# 1) TRUEBLUE

## What We Do



#### Pharma & Life Sciences Business Intelligence Software

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**NOVA** is a pre-built business intelligence platform designed to harmonize and democratize data, empowering your team to discover valuable insights.

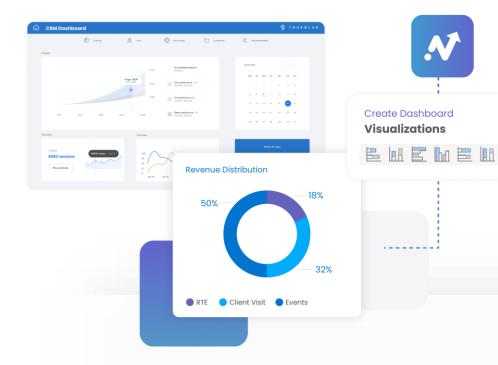
- Integrate data from multiple sources into the platform allowing streamline data management processes and enhance data accessibility for analysis and reporting
- Get provided with **Key Performance Indicators** (KPIs) and dashboards specifically designed for the Pharma & LS industries
- Advanced data visualization and AI capabilities, allowing Self-Generative report, AI generated Insights and Smart Narratives for better carving data





## Why Choose NOVA





### Your Challenges our Solutions

Unlock the full potential of your data with NOVA, a pre-built business intelligence platform for Pharma & Life Sciences, designed to harmonize and democratize data.

NOVA empowers your team to discover valuable insights while improving efficiency and driving results in sales & marketing.

## 

#### Improved Performance

Gain a competitive edge and optimize sales performance against industry benchmarks by tracking KPIs such as Sales Growth, Evolution Index, Market Share and National Contribution.

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#### **Optimized Portfolio**

Analyze product performance and market trends to optimize your portfolio and identify opportunities for growth.



#### **Target Achievement**

Measure progress against sales targets, track sales activity, customer engagement and optimize your commercial strategy.



#### Channel Impact

Optimize channel performance and improve marketing initiatives and investment.

Principal

**Use Cases** 

# Al integration into NOVA

**NOVA** is using an efficient data model that is ideal to be interpreted by the different Al algorithms.

NOVA allows two main types of Al integration



#### Virtual Analyst

Based on a specific Business Process of Commercial Excellence, this tool allow the user to go step-by-step into an **Al guided data driven** journey enabling:

- Identification of root-cause events
- Al Suggestions on Nest Best Actions
- Augmented analytics to support the users on the interpretation of the data



#### **PowerBl Copilot Integration**

**NOVA** is embedding the **PBI Copilot** as an **AI accelerator/enabler** to help the users with multiple possibilities:

- **Self-generation reports**: Al assistance on auto creation of new report
- NLP on analytics: intelligent chatbox that allow an easy way to do data discovery and data analysis
- **Smart Narratives**: integration of Ai suggestion text insights within Report & dashboard

# Thank you!