# Demand Forecasting & Al-enabled Sales & Operations Planning solution

Many enterprises often struggle to meet high and variable market demand due to changing market & demand trends, leading to reduced customer service levels, working capital concerns, and lost sales.

### Orchestrate and drive supply and demand consensus with AI-enabled sales and operations planning (S&OP) solution

## Optimize your supply chain planning to win at the last mile with our integrated S&OP solution

- Demand consensus: Analyze any deviations in forecasts to avoid disruption and seamlessly incorporate price interventions and promotions, so you can reduce inventory-related costs.
- Demand-supply consensus: Leverage the demand-supply consensus module of our integrated S&OP solution to arrive at a consensus on your demand plan.
- Execution monitoring: The execution monitoring module of our AI-powered sales and operations planning solution helps you tackle the deviations between demand and planned demand in real time.

### Reach out to us at alliances@tredence.com for a demo

**Tredence** is a data and AI consulting firm that enables the last mile adoption of insights to drive value realization.

# Drive business process improvements in your supply chain ecosystem



#### Feature Development

Augmenting internal data with relevant external metrics



#### Forecasting

Champion-Challenger approach to develop robust forecasts



#### Operationalization

Automation, integration, and front-end application development for consumption



#### Feedback Loop

Enhance forecast accuracy through impact assessment and continuous learning



#### Consensus Planning

Collaborative planning and scenario planning tool with visibility of key metrics

### **Business Impact**



Demand Accuracy



35%
Reduction in planning hours



15%

Carrier scheduling accuracy

Tredence assists businesses in improving their S&OP and supply chain efficiency through improved demand forecasts

