- 2. Users other than administrators and managers are salespeople, and the names should be sales01, sales02... And so on.
- 3. Sales admin is the basic process between the two users: sales, the salesclerk, applies to the administrator admin for approval of purchase, wholesale and other billing actions.
- 4. If the customer does not need to approve the function, sales will be set to the role of manager and can be billed directly without further approval.

SmartBusiness - Introduction

SB and ABSS diagram



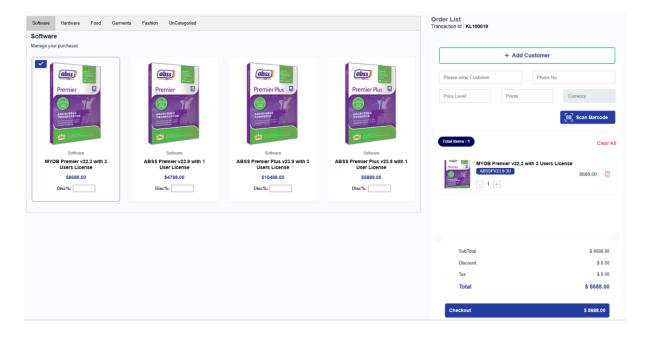
Retail

Retail Order



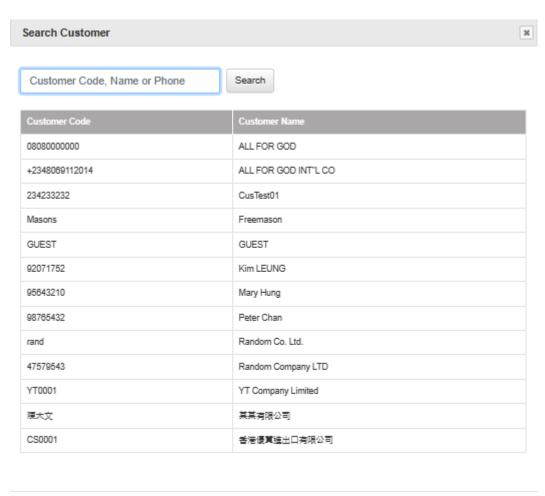
The "Retail Order" acts as a cash register, processing payments to customers at the counter.

In the navigation bar, tap **Retail > Retail Order**.



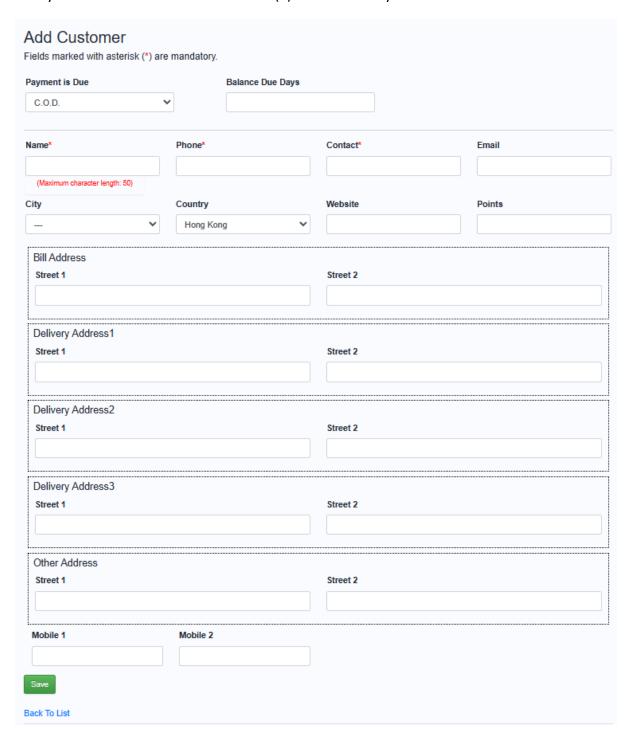
Before making the retail order, select or add the customer who makes the order.

Double click "Please enter customer" to search and select the customer.

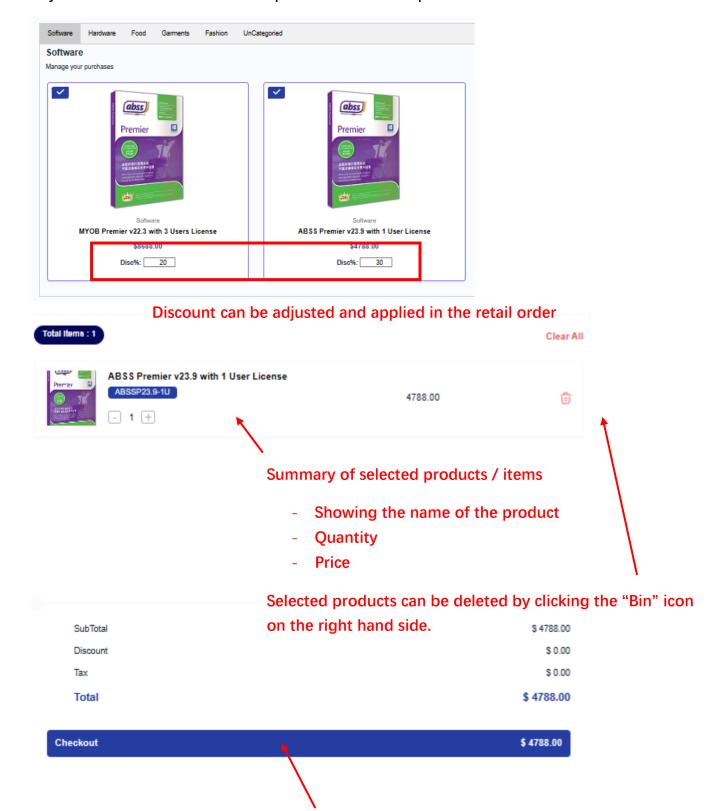


Cancel

Click "Add Customer" and fill in information of the new customer to add new customer into the system. Fields marked with asterisk (*) are mandatory.



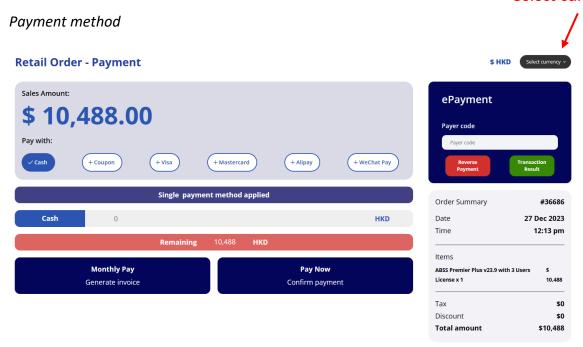
In the retail window, user can select products from each category and user can adjust the discount rate in each product under the price.



Click Checkout button after finishing the retail order

Click the blue "Checkout" button after finishing the retail order.

Select currency.



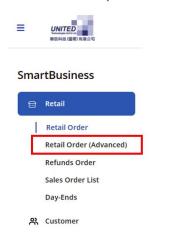
After pressing Process payment, a window for the payment method will pop up.

Payment methods are as follows:

- 1. cash
- 2. Gift certificate
- 3. Visa card
- 4. Mastercard
- 5. Alipay
- 6. WeChat Pay

After selecting the payment method, click "Pay Now" if you want to confirm the payment now. If you want to pay monthly, click "Monthly Pay" to generate the invoice.

Retail Order (Advanced)



The "Retail Order" acts as a cash register, processing payments to customers at the counter.

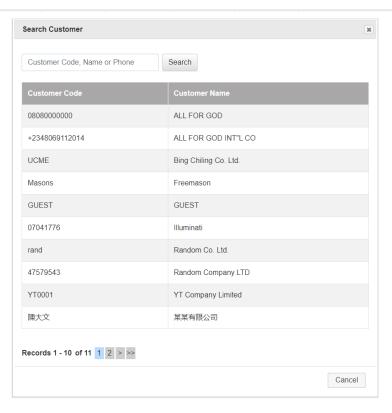
In the navigation bar, tap Retail > Retail Order (Advanced).

In Customers, select your customer. Double press the field to search for different customers.

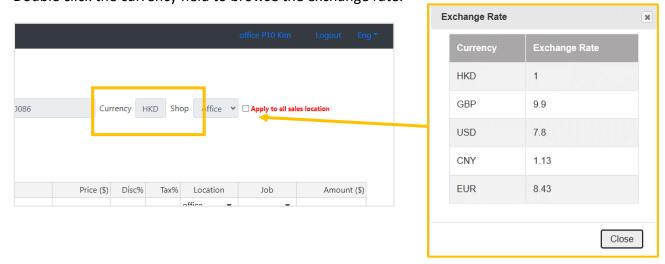
Double click here to search for customers Make Sales



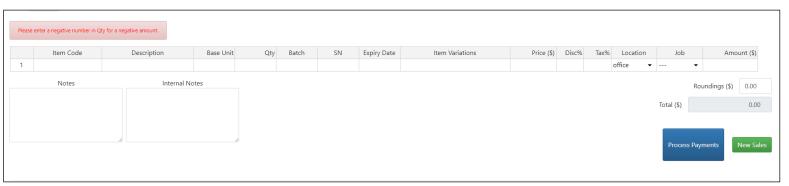
Search Customer Window:



Double click the currency field to browse the exchange rate.

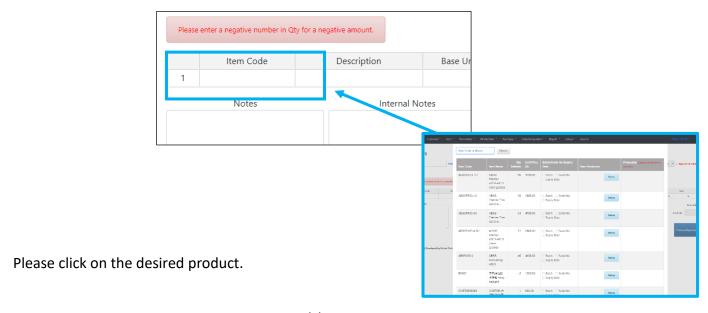


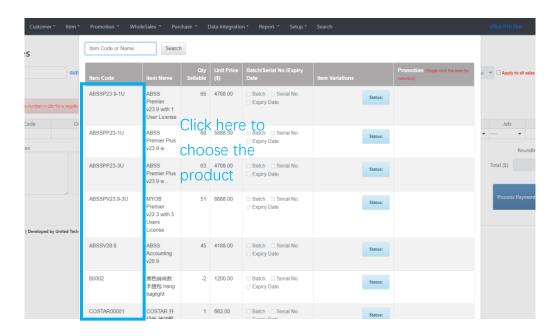
Enter product information.



Item code

After pressing the product code field, a search window will pop up.

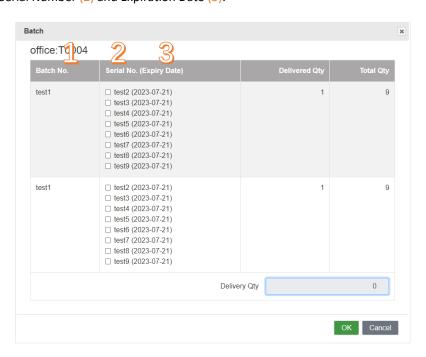




Enter the Batch, Serial Number, and Expiration Date in order.



Input Batch (1), Serial Number (2) and Expiration Date (3):



When finished, click "Process Payment".



ABSS Premier Plus v23.9 with 3 Users

\$0

\$0

\$10,488

Tax

Discount

Total amount

Select currency. Payment method **Retail Order - Payment** \$ HKD Select currency Sales Amount: ePayment \$ 10,488.00 Pay with: + Visa + Mastercard + Alipay + WeChat Pay Single payment method applied HKD 27 Dec 2023 Date Time 12:13 pm

Pay Now

Confirm payment

After pressing Process payment, a window for the payment method will pop up.

Payment methods are as follows:

Monthly Pay

Generate invoice

- 7. cash
- 8. Gift certificate
- 9. Visa card
- 10. Mastercard
- 11. Alipay
- 12. WeChat Pay

After selecting the payment method, click "Pay Now" if you want to confirm the payment now. If you want to pay monthly, click "Monthly Pay" to generate the invoice.

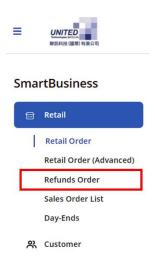
Print retail documents



Once the payment is confirmed, a new label will pop up for previewing the printed receipt.

