

Migrate Navision (NAV) to Dynamics 365 Business Central





Services verticals

- EPC/AEC
- Energy, utilities, and infrastructure
- Professional services
- Manufacturing
- Education and non-profits



Representative solutions

- Customer engagement
- Work and operations management
- Leveraging data



Technology expertise

- Business Applications
- Analytics
- Cloud






Over 17 years
enterprise IT, consulting
and marketing
experience


2013
restructured
with solutions focus
2005 Advaiya
is founded


Locations
Bellevue
Udaipur
Mumbai
New Jersey


450+
Successful
implementations


 **Purpose led** – Understanding our customer’s **business purposes** and **goals**, and providing **relevant services** to meet those **desired outcomes**


 **Partnerships** – Building partnerships with leading technology firms enabling **strategic value for clients** via relevant **relationships, knowledge, and expertise**


 **Cost effective scaling** - **Competitive pricing** along with the proven ability to provide **capacity and scale**, and **adapt** to the needs of our customers

 **Flexibility** – Unique model that allows us to work with clients as a **vendor, valued partner, and a trusted advisor**

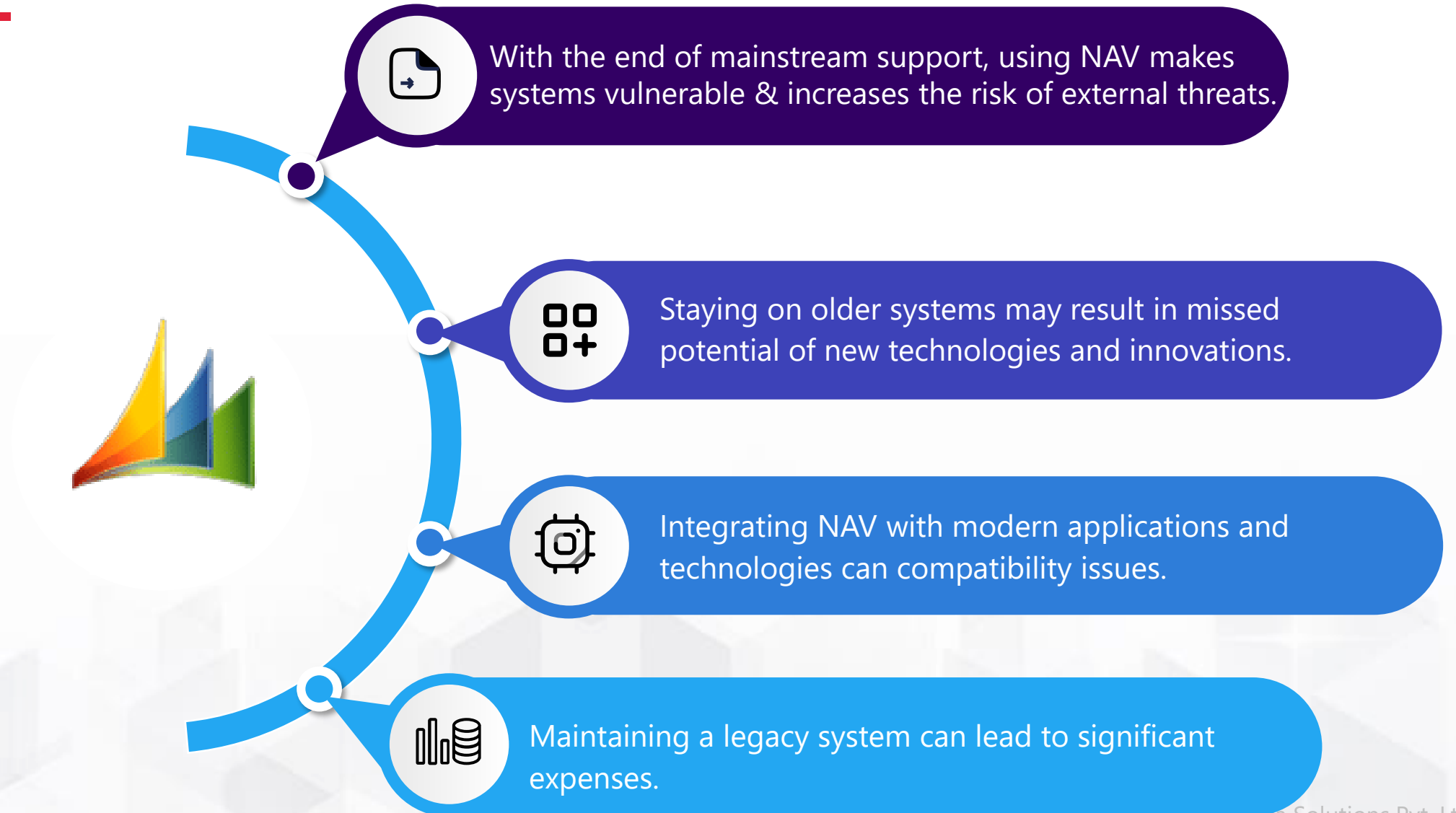
 **Process maturity** – Our **mature processes** ensures providing visibility and control, effective and timely execution, and high quality delivered

