

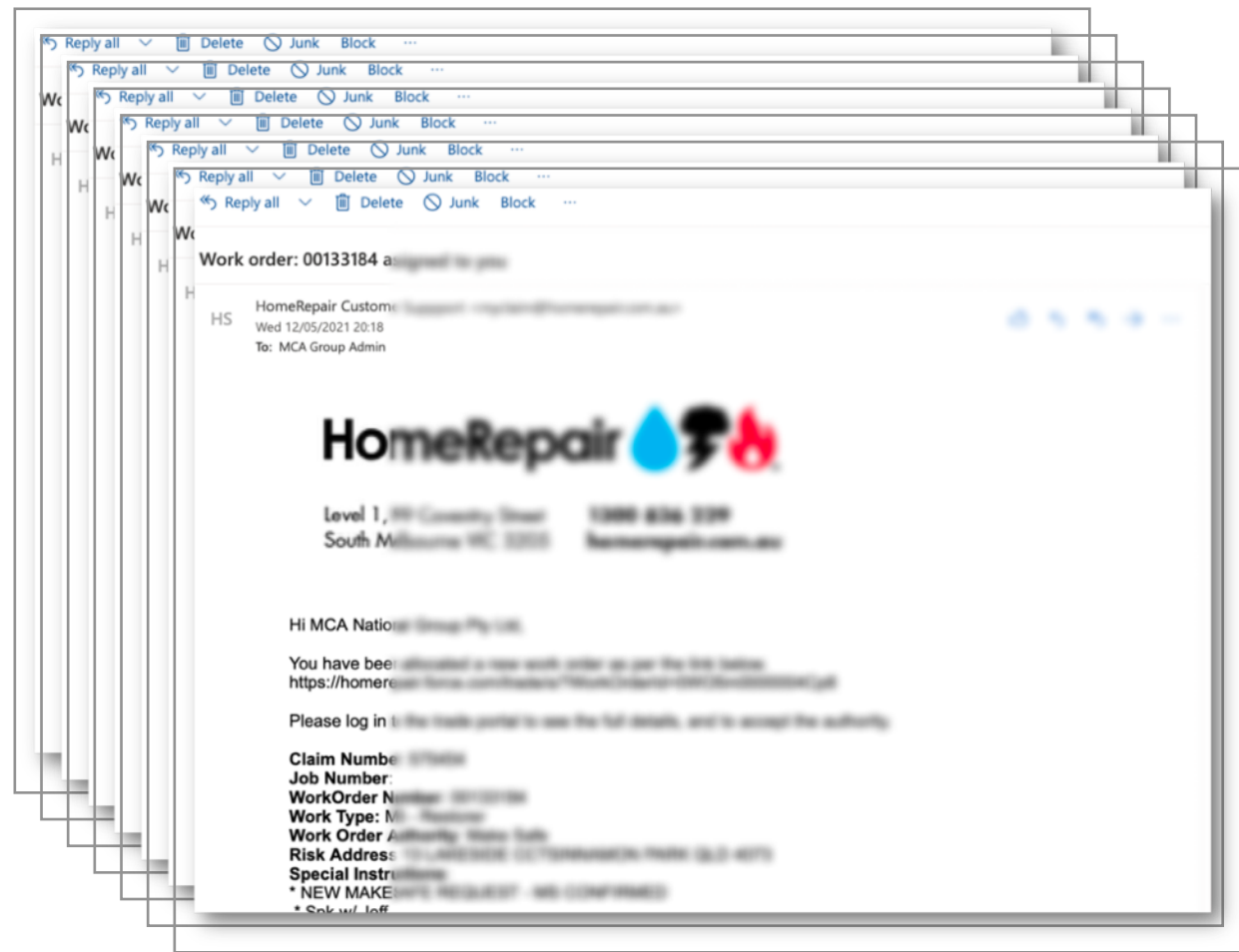


Bitskout

Empower employees to automate their tasks

ilia@bitskout.com / www.bitskout.com

Productivity Issues in Operations



Item	Status	Email	Phone	Current Job	Org Unit	Seniority	Experience	Total Years
Tom Smith from Microsoft	Processing Comp...			CEO	CEO	Executive	C-Level	8
Emma Williams from Ama...	Processing Comp...			Director of Sales	DS	Executive	C-Level	10
Michael Taylor from IBM	Processing Comp...			Head of Operations	DO	Mid-level	Senior	6
Ryan Brown from Facebook	Processing Comp...			Chief Technology Officer	CTO	Executive	C-Level	21
Nicole White from Oracle	Processing Comp...			Director of Human Resourc...	DO	Mid-level	Senior	11
Vanessa Miller from Intel	Processing Comp...			Chief Marketing Officer	CMO	Executive	C-Level	7
Steven Davis from Dell	Processing Comp...			Chief Financial Officer	CFO	Executive	C-Level	12
Jason Moore from Adobe	Processing Comp...			Vice President of Engineer...	VP	Mid-level	Senior	6
Samantha Andersen from ...	Processing Comp...			Director of Product	DP	Mid-level	Senior	5
Tim Rogers from Salesfor...	Processing Comp...			Quality Assurance Analyst	QA	Contributor	Junior	5
Rachel Tom from Adobe	Processing Comp...			Marketing Associate	MA	Contributor	Junior	2
Alex Wang from Oracle	Processing Comp...			Customer Support Specialist	CS	Contributor	Senior	12
