

velrada

Business first.  
Technology second.

**EAMconnect**<sup>™</sup>  
The Field-to-Finance Accelerator from **velrada**

THAT'S  
THE POINT

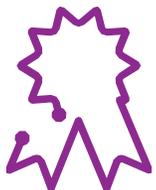


# What we do

We're a contemporary technology partner that brings true business context to the Microsoft stack



**10** GOLD PARTNER COMPETENCIES



**11** MICROSOFT PARTER AWARDS & FINALISTS

Microsoft Partner



Gold Cloud Productivity  
Gold Data Platform  
Gold Application Integration  
Gold Data Analytics  
Gold Application Development  
Gold Cloud Business Applications

Gold Collaboration and Content  
Gold DevOps  
Gold Cloud Platform  
Gold Project and Portfolio Management  
Gold Enterprise Resource Planning  
Gold Datacenter

Microsoft Partner



2021 Partner of the Year Winner  
Growth Partner of the Year

2021 Partner of the Year Finalist  
Dynamics 365 Field Service

2019 Partner of the Year Finalist  
Dynamics 365 for Field Service Award

2018 Partner of the Year Winner  
Dynamics 365 for Field Service Award

2021/2022  
INNERCIRCLE  
*for Microsoft Dynamics*

2021/2022  
INNERCIRCLE  
*for Microsoft AI*

2021/2022  
PARTNERADVISORYCOUNCIL  
*for Microsoft Business Applications*

## FIELD TO FINANCE

### The Solution

Velrada's EAM Connect (Field to Finance) Asset Management accelerator gives organisations the ability to manage allocation of service requests to the appropriate resource

Issues can include:

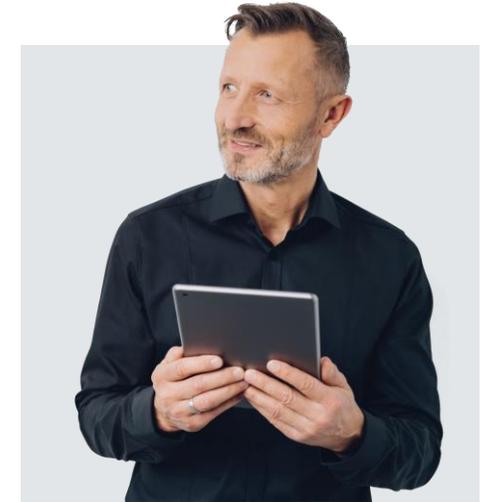
- × Knowing the real value of maintenance
- × Make use of IOT monitoring
- × Allocation of correctly skilled engineers
- × Prioritise Preventative & Reactive Maintenance
- × Lower Asset Down Time

### Solution value and benefits intro.

- ✓ Leverage Velrada's IP (Connect EAM) to seamlessly integrate Field Services with F&O
- ✓ Tailored solution blueprints for each key persona including Asset Manager, Maintenance Manager, Dispatcher / Supervisor, Technician, Inventory Manager, Resource Manager and Strategic Asset Planner
- ✓ Understand and manage a large portfolio of assets in an intuitive and connected solution
- ✓ Accelerate time to value... 8 week deployment (FS+FO(EAM) with end to end processes.
- ✓ Leverage the best value from each Dynamics modules and minimise customisation

### Customer archetype

Customers with large and / or strategic asset portfolios who are looking to improve asset return and to orchestrate planned and reactive activities across various stakeholders within the enterprise.