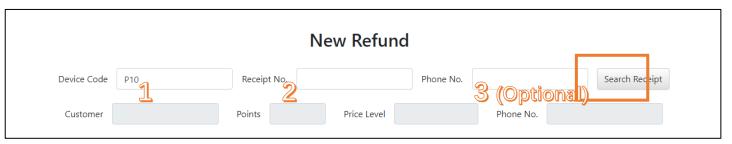
(← Sample receipt).

Refunds Order

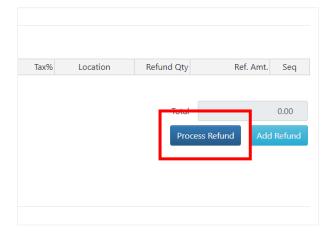


The Refunds Order is used to process the customer's refund.

In the navigation bar, tap **Retail** > **Refunds Order**.

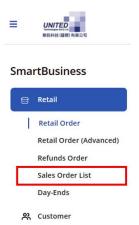


- Before refunding, please check whether the device code in the guest's receipt matches the
 device code on the page. Refunds can only be made by the same device at the time of sale.
 For example, if the device code used for sale is P10, the same device P10 must be used for
 refunds.
- 2. Enter the receipt number (phone number if blanks are not available).
- 3. When you're done, search for receipts by searching for receipts.



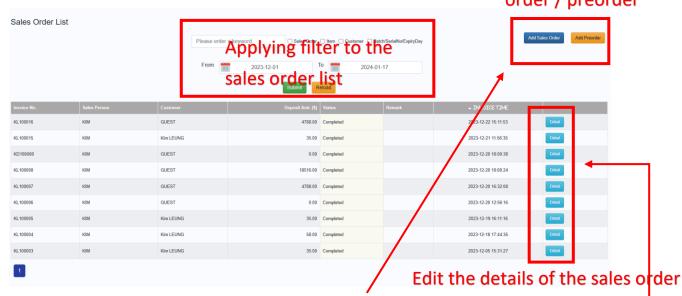
Once completed, press Process refund.

Sales Order List



In the navigation bar, click **Retail > Sales Order List**.

Adding new sales order / preorder



When there is new sales order, click "Add Sales Order" blue button on the right top corner.

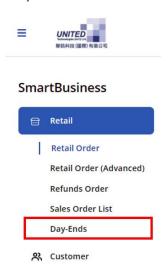
When there is new pre-order, click "Add Preorder" orange button on the right top corner.

In sales order list, details of each sales order can be checked on this page:

- Invoice number
- Sales person
- Customer
- Deposit amount
- Status
- Remark
- Invoice date

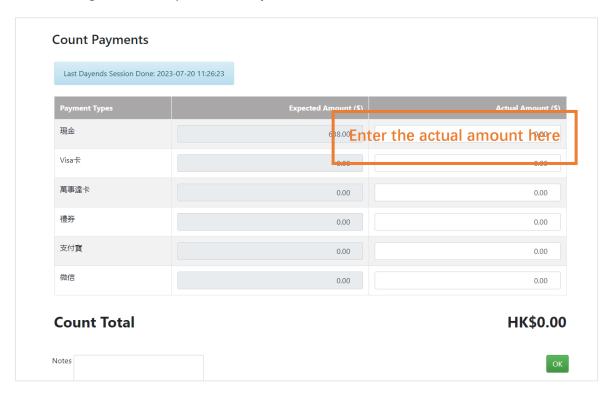
Each sales order can be edited on the right hand side of each row.

Day-ends

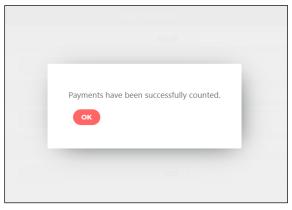


"Day-ends" is used to settle the day's income at the end of a working day.

In the navigation bar, tap **Retail** > **Day-ends**.

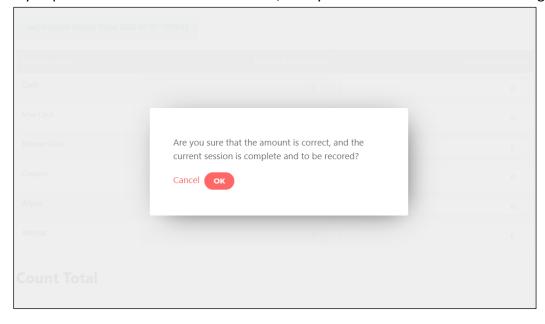


When finished, press the **OK** button.



If the settlement is successful, the system will show the message "Payments have been successfully counted".

If you press the OK button a second time, the system will confirm with the user again.



Billing-specific features

The following functions are not available until after checkout.

Billing #1 - Count Payment Summary

This feature is only available for checkout.



The green key "Print Preview" is used as a preview print summary. A preview page will pop up.

Billing #2 - Count Payments Detail

This feature is only available for checkout.



The green key "Print Preview" is used as a preview print summary. A preview page will pop up.

Billing #3 - Session Item Sales

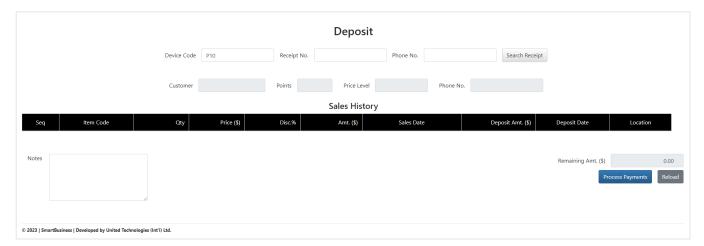
This feature is only available for checkout.



The green key "Print Preview" is used as a preview print summary. A preview page will pop up.

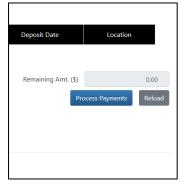
Billing #4 - Deposit

The deposit form is a document used to place an order for goods to the customer and ask for the balance of delivery.



Similar to refunds, enter the device code, receipt number, etc. in the fields above to search for receipts.



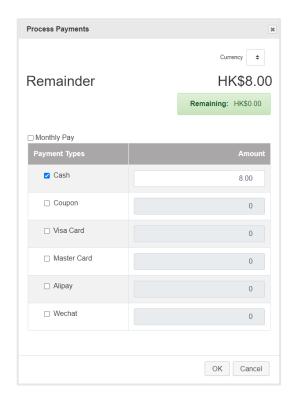


After confirming the information, proceed with **Processing**Payment.

Process Remainder

After pressing Process Payment, the window to process payment will pop up.

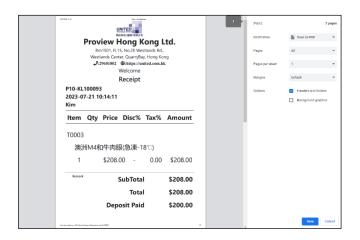
After selecting your payment method, please click "OK".



Preview the print

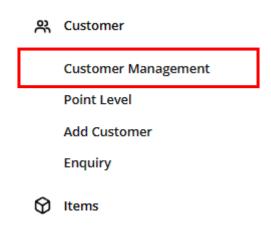
After pressing OK, a new page will pop up,

The seller previews the printed receipt.



Customer

Customer Management



[&]quot;Customer Management" allows you to view the list of existing customers.

In the navigation bar, click **Customer > Customer Management**.

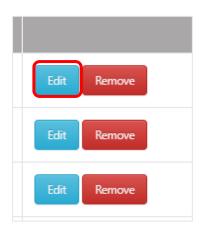


Note: If you need to add new customers, please add them in ABSS first, and import the new customers to SB in **Data Integration** > **ABSS to SB**.



Edit Customer Information

Press Edit to make modifications to the customer data.



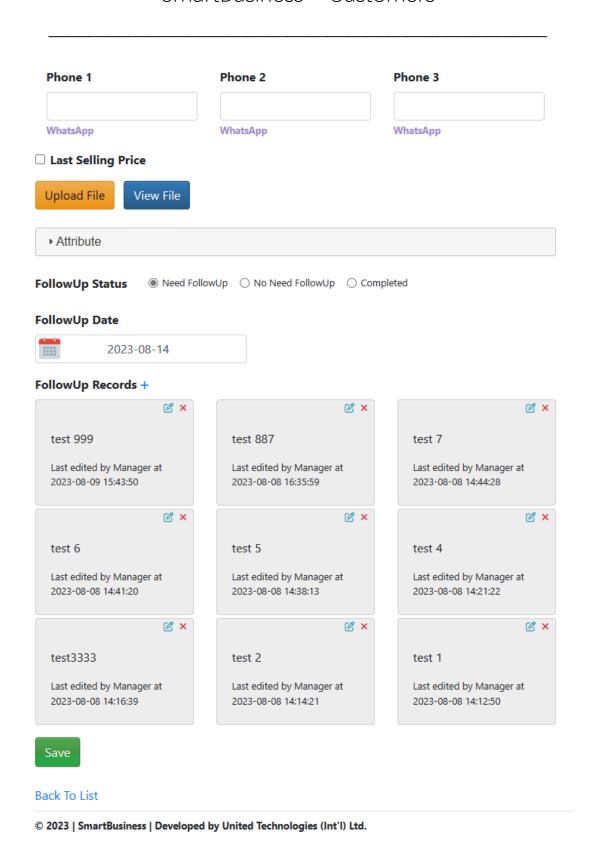
Edit the page

Required fields (*) are name, phone number and contact person.

Edit Customer

Fields marked with asterisk (*) are mandatory.

Payment is Due	Balance Due Days O		
C.O.D.			
Name*	Phone*	Contact*	Email
T.L.60 Manageme	24917234	mr chan	ming_chm@ccg-r
(Maximum character length: 50) The name is not modifiable if the Customer has already been uploaded to ABSS.			
City	Country	Website	Points
	Select 🔻		0
Address1			
Address2			
Address3			
Address4			



SB and ABSS corresponding fields:

Information	SB	ABSS (Chinese/English)
Company name	Name	名稱/Name
Phone	Phone	電話 #1/Phone#1
Phone 2	Phone 2	電話 #2/Phone#2
Phone 3	Phone 3	電話 #3/Phone#3
Contact name	Contact	聯絡人/Contact
Email	Email	電郵/Email
Address	Address	地址/Address
Website	Website	網址/Website

Note-taking functions

Using 'Upload file', 'Attribute' and 'FollowUp' functions allows you to take care of customers' need effectively. You can easily view different information of customers with the three functions at any time:

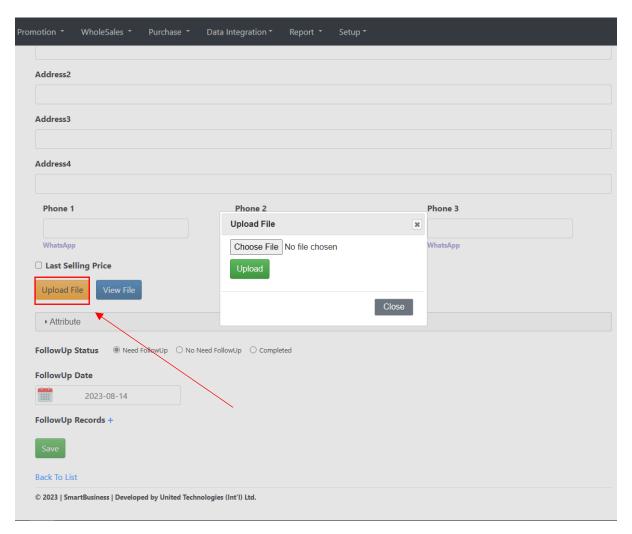
With 'Upload file', you can upload photos provided by a customer, or a document signed with the customer;

With 'Attribute', you can save detail information of customers for follow-up; With 'FollowUp', you can record request from customers, and select the date to follow up.

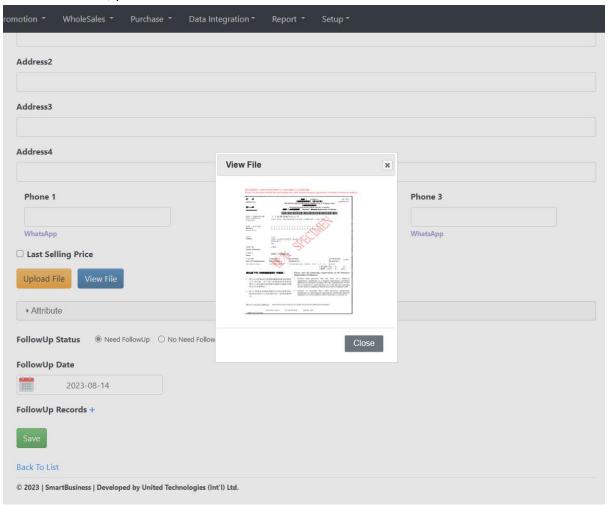
Upload File

Number of files uploaded is unlimited, with each file at most 50MB.