Chris Lopez from Microsoft	Processing Comp...			Human Resources Manager	HR	Contributor	Senior	10
Sarah Brown from IBM	Processing Comp...			Financial Analyst	FA	Contributor	Senior	12
John Smith from Dell	Processing Comp...			Business Development Coc...	BD	Contributor	Senior	10
Amanda Jones from Apple	Processing Comp...			User Experience Designer	UX	Contributor	Junior	9
Ryan Davis from Symantec	Processing Comp...			Technical Writer	TW	Contributor	Junior	4
Stephanie Taylor from SAP	Processing Comp...			Database Administrator	DBA	Contributor	Senior	18
James Williams from Cisco	Processing Comp...			Network Engineer	NE	Contributor	Senior	10
Jodi Hinton from LogiTech	Processing Comp...			Order Fulfillment Specialist	OF	Contributor	Senior	15
Ben Smith from Swift Sup...	Processing Comp...			Director of Inventory	DI	Mid-level	Senior	23

monday.com / Asana / Notion / Excel / etc..

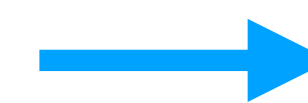
50-70

Purchase Order PDFs per day



2-5 min

per order

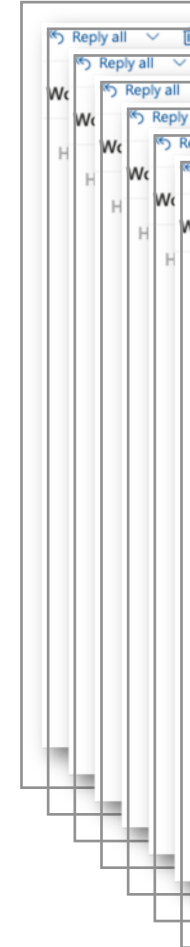


\$15 000

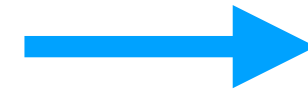
per employee/year
on typing data into tools

Let's double the number of orders...

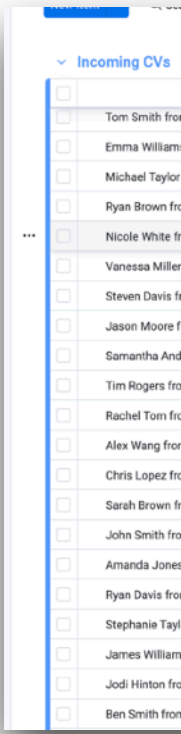
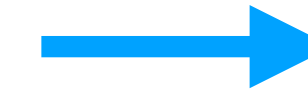
New employee is required to cope with the load



