



### Connect your business. Make smarter decisions. Start and grow easily.

Move to the Cloud with Business Central

Microsoft Dynamics 365 Business Central is a powerful and comprehensive cloud business management solution that connects your sales, service, finance, and operations teams.

Business Central allows you to easily integrate data, systems and processes together to gain an end-to-end view of your business. The Al-powered intelligence, analytics and reporting functionalities in Business Central empowers users in all departments to access information in real-time to make better and faster data-driven decisions.

# Deploy a single, comprehensive solution that tailors to your needs

Business Central helps businesses automatically pull systems and processes together to manage financials, sales, service, and operations in one place.

Extend Business Central to fit industry or business needs with integrated add-on apps like payroll, banking or CRM. Easily connect to data sources and services- Excel files, SharePoint lists

## Microsoft Dynamics 365 Business Central offers industry-leading solutions to help you:

- Adapt as your business grows
- Work smarter and faster
- Streamline financial management
- Accelerate sales processes
- Deliver exceptional customer service
- Facilitate project success
- Drive supply chain optimisation
- Optimise warehouse management
- Achieve optimal manufacturing output







## MICROSOFT DYNAMICS 365 Business Central









#### Easily manage your financials

- Streamline business processes with easy-to-create workflows
- Track cash flow and secure purchasing, credit authorisation, and vendor payment processes
- Ensure compliance with audit trails and enterprise-level security
- Accelerate financial reporting and forecast with confidence

#### Manage projects on time and on budget

- Manage budgets and monitor progress with real-time data on available resources
- Improve planning
- Analyse project performance

#### **Optimise operations**

- Predict when and what to replenish with built-in intelligence, sales forecasts and dynamically updated inventory levels
- Efficient warehousing
- Achieve optimal output

#### Sell smarter and improve customer loyalty

- Prioritise highest potential leads and focus on the right opportunities to boost sales productivity
- Track ongoing sales performance using custom dashboards and multi-dimensional reports
- Effectively assign resources, accelerate case resolution to provide excellent customer service

#### Automate your supply chain

- Optimise inventory management
- Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties
- Minimise wastage and maximise profitability

#### Work where your business takes you

- Get the same powerful capabilities and rich functionality on desktop, laptop, tablet or phone
- Improve user experience and security across Windows, iOS, and Android

#### Microsoft Dynamics 365 Business Central Core Capabilities

Financial management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
Sales & service management	Quote generation	Contact management	Sales invoicing	Payment processing
Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
Supply chain management	Inventory and purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
Reporting & analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence







