

CyberGate SIP Video Connect to Microsoft Teams



The Market Landscape



Undoubtedly partially fueled by the world impact of COVID-19, Microsoft is now reporting, as of October 27, 2020, **115 million daily active users around the world.**



At least more than 100 million video door intercom devices have been installed globally. The video door intercom device market is valued \$2,804.8 million in the year 2019 and is anticipated to grow with a CAGR of 8.3% from the year 2020 to 2025. The majority of the devices installed at entry-exit points of offices, societies, and residential buildings are SIP based.



Wouldn't it be interesting when you can connect your video door intercom to your Microsoft Teams environment and allow Microsoft Teams users to answer incoming intercom calls – with 2-way audio and live video – and give entrance to visitors on the Teams desktop client, Teams deskphone or Teams App on your Smartphone ?

CyberGate “opens a new door to Teams”

Challenges

Is your organization migrating from a SIP based phone system / PBX to Microsoft Teams and you need to connect your existing SIP video door intercom to Teams?

Already using Microsoft Teams and would like to add a video door intercom?

Using a SIP video door intercom with a proprietary application to manage, but a desire to use a fully integrated service with Microsoft Teams ?



Solution

The Azure based CyberGate service makes this migration painless and is the **only** solution that not only offers **two-way audio**, but also **live video** support. So you can keep your existing SIP video door intercom and use it with the Teams desktop client, Teams compatible desk phone or Teams App on your Smartphone.

Incoming calls from a SIP video door intercom can be answered in Microsoft Teams with **2-way audio** and **live video** and of course entrance can be allowed / the door can be opened.



Solution

CyberGate features

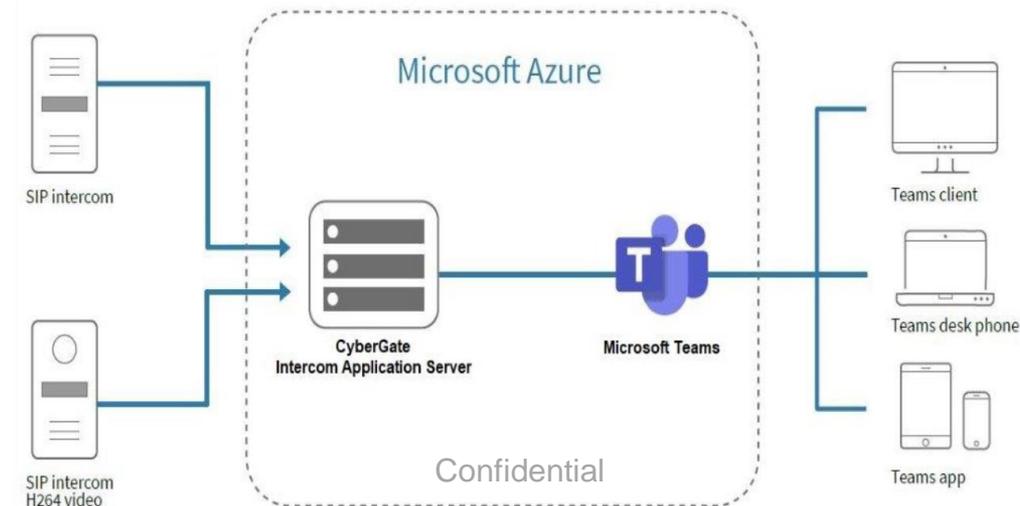
- Two-way audio with the Microsoft Teams user: either the Teams client on your desktop PC, or Teams compatible desk phone, or Teams App on your Smartphone.
- Live video to the Microsoft Teams user who receives the intercom call.
- Simultaneous ring in Teams (multiple Teams Users are notified in parallel and the 1st responder will be connected to the visitor)
- Opening door / gate via the SIP intercom built-in dry relay (if the SIP intercom supports this feature)
- Integrations with several SIP video intercoms, check CyberTwice website



Solution

CyberGate Prerequisites

- Microsoft Office 365 with Teams for Enterprises (incl call functions).
- A compatible SIP audio- , or SIP video door station.
- Subscription to the CyberGate SIP to Teams service, available in Microsoft AppSource and the Microsoft Azure Marketplace
 - When purchase through AppSource a creditcard is required
 - A Microsoft Azure -pay as you go- subscription is necessary to be able to purchase CyberGate through the Azure Marketplace. A free Azure account is not supported
 - For more information on this, please contact CyberTwice
- After subscribing to CyberGate information regarding your Microsoft Teams environment and details about your Intercom and network are needed. You'll be directed to our CyberGate admin portal where you can provide this information and get started.



Outcome

- It is all about **security** with CyberGate, see who's at the door, gate and / or barrier and communicate with the visitor before access is granted directly from Teams.
- The application increases **efficiency** and possibly **saves costs** because calls / access requests from 1 or more intercoms can be forwarded including video to everyone or to assigned Microsoft Teams users within the company.
- In addition, the **customer / visitor experience** will be enhanced as visitors will be greeted personally and will see who speaks to them.



Microsoft and CyberTwice joint value

CyberGate is an ideal solution for any company that uses Microsoft Teams and needs (video) access control at the door, gate and / or barrier, integrated with existing SIP video door intercoms

CyberGate makes it a lot easier for millions of SIP video door intercom users to say goodbye to their proprietary application and switch to an integrated solution with Teams, “**a new door to Teams**”

From Q1 2021 Teams – video intercom conversations can be recorded with **CyberTwice ATTEST** (compliance collaboration recording) and stored in the Azure Blob storage. The **CybeReplay** app as part of Microsoft Teams offers faceted search filters to find fast and easy the recordings you are looking for.

Like all Teams conversations, chats and video meetings recorded with **ATTEST**, the recorded intercom conversations can also be further analyzed with Azure Video Analytics and other cognitive services.



Confidential



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