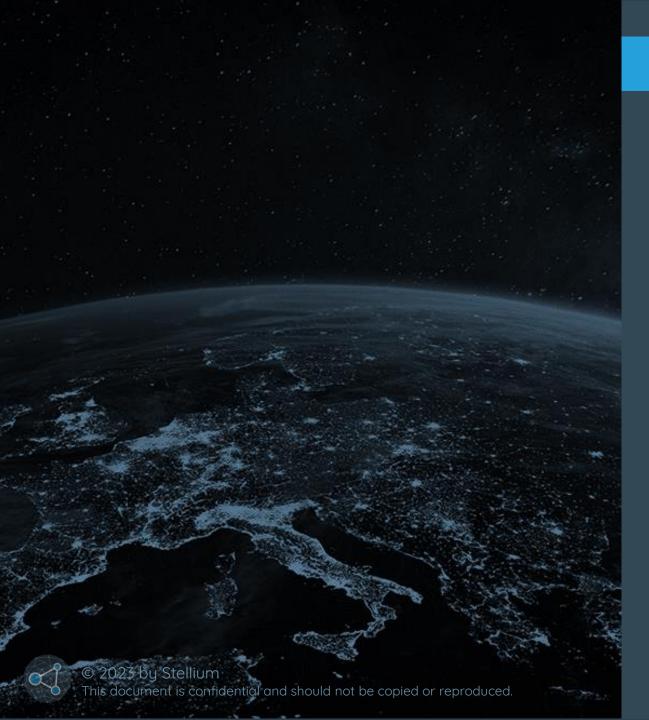
Stellium

Hackathon for Power Platform





Agenda

- About us
- The Power Platform
- Our Offering
- Price



AT STELLIUM, OUR MISSION IS TO SOLVE YOUR ORGANIZATION'S CHALLENGES WITH OUR PREMIUM MICROSOFT CLOUD CONSULTING SERVICES.

Our team of passionate and specialized consultants strive for excellence to realize your vision and goals.

With our presence in Switzerland and Portugal we scale and adapt to your evolving needs.

Let's go further together.



Specialized team passionate about solving your challenges and striving for excellence



Client-centric and solution-oriented approach to solve your unique needs and requirements



Premium
consulting services
that guarantee the
highest level of
quality and
expertise



Founded in Switzerland, **Stellium** provides tailored IT Consulting to medium and large organizations



Offices in Portugal, bringing more capacity and flexibility to our offering, as well as competitive rates to the market.

Keyfacts







+30 clients



+15 partners



+25 talents

Tourneed on passion

Our consultants support the organizations in their digitalization journey

by discovering, designing and implementing innovative IT solutions.



Modern Workplace

We enhance the quality and effectiveness of your employees' work experience.

- Collaboration
- Communication
- Knowledge management
- Enterprise social



Business Apps

We connect your applications to automate your processes and accelerate your business.

- Low-code solutions
- Full stack development
- Solutions integration
- Apps modernization



Cloud Platform

We support you in creating and maintaining a secure and well governed cloud environment.

- Security
- Integration services
- Compute & network
- Data & Al

Youruniverse on mission









MATURE

You are here

ADOPTION

AUDIT

SETUP





BUILD







TRANSITION







BEGIN

WORKSHOPS

DEMOS



Coretechnologies

Stellium is a recognized Microsoft partner that constantly proves its ability to show skilling, enable customers to transition and drive customers' success on Azure, the Power Platform and Microsoft 365.

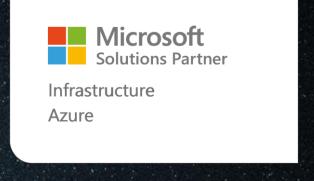


Specialist

Adoption and Change

Management













Enterprises demand more from their IT organizations than ever before

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Today's challenges

Increase Innovations

They want innovations that sharpen their competitive edge.

Operational Excellence

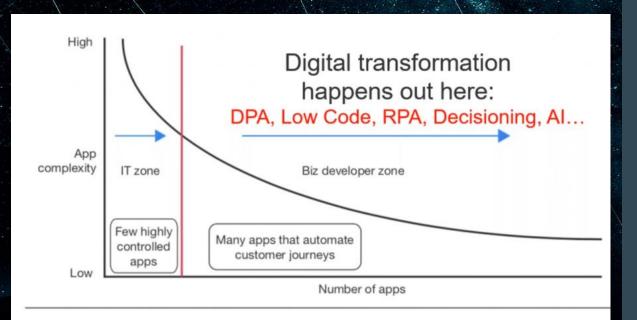
They want digital tools that enable operational excellence.

Quick Time-tomarket

They want it all delivered at speed and at scale.

No matter how proactive and agile your IT is, it will struggle to answer these constantly increasing demands.