200
work orders PDFs per day



+



\$80 000
wasted on typing data into tool

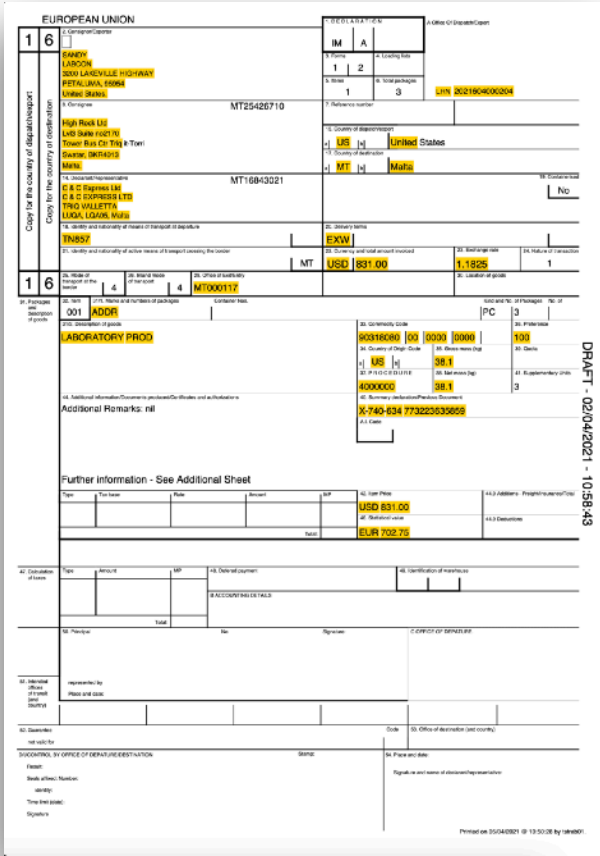
5 hr/employee/week wasted on typing data into software



Sofian

Supply Chain Company

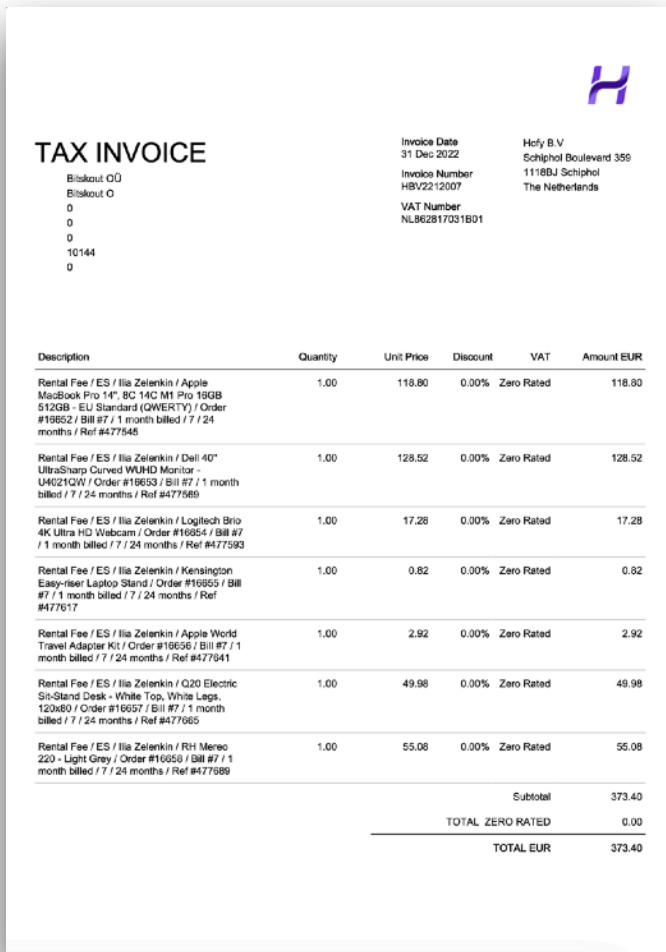
Purchase Orders, Waybills, etc.



Patryk

Entertainment Operations

Invoices, Receipts, Purchase Orders



Morten

Recruiter

CV and resume PDFs



Emily decides to automate it.. but she needs IT everywhere



Workflow Automation Tools

Can't read docs

zapier

make
formerly Integromat

asana

Cloud ML tools

*Too Technical
(developers needed)*

aws

ROSSUM

Nanonets

Google Cloud

No-code A.I. tools

*Too Complex
(AI understanding req.)*

LEVITY

mindee

Employees are unhappy, productivity & retention plummet



87%
of employees
are disengaged

\$ 2T
productivity growth
lost since 2017

\$80 000
cost of employee
replacement

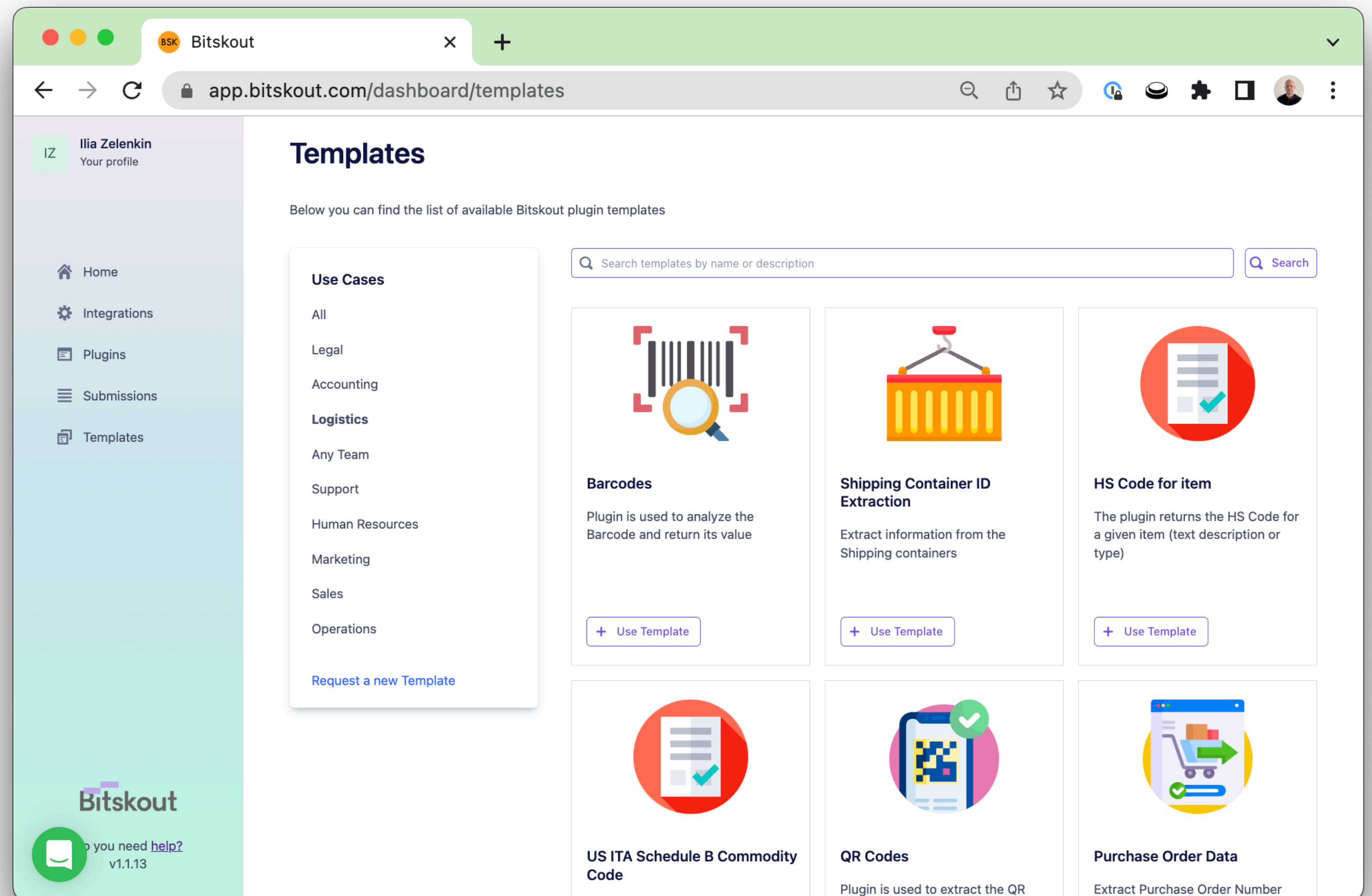


Software platform to help you automate repetitive tasks by creating smart plugins that work in your tools.

Biggest Templates Library

Simple UI that anybody can use

Integrated to best cloud tools





Automate paperwork in minutes

1. Take a template

Templates

Below you can find the list of available Bitskout plugin templates

Use Cases

- All
- Legal
- Accounting
- Logistics**
- Any Team
- Support
- Human Resources
- Marketing
- Sales
- Operations

Request a new Template

Q purchase

Purchase Order Data

Extract Purchase Order Number from provided document(s)

+ Use Template

2. Choose where to write data

Plugins > Create Plugin > Understand

1. CHOOSE ACTION > 2. CONFIGURE > 3. OUTPUT (OPTIONAL) > 4. SUMMARY

A. In which tool do you want to use the new plugin?

B. Please select the Board/Project

Select Board/Project

Back Next

3. Run the plugin

PO 495

Updat... | Files | Activity Log | Info Boxes | **Item Card** | +

Name: PO 495

Files:

