Atea
Microsoft Azure Virtual Desktop
Windows 365

TP2B

THE PLACE TO BE

Microsoft
Solutions Partner

ATEA
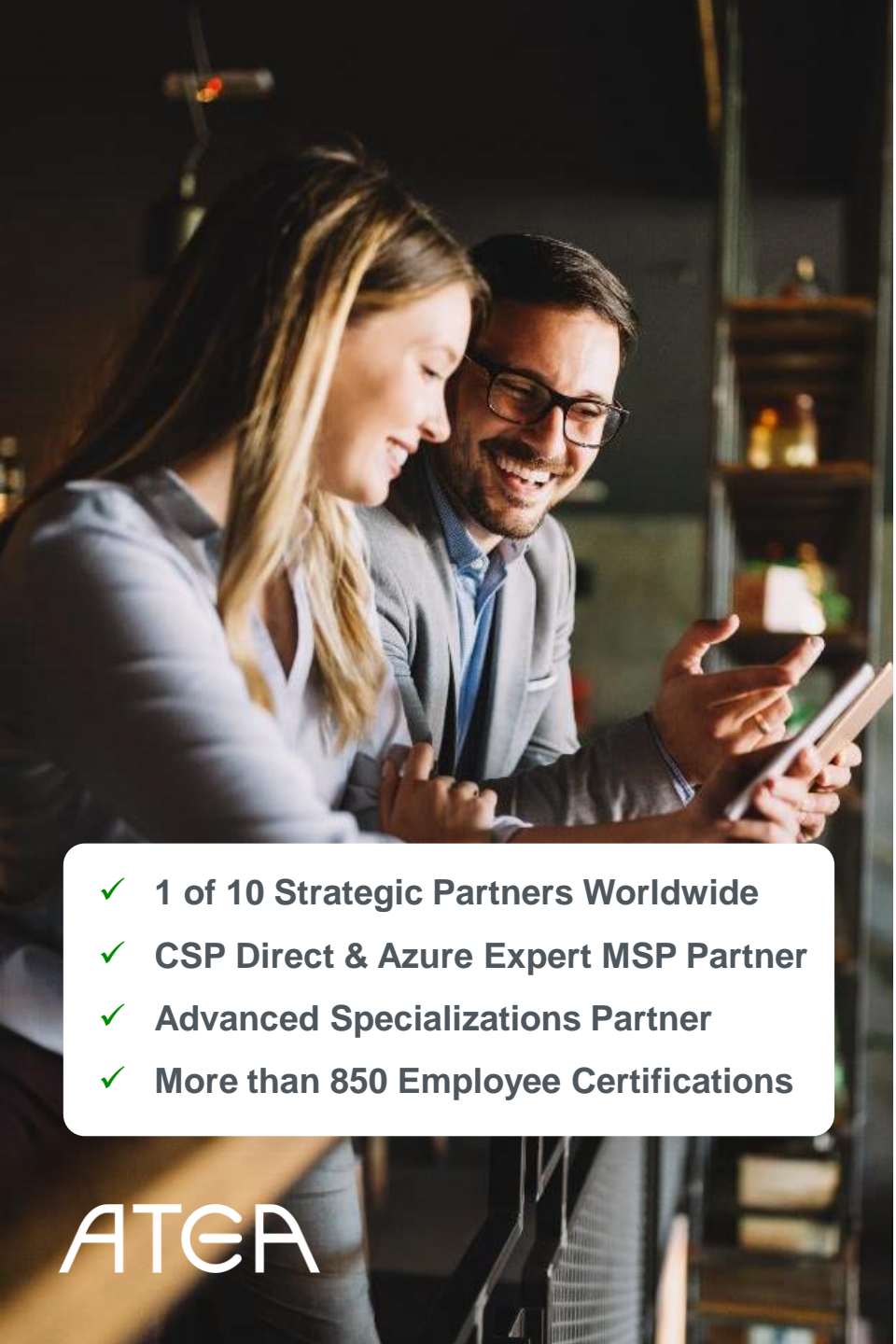
Microsoft Solutions Partner Status

Partner Designations:

- Business Applications
- Data & AI
- Digital & App Innovation
- Security
- Modern Work
- Infrastructure

11x Advanced Specialization:

- ✓ Information Protection & Governance
- ✓ Meeting & Meeting Rooms in Teams
- ✓ Infra & Database Migration to Azure
- ✓ Adoption og Change Management
- ✓ Calling for Microsoft Teams
- ✓ ID & Access Management
- ✓ Modernization Endpoints
- ✓ Teamwork Deployment
- ✓ Azure Virtual Desktop
- ✓ Threat Protection
- ✓ Cloud Security

- ✓ **1 of 10 Strategic Partners Worldwide**
- ✓ **CSP Direct & Azure Expert MSP Partner**
- ✓ **Advanced Specializations Partner**
- ✓ **More than 850 Employee Certifications**

ATEA

Microsoft Solutions Partner

Azure og Virtual Desktop – Who are we?
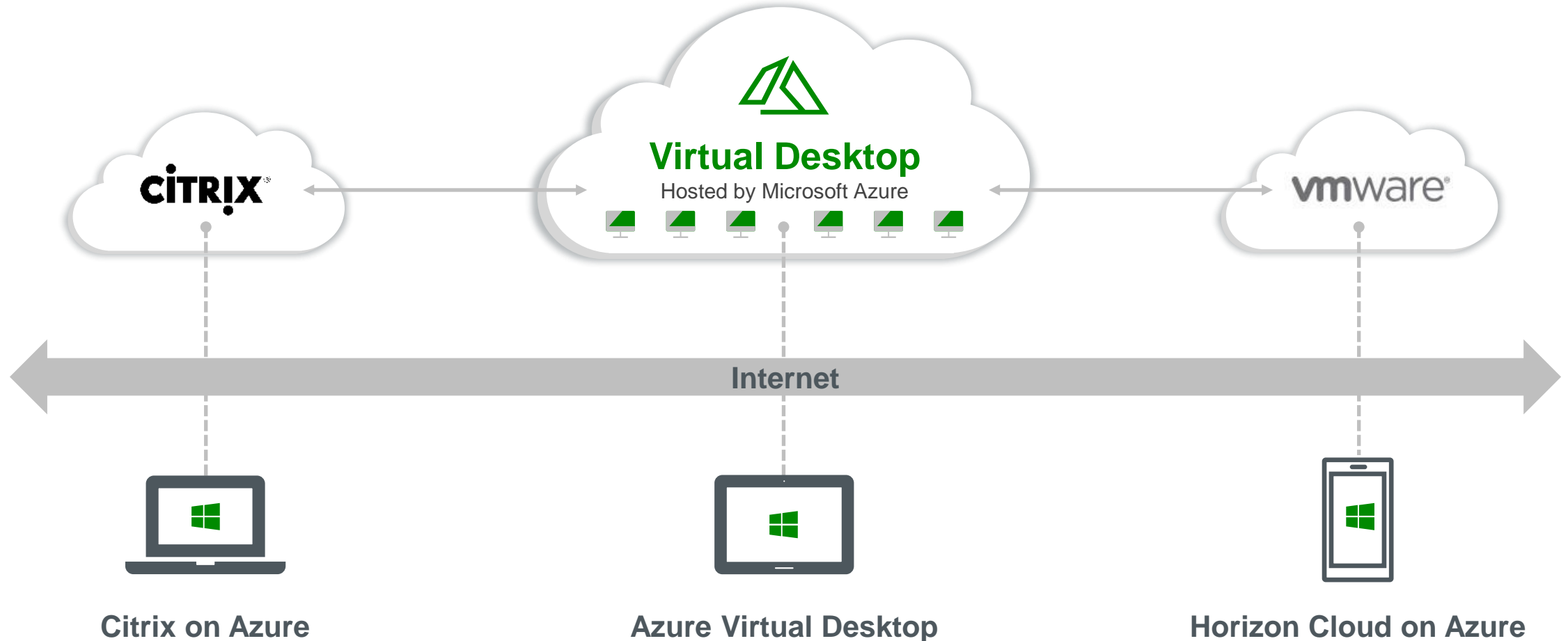
Microsoft