Choose 'Upload File' button to upload the files.



To read the files, press 'View File'.



After finishing uploading file, it is unnecessary to click 'Save'.

Attribute

Default to be collapsed, click the "▶ Attribute" bar to expand.

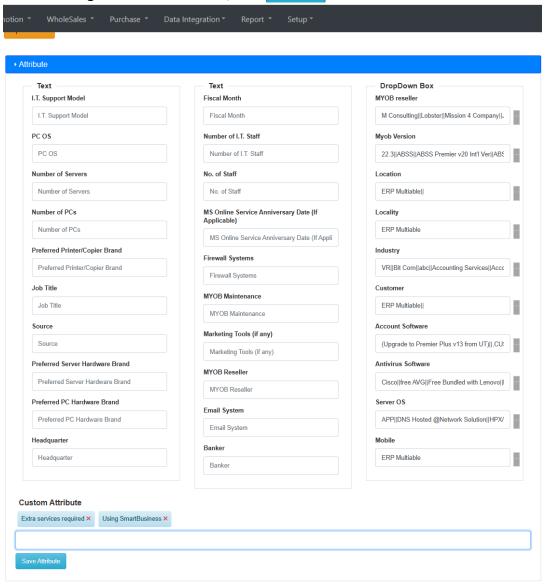
Attribute

Attribute has two columns of 'Text' and one column of 'DropDown Box', while each column has 10 boxes.

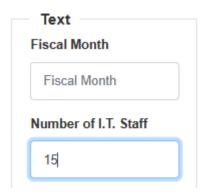
Each 'Text' box is allowed to input single text description (field), and each 'DropDown Box' is allowed to input multiple fields.

In addition, any other information that is not contained at the attribute boxes above can be recorded by the function 'Custom Attribute'.

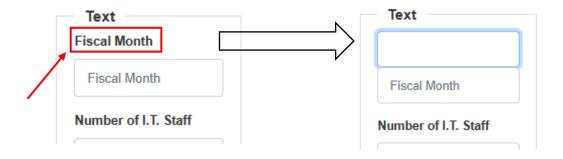
After finishing the edit of attribute, click Save Attribute.



Input the information into the corresponding boxes.



Double-click the title of corresponding boxes to edit it.



If you need to input multiple fields, click on the right of one 'DropDown Box'.



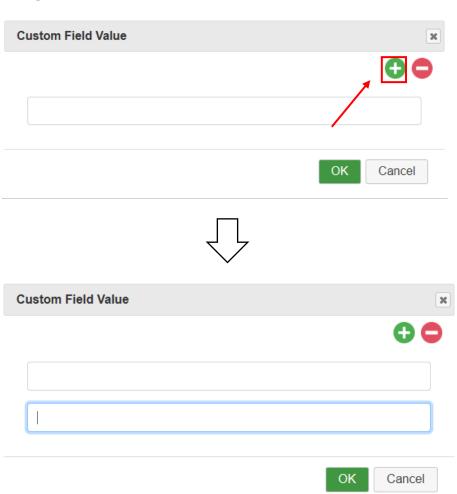
A window 'Custom Field Value' will pop up after clicking. Input the information into the corresponding boxes.

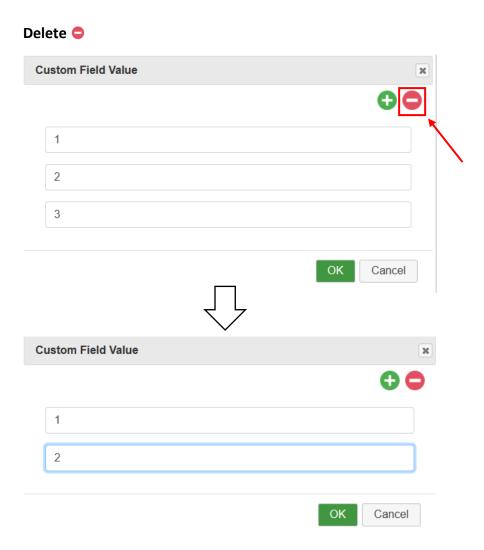
Click 'OK' confirm. Click 'Cancel' give up changes.



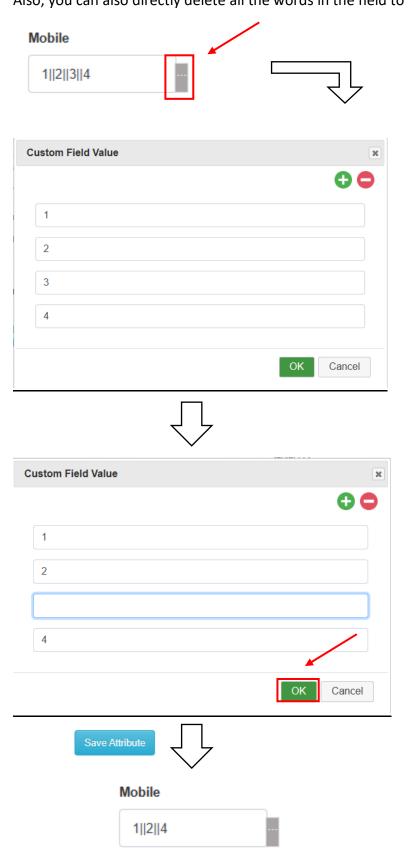
Select [⊕] to add a field. Select [⊜] to delete the last field.

Add 😷





Also, you can also directly delete all the words in the field to delete it.



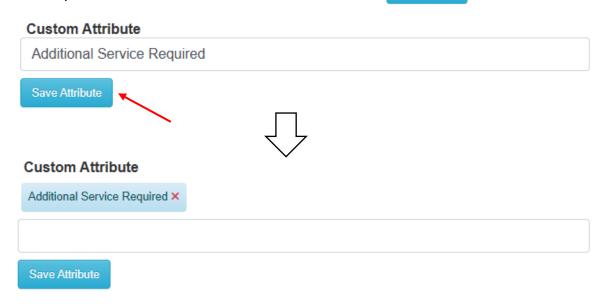
After inputting multiple fields in a DropDown Box, you will see each field is separated by | | in the single DropDown Box field.

You can directly edit the single field with adding | | to separate each field under the DropDown box.



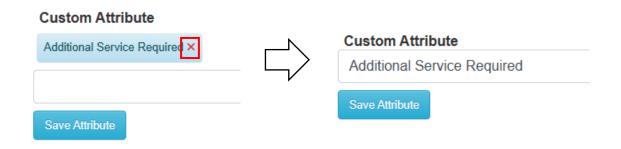
Custom Attribute

Enter any text in the field as an additional attribute. Click Save Attribute when finished.



Click the corresponding X to delete the custom attribute. It is unnecessary to click

Save Attribute



FollowUp

Dividied into 3 parts: 'FollowUp status', 'FollowUp date' and 'FollowUp Records'.

FollowUp status

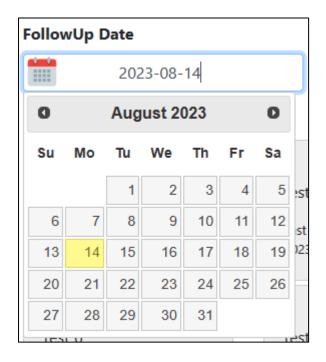
Select one of the three options for the customer's follow-up status:



FollowUp Date

Click the calender box to select a follow-up date if *a follow-up is required* (selected in FollowUp status).

Click and to switch between months. Then click the follow-up date. Default date is today (day of the operation).



After finishing the setting of FollowUp status and/or FollowUp Date, click

Save

FollowUp Records

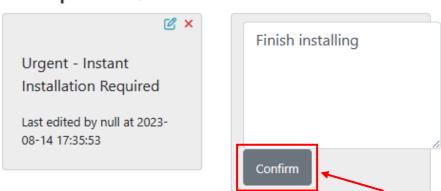
Click + to create some brief summaries of a follow-up.



A new box will appear next to the last of the current record.

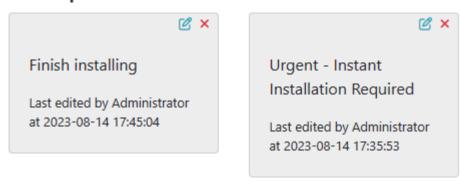
Click 'Confirm' after inputting the information.

FollowUp Records +



The new record will appear in the top left corner (i.e. the records are arranged in reverse order). The add/edit time will be shown below the text of the record, as long as the name of the operator.

FollowUp Records +



Click to edit.

FollowUp Records +

Finish installing

Last edited by Administrator at 2023-08-14 17:45:04

Urgent - Instant
Installation Required

Last edited by Administrator at 2023-08-14 17:35:53

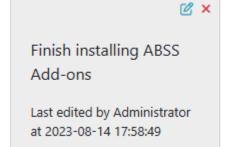
Click <u>any blank spaces</u> on the page to save the record after editing. It is unnecessary to click after the end of the operation.

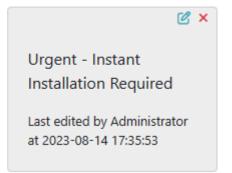
08-14 17:58:49 Last edited by Administrator at 2023-08-14 17:35:53

Save (blank space)



FollowUp Records +

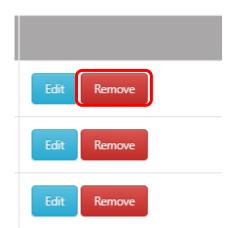




@ X

Remove Customer

Press Remove to remove a customer.



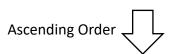
Preview Customer Information

Including Name, Contact, Email, Custom Attributes, Created Time, FollowUp Status and FollowUp Date.

Click any grey boxes (except Custom Attributes) to sort its corresponding information. For example, if you click 'Name', its column will be accordingly sorted by number, alphabetically and by Chinese strokes, etc.

The first click is sorting by ascending order (description will become '▲NAME'), and the second click is sorting by descending order (description will become '▼NAME').

Name	Contact	Email	Custom Attributes	Created Time	FollowUp Status	→ FOLLOWUP DATE	
T.L.60 Management Limited				2023-08-07 14:09:12	Need	2023-09-30	Edit Remove
Freemason				2023-08-10 14:47:48	Need	2023-08-10	Edit Remove
Random Company LTD				2023-08-10 14:47:48	N/A	N/A	Edit Remove



◆ NAME	Contact	Email	Custom Attributes	Created Time	FollowUp Status	FollowUp Date	
2H Company Limited				2023-08-10 14:47:48	N/A	N/A	Edit Remove
ALL FOR GOD				2023-08-10 14:47:48	N/A	N/A	Edit Remove
ALL FOR GOD INT"L CO				2023-08-10 14:47:48	N/A	N/A	Edit Remove
Bing Chiling Co. Ltd.				2023-08-10 14:47:48	N/A	N/A	Edit Remove



→ NAME	Contact	Email	Custom Attributes	Created Time	FollowUp Status	FollowUp Date	
香港優質進出口有限公司			需要額外服務	2023-08-10 14:47:48	N/A	N/A	Edit Remove
某某有限公司				2023-08-10 14:47:48	N/A	N/A	Edit Remove
YT Company Limited			Extra services required Using SmartBusiness	2023-08-10 14:47:48	N/A	N/A	Edit Remove
Ying Wah Holdings Limited				2023-08-10 14:47:48	N/A	N/A	Edit Remove

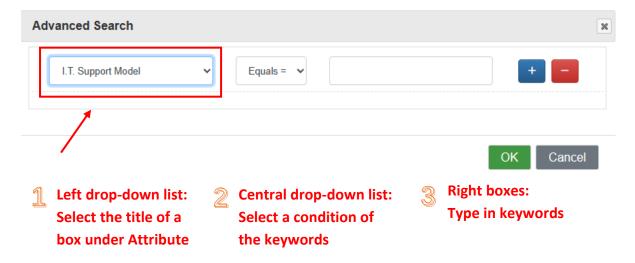
Search bar

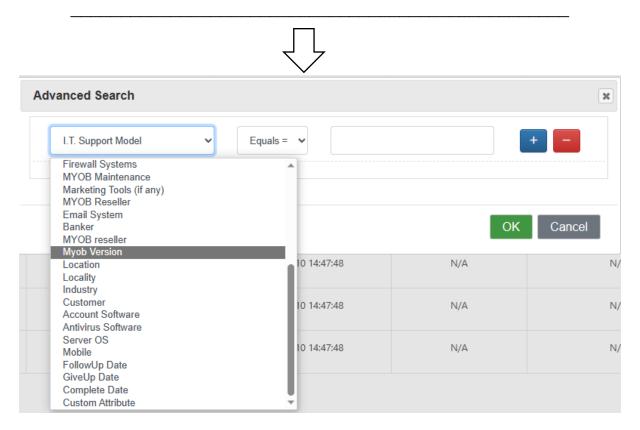
Enter the customers' keywords to search, such as Name, Contact, FollowUp Records and Custom Attributes. Key in keywords and click **Search**. To view all customers, click **Reload**.