Status: **Done**

Date: Apr 26, 2017

Total: €228.47

PO number: PO00495

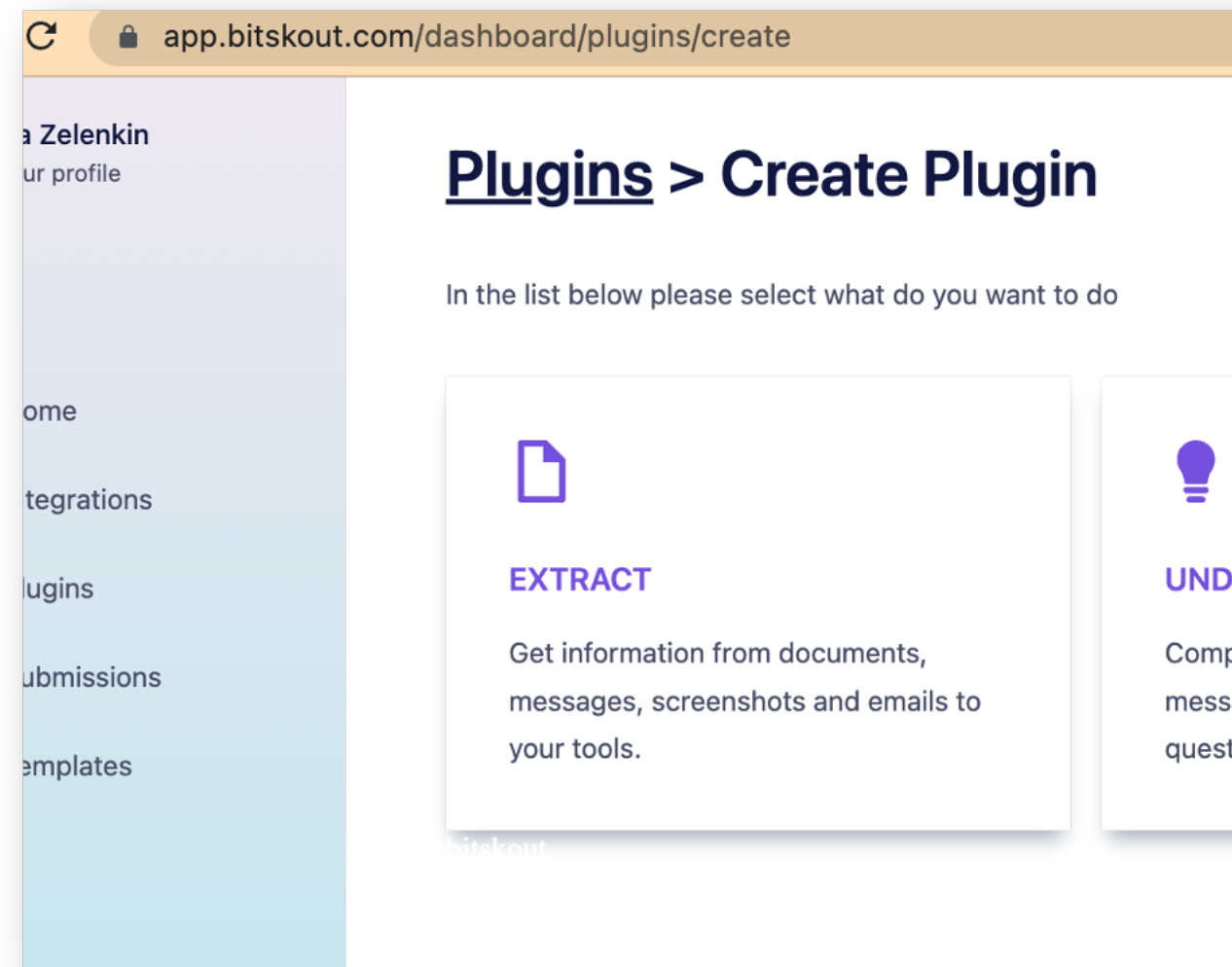
Company: Boston Office

Type:

