# **Business Value Assessment**

1.5hr engagement, 1-1.5-month pre-study

Assessing the value of moving to Dynamics 365 could bring to the customer organization.

Below are some of the key points covered.

## 1. Users

Working with solution users to gather their feedback on as-is state and desirable improvements

#### 4. Business Value

Goals, strategies, tactics, measures, and capabilities aimed towards saving cost, growing revenue, and business transformation while mitigating associated risks.

## 2. Process analysis

Review of customer strategic, tactical, and operational processes, reflecting on the overall value chain and efficiency

## **5. Budgetary Estimate**

Contrasting estimated current and future solution utilization costs based on existing information and market experience

## 3. Business Goals

Assessing how an upgraded solution would assist the customer organization in achieving their short, mid, and long-term goals

### 6. Full Process Overview

Overview of the entire solution lifecycle with Tietoevry – from assessment to deployment and application management

Internal