

The business value of Red Hat subscriptions

573%

three-year ROI

21%

fewer servers required

35%

faster development
life cycles

6

months to payback

32%

more efficient IT
infrastructure teams

81%

less unplanned downtime

16%

lower three-year cost of
operations

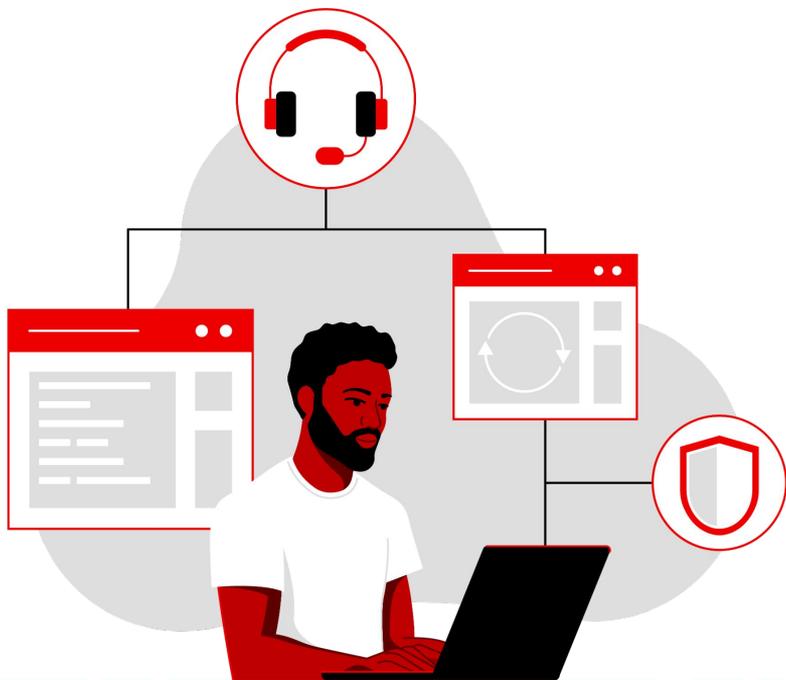
65%

faster to identify
security risks

\$9.32M

average higher net revenue
per year per organization

The value of a Red Hat subscription



Support and expertise



Security resources



Partner ecosystem



Lifecycle support and flexibility



Product roadmaps



Proactive analytics

Support and expertise



—
Connect with our global support team online or on the phone 24x7 for incident support & diagnostic expertise.

—
Learn from reference architectures, documentation, videos, collaborative discussion, labs, & tools.

—
Access **best practices documentation & ongoing security information, as well as source code** for Red Hat products & patches.

Gain the support and expertise you need

Red Hat delivers resources and tools to keep your business running



Specialty-based routing



Multivendor support



Online support resources



Global support locations

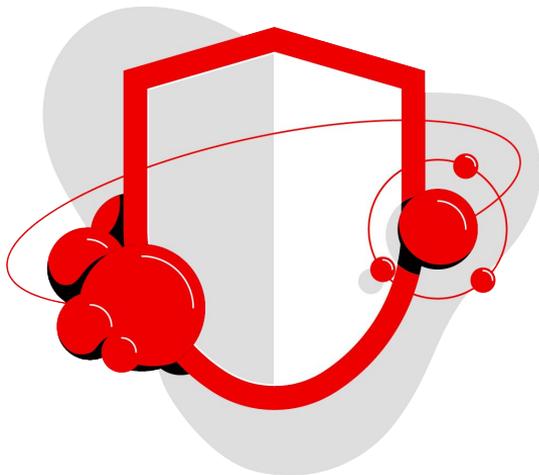


Personalized guidance



access.redhat.com

Red Hat offers authoritative security guidance and certifications

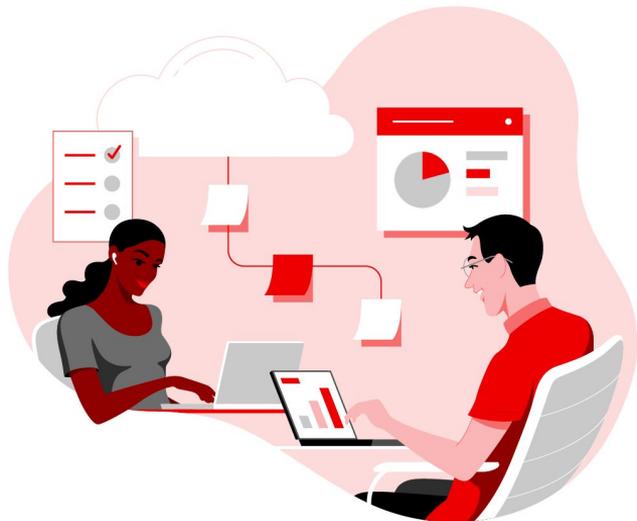


Address security concerns with Red Hat's dedicated Product Security team that **monitors, identifies, & addresses risks quickly.**

Maintain compliance because Red Hat's products **meet government & commercial security standards.**

Receive **security patches (that Red Hat has created, tested, & delivered)** for all versions of Red Hat products during their supported life cycles.

Product roadmaps



Prepare for the future with confidence because you have **visibility into & influence over Red Hat product roadmaps you deploy.**

Collaborate with Red Hat on **feature requests.**

Benefit from a vast partner ecosystem



Use **your preferred hardware, software, & cloud vendors**.

Red Hat does the work of integrating & certifying with **major hardware & commercial software providers**.

Red Hat integrates with & certifies on **popular public cloud infrastructure providers**.

Modern risk management with analytics and automation



**Red Hat
Insights**

96% reduction in time to detect known risks to availability, performance, stability, and security

26% reduction in administrator steps to detect these known risks

88% less time to track patch status for all systems in environment, versus manual scripted workflow

1m24s to discover vulnerabilities in a 100-VM environment, versus over 15m when performed manually

91% less task completion time to address a vulnerability

69% reduction in time to detect a policy violation

Red Hat Customer Dashboard

See key insights, and uncover under-utilized value from your Red Hat subscription



**Technical
content**



**Tools and
solutions**



**Training
and labs**



**Support
engagement**



**Subscription
management**

access.redhat.com/dashboard

Contacting Red Hat Support

Contacting technical support: access.redhat.com/support/contact/technicalSupport

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