 **Extensive experience** - **Proven track record** for relevant **solutions enablement** and **services IP** creation

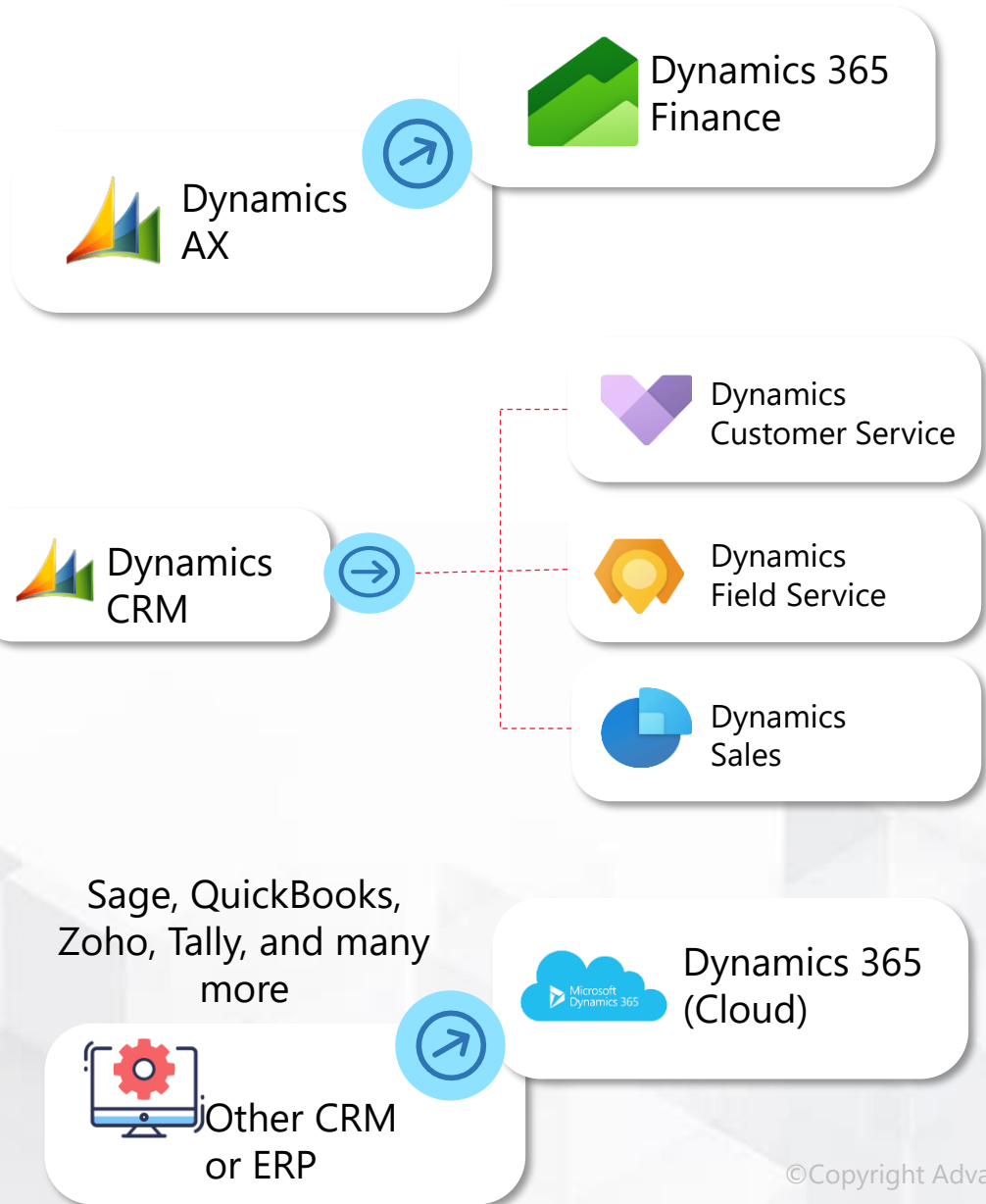