### Microsoft Alignment

Microsoft Dynamics 365 Customer Engagement and Finance & Operations



#### NEXT STEPS:

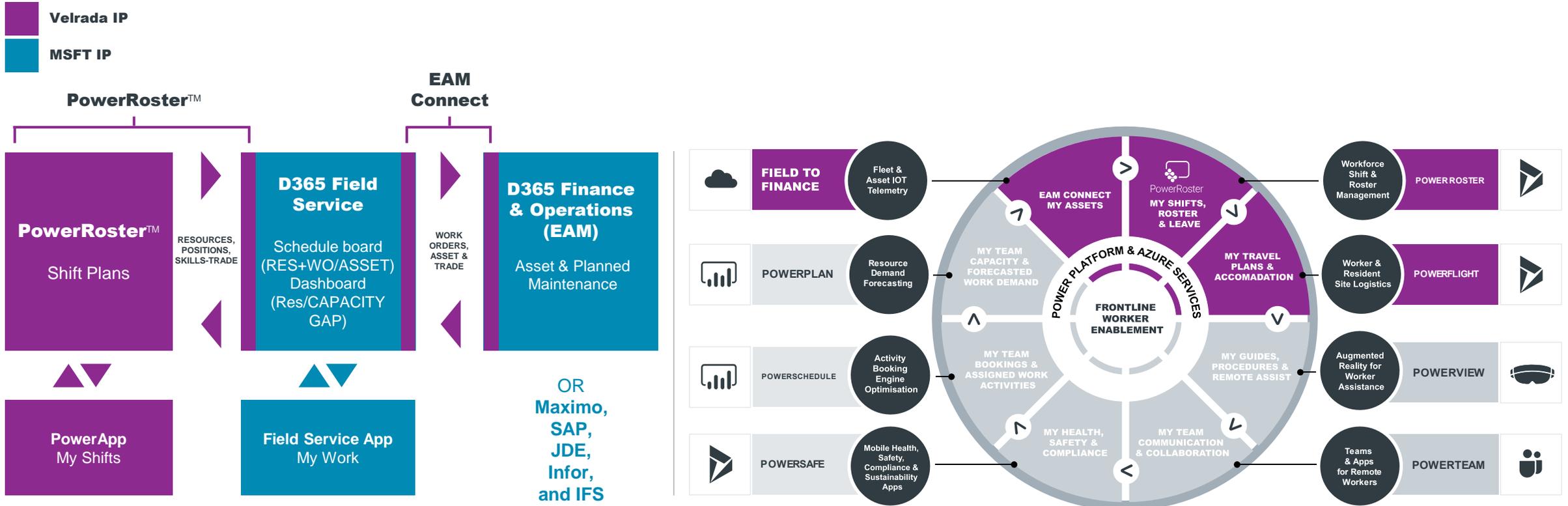
Suitable for Catalyst engagements.

Contact us to arrange an introductory session for your customer

## Q2

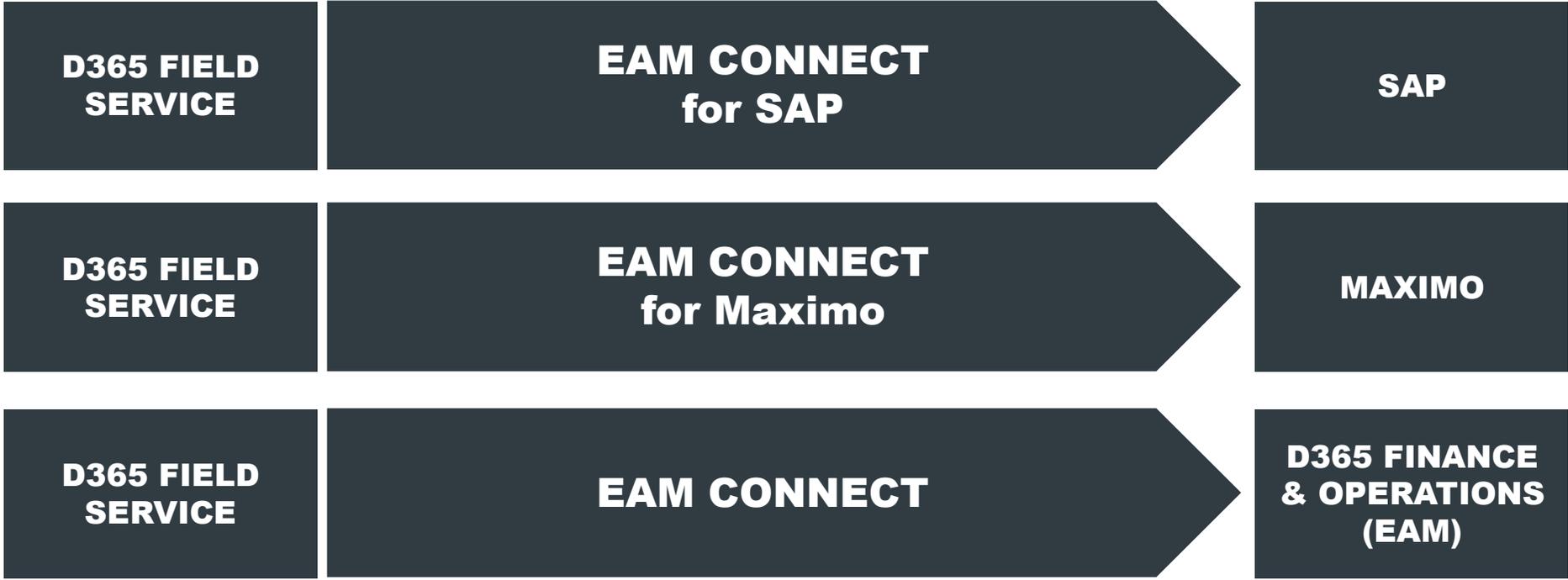
**Planned Velrada event in Q2:**  
Email, social and online campaign planned for Q2.

# What is Velrada PowerWorker IP offerings & Demonstration Overview



**FIELD TO FINANCE**

Frontline Workers  
Field Managers



Asset Manager  
PPM Manager  
Supply Chain  
Finance

**30 END-TO-END BUSINESS PROCESSES**



# EAM Connect (Field to Finance)

## PRE-CONFIGURED ASSET INTENSIVE DATA FRAMEWORK & BUSINESS PROCESS

### VALUE PROPOSITION

- Asset Intensive framework
- Pre-configured data entity mapping
- Functional alignment across the business process
- Visible cross application data transactions

*We use hybrid approach, combining Dual-write, virtual entities and Azure Service bus.... plus light FS solution and lite FO(EAM) config file.*



# PROCESS-DRIVEN APPROACH



**Microsoft Dynamics 365**  
Finance & Operations

FIXED ASSETS		ASSET MANAGEMENT		
ACQUIRE ASSETS	DEPRECIATE	FUNCTIONAL LOCATIONS	BRAEKDOWN MAINTENANCE	BUDGET & COSTS
CAPITALISE ASSETS	DISPOSAL	ASSET STRUCTURE	PREVENTATIVE MAINTENANCE	KPI
TRANSFER, REVALUE		REGISTER	CHECKLISTS	ASSET HISTORY
		SPARE PARTS	FAULT MANAGEMENT	ROUNDS

INVENTORY MANAGEMENT

PIM	INBOUND	OUTBOUND
MASTER PLAN	STOCK CONTROL	

**EAMconnect™**  
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**Microsoft Dynamics 365**  
Field Service

WORK ORDER	SCHEDULE WORK	EXECUTE WORK	COMPLETE WORK
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**PowerRoster**

RESOURCES	CALENDARS	ROSTERS	ALLOCATE STAFF
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## FIELD TO FINANCE



Microsoft Dynamics 365  
Field Service

WORK  
ORDER

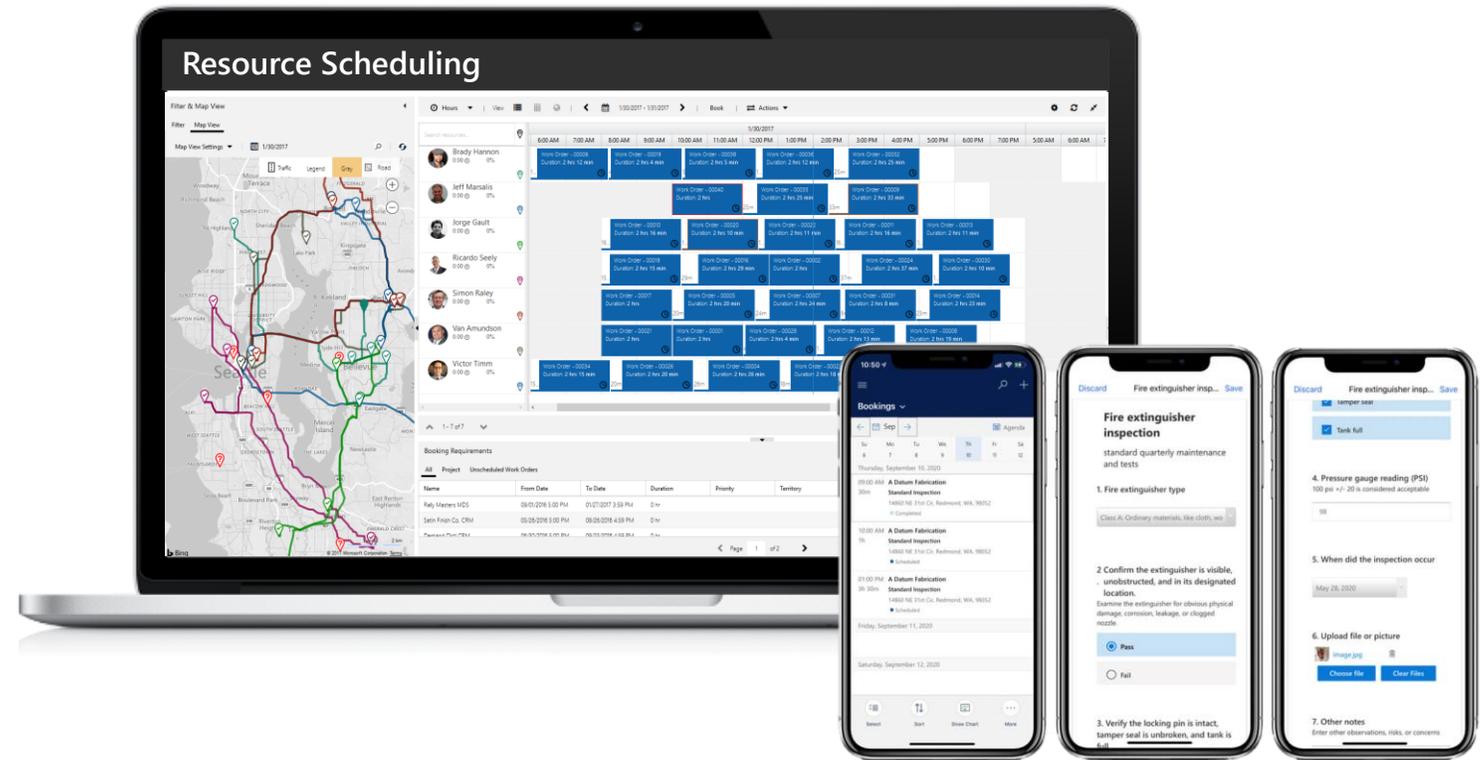
SCHEDULE  
WORK

EXECUTE  
WORK

COMPLETE  
WORK

## FUNCTIONAL SUMMARY

- Work Order Management
- Work Scheduling
- Work Execution
- Service Inspections
- Work Completion
- Resource Management
- Mobile & Table Apps
- Technician Enablement
- Work Location Navigation – Native
- Service Tasks
- Mobile Inspection



# Supply Chain

## FIELD TO FINANCE

### FUNCTIONAL SUMMARY

- Fixed Asset Management
- Product Information Management
- Inventory Management
- Master Planning integrated with Purchasing
- Resource Scheduling Optimisation
- Inventory and Warehouse locations aligned

Microsoft Dynamics 365  
Finance & Operations

#### FIXED ASSETS

ACQUIRE ASSETS
CAPITALISE ASSETS
TRANSFER, REVALUE
DEPRECIATE

#### ASSET MANAGEMENT

FUNCTIONAL LOCATIONS	BRAEKDOWN MAINTENANCE
ASSET STRUCTURE	PREVENTATIVE MAINTENANCE
REGISTER	CHECKLISTS
SPARE PARTS	FAULT MANAGEMENT

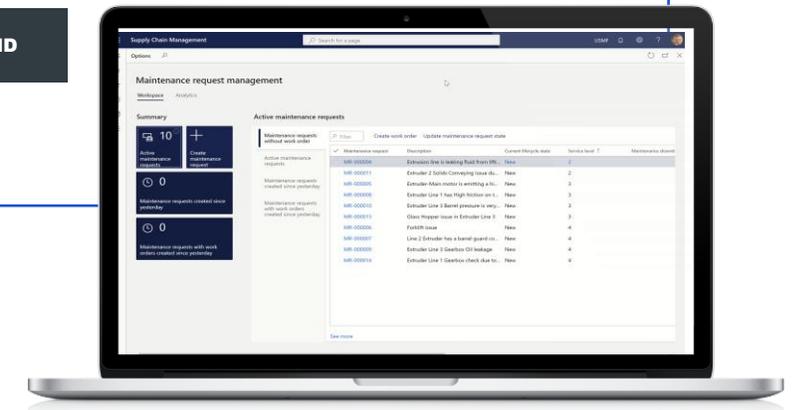
BUDGET & COSTS
KPI
ASSET HISTORY
ROUNDS

#### FIXED ASSETS

DISPOSAL
CAPITALISE ASSETS
TRANSFER, REVALUE
DEPRECIATE

#### INVENTORY MANAGEMENT

PIM	INBOUND	OUTBOUND
MASTER PLAN	STOCK CONTROL	



# Progress is impossible without change.

velrada



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**PROGRESS  
IS THE POINT**

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