



Hero On a Mission





## Chief Super Hero's Introduction

Hi, I'm David CEO of DRVR, I'm from a small country called the Seychelles. The startup environment is a close-knitted community, hence reputation is critical. At DRVR, we take this to heart. We have built up a reputation that revolves around quality and customer service. We understand that good is not enough, we want the best.

Having worked with various Japanese companies, we incorporate concepts like Lean and Kanban inspired by them into DRVR's culture. We understand that time is money. Sometimes we experience issues with our service. When that happens, we seek to identify the root cause and fix that as soon as possible.

Many companies out there offering GPS tracking or even fleet management. How are we different? For DRVR, we combine Big Data Analytics with a machine learning to turn data into actionable knowledge. We have a user-friendly, Gamified user interface which we have received great reviews from our customers.

If you want to talk to me about how we can help your business succeed then you can reach me on +66917750367 or [dhenderson@drvr.co](mailto:dhenderson@drvr.co)

# DRVR - Hero on a Mission to save the World

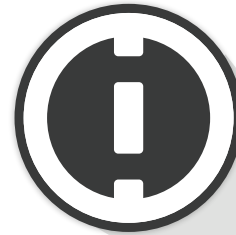
We provide Asia's leading Telematics Platform, and we are focused on turning Asia's vehicle fleets into the smartest and most cost-efficient in the world.

- **Founded** in 2014
- **Based** in Bangkok, Thailand
- Offices in Bangkok, Yangon (Myanmar), Hong Kong, Melbourne (Australia), Manila (Philippines), Jakarta (Indonesia)
- Bangkok Based development team and operational support in your language

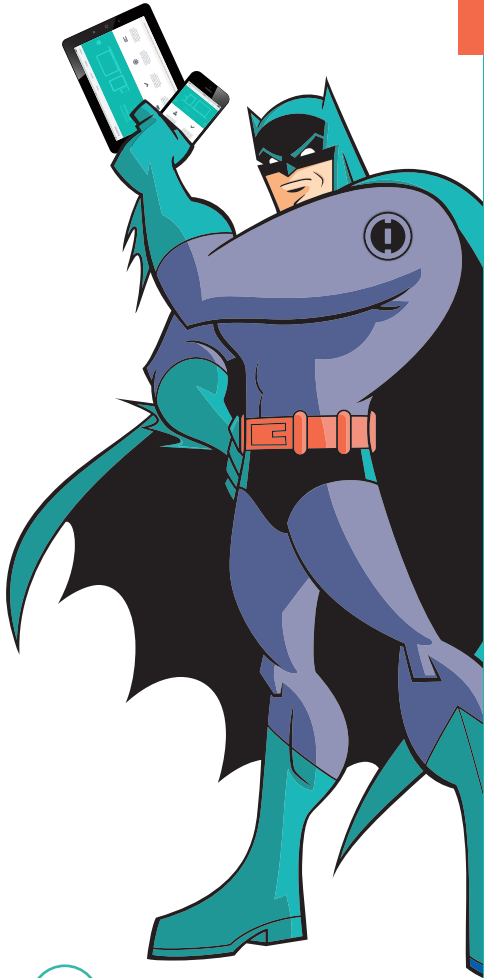
## Our vision

Connect the transport networks of Asia and become Southeast Asia's leading IoT analytics platform.

We transform Data into actionable knowledge. To make the fleets of Asia the most efficient in the world.



# Battle Against Inefficiency



## Tools In The Battle:

- Data and IoT technology
- BDM team with decades of experience in local markets
- The best Telematics development team in South East Asia
- Successful track record of building the product in the Australian market

## Outcome Of The Battle:

- Reduced direct costs of operating your fleet
- Improved customer service
- Gathering critical data to help grow your business
- Security

# Battle Against Fuel Theft

30%

OR a loss of \$15 per 80 litre tank of fuel



30%

DRVR can make this number drastically **decrease**, saving smart businesses money through the power of **big data**

Would you like to cut fuel expenses by up to 1/3? Fuel theft is a problem that averages around 30% of fuel stolen in commercial businesses. With fuel level monitoring you can eliminate this!

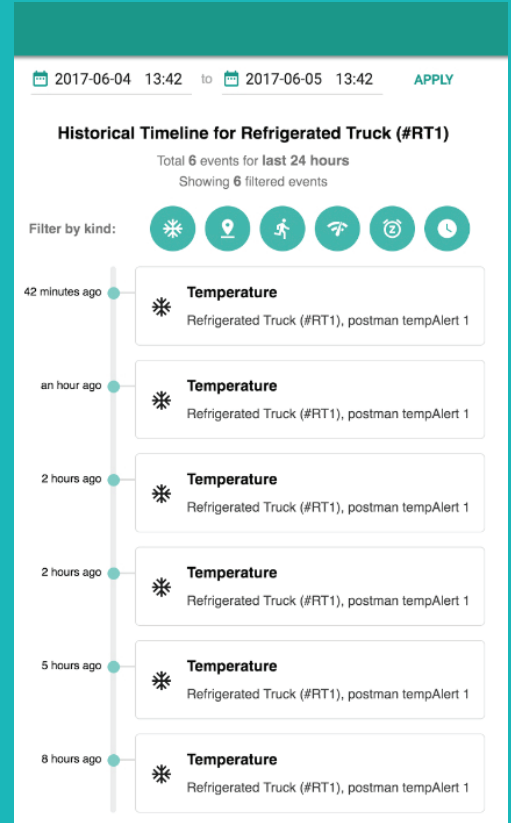
- Real-time 24/7 monitoring of:
  - Fuel level
  - Gas station visits and locations
- Geofence management with user defined perimeters
- Real-time alerts on anomalies and driver behavioral patterns

# Battle Against Waste

We offer a simple, yet effective solution to this tricky issue.

Equipped with a mighty **Temperature Sensor** your vehicles stay chilled.

**DRVR portal** notifies management instantly if truck's **temperature is beyond** its pre-defined borders.

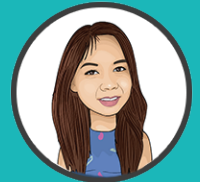
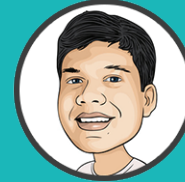
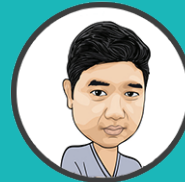


# Anywhere - Anyplace!

Do we have to mention the obvious? The ability to locate your fleet, on top of more comprehensive fleet management, and cutting costs completes every fleet manager's dreams. You know who is driving, and where, with a glance at your phone.

## DRVR Solution Design

- Service tailored to your needs
- We have comprehensive experience in delivering Fleet/Telematics solutions for Australian & International companies all over the world
- Score and smart records algorithms of driver behaviour
- Close links with academic & ITS community - quality product backed by research
- Cutting edge Agile and Lean processes allow rapid development

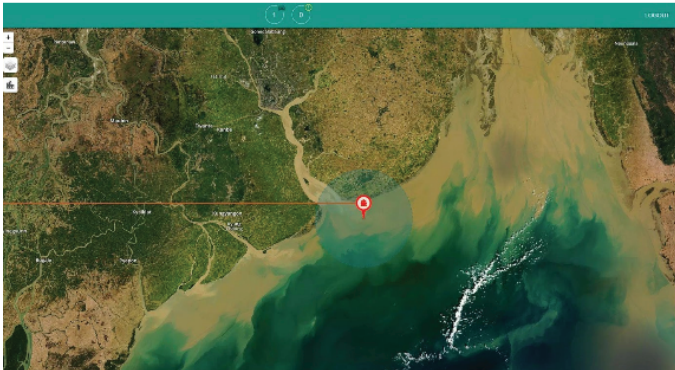


# Set sail!

## DRVR VTS (Vessel Tracking Service)

We have extended our service offering to maritime business with our affordable Vessel Tracking. We can help you track ships of all sizes.