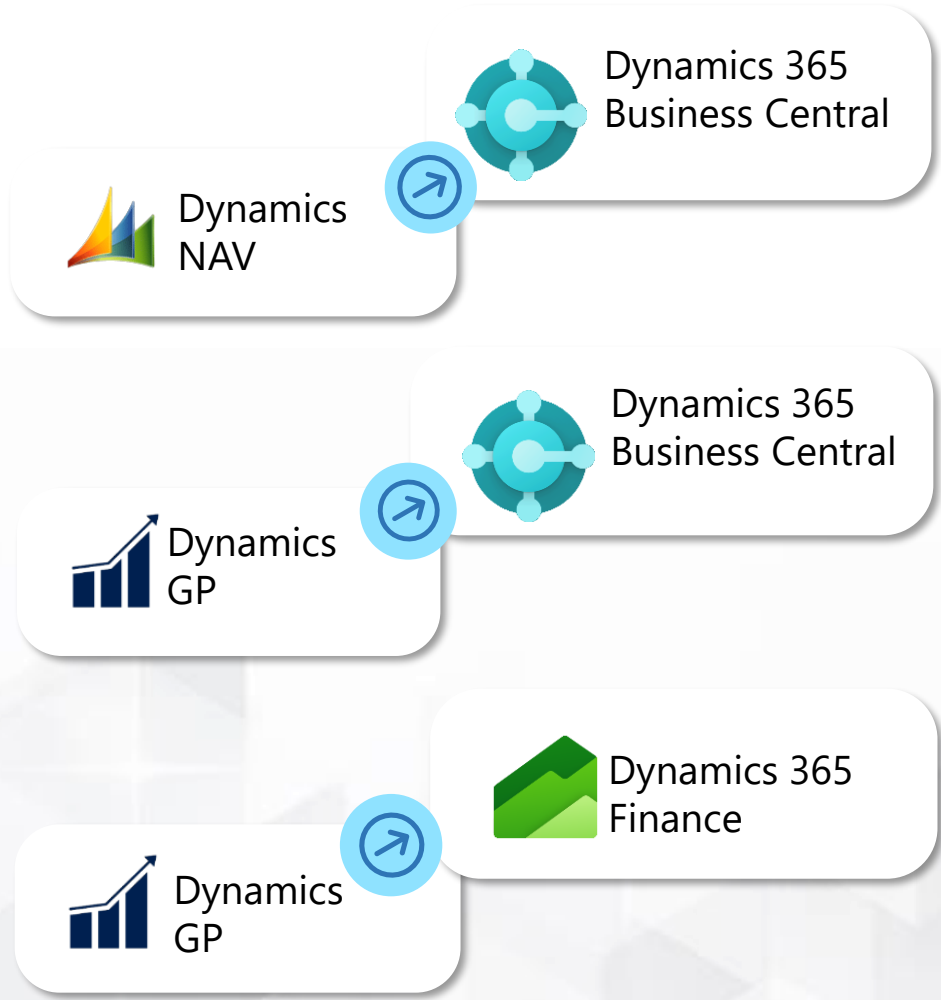
 **Technology expertise** – Expertise in working on **leading edge technologies** and **unique learning** model to **quickly gain context**