A new approach to address to long tail processes



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Source: Refocus Process Automation To Rescue Your Digital Transformation Forrester report

Low code opportunities

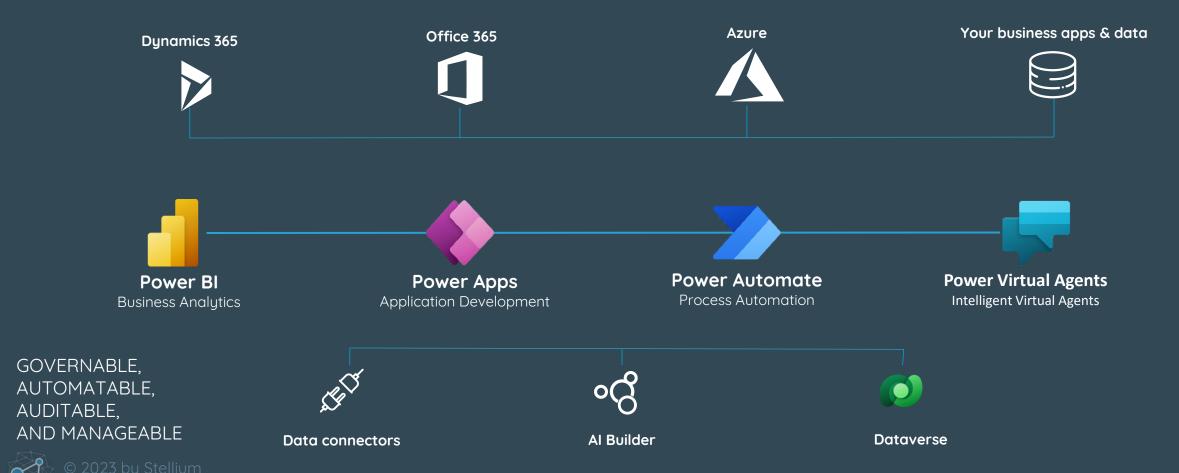
More than 2/3rd of business processes (from small to medium) are not or poorly automated.

In a report published in 2018, Forrester has highlighted the importance of having a strategy for digital process automation.

Low-code platforms enable to rapidly deliver solutions with significative impact on business efficiency.

Microsoft solution

Microsoft Power Platform is the solution to rapidly solve everyday business challenge



Types of scenario







Scenario	Purpose	Scope	Licenses
Personal Productivity (self-service upon approval)	Users can build their own solutions for "day-to-day" work optimization using personal tools (Excel, OneDrive, etc.) Example: automatically move my email attachment to OneDrive	User	Microsoft 365 included No <u>Premium connectors</u>
Business Team Productivity (self-service upon approval)	Business teams can build their own solutions by creating custom Apps (forms and workflows) used to interact with productivity platforms (e.g. SharePoint, Teams, etc.). Example: manage the approval of budgets requests from a SharePoint library	Business unit, region or function	Microsoft 365 included Approval required for <u>Premium connectors</u>
Corporate Productivity (on-demand)	Business can request the creation of new business applications to execute a complex process (data model, <u>security</u> , etc.). Example: build a solution to manage the safe return to the workplace for all employees (case management)	Business process stakeholders	Microsoft 365 included Approval required for Premium connectors

Microsoft solution

Market Leader

Gartner

Gartner recognizes Microsoft as a Leader for the thirteenth consecutive year in the Gartner 2020 Magic Quadrant for Analytics and Business Intelligence Platforms.

Microsoft recognized as a Leader in the 2019 Gartner Magic Quadrant for Enterprise Low-Code Application Platforms.

FORRESTER®

Microsoft recognized as a Leader in The Forrester Wave™: Enterprise BI Platforms (Vendor-Managed), Q3 2019.

Microsoft recognized as a Leader in The Forrester Wave™: Low-Code Development Platforms for AD&D Professionals, Q1 2019.

Ouroffering



Context

Stellium proposes to support your organization in setting up its first Power Platform hackathon.

During this mission, you will leverage Stellium's expertise to plan and run your first hackathon on the Power Platform to successfully upskill your makers community and enable your key stakeholders to unlock new ideas with the Power Platform.

At the end of the mission, you will benefit from a first success story and the recipe to run the next ones.

This proposal is split in four phases:

- 1. Planning: conduct workshops to address all points and take decisions to plan for the Hackathon
- 2. Preparation: prepare all templates (emails, forms, etc.) and the environment to run the Hackathon
- Execution: host and moderate the Hackathon
- 4. Closure: review the participants survey, the internal team's feedback and define adapted guidelines for future Hackathons

What is a hackathon?

A hackathon is an event, usually lasting for a day or multiple days, where different people come together to collaborate on a challenge.

Participants will work together in teams to develop solutions that will be showcased and evaluated at the end of the event.

The focus of a hackathon is usually on innovation and experimentation.