Our advanced GPS tracking is designed for sub-5m accuracy to allow high level of precision that is required for maritime applications. Our Satellite device allows frequent reporting intervals of every 5 minutes.



# Insured Hero

## DRVR UBI Solutions

We offer Usage-Based Insurance Solutions with historical, real-time, and predictive data collection. Everything is tailored to your needs with score & smart record algorithms for driver behavior - all effort lessly deployed anywhere, locally or via the cloud.



**Identify the risk profile of their book**



**Reduce fraudulent claims**



**Use contextually aware data to allow better pricing**



# Get To Know Your Hero

## Company Structure 101

Head Office and Development Centre located in Bangkok, Thailand.  
DRVR was incorporated with BOI Approval and enjoys the privilege of being the FIRST BOI approved Big Data company in Thailand.

## Big Data

We believe in the benefits of BIG DATA. We beat our competition with our in-house developed next generation telematics platform that fully takes advantage of big data analytics. The DRVR backend utilises learning algorithms and artificial intelligent that keeps our platform and our customers one step ahead of the competition. We believe our customers should have access to all of their historical data without additional fees or charges.

## Developed In-House

Like the finest Swiss watch manufacturers, we also develop everything in-house. This way we own and know our products through and through. It also enables us to develop a finely customized product for our each and every customer.



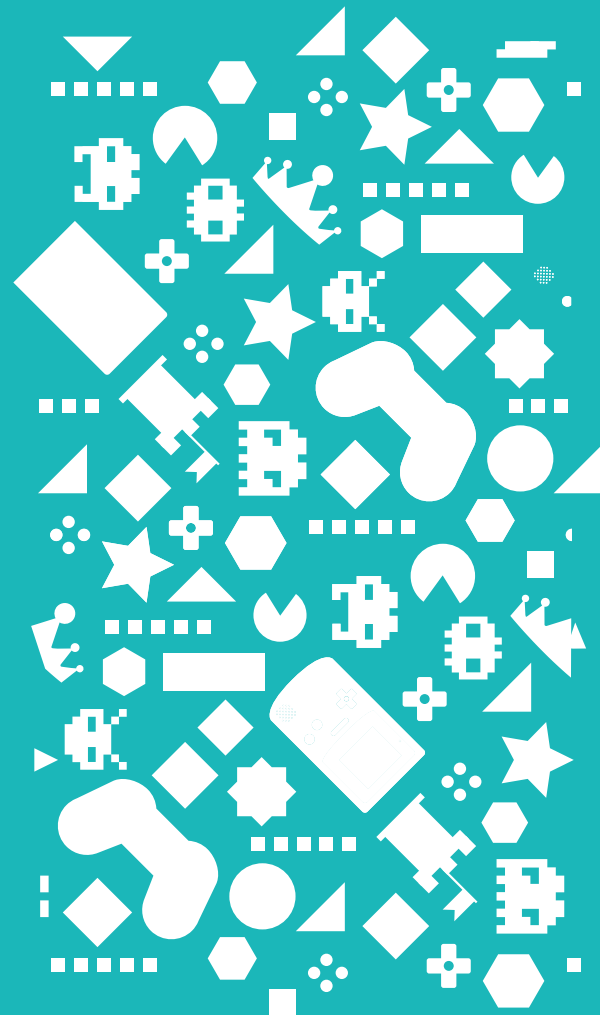
## Gamification

Successful gamification works by enabling natural human motivations. It is important for everyone to enjoy using their fleet management system, instead of making it an unpleasant, additional chore. The DRVR front-end UI has been developed in Bangkok with the Asian market in mind. At a glance drivers see their goals, and get feedback and a comprehensive scoring of their performance.

“Gamification understands that people are actually 100% motivated all the time, even when they are not. It requires recognition, support, sense of progress, clear goals, and incentives.”