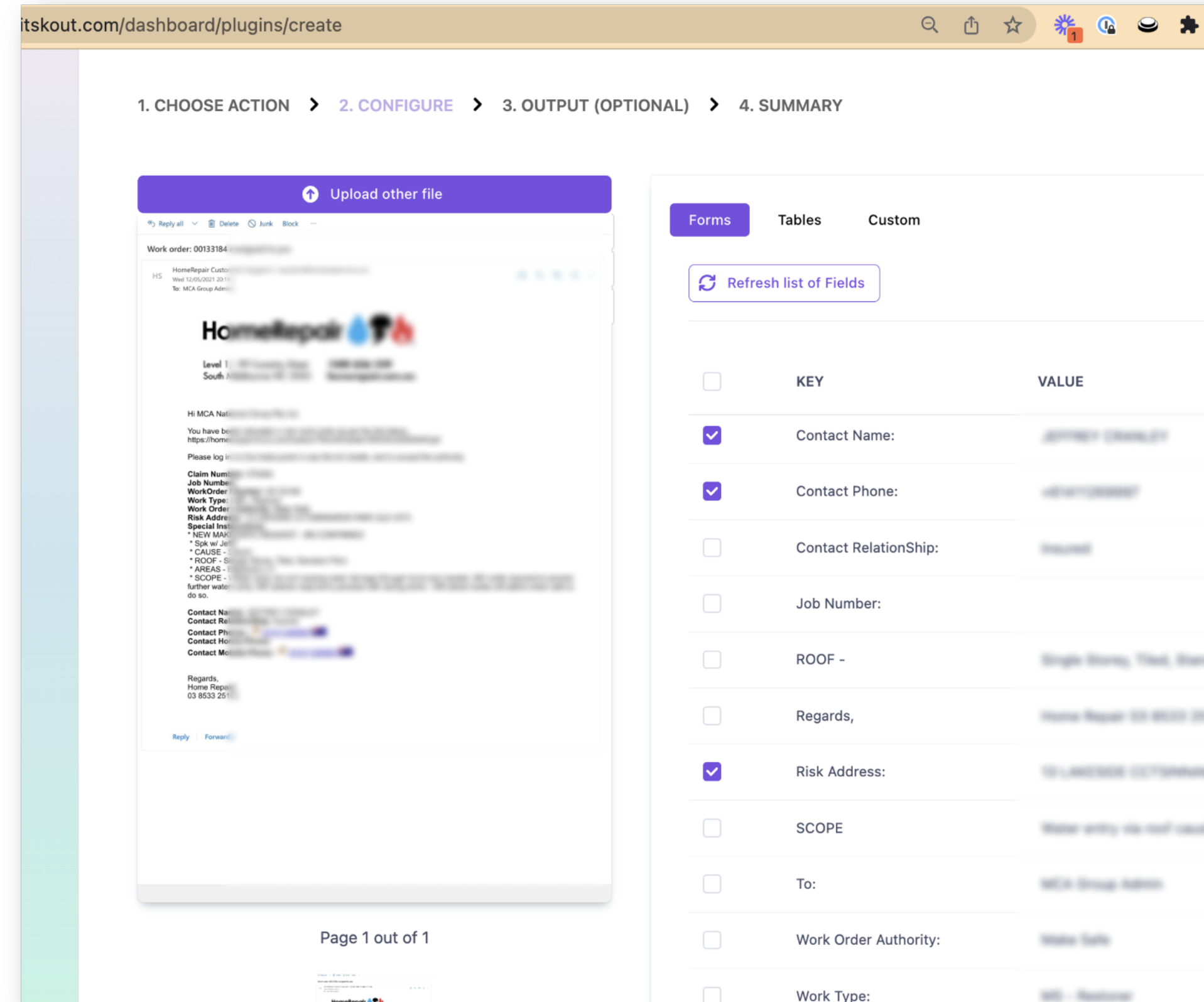


How did it worked for Emily

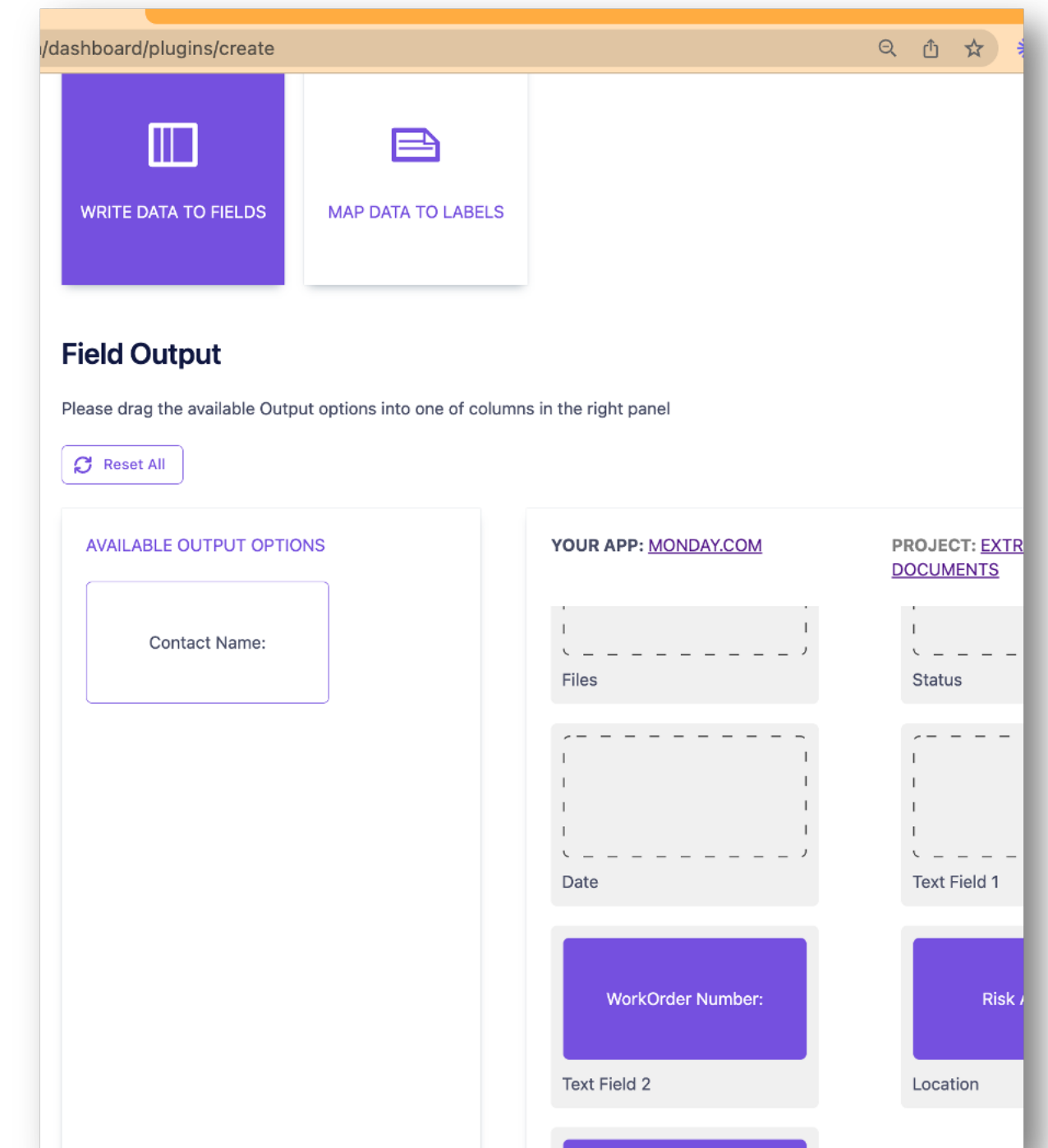
1. Choose what to do



2. Load an example



3. Choose where to write data

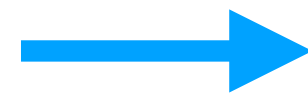
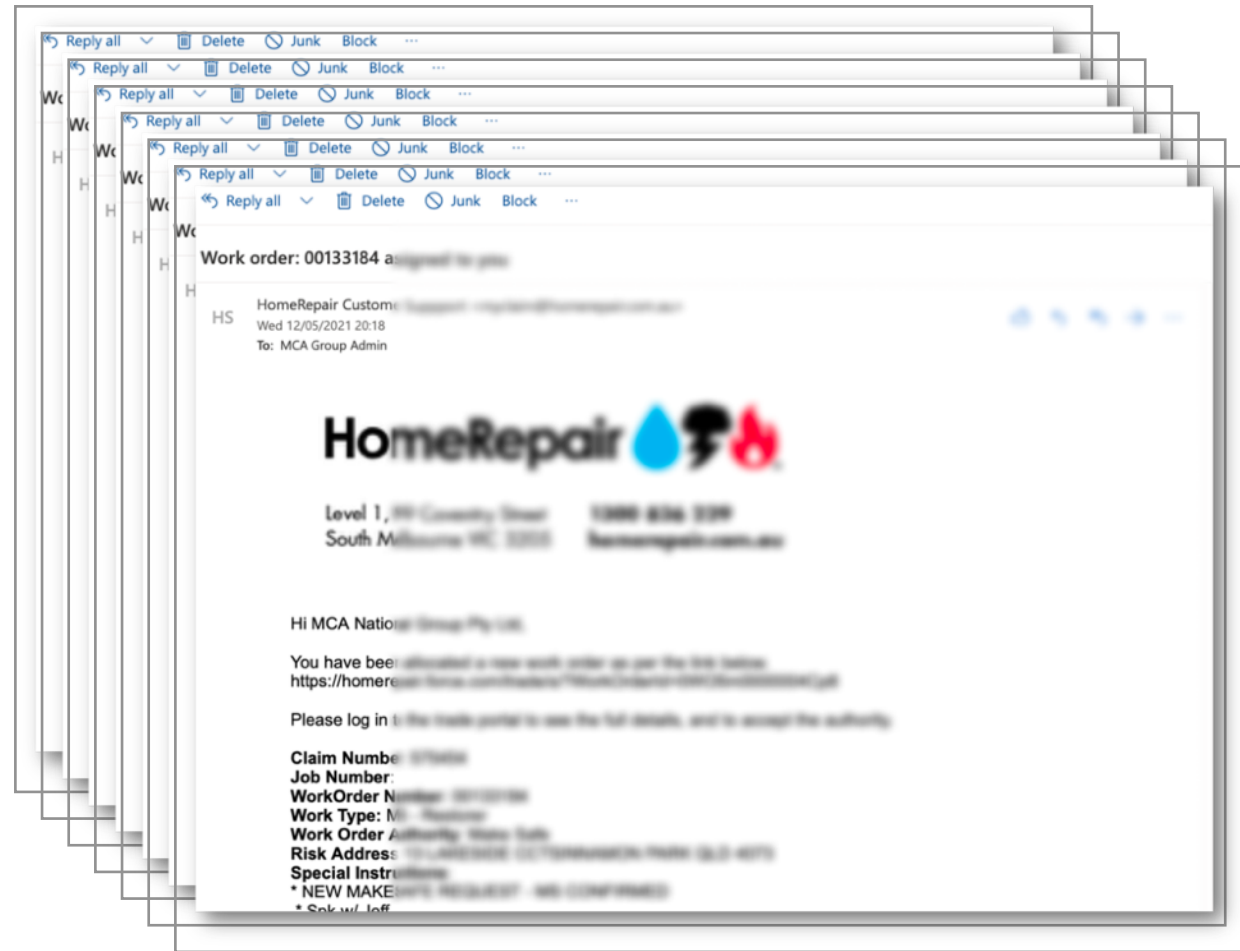


Free time for meaningful work

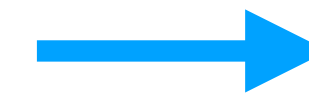


+3hr

for meaningful work
with customers



Bitskout



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Ben Smith from Swift Sup...	Processing Comp.			Director of Inventory	000	Mid level	Senior	21