Advanced Search

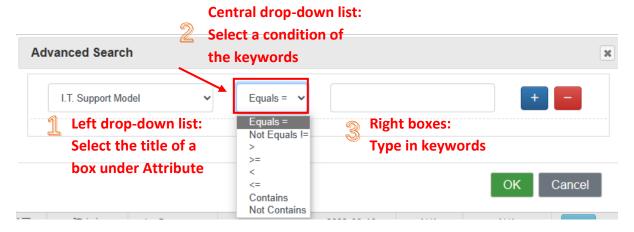
If searching for attributes (including text, DropDown Box and Custom Attribute) and FollowUp Date, click **Advanced Search**. Click the left drop-down list to select the title of a box under Attribute for searching.





Hint: FollowUp Date, GiveUp Date and Complete Date corresponds to the following FollowUp Status: 'Need FollowUp', 'No Need FollowUp' and 'Completed'.

Next, click the central drop-down list to select a condition of the keywords.



Equals =, Not Equals !=

ALL characters of the corresponding boxes under the search result are **the same/not the same** as the keywords in the right boxes.

>, >=, <, <=

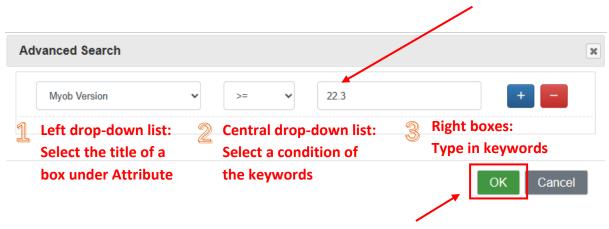
Greater than, greater or equal to, smaller than, smaller or equal to

Those conditions are usually used for number boxes. For example, 'Number of PCs < 5' means the searched customers have less than 5 PCs; 'Myob version >= 22.3' means the searched customers' Myob version is 22.3 or newer.

Contains, Not Contains

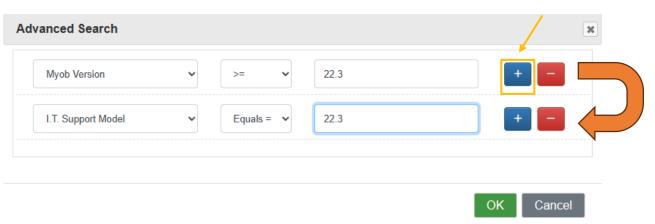
SOME or ALL characters of the corresponding boxes under the search result are **the same/not the same** as the keywords in the right boxes.

Lastly, type in keywords on the right box, and click **OK** to search.



If you want to perform a more detailed searching by adding more keywords, or setting a range (e.g. 20.0 <= Myob Version <= 23.9), you can add one more searching row to type in.

- Click to add a searching row to the last row of the list.
- Click to delete a searching row (not allowed if there is only one row).
- Add 🛨



Delete __ **Advanced Search** × Myob Version 23.9 Equals = 🗸 PC OS Equals = Windows OK Cancel **Advanced Search** ж PC OS Windows Equals = 🗸 Cancel

Setting a Range

Add a searching row and select the same title of the box. Then change the keyword and condition accordingly. For example, for '20.0 <= Myob version <= 23.9':



Add Contacts to eBlast

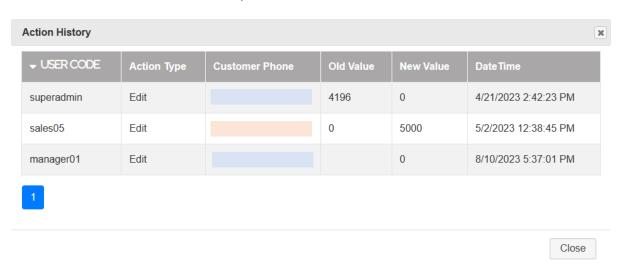
Click Add Contacts to eBlast to add customers into the contact list of eBlast.

End page

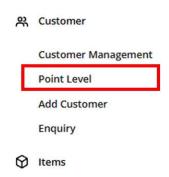


Click the number to go to other pages for more records.

Press 'Open Customer Point Action Log' to pop up the update record of customers' points, including update operator (represented by User Code), Action Type (like Edit), Customer Phone, Old Value, New Value and update time.

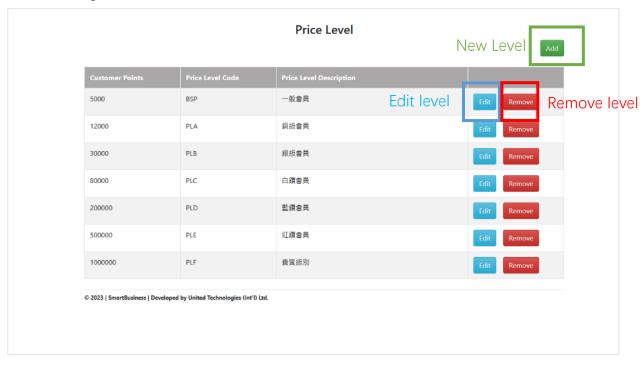


Point Level



"Point Level" modifies the company's customer performance level.

In the navigation bar, click **Customer > Points Level**.



New price tiers

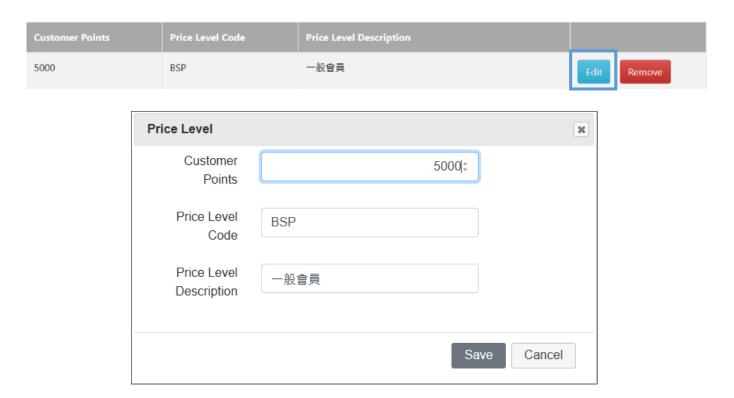
Press the green button at the top right to add a new price tier.



After completing the level setting, click "Save".

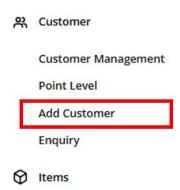
Edit the price level

In the level table, press the blue button Edit to the right of the item you want to edit to edit the price level.

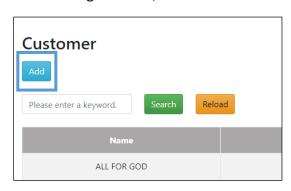


After editing the level, click "Save".

Add Customer

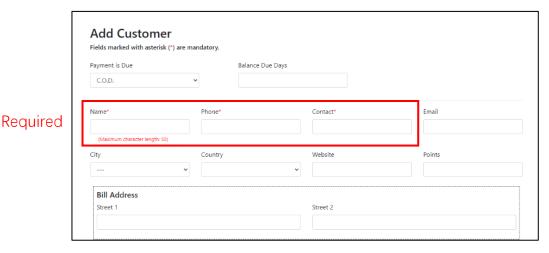


In the navigation bar, click **Customers > Add Customer**.



Press the blue button in the top left to add a new customer.

The following is a new customer interface, you must enter the customer name, phone number, contact person (*).



手模 1 手模 2

Ghr Save button

回受列表

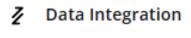
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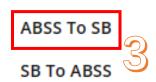
When finished, click "Save".

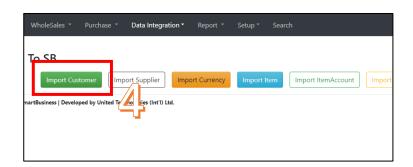
Click "Data Integration" > "SB to ABSS" from the navigation bar to import customer data.



Click "Data Integration" > "ABSS to SB" from the navigation bar to import customer data.



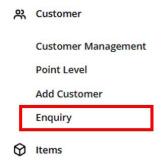




^{*}After adding customers to SB, please import customer data into ABSS for storage.

^{*}After successfully importing to ABSS, please update the ABSS data to SB again.

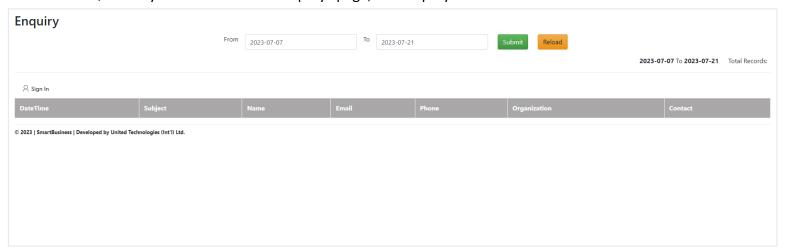
Enquiry



In the navigation bar, click **Customer > Enquiry**.

If a customer fills in information online to make various enquiries to the company, the information of the customer's enquiry will be stored in the enquiry to arrange for the company to assign colleagues for follow up.

↑When you first enter the "Enquiry" page, the enquiry form will be blank.



User needs to sign in to display query customers:



After logging in, the page will display all queries.

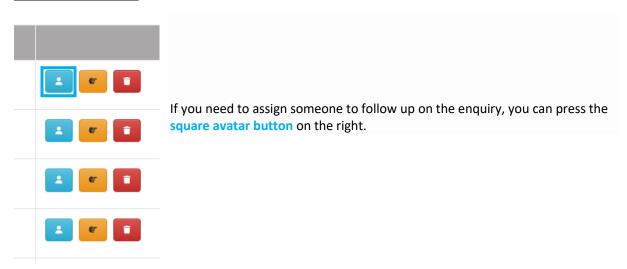


Search Queries

To search for queries with different dates, enter the date range in the search bar above and click "Send". To view all queries, click "Reload".

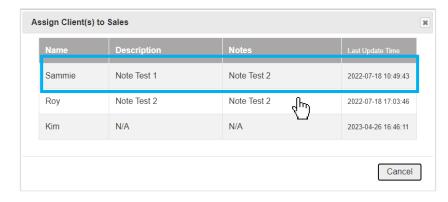


Assign to Salesman

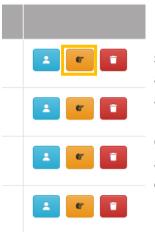


A pop-up window will be displayed for you to select the person to assign.

Click the desired staff to assign.



Convert to Customer



If the customer enquiring is not any current customer in the SB system (i.e. the customer is not under **Customer Management**, such as a new customer), click the **square pointing button** on the right to add him/her into the list of current customers.

Other information from the enquiry, for instance, organization, email address, phone and FollowUp Records, will sync to the database of current customers at the same time.

Remove Enquiry

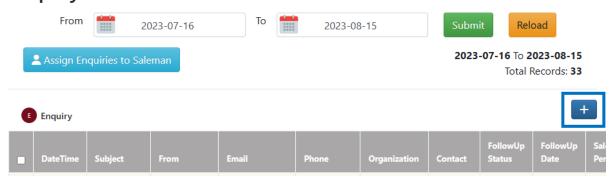
Click trash bin button and confirm to delete the enquiry.



Manual Add Enquiry

Click + to enter the page of 'Add Enquiry'.

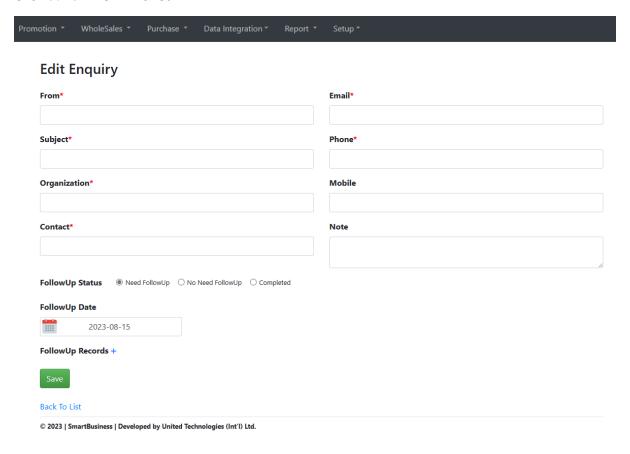
Enquiry



Enter the enquiry information.

