skypoint

AI Platform & Copilots for Retail
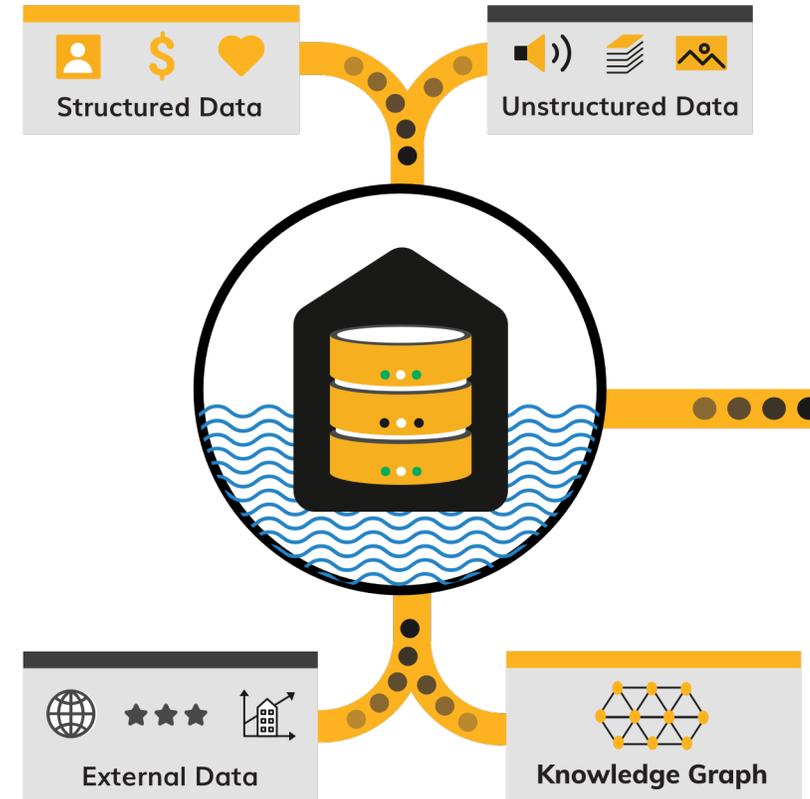
Generative AI, Analytics & Automation Solution

About

Leading regulated industries use Skypoint to unify disparate **data**, utilize the power of industry specific Large Language Models (LLMs) and activate powerful **insights** to increase productivity and drive operational efficiency.

- **What We Do:** Bring People and Data Together by democratizing Data & AI

- **How We Do It:** Industry focused capabilities for Data, Analytics & AI

- **HQ:** Portland, Oregon *(Founded 2020, 50 employees, 90 customers)*

- Licensing: Microsoft Marketplace or Direct

Structured Data

Unstructured Data

External Data

Knowledge Graph

Now available on
Microsoft Azure
MARKETPLACE

r2 RISK-BASED 2-YEAR
HITRUST®
CERTIFIED
HITRUST r2 Jul '24

AICPA
SERVICE ORGANIZATIONS
SOC
aicpa.org/soc
Formerly SAS 70 Reports

HIPAA

CCPA

PCi DSS

Problem: Siloed Systems and Operations

Best of breed CRM, marketing / member engagement applications.

Accounting, payroll, ERP, and financial systems, 3rd party apps

Clinical systems (EHR), Claims, RX, SDOH, remote monitoring, ADT and related applications

File shares, SharePoint, OneDrive, Documents, Audio, Images, Videos, Spreadsheets, PDFs etc.

Data providers, external data from 3rd party sources (IPAs, Provider Groups, Government / CMS etc.)

CRM / Engagement   **Staff / Ops / Financial**   **Clinical / RX / Payer**   **Unstructured Data**   **External Data**
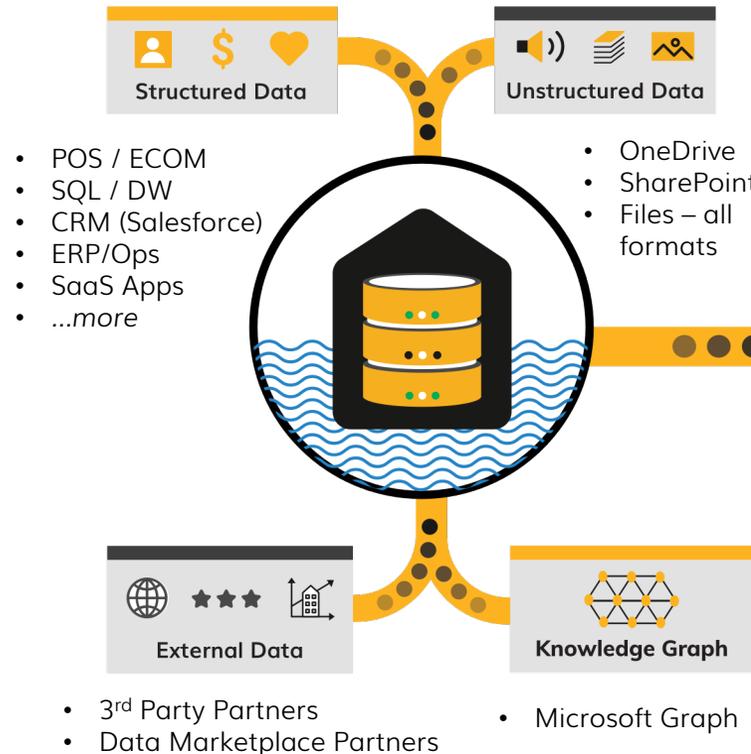
AI Platform & Copilot for Retail