50-70

work order PDFs per day



1 sec

per order



\$13 000

saved per employee/year
on typing data into tools


Bitskout

Pricing & ROI

↓
\$0.25 / plugin run

↓
saves 5 min / run

↓
1000 documents per month

↓
\$2250 saved per month (9x ROI)

Employee cost -> \$60 000 /year -> \$2.5 / 5 min -> \$2500 per 1000 documents

AWARDS



GLOBAL TOP 100

IRCAI

TRADE AND CONNECTIVITY

CHALLENGE 2021

Enterprise
Singapore

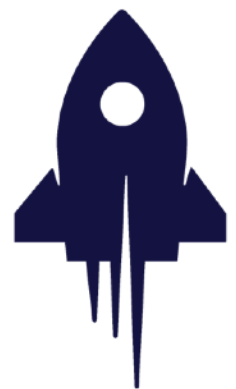
Commendation Prize



Winner of the most trials

<https://ircai.org/top100/entry/bitkout/>

Member



Microsoft
For Startups

aws activate

Google for Startups

Our Team



ILIA Zelenkin

Co-Founder/CEO

- Former Head of Innovations, Nokia Global Services
- Built & launched three award winning portfolio products;

NOKIA



ALEXEY Zelenkin

Co-Founder/CTO

- R&D lead in Samsung
- Senior Solution Architect, Cisco Enterprise Solutions
- Frontend Lead, Cisco Enterprise



MARIA Gio

Head of Partnerships

- Affiliate Marketing in SEMRush
- Head of Partnerships, SingleGrain
- Social Media Influencer (>1M followers)



Thank You!