- **Microsoft sales team**
  - 14 solution sales specialists

- **Dedicated Microsoft Azure team**
  - 30 architects in DK and 100 in the Nordics

- **Dedicated Virtual Desktop team**
  - Advanced specialization partner
  - 30 senior consultants in DK and 90 in the Nordics

- **Dedicated deployment team (Endpoint manager)**
  - 23 senior consultants in DK and 120 in the Nordic countrys

- **Dedicated application team**
  - 100 application specialists in Riga

ATEA

Virtual Desktop Solutions in Azure

Microsoft

CITRIX

Virtual Desktop
Hosted by Microsoft Azure

vmware

Internet

Citrix on Azure

Azure Virtual Desktop

nerdio

Horizon Cloud on Azure

Advanced Specialization Partner
Microsoft Windows Virtual Desktop

ATEA

Why Atea?

- **Configuration (25 years experience)**
  - Setting-up Azure, so cost and security is in control.
  - Configuring AVD
  - Optimizing user experience

- **Value Add-On**
  - Automatically scaling up the number of hosts for new users – Always the needed numbers of Windows 11 available
  - Monitoring profile Azure file share used by Fslogix – Make sure profile is available and unused profiles are deleted
  - Shutdown all disconnected Windows 10/11 to save Azure consumption
  - Delete unused Windows 10 VDI after a specific number of days
  - Startup all Windows 10/11 host according to patch Windows, so users do not have to wait before their VM are patched

- **Atea Services**
  - Atea Image and Application Management Service
  - Atea Helpdesk
  - Atea Adoption
  - Atea Professionel Service
    - (24/7)
    - Service Management (usage, stability and security)

ATEA

Atea AVD/Win365 standard concept

Design meeting
- Security / legal regulations / standards
- Infrastructure and Azure (Network, Backend, Monitoring)
- User types / End-points / Applications
- Documentation and operating requirements

Design (basis for future documentation)

PoC

Production implemention
- Manual or DevOps - AVD Core
- Atea Windows 11 optimizations
- Atea Azure optimization functions (Scaling, Shutdown, Patch, Delete)

Handover for operation
- standard teaching material and SOPs

Atea - Azure Virtual Desktop - **Services**

BASIC SERVICE

- ✓ **Service Review** / Yearly
- ✓ **Emergency Respons** / NBD

STANDARD SERVICE

- ✓ **Service Review** / 6 per year
- Trusted Advisor
- Security Review
- Service Reporting

- ✓ **Updates** / 6 per year
- 1 Image and 1 App

- ✓ **Emergency Service** / 8-16
- Respons Time (4 hours)

ADVANCED SERVICE

- ✓ **Service Review** / 12 per year
- Trusted Advisor
- Security Review
- Service Reporting

- ✓ **Updates** / 12 per year
- 1 Image and 1 App

- ✓ **Emergency Service** / 24-7
- Respons Time (2 hours)

ADDITIONAL SERVICES

- \+ Standard Application
- \+ Advanced Application
- \+ Custom Package
- \+ Extra OS Images

- \+ Activation of emergency service
- \+ Other services are T/M based
- \+ Excl. License and Consumption

The Customer is responsible operations and must provide a service desk

Advanced Specialization Partner
Microsoft Windows Virtual Desktop

ATEA

Customer references

Transportation

- Access to external consultants
- Developers with speciall requirements and applications
- Can quickly be expanded if employees are sent home again due to a new Corona virus
- Existing processes for desktop support and maintenance have been reused
- Special application which is critical to the operation (1,500 users) is moved from RDS to AVD

Medicinal

- Internal users
- 280 new users from an acquisition who must have access to company applications
- Future acquisitions

Manufacturing

- IT Service and Infrastructure Management - Replacing admin servers
- Supporting field agents (Sales & Service) iPad for Salesforce and ServiceMax.
- Supporting "one device policy" - Special needs for high CPU power)
- External short-term consultants that needs access to internal resources - Using AVD + MFA
- Employees working from home on a private PC /Tablet
- Saving Citrix licensees for users, where Citrix is not needed. Full benefit in 2022, when Citrix contract expires