Connect fragmented data into complete data models accessed through a natural language interface and reasoning engine to boost productivity.
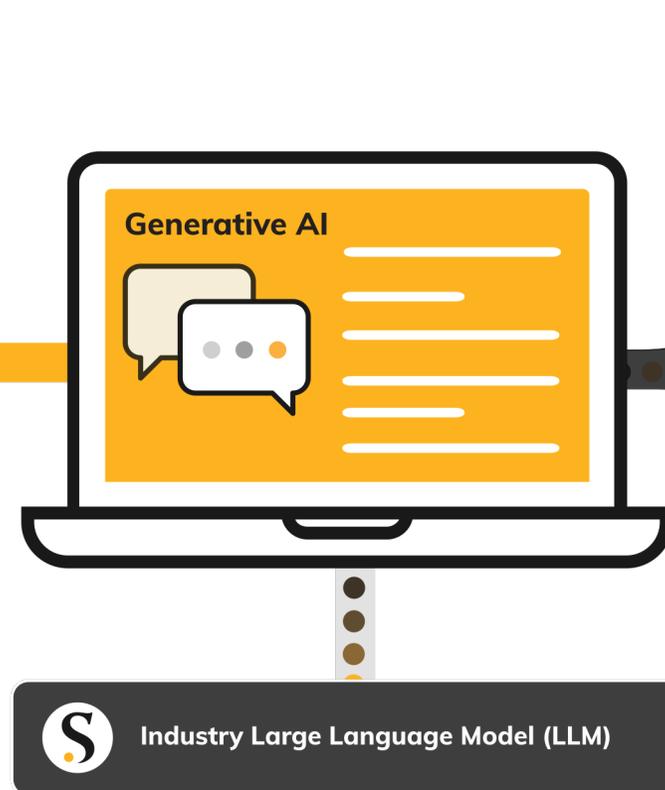
1. Unify Your Data Sources

Consolidate data sources like CRM, EHR, ERP, audio, video, documents and more to truly **own your data.**

2. Training & Inference

Elevate generic off-the-shelf AI solutions with **higher privacy and security standards**, for instant answers in plain language, grounded in **industry-specific context**.
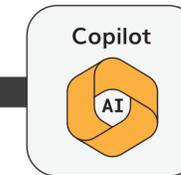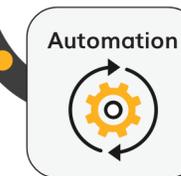
3. Boost Your Productivity

Engage private AI copilots for **key use cases**:

Structured Data

- POS / ECOM
- SQL / DW
- CRM (Salesforce)
- ERP/Ops
- SaaS Apps
- *...more*

Unstructured Data

- OneDrive
- SharePoint
- Files – all formats

External Data

- 3rd Party Partners
- Data Marketplace Partners

Knowledge Graph

- Microsoft Graph

Generative AI

Industry Large Language Model (LLM)

Analytics

Copilot

Automation

Increase Retention: Create 'Look-a-like' customer profiles for more effective, personalized marketing.

Personalized Customer Care: Customize customer plans based on data insights.

Operational Efficiency: Enhance scheduling, staffing and instant customer info with AI-powered insights to reduce time and costs.

Customer Engagement: Strengthen communication with frequent, tailored updates for customers.

