



# Envisioning Workshop

## Project Operations





# Our experts at XRM Vision to imagine and define the future state of your business through a Design Led Thinking Envisioning Workshop.

This process is about solution envisioning whereby your organizations business decision-makers (BDMs), stakeholders and affected personnel work together with our experts. The design thinking approach of the workshop brings varying perspectives together to focus on disruption and thinking “out of the box.” This method contrasts with traditional workshop that are often centered around specific scenarios or solutions because Envisioning Workshops leverage a consultative “pains–needs–desire” method and focus on efficiency improvements for existing processes

In this workshop, we will work specifically on how Microsoft Dynamics 365 Project Operations can help your business.

The outcome is the completed Envisioning Workshop output template, which serves as the foundation for the remaining phases.

## AGENDA

- ◆ Week 1 and 2: Interviews with BDMs, Stakeholders and personnel
- ◆ Week 3: 2-3 in person or virtual design thinking workshops to help zoom in on solutions
- ◆ Week 4: Delivery of written report and alignment on future actions

## DELIVERABLE

- ◆ Report including observations, focus and actions to take

XRM Vision is a human-sized CRM consulting firm that is driven by leading-edge expertise and a commitment to ensure the success of our clients. For more than 10 years, we have specialized in the design and implementation of customer relationship management solutions based on Microsoft Dynamics 365 technologies