The goal is to create a working prototype or a minimum viable product (MVP) in a short period of time, with the aim of eventually turning it into a fully-fledged product or business.

People gathers in teams from different roles, locations and backgrounds to brainstorm, collaborate and build a solution to an organizational need.



What are the benefits?

Depending on the type the hackathons can bring different kind of benefits at organization, department or employee levels.

- ✓ Identify needs and problems accelerating the development of new solutions
- ✓ Generate positive publicity to the Power Platform helping the adoption
- ✓ Find the champions for your community.
- ✓ Upskill or train the employees
- ✓ Foster innovation, engagement, and talent discovery



What are the types of hackathon?

Discovery: foster creativity and innovation organization-wide

Hands-on: present simple use-cases to the participants with the goal to showcase how the Power Platform can address common scenarios

Feature focus: focused on upskilling or training the participants

Business scenario: solve real-world problems, usually are scoped to projects, teams or departments



How to organize?

- 1. Choose the hackathon type (scenario vs. feature)
- 2. Define your audience (size, scope, roles)
- 3. Select the use cases (feature-focused or "bring your own")
- 4. Plan logistic (hosting, teams, agenda, etc.)
- 5. Prepare communications (plan, the content, the channels and the reminders)
- 6. Setup registration (form, reminders)
- 7. Define winner selection & rewards (rules, roles and prizes)
- 8. Setup the environment (Power Platform, accounts, licenses and policies)



Stellium services

The following methodology will be followed to prepare and execute the Power Platform Hackathon.

- → During the "Planning" phase, Stellium will conduct workshops to address all points and take decisions to plan for the Hackathon
- → During the "Preparation" phase, Stellium will prepare all templates (emails, forms, etc.) and the environment to run the Hackathon
- → During the "Execution" phase, Stellium will host and moderate the Hackathon
- → During the "Closure" phase, Stellium will review the participants survey, the internal team's feedback and define adapted guidelines for future Hackathons

PLANNING	PREPARATION	EXECUTION	CLOSURE
Define scope and logistic	Setup hackathon	Run the Hackathon	Review and handover
 Choose hackathon type Define audience Select use case Define hosting Define teams and responsibilities Plan agenda Plan communications Define registration Define rules and awards 	 Create emails, surveys, news, etc. Configure registration form and event Setup environment and notes capture Review kick-off checklist 	 Host, present and moderate event Support and train (Q&A) 	 Conduct sunset (survey and feedback) Document recipe for next event Transfer to team
Power Platform Governance Owner(s)	Power Platform Governance Owner(s)	Power Platform Governance Owner(s)	Power Platform Governance Owner(s)
IT Leadership Teams		Event Participants	IT Leadership Teams
Week 1 & 2	Week 3	Week 4	Week 5





Phase	Description	Cost*
Planning	Define scope and logistic	- 15'000 CHF**
Preparation	Setup hackathon	
Execution	Run the Hackathon	
Closure	Review and handover	

^{*}Fixed cost for the full mission. First half paid once the project kick-off is validated, second half paid once the handover is done. VAT exclusive.

^{**}See assumptions in the next slide to understand the scope included in the proposal

Assumptions

Any deviation to the current assumptions will be subject to a change request and Stellium will estimate the additional effort needed and budget impact to be validated with the customer.

Assumption Description

The PP governance owner(s) is/are always present in all the workshops

The PP governance owner(s) is/are familiar with all the Power Platform concepts

This proposal is only valid for a hackathon of type "Discovery" or "Hands-on"

If the hackathon is of type "Hands-on", Stellium proposes two types of generic use cases to build with only out-of-the-box features for an app

If the hackathon is of type "Hands-on", the customer provides the Power Platform environment to run the event

If the hackathon is of type "Hands-on", there will be one app made per group of users (max 10 users per group)

The hackathon is done on Teams via a virtual event and Stellium does not provide support for activities not related to the virtual session (catering, physical rooms, etc.)

Stellium provides all templates to capture hackathon details during the planning phase

The registration form is provided by Stellium and done in MS Forms

The templates for announcements, landing page, survey and reminders are provided by Stellium. Any adjustment will be borne by the customer

The duration of the hackathon is maximum eight hours in the same day or two half days

The maximum number of participants is limited to 50 with groups of maximum 10 employees

The customer provides all the required licenses to run the event



Ourreferences



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Ourclients





Public Sector

JURAECH







ETAT DE FRIBOURG STAAT FREIBURG









SUNSTAR







Insurance & Finance

SCHWEIZERISCHE NATIONALBANK
BANQUE NATIONALE SUISSE
BANCA NAZIONALE SVIZZERA
BANCA NAZIUNALA SVIZRA
SWISS NATIONAL BANK













Energy



























Education

educa.ch



JURA ECH



Let's Go?

If you have any question regarding this proposal:

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