



# Go to Azure

Evaluate the opportunity  
to benefit from Azure!

Creative tech for Better Change





A leading Partner for  
Premium Consulting,  
Solