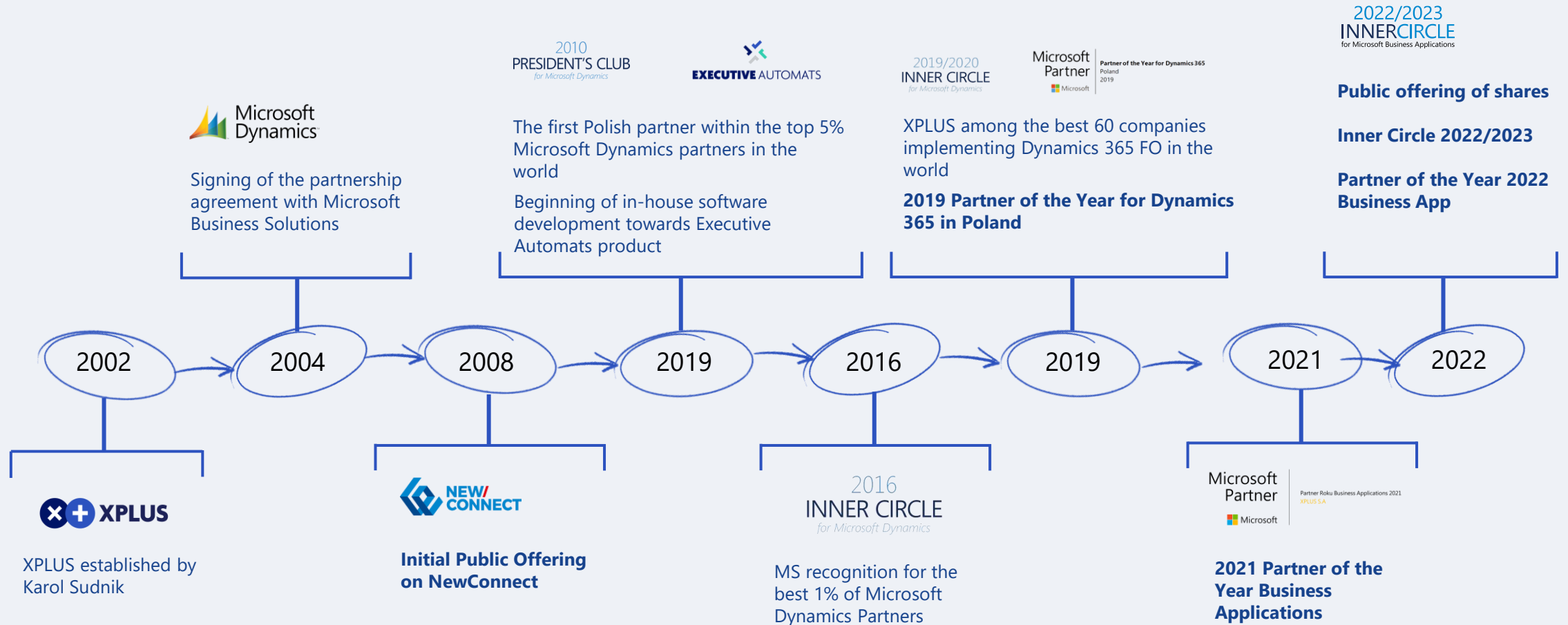




A PROUD THREE-TIME MICROSOFT GOLD PARTNER

**INDUSTRY CLOUD FOR MANUFACTURING WITH
DYNAMICS 365 FSCM (F&O)**

History





Awards

2016
INNER CIRCLE
for Microsoft Dynamics

2019/2020
INNERCIRCLE
for Microsoft Business Applications

2010
PRESIDENT'S CLUB
for Microsoft Dynamics

2020/2021
INNERCIRCLE
for Microsoft Business Applications

2022/2023
INNERCIRCLE
for Microsoft Business Applications



Microsoft Partner
Gold Enterprise Resource Planning
Gold Application Development
Gold Windows and Devices
Gold DevOps
Gold ISV

Microsoft Partner | Partner of the Year for Dynamics 365
Poland
2019

Microsoft Partner | Partner Roku Business Applications 2021
XPLUS S.A.



Facts and figures



**21 years on
the market**



**200+ Clients all
over the world**



**5000+
supported users**



**Implementation
in 30 countries**



**Manufacturing and
construction industry**



**Among the top 1% Microsoft
partners around the world**



**Over 100 000 working
hours for our Clients**



**Listed on NewConnect
since 2008**



**200+
qualified workers and co-
workers**



Vertical solutions



MANUFACTURING

- Project Management And Budgeting
- Purchase Agreements and Acceptance Protocols Management
- Cashflow
- Extensions

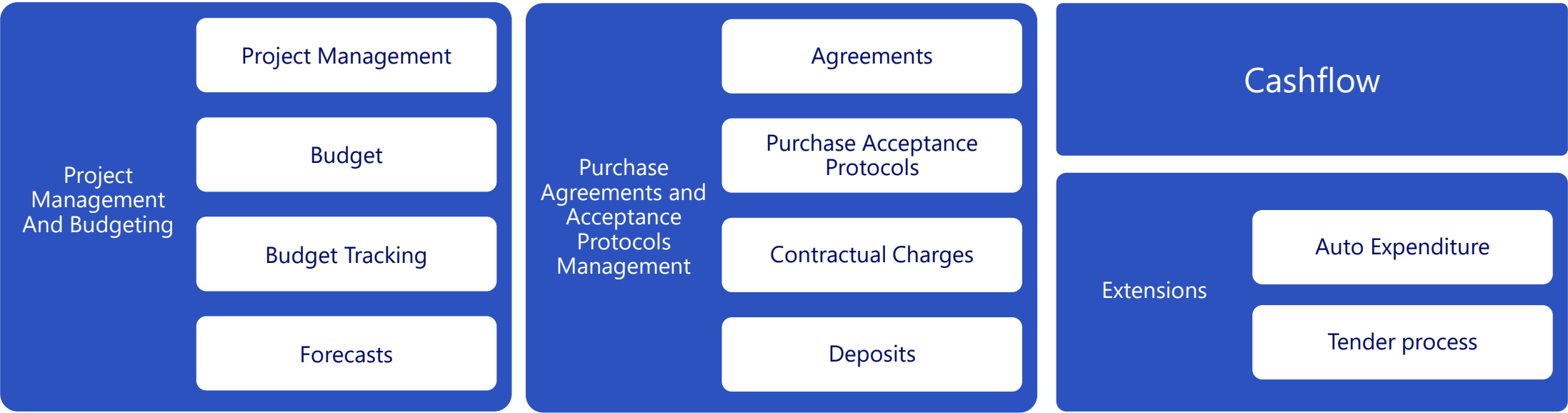


CONSTRUCTION

- Project Management And Budgeting
- Purchase Agreements and Acceptance Protocols Management
- Quantity Survey Agreements
- Sales Agreements and Acceptance Protocols Management
- Quantity Survey Agreements
- Cashflow
- Extensions

Industry cloud for manufacturing with Dynamics 365 FSCM (F&O)

Industry Cloud XPM embedded in Dynamics 365 FSCM (F&O) for MANUFACTURING [End-to-end Solution]



Manufacturing industry challenges



- 1 Different manufacturing strategies for different products
- 2 Inaccurate production planning
- 3 Material shortages from suppliers
- 4 Lack of availability of skilled labor
- 5 No possibility to optimize production costs
- 6 Lack of control over the production process



How XPLUS deals with it?



- 1 Production planning takes into account demand forecasts
- 2 Long-term production schedules enable providing suppliers with forecasts of material requirements
- 3 Long-term production schedules allow for faster resources (human as well as machinery)
- 4 The ability to record actual production times
- 5 Use of available and building your own Workspace and BI reports
- 6 Rapid onboarding and training of employees in direct production tasks through the use of AI



CUSTOMERS

Manufacturing:



Another Global Brands:

Key projects



Tikkurilla – a Finnish manufacturer of paints and varnishes

PROJECT'S GEOGRAPHICAL COVERAGE:

Finland, Poland, Kazakhstan, China, Denmark, Estonia, Lithuania, Latvia, Norway, Sweden

PROJECT SCOPE:

- support with Microsoft Dynamics AX 2012 (ERP) implementation
- Maintenance of Microsoft Dynamics AX 2012 (ERP)



Suez / Engie – management and consultancy in the field of water and sewage management.

PROJECT'S GEOGRAPHICAL COVERAGE:

Poland, France, Morocco

PROJECT SCOPE:

- support with Microsoft Dynamics AX 2012 (ERP) implementation
- Microsoft Dynamics AX 2012 system roll-out



ITP S.A. – manufacturer and distributor of technologies and global brands in the field of aesthetic medicine, medical devices, and wellness equipment

PROJECT'S GEOGRAPHICAL COVERAGE:

Switzerland, USA, Italy, France, Germany, Great Britain, Poland

PROJECT SCOPE:

- Microsoft Dynamics 365 F&O (ERP) system implementation (finance, purchasing, sales, warehouse, production, controlling, projects)
- Implementation of document workflow based on Microsoft Power Platform

A leading manufacturer of valves and accessories for water, sewage, gas, fire protection, and industrial ones

PROJECT'S GEOGRAPHICAL COVERAGE:

Denmark, UK, Netherlands, Poland

PROJECT SCOPE:

- Microsoft Dynamics 365 F&O (ERP) system implementation (finance, fixed assets, budgeting, production, projects, accounting, purchasing, sales, high bay warehouse, controlling)
- Maintenance of Microsoft Dynamics 365 F&O

Key projects



Euronext – a pan-European exchange trading platform

PROJECT'S GEOGRAPHICAL COVERAGE:

France, Netherlands, USA, France, USA, Hong Kong, Singapore, Belgium, Portugal, Ireland, Malta, UK, Norway, Italy

PROJECT SCOPE:

- Microsoft Dynamics 365 F&O (ERP) system implementation (finance, fixed assets, budgeting, HR, projects, accounting)
- Maintenance of Microsoft Dynamics 365 F&O



Pallas Foods/Sysco – food distribution and wholesale

PROJECT'S GEOGRAPHICAL COVERAGE:

Ireland

PROJECT SCOPE:

- support with Microsoft Dynamics AX 2012 (ERP) implementation



Avia Prime – maintenance and repair of passenger aircraft

PROJECT'S GEOGRAPHICAL COVERAGE:

Serbia, Poland, Slovenia

PROJECT SCOPE:

- Microsoft Dynamics 365 F&O (ERP) system implementation (finance, purchasing, sales, warehouse, controlling, projects)

Support & maintenance services

KEY BENEFITS:

Insurance-like contract:

Unlimited number of service and incident requests

Defined and **guaranteed SLA** from XPLUS

Sanctioned by with Premier Support Agreement:
Defined and guaranteed **SLA from Microsoft**

Dedicated team for Service Project incl. Architects

Dedicated tools and a fully flexible support model
developed during the **Knowledge Transfer** cooperation

Errors and Omissions insurance
(E&O) up to USD **1,000,000.00**

SERVICE CATALOG

- Service Desk with 24/7 support availability
- One Version policy compliance support
- Version control and release management
- Bug Fixing
- Changes and modifications implementation
- Consulting, training sessions, workshops
- Performance audit
- Scaling up of IT infrastructure
- System configuration audit
- User access management
- Installing application and database components
- Administration of application and database components
- Compatibility audit of dedicated software with Microsoft standard software

Our products

DEDICATED SOLUTIONS

Solutions dedicated to all Clients and Dynamics AX/365 applications

4 main solutions

6 additional minor or regional solutions

Officially available on AppSource

Microsoft certified

Complementary and proprietary



Remarkably increases the efficiency of D365 test automation projects and allows you to prepare for Dynamics 365 One Version updates.
www.ExecutiveAutomats.com



Executive Automats white-label solution created with www.Epista.com and dedicated to Life Science regulated companies. Introduced in Q1, 2020.
www.AutomatedBoost.com



Automated business process discovery platform. Automatically creates Dynamics 365 application "usage heatmaps" based on real users' behavior.



Creates precise "process-based security" model in Dynamics 365 FO. Roles, Duties, and Privileges perfectly matched with real user needs. Everything fast and without coding.



WWW.XPLUSGLOBAL.COM