 **Design** – Intrinsic to our all deliverables with focus on usability and esthetics, such that our work products appeal to customers

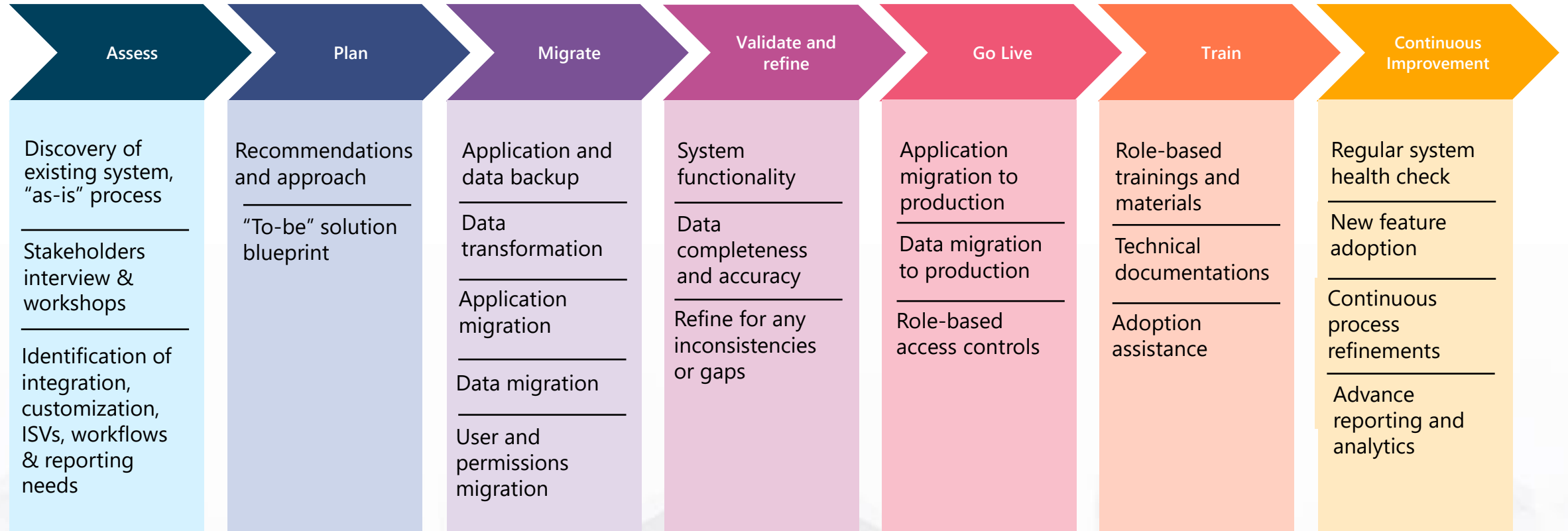
Why migrate from NAV?



Migration/upgrade services



Project approach for migration



Dynamics 365 Business Central

Connects sales, service, finance, and operations teams in a single solution to help them adapt faster, work smarter, and deliver results.



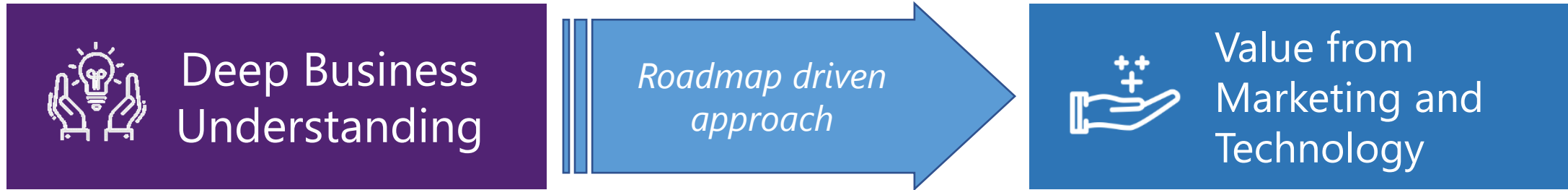
Dynamics 365 Business Central capabilities