Regarding the FollowUp function, please refer to above description on <u>Note-taking functions</u> at <u>'Edit Customer'</u>.

Click Save when finished.



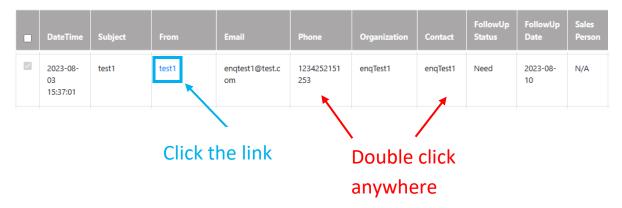
Edit Enquiry

You can either

Double-click anywhere in the enquiry row you would like to edit.

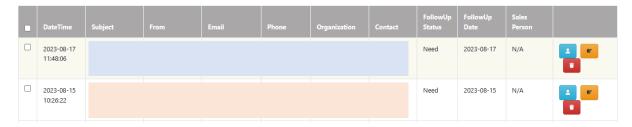
or

Click the blue link under 'From' in the enquiry row.

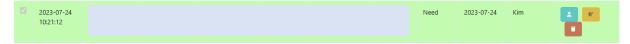


Colour Label

Enquiries with the yellow background are the enquiries required to follow up today (day of the operation).

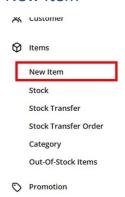


For the enquiries with the green background, 'Convert to Customer' function has been applied to those enquiries. Hence, deletion and assignment of salesperson of those enquiries are not allowed. However, edit of enquiries is still acceptable.



Items

New Item

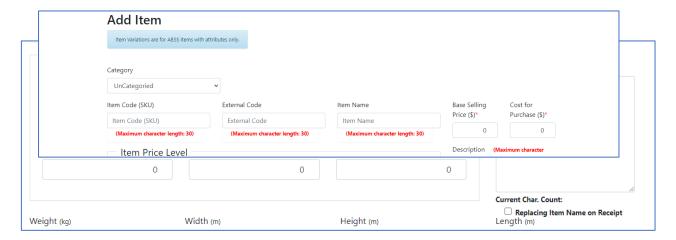


In the navigation bar, click "Items" > "New Item".

Click "Add" to add a new product.

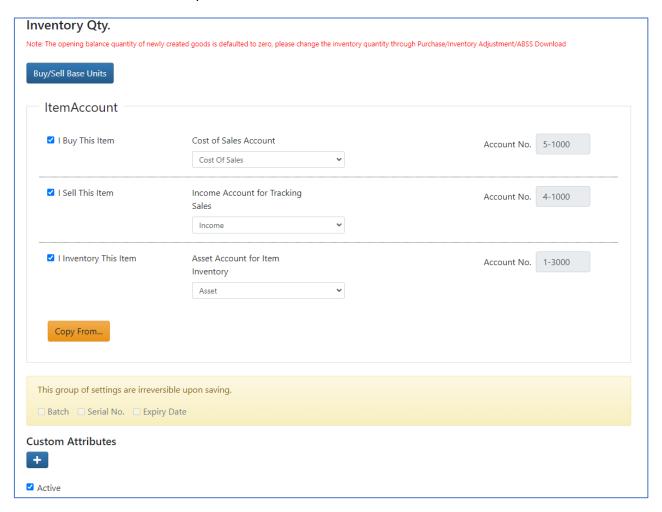


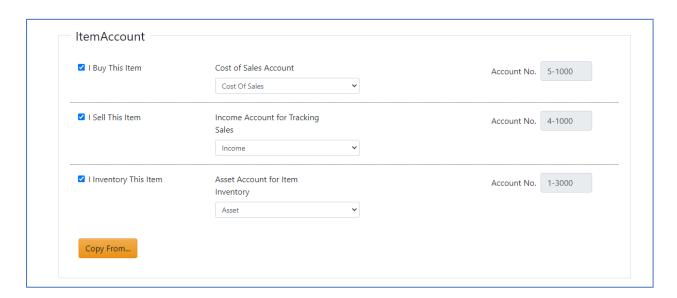
Enter the product's code, foreign code, product name (cannot be repeated), category and description.



On the page, you can select the price level, as well as other characteristics of the product.

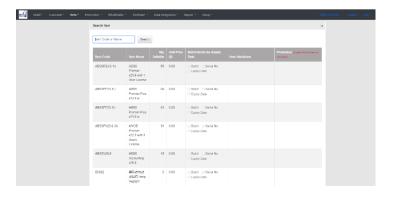
You can also enter stock quantities for different warehouses:





Link the product account in ABSS, you can click "Copy from..." to apply the account settings of other products in ABSS.

After the product is added, you will see the new product information on the original screen.



 \downarrow Selecting the options in the yellow box as needed indicates that the item will include the following in the purchase list.

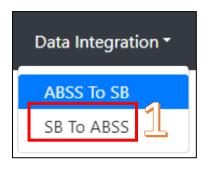


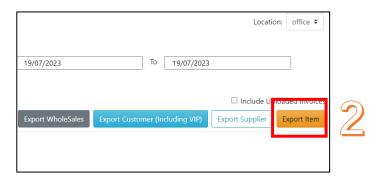
- Batch
- Serial number
- Expiry date

When you add a new product, the new product will appear in the page table.

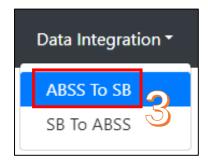


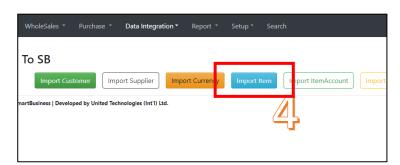
*After adding items to SB, please import item data into ABSS for storage.





*After successfully importing to ABSS, please update the ABSS data to SB again.





Customer Items New Item Stock Stock Transfer

Stock Transfer Order

Out-Of-Stock Items

Stock

Promotion

Category

In the navigation bar, click **Items** > **Stock**.

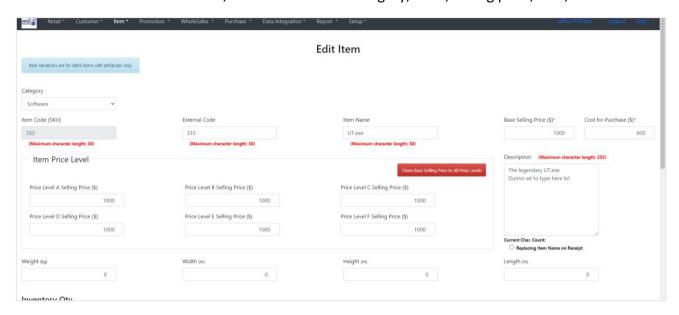
Edit

Stock



Press Edit to edit the inventory item profile.

In the Edit Product interface, users can edit the category, code, selling price, cost, etc.



When finished, click "Save".



Commodity changes



Observe product changes by clicking commodity changes.



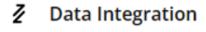
*After adding items to SB, please import item data into ABSS for storage.

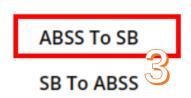
Click "Data Integration" > "SB to ABSS" from the navigation bar to import item data.

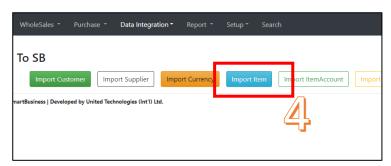


*After successfully importing to ABSS, please update the ABSS data to SB again.

Click "Data Integration" > "ABSS to SB" from the navigation bar to import item data.

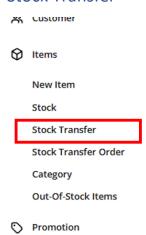




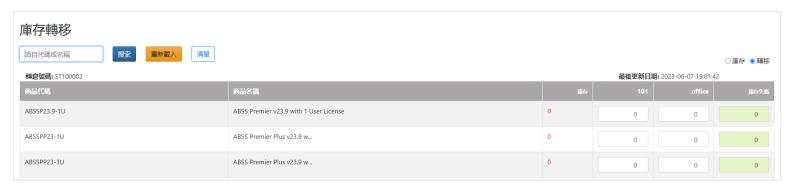


II Report

Stock Transfer



In the navigation bar, press Items > Stock Transfer.



When allocating information, pay attention to and adjust the amount of inventory elsewhere, otherwise there will be an **inventory imbalance**.



(In the item "ABSS Premier v23.9 with 1 User License", if there is an inventory imbalance, the "Stock Imbalance" column will turn red and display a negative value.)



(↑In addition, if you press "Transfer Inventory" in this case, a message will pop up to prevent the transfer in case of imbalance.)

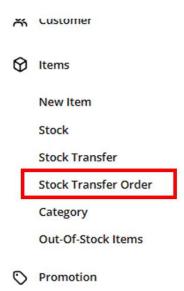


When finished, click "Transfer Inventory".

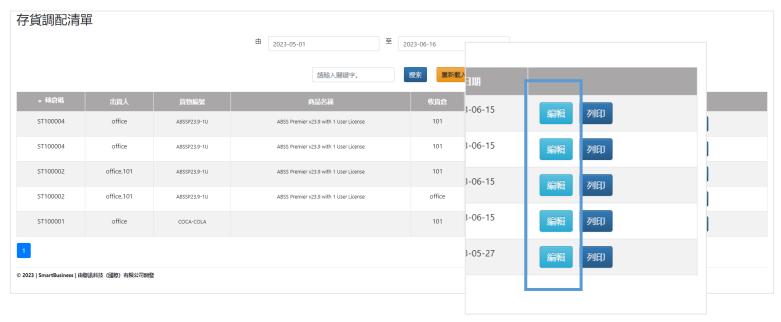


(Message after successful transfer.)

Stock Transfer Order



In the navigation bar, click "Item" > "Stock Transfer Order".



<u>Edit</u>

After pressing Edit, the system will be taken to the edit page.



In the editing page, users can modify the information of the goods in transit. When finished, click "Save".

(↑ The "Print" button at the bottom left will be directed to the "Print Rollover Order" page)

Print Order

1. After pressing "Print", the system will enter the print page.

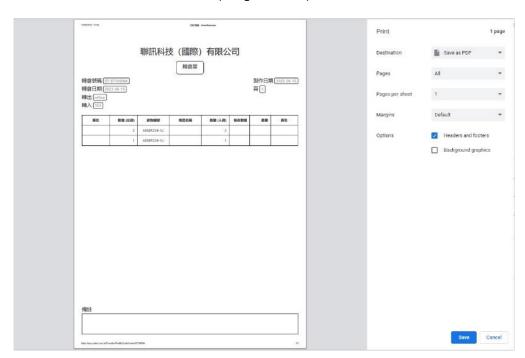


2. The page will preview the printed format of the Stock Transfer Order:



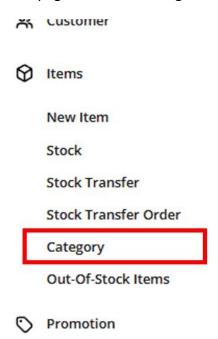
3. 與此同時,瀏覽器會彈出列印預覽視窗:

(Google Chrome)



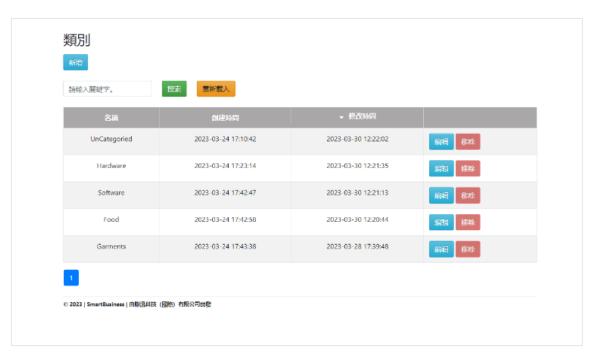
Category

This page is used to manage the various categories of your products.



In the navigation bar, press "Items" > "Categories".

Category page:



Edit Category

Press Edit to make edit to the category.



This page allows you to modify the name of the category and its description, in English, Traditional Chinese, and Simplified Chinese.



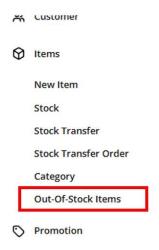
Delete a category

Press **Delete** to delete the category.

Note that if the category is in use by a product, it cannot be deleted.



Out-of-Stock Items



In the navigation bar, click "Item" > "Out of Stock Items".