## Local Support & Development Team

Part of our mission is to offer “localised and integrated transport telematics solutions and services”. So, naturally, we have a local support and development team to back up our claims. And for a cherry on top, we have strong local connections, and a BDM team with decades of experience in local markets.



# Hero At Your Service

DRVR has a strong partnership with some of the worlds leading companies in the Telematics field.

## Our Customers - Or As We Like To Say, Our Partners



## Every Superhero Needs Friends And Allies - These Are Ours



# Examples of Our Previous Missions

## Case #1

### Organization

A Cold chain logistics company located in Myanmar with over 1,800 delivery locations. The company owns a fleet trucks and employs both full-time and part-time drivers

### Mission

The company was experiencing stock loss due to lack of operational control and temperature monitoring, worth more than \$4,000/month. Yangon traffic and drivers not doing their job worsened their issue. The company had some sort of GPS tracking installed to some trucks but it was a pain to use and had many other problems.

### Solution

DRVR was chosen for its comprehensive answer to this problem. DRVR's local knowledge and locally based development team were also key factors in decision making. The installed devices included temperature sensors that attach to the inside of the truck with easy installation. The DRVR portal alerts management instantly if the truck's temperature is beyond its pre-defined borders. The DRVR Manager portal is available 24/7 and forwards alerts and messages to the fleet manager in real time.

### Result

The DRVR solution was able to considerably reduce lost merchandise and improve on time delivery. This system allows management to both, react on a tactical basis to each incident, while also analyzing summary reports each month, to better optimize their training and processes. The Operations team love using DRVR Manager. "It's so different from our old system, much easier to use". "If we have a problem, we can talk to the DRVR team in Yangon, and they will fix the problem for us." The Managing Director loves to use the DRVR smartphone app when he's out of the office. "It gives me peace of mind".

# Examples of Our Previous Missions

## Case #2

### Organization

The Bangkok Metropolitan Waterworks Authority (MWA). The Bangkok metropolitan water system is one of the largest in the world. It supplies 11 million people in three major cities with potable water with a delivery system that includes more than 25,000 kms of pipeline over an area of nearly 2,000 sq kms.

### Customer Challenge

The Bangkok Metropolitan Waterworks Authority (MWA) identified water loss as its top priority, and set a goal to enhance the effectiveness of the pipe repair works. DRVR and MWA signed the agreement for a six-month pilot. The objectives of this collaboration was to align with the vision to improve people's quality of life by expanding water services and societal responsibility all over Bangkok. The partnership aimed for operators to quickly locate leaks, deploy maintenance teams and facilitating efficiency for the pipe installation and repair works.

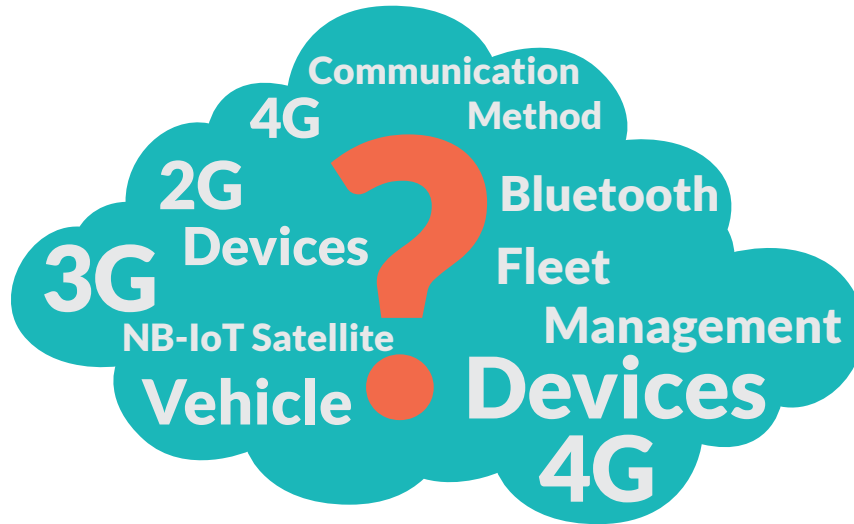
### Solution

The objectives of this collaboration is to align with the vision to improve people's quality of life by expanding water services and societal responsibility all over Bangkok. The partnership aimed for operators to quickly locate leaks, deploy maintenance teams and facilitating efficiency for the pipe installation and repair works.