 <p>Sales and marketing</p> <ul style="list-style-type: none"> • Contact management • Campaign management • Interaction and document management • Email logging • Opportunity management • Dynamics 365 Sales integration 	 <p>Sales and delivery</p> <ul style="list-style-type: none"> • Sales invoicing • Sales order management • Sales line pricing and discounting • Campaign pricing • Sales invoice discounts 	 <p>Purchasing and payables</p> <ul style="list-style-type: none"> • Purchase invoicing • Purchase order management • Purchase return order management • Alternative order addresses • Purchase invoice discounts
 <p>Inventory</p> <ul style="list-style-type: none"> • Inventory control • Item categories • Item attributes • Item tracking • Multiple locations • Location transfers 	 <p>Supply planning and availability</p> <ul style="list-style-type: none"> • Supply planning • Demand forecasting • Sales and inventory forecasting • Order promising • Calendars 	 <p>Project management</p> <ul style="list-style-type: none"> • Basic resources • Capacity management • Multiple costs • Jobs • Time sheets
 <p>Service management*</p> <ul style="list-style-type: none"> • Planning and dispatching • Service contract management • Service item management • Service order management • Service price management 	 <p>Warehouse management</p> <ul style="list-style-type: none"> • Bin Tracking • Inventory picks and put-aways • Warehouse receipt • Warehouse shipment 	 <p>Manufacturing*</p> <ul style="list-style-type: none"> • Assembly management • Standard cost worksheet • Production bill of materials • Basic capacity planning • Machine centers • Version management



Advaiya business application capabilities

Engagements summary

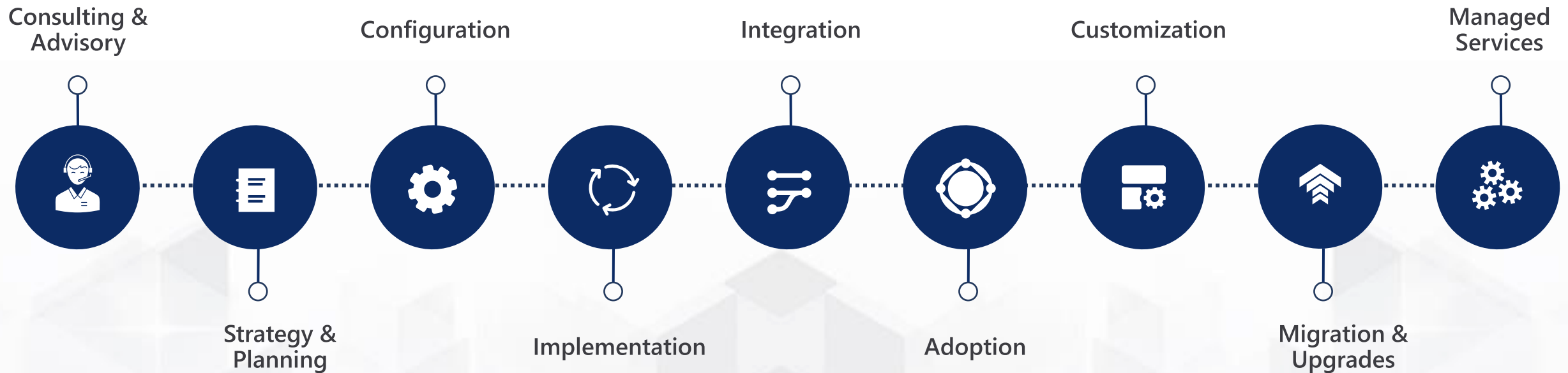


- Integrated business applications adoption covering finance, project management, field services, logistics and customer engagement
- Business process automation with workflows, bots, and AI driven orchestration
- Analytics based sales and marketing support including upsell and cross sell
- Aiding conscious decision making by comprehensive view of business performance
- Persona based communication and design for marketing tech solutions for enterprises



Advaiya expertise and engagement areas

Helping businesses around the world to streamline their business operations and making technologies work for them through end-to-end services from consulting and global implementation to user-adoption and managed services.