If there is an out-of-stock situation, the out-of-stock list will be displayed:



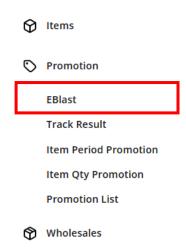
If there is no out-of-stock, the following message appears:



SmartBusiness - Promotion

Promotion

eBlast

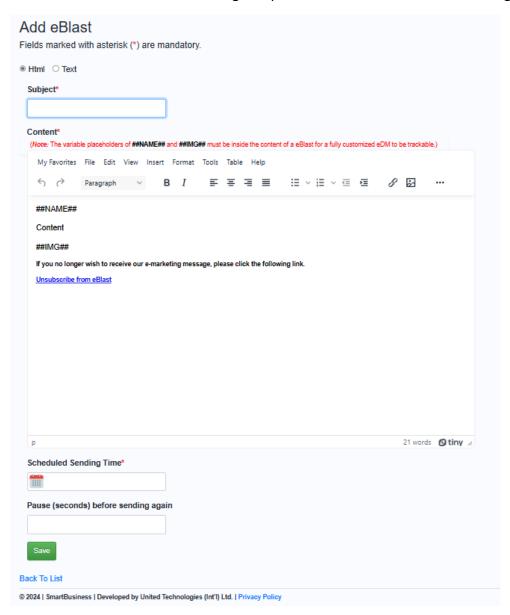


In the navigation bar, click "Promotion" > "eBlast".

Filter can be applied to check all the email marketing campaigns.

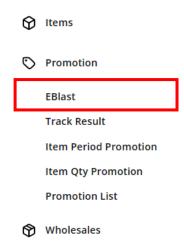


Click the blue add button on the right top corner to add new email marketing campaign.

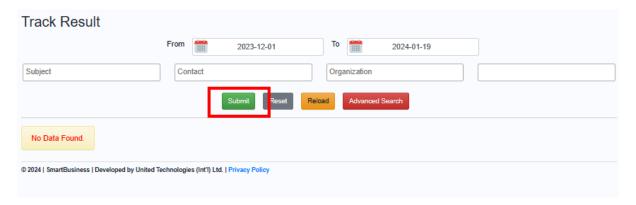


Fields marked with asterisk (*) are mandatory. Emails content and the sending time can be customized before distributing.

Track Result

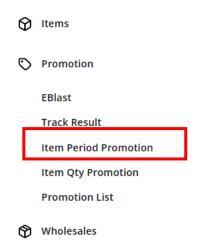


In the navigation bar, click "Promotion" > "Track Result".



To track the promotion of the organization, fill in the information of the organization from a specific period and click "Submit" to view and track the promotion results.

Item Period Promotion

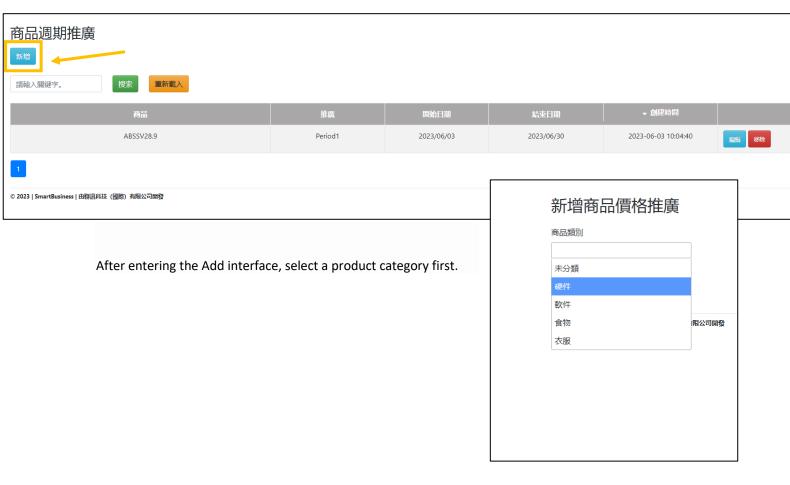


In the navigation bar, click "Promotion" > "Item Period Promotion".

This page provides a list of periodic promotions for your products.

New Item Period Promotion

Tap Add to add a new product cycle promotion.



In the "Products" field,
Select a product in that category.



In the "Promotion" section,
Select the type of promotion.

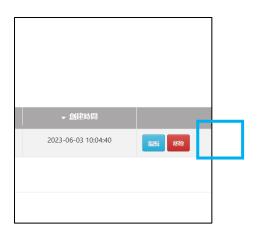




After completing the settings, press "Save".

Edit Item Period Promotion

On the "Item Period Promotion" page, click "Edit".





Once you're on the edit page, you can change your promotions.

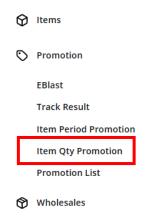
When finished, click "Save".

Remove Item Period Promotion

On the Item Period Promotion page, click **Remove**.



Item Quantity Promotion



In the navigation bar, click "Promotion" > "Item Quantity Promotion".

New Item Quantity Promotion

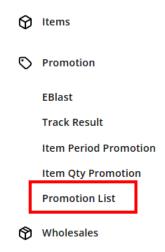


在此頁面可檢視公司的商品數量推廣。

按「新增」以新增商品數量推廣。程序大致與新增週期數量推廣相同:

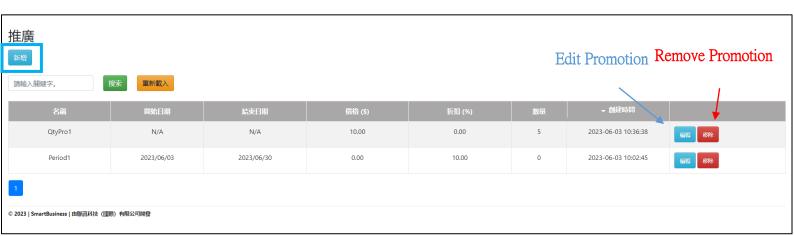


Promotion List



In the navigation bar, click "Promotions" > "Promotion List".

Go to this page to view all promotions, including cycle and quantity promotions.



Added product cycle promotion

Similarly, to add a promotion, simply click the "Add" button at the top left.

The new promotion page is slightly different from the normal page (all fields are not required).

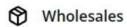
新增推廣



WholeSales

Add Order





Add Order

Wholesale Order Management (For Delivery)

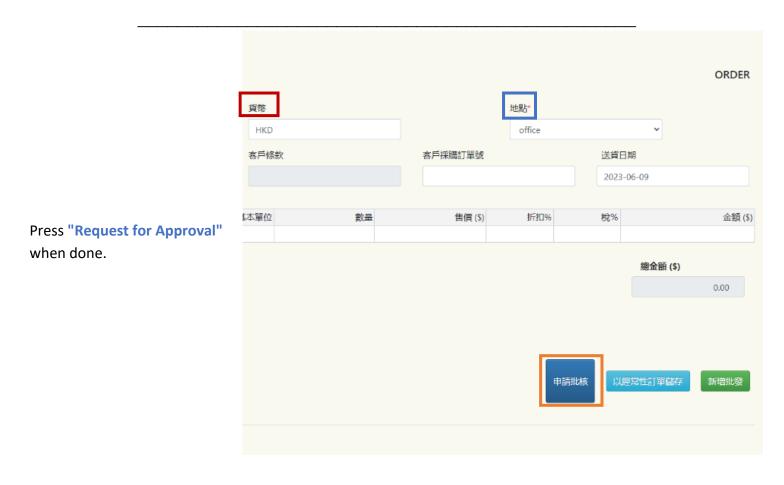


In the navigation bar, click "Wholesale" > "Add Order".

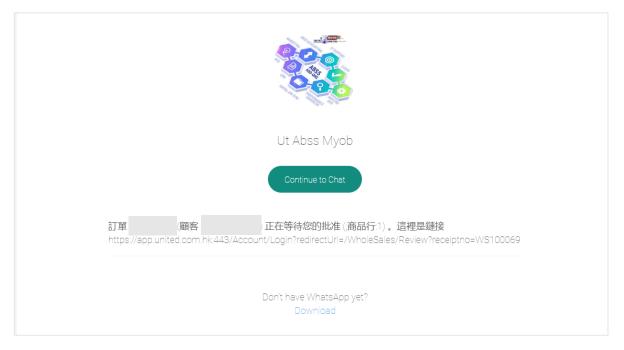
Note that only the Manager user can perform this action.

After adding a wholesale order, select the currency, location and customer, and after selecting the product, click the green button to add wholesale.

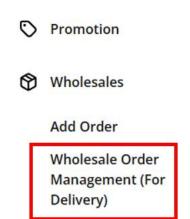




Since this system uses **WhatsApp API** for approval, it is normal for a new WhatsApp window to pop up.



WholeSale Order Management (for Delivery)



Purchase

After storing orders, go to Wholesale > Wholesale Order Management (For Delivery).

On the "Order Management" page, you can see "ORDER" with the status of the wholesale order in light yellow.

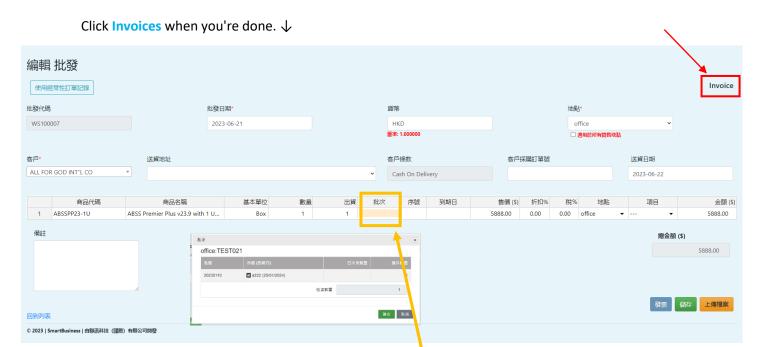
You can choose to edit or print the wholesale order.



Light yellow "ORDER" status

Click Edit to enter the Edit page Wholesale Single page. ↓





After clicking on the invoice, the interface will turn to light blue and Invoice (as shown by the red arrow), double-click the amber colored cell to select the relevant Batch, Serial Number and Expiration Date in the purchase.

When you finish entering your data, click Save.

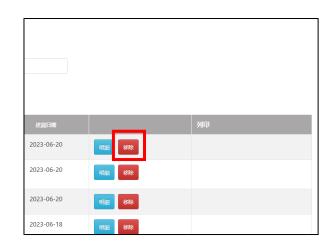
When you return to the list, the order status changes to "DELIVER" and turns purple. In this state, the "Print" and "Shipping Order" buttons will appear in the "Print" column.



Purple "DELIVER" status

Remove the order

To remove an order, simply press the **delete button**.



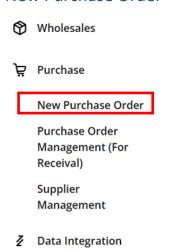
WholeSales Order List (for Approval)

This page allows you to view the list of sales orders and approve wholesale orders by the Admin user.



Purchase

New Purchase Order



In the navigation bar, click "Purchase" > "New Purchase Order".



- 1. Select a vendor.
- 2. Select a sourcing location.
- 3. Select the products to be purchased, and adjust the quantity, discount, item, etc. as needed.
- 4. When finished, press "Save".

After entering the purchase information, the purchase order can be further processed in the purchase order management and purchase order list.

Cautions:

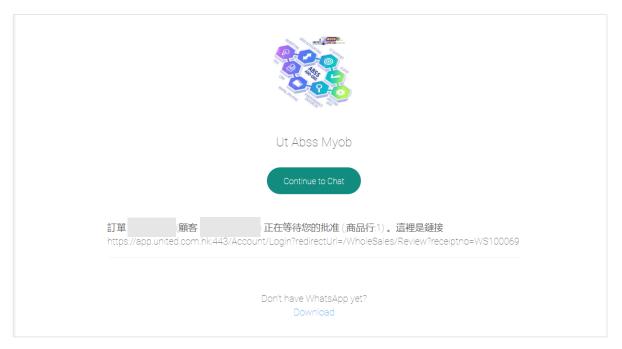
New purchase orders completed by Sales cannot directly create a valid purchase order.

Sales' new purchase order must be approved and approved by the Manager/Administrator before it can be successfully opened.



↑Sales' new page is slightly different from Manager/Administrator's.

this system uses **WhatsApp API** for approval, it is normal for a new WhatsApp window to pop up.



Purchase Order Management



Z Data Integration

In the navigation bar, click "Purchase" > "Purchase Order Management (For Receival)".

This page can be used to view the purchase status of goods, print purchase orders, print shipping orders, and approve receipt of items.

Please note: Only Manager and Administrator accounts are authorized to receive goods.



Receive the goods



To receive items, please click "Edit" in the item item as "Manager" or "Administrator".