Regulatory Compliance: Streamline GDPR adherence through effective data handling and reporting.
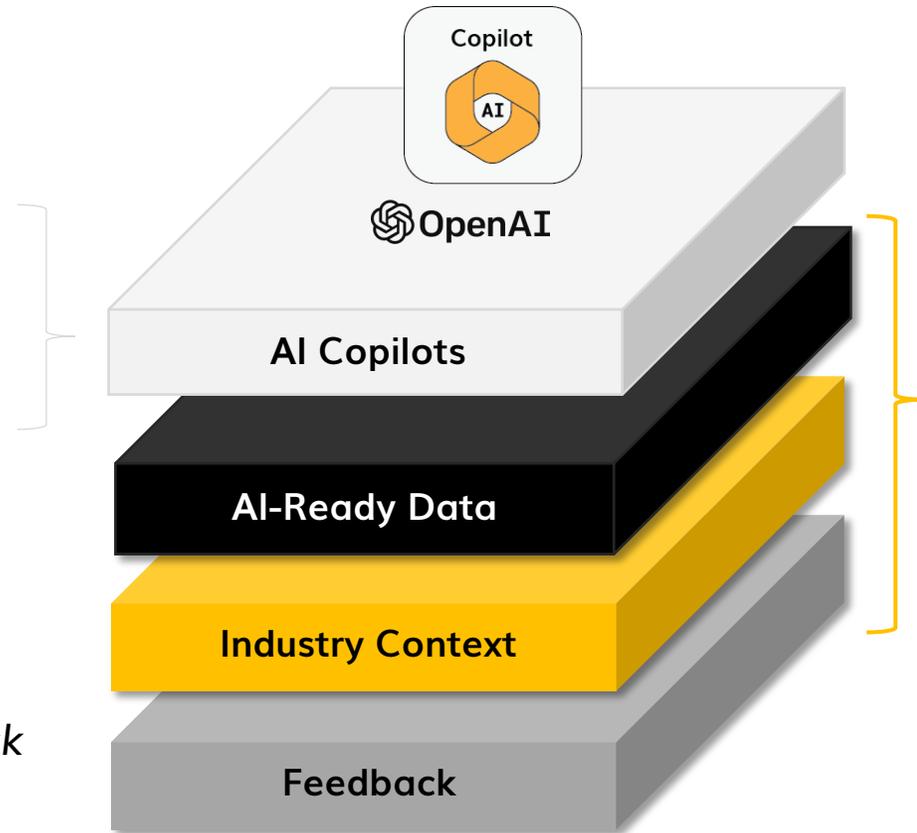
Better Together:
Microsoft Copilot + Skypoint Industry-Ready AI

Microsoft Copilot:

- Generic Large Language Models
- Limited Industry Context
- Low accuracy and hallucinations if you add your business data
- Expensive DIY model evaluation & fine-tuning
- Per user fees

Generic Copilots will help you with basic tasks, but can be supplemented with data, industry context, and feedback (RLHF) mechanisms to be "industry-ready."

Copilot AI

OpenAI

AI Copilots

AI-Ready Data

Industry Context

Feedback

Accelerate, Enhance & Supplement:

Your Unified Data Sources
AI-ready united data with Tags, Labels & Rules

Industry-Specific Context
AI's reasoning engine must be equipped with context - LLM fine-tuning and industry-specific embeddings.

Multiple Fine-Tuned Models
Multiple Industry, job role and use case-specific models and context with RLHF (Reinforcement Learning from Human Feedback) orchestrated and tailored to retail.

**"Industry-Ready"
AI Copilots**

Our Privacy-First Approach to Generative AI

Skypoint's CoPilot / Plugin ensures HIPAA-compliant, secure, and efficient management of sensitive data. We ensure that data never leaves your organization, providing an additional layer of security and compliance.

Skypoint's stringent privacy control measures:

- ✓ **Data Encryption**: In transit and at rest
- ✓ **Secure APIs**: For all data transmissions
- ✓ **RBAC**: Role-Based Access Control
- ✓ **MFA**: Multi-factor authentication
- ✓ **Audit Trails**: Comprehensive logging
- ✓ **Data Masking**: For sensitive information
- ✓ **Data Isolation**: Prevents cross-tenant leakage
- ✓ **Continuous Monitoring**: Continuous security checks
- ✓ **Data Backup**: Regular backups and recovery
- ✓ **Employee Training**: On HIPAA and security
- ✓ **Frequent Compliance Audits**: Internal and external - *(HITRUST certification expected by Jul 2024)*

Platform Pricing & Signup

Monthly Subscription

$2,995 / mo

Starting price includes:

- ⊘ Managed Data Lakehouse
- ⊘ Industry-Specific LLM / AI Stack
- ⊘ 500 Monthly AI Compute Hours
- ⊘ Private Plugin (ChatGPT / MSFT Copilot)
- ⊘ Common Industry Data Sources
- ⊘ Industry-Specific KPIs & Reports
- ⊘ Built-in Data Catalog & Lineage
- ⊘ Onboarding & Technical Support

Find Your Plan

Offers for: Senior Living, Value-based Care, Retail, Hospitality, Government, and general industry.

We offer simple pricing models with everything you need to effectively embrace generative AI.

- 500 hours of Skypoint compute credits included
- Support, onboarding included
- Additional credits are $7.50 / unit, per minute billing
- *Optional Private Copilot available for @ $1995 / month (unlimited users)
- Professional services quoted based on requirements

Sign up Channels:

Skypoint Website (Direct)

Azure Marketplace (Microsoft Billing)

*"Chat with Your Data" capability can be utilized via – 1) Microsoft Copilot ($30/mo) 2) Skypoint Studio UI (Free) 3) Private Skypoint Copilot**

Thank You - Stay in Touch!

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