Advaiya accelerators



Automate and streamline purchase requests and approvals in Business Central.



Efficiently track cheque books and manage stock control in Business Central.



Automatically generate E-way bills for smooth goods transportation and compliance in Business Central.



Seamlessly generate GST-compliant E-invoices and enable cancellation within Business Central.



Automate financial transactions and reconciliation with banks for streamlined cash management.



Simplify GST reconciliation processes for accurate tax reporting and compliance in Business Central.

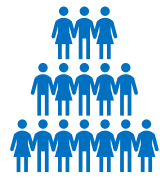


Easily file GST returns and manage tax compliance with efficiency in Business Central.



Facilitate secure data migration to Business Central for a hassle-free transition.

Dynamics 365 practice highlights



Teams across 2 countries
and 5 locations

12 Functional consultants

18 Technical consultants

10 Integration and automation developers

15 Data and BI Consultants

08 Solution architects and project managers



Average professional experience – 8
years



5 countries in which we've
implemented projects



5,000+ users supported worldwide

Composable business and execution architecture (CBEA)

Advaiya CBEA approach is based on identifying components for each solution area and composing solutions by leveraging them systematically.

Requirement
breakdown

Key business
drivers

Identification of
needs

Manage
Deliverables &
Changelogs

Our ability to decompose and then recompose a business solution for different contexts and/or purposes helps us in better architecting solutions for business challenges.

Relevant
Personas

Goals and needs

Track
backlog
items and
project
milestones

We have well documented SOPs for thoughtfully implementing projects across all solutions areas by leveraging the CBEA framework.

Define the
challenges

Solutions &
features

Map execution
path with
features

The Advaiya advantage



Leveraging platform best practices

We follow the latest Microsoft recommendations and our industry-leading methodologies, and our practices ensure our solutions are reliable, secure, extensible and upgradable.



Our commitment

Our leadership and team of experts care about your needs and goals, ensuring that you get the best support, solutions and hands-on interactions when working with us.



Staying ahead of the game

We stay on the leading edge and our team and solutions continuously evolve to meet your business growth needs. Our continuing engagements ensure enhanced functionality, improved user experience, and access to new tools and capabilities.



Powered by business understanding

We invest in understanding industry, functional, and your company's unique aspects which addresses your purpose comprehensively.



Utilizing your existing investments better

Maximize returns on your investments with Advaiya. Seamlessly leverage existing technology and data assets for optimal growth. Our expertise with customized implementations and application integration, turns investments into invaluable assets.



Accelerate results with phased execution

With our enterprise architecture driven phased approach, we have the ability to implement solutions and address your immediate needs. Our approach provides flexibility and agility in adapting to changing business requirements.

Our Clientele

 <p>Microsoft</p>	 <p>CISCO</p>	 <p>Google</p>	 <p>MP BIRLA GROUP</p>	 <p>Coca-Cola</p>	 <p>GAENS™</p>
 <p>Hewlett Packard Enterprise</p>	 <p>NUCLEUS SOFTWARE</p>	 <p>JWIL SUSTAINABLE WATER MANAGEMENT</p>	 <p>TATA TECHNOLOGIES</p>	 <p>adani</p>	 <p>AJMERA Built on Trust</p>
 <p>LARSEN & TOUBRO</p>	 <p>ANA AMERICAN NURSES ASSOCIATION</p>	 <p>ReNew POWER</p>	 <p>Quaker Houghton Forward Together™</p>	 <p>rb Reckitt Benckiser</p>	 <p>Pitney Bowes</p>
 <p>بنك الإسكان ESKAN BANK</p>	 <p>WALT DISNEY</p>	 <p>edf</p>	 <p>TIMEXTENDER</p>	 <p>Quantarium</p>	 <p>SIEMENS</p>
 <p>HealthComp</p>	 <p>Sterlite Power</p>	 <p>informa</p>	 <p>vmware™</p>	 <p>إميتاك emitaac Redefining Excellence</p>	 <p>عمان BROADBAND العمانية للنطاق العريض</p>



Get in touch!

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