On the "Purchase Order Management" page, items that have not received items have a status with a white background: CREATED.

After pressing Edit, the system will be taken to the Edit Purchase page.

Note the word CREATED in the upper right, which is the same as the item that was not received on the Purchase Order Management page, which is the "Status" of the purchase order. In this state, the page background is light yellow, which means that the purchase order has been created.



Click "Receive Item" to receive the Item.

After pressing "Receive Item", the "Edit Purchase" page will change:



Notice that the status word in the top right has changed to BILL. In this state, the page background is light blue, which means that the purchase order has been accepted and received.

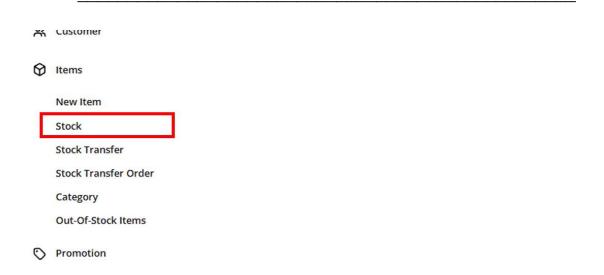
After returning to the purchase order management page, the original light yellow status CREATED has changed to OPENED, that is, the goods have been received.



Print the purchase order/put-away order

The purchase order management page has the function of printing purchase order/inbound order. Click the dark Purchase Order or Shipping Order.



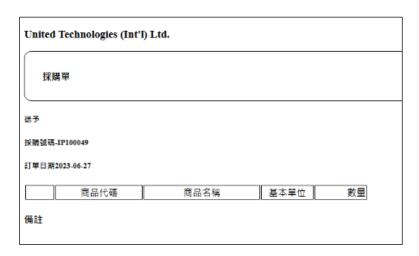


After returning to "Products" > "Inventory", the quantity of the goods will change after they are purchased.

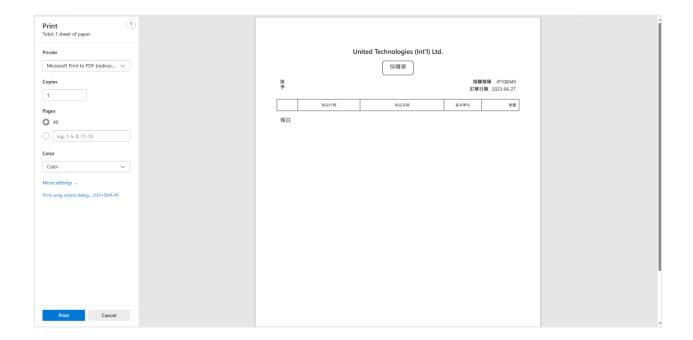
"Inventory", before purchasing:



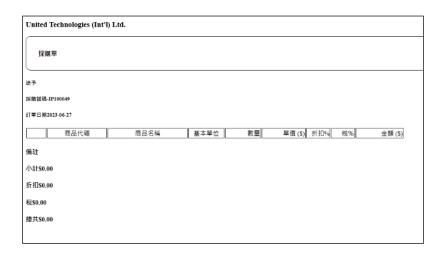
Purchase order



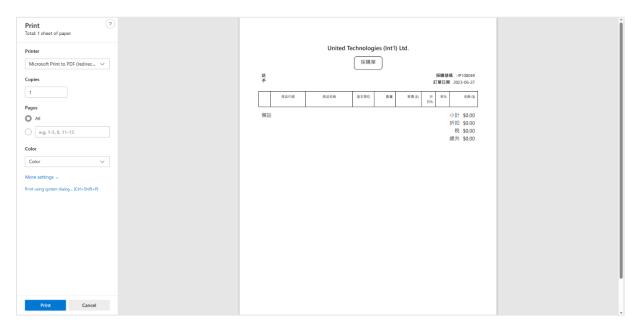
Print Preview:



Receipt



Print Preview:



Remove the purchase order

To delete a purchase order, press the "Remove" button on the far right.

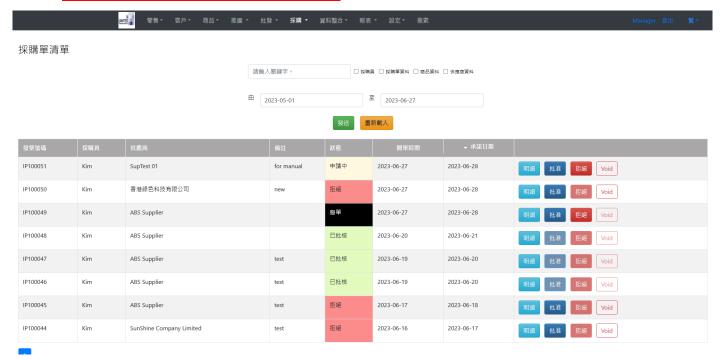


Purchase Order List

The purchase order list can be used to approve purchase orders and approve and reject purchase orders.

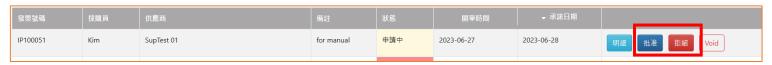
<u>Please note: Only the "Manager" status has the authority to manage the purchase of goods (e.g. approval, rejection, etc.).</u>

Sales can only view purchase order details.



<u>Approve/Reject Purchase Orders Method #1</u>

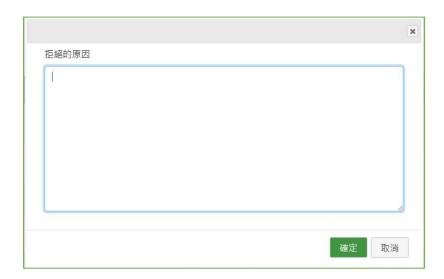
Select the invoices to approve/reject in the purchase order item.



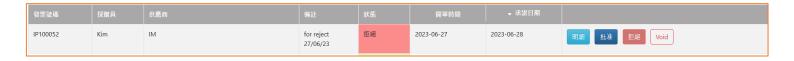
If approved, the invoice status will change to "Approved" and turn green.

If you press Reject, a pop-up window will be displayed for filling in the reason for rejection, you can fill in the blanks.



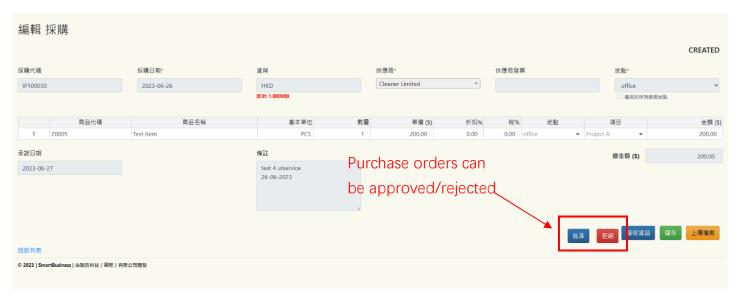


Once completed, the invoice status will change to "Rejected" and turn Red.



Approve/reject purchase orders Method #2

Select the details in the purchase order item to enter the editing screen.



Unlike "Purchase Order Management", the edit page of the "Purchase Order List" ("Manager" or "Administrator") also has "Approve" and "Reject" buttons.

<u>Void</u>

At the far right of the page, there is a red-edged button called VOID, which is used to discard the created invoice.



After pressing VOID, the system will pop up the interest increase to confirm whether to scrap the invoice.



After pressing "Confirm", the invoice status will change to "Void" and turn black.



Supplier Management



♦ Wholesales



Purchase

New Purchase Order

Purchase Order Management (For Receival)

Supplier Management

Data Integration

In the navigation bar, click **Procurement > Supplier Management**.



↑All suppliers in purchasing activities will be displayed on this page.

New Supplier

Press the blue button next to the supplier "Add".

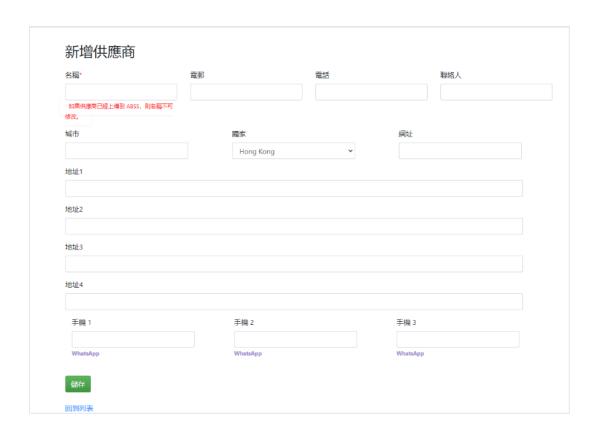
Name is required (*).



Edit Supplier

Press the blue key "Edit" next to the supplier.





The page is the same as for the new vendor. After changing the information, click "Save".

Remove a Supplier

To delete a supplier, press **the "Remove"** button on the far right.



After changing suppliers in SB, import customer data into ABSS for storage.



After the ABSS is successfully imported, update the ABSS data to the SB again.



III Report

SmartBusiness – Data Integtation

Data Integration

Considerations when SmartBusiness interfaces with ABSS

To ensure smooth connection between SB and ABSS, please pay attention to the following:

- 1. When importing data, please turn off ABSS first, otherwise you will not be able to join data.
- 2. ABSS must have a customer card GUEST (card id: GUEST)
- 3. Job Number must be lowercase English or numbers (e.g. office, 101, shop01) and does not support uppercase English.
- 4. Employee must be in all uppercase English (e.g. ADMIN, PETER, MARY) and does not support uppercase or lowercase letters.
- 5. The card number of the foreign currency customer/supplier must follow the following format:

CAS+"Currency" + "Any Number"

Example: United States dollar (USD) + number 1234 = CASUSD1234

SmartBusiness - Data Integtation

ABSS to SB



Z Data Integration

ABSS To SB

SB To ABSS

ili Report

In the navigation bar, click **Data Integration** > **ABSS to SB**.



Note: When you start using SB every day, be sure to import "ABSS to SB" once to ensure that the data of ABSS and SB are consistent.

SmartBusiness – Data Integtation

SB to ABSS



Report

(II)

In the navigation bar, click **Data Integration** > **SB to ABSS**.



Report

Transaction details

Z Data Integration



Transaction Details

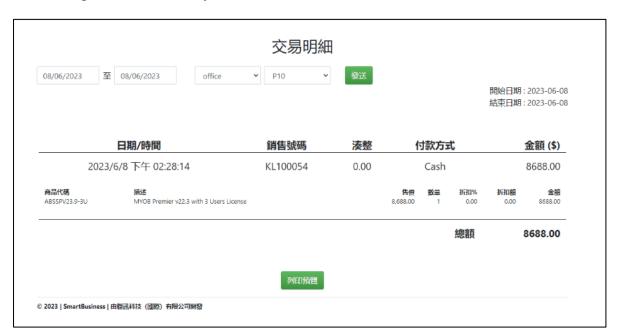
Payment Methods

Details

Item Sales Details

ABBS Report

In the navigation bar, click **Report > Transaction Details**.



List transaction details for a specific date



- 1. Enter a date range.
- 2. Select a location (office, 101, or other).

SmartBusiness - Report

- 3. Select the appliance.
- 4. Press Send.

Example: From 25/06/2023 to 30/06/2023, on Office P10 devices.



Outcome:



SmartBusiness – 報表

Payment method details

Z Data Integration

III Report

Transaction Details

Payment Methods Details

Item Sales Details

ABBS Report

In the navigation bar, click **Reports > Payment Method Details**.



List the details of payment methods for a specific date



SmartBusiness – 報表

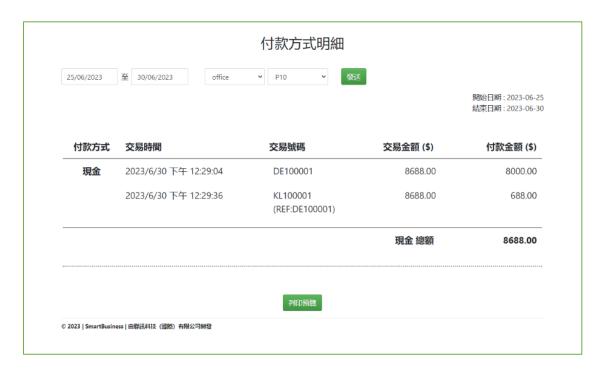
The process is roughly the same as the transaction details.

- 1. Enter a date range.
- 2. Select a location (office, 101, or other).
- 3. Select the appliance.
- 4. Press Send.

Example: From 25/06/2023 to 30/06/2023, on Office P10 devices.