### Result

The Bangkok MWA assessed the project in an internal report for their management and recommended that a city wide roll out commence in 2018. In their view the project delivered a substantial increase in productivity and the customer satisfaction results for Bangkok Noi branch were 5 - 7% higher than the city average. Jobs completed per month increased by 12% in the first three months. Overall the project was a huge success for MWA and DRVR.

# Superhero Tech



We understand that there are no “one-size-fits-all” solutions in fleet management. That is why we offer different devices for different types of situations and different sizes of operations.

## As Simple as It Gets

Choosing the right equipment is easy. Just tell us:

- Type of your vehicle
- The location where your vehicle is operating

With these two answers we can pick the right device with the right communication method for you.



# Awesomize Your Fleet

## Communication Is The Key

### REMOTE AREAS



SATELLITE

### CITIES



2G, 3G, 4G and NB-IoT

### COUNTRYSIDE



MIXTURE OF BOTH

## Tailored For You

### Choose the features you want:

- GPS & Positional Data - Comes with all Devices
- Driver Behaviour
- Vehicle Diagnostics
- Other Data - i.e. Shipment Temperature and Fuel Level

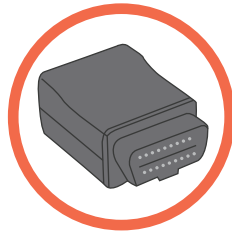
# Battle Weapons

We take pride in the quality of our service and we believe the best quality service should use the best devices. We also believe in using the right tools for the job.

- DRVR uses the highest quality devices
- We have a comprehensive range of sensors and devices from leading manufacturers
- We offer a one stop shop for all of your IoT Device tracking requirements



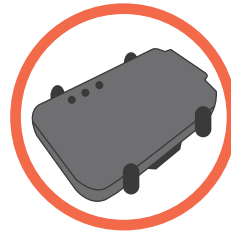
**BlackBox**



**OBD2**



**Remote**



**Tough**



# Are You Ready For The Battle?

We offer you the best fleet management solution in the market. DRVR was founded to connect the transport networks of Asia and become Southeast Asia's leading IoT analytics platform.

**We are the right choice for your fleet management needs.**

- **Bangkok Based** development team + offices in Myanmar, Hong Kong, Philippines, Indonesia and Australia with support in local language
- We believe in the power of **Big Data and IoT** technology
- BDM team with decades of **experience in local markets**
- The best Telematics development team in South East Asia
- **Reduced direct costs** of operating your fleet
- Delivering **improved customer service**
- **Gathering critical data** to help grow your business
- **Security**
- **Peace of mind**

**We will build and host the system for you. You don't have to worry about anything else than using it.**

- ✓ Real-time Monitoring
- ✓ Telematics Data
- ✓ Geofence Management
- ✓ Real-time Alerts
- ✓ Schedule Reminders
- ✓ Drivers' Performance
- ✓ Management Reports
- ✓ Servicing and Maintenance
  
- ✗ General Inefficiency
- ✗ Fuel Theft
- ✗ Cold Chain Errors
- ✗ Negligent Employees
- ✗ Harmful Driving Habits



**Bangkok** - Thailand

**Yangon** - Myanmar

**Melbourne** - Australia

**Hong Kong** - Hong Kong

**Manila** - Philippines

**Jakarta** - Indonesia

[info@drvr.co](mailto:info@drvr.co)

[www.drvr.co](http://www.drvr.co)



**Thailand:**

**+66 91 775 0367 (eng)**

**Myanmar:**

**+95 9420 111 142**

**Hong Kong:**

**+852 63 093 997**

**Philippines:**

**+63 916 518 7211**

**Indonesia:**

**+62 812 8791 5025**