Outcome:



SmartBusiness – 報表

Item Sales Details

- Z Data Integration
- II Report

Transaction Details

Payment Methods Details

Item Sales Details

ABBS Report

In the navigation bar, click **Reports > Item Sales Details**.



List the details of payment methods for a specific date



The process is roughly the same as the transaction details and payment method details.

- 1. Enter a date range.
- 2. Select a location (office, 101, or other).

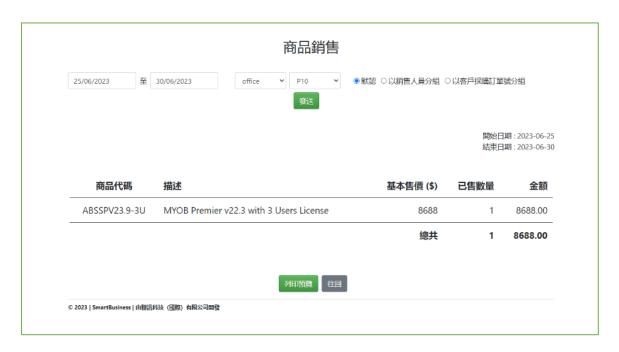
SmartBusiness – 報表

- 3. Select the appliance.
- 4. Press Send.

Example: From 25/06/2023 to 30/06/2023, on Office P10 devices.

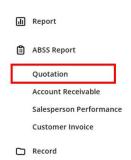


Outcome:



ABSS Report

Quotation

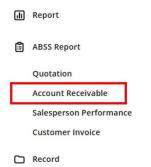


In the navigation bar, click "ABSS Report" > "Quotation".

User can view the revised quotation in table retrieved from ABSS.



Account Receivable

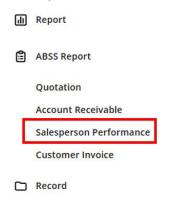


In the navigation bar, click "ABSS Report" > "Account Receivable".

User can view the revised account receivable in table retrieved from ABSS.



Salesperson Performance

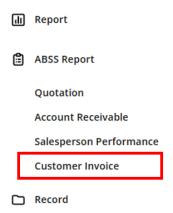


In the navigation bar, click "ABSS Report" > "Salesperson Performance".

User can view the revised salesperson performance in table.



Customer Invoice



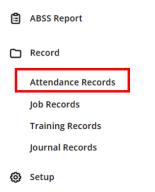
In the navigation bar, click "ABSS Report" > "Customer Invoice".

User can view the revised customer invoice in table retrieved from ABSS.



Record

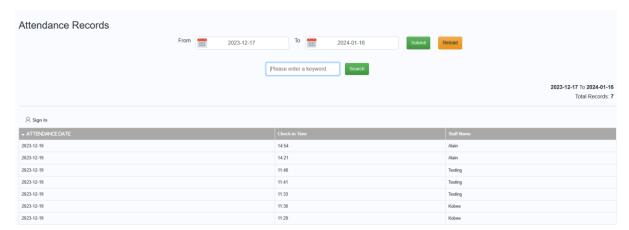
Attendance Records



In the navigation bar, click "Record" > "Attendance Records".

Filter can be applied to view the attendance records from a specific period.

User can view the revised attendance records in table retrieved from the Power App developed by United Technologies.

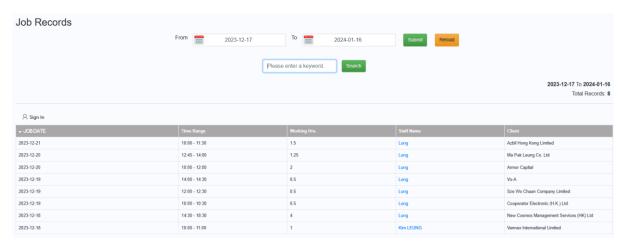


Job Records

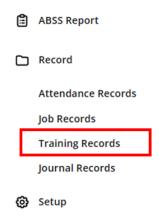


In the navigation bar, click "Record" > "Job Records".

User can view the revised job records in table retrieved from the Power App developed by United Technologies.



Training Records



In the navigation bar, click "Record" > "Attendance Records".

User can view the revised training records in table retrieved from the Power App developed by United Technologies.



Journal Records

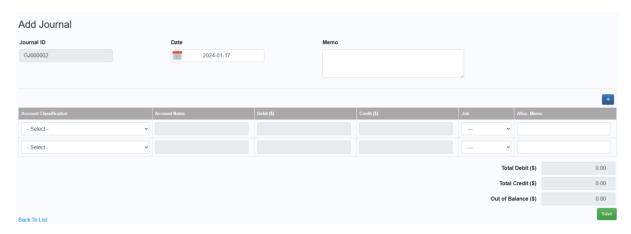


In the navigation bar, click "Record" > "Journal Records".

User can view the revised journal records in table.



When the "Add" button is clicked, you will be able to add new journal into the table.



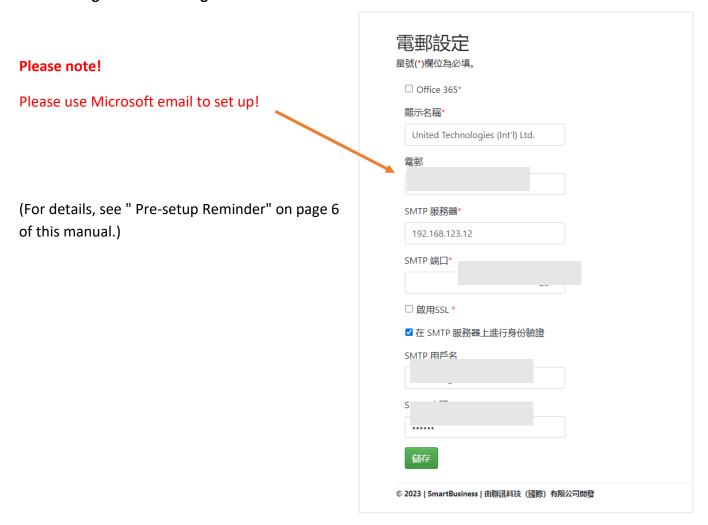
Setup

Email settings



"Email Settings" is used to set the company's email, domain, etc. location.

Click **Settings** > **Email Settings**.



Other Setting

Record

ලි Setup

Email Settings

Other Settings

Payment Types

Receipt

User Management

Exchange Rate Setup

"Other" allows you to set various properties in the SB.

Click **Setup > Other Settings**.





After completing the input settings, press "Save".

Payment Types

Record

Setup

Email Settings

Other Settings

Payment Types

Receipt

User Management

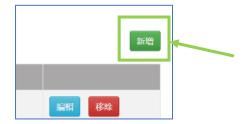
Exchange Rate Setup

Click **Settings** > **Payment Methods**.



[&]quot;Payment Method" allows you to manage the payment methods of retail.

Add a new payment method



To add another payment method, please click "Add" at the top right of the page.



Enter a payment method name, select Cash, and Active status.

Edit Payment Method

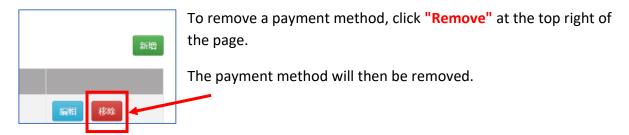


To edit your payment method, click "Edit" at the top right of the page.



The editing interface is the same as the "Add" window, you can modify the information of the payment method.

Remove Payment Method



Receipt

Record

Setup

Email Settings
Other Settings
Payment Types

Receipt

User Management

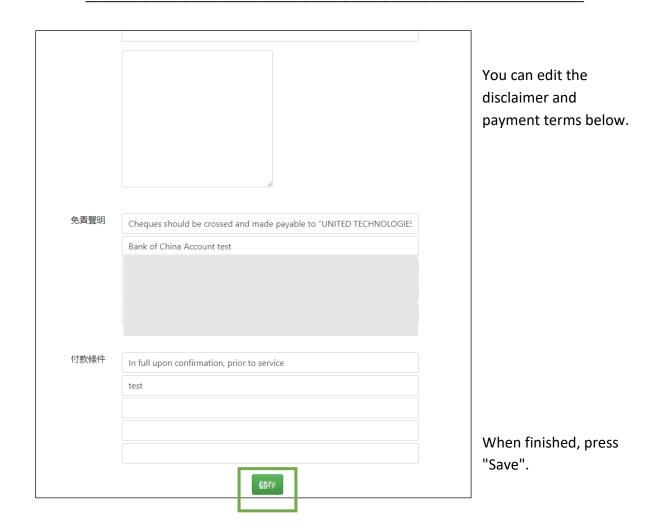
Exchange Rate Setup

In the printing setup you can edit the information that is printed out of your company's invoices.

Click "Settings" > "Printing Bill Configuration".



On this page, you can edit the information of the invoice. Such as company name, address, phone number, etc.



User Management

Record



Email Settings

Other Settings

Payment Types

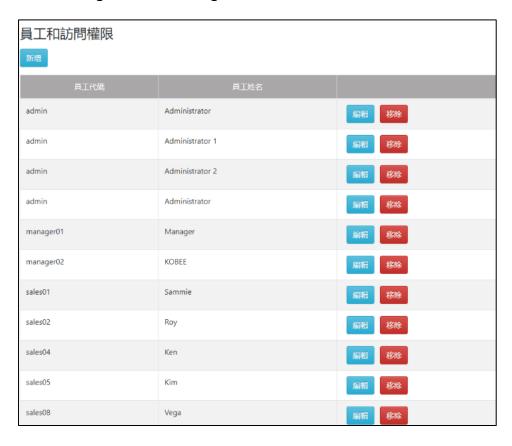
Receipt

User Management

Exchange Rate Setup

"User Management" is a page for editing SB user permissions and information.

Click "Settings" > "User Management".



Add a new user



Press Add to go to the Add page. After entering, you can enter information such as user name and email address.



After confirming that the data entry is correct, click "Save".

Edit the user



Press Edit to enter the editing page. After entering, you can change the user name, email and other information.



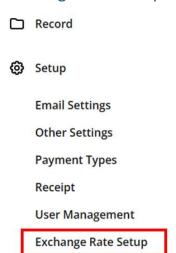
After completing the edit, click "Save".

Remove the user



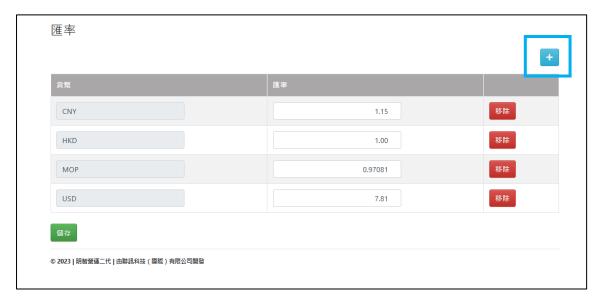
Press Delete User.

Exchange Rate Setup



Click Settings > Exchange Rate Setup.

Click + to create a new currency.



SmartBusiness – 搜索

Search



In the navigation bar, press Search.

The Search page is used to search for receipts, serial numbers, and lot numbers.

Search for Receipt Number



In the search bar, select Receipt Number.

Enter the receipt number based on the information in the receipt.





SmartBusiness – 搜索

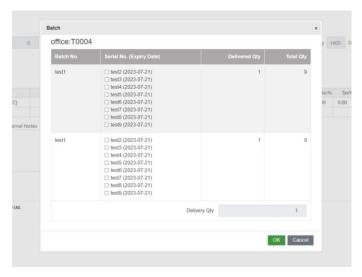
After the system searches, the receipt log will be displayed:



Search for Serial Number

In the search bar, select **Serial No**.

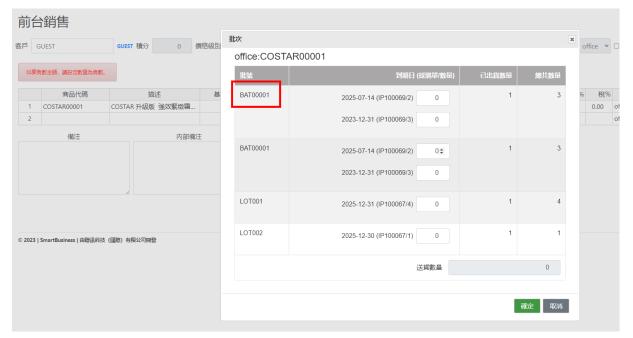




Search for Batch Number

In the search bar, select **Batch No**.





According to the information in the receipt, enter the batch number.



SmartBusiness - Contact Us

Contact Us

If you encounter any difficulties when using SmartBusiness, or have any questions about SmartBusiness, please do not hesitate to contact us, we are happy to assist you.

United Technologies (Int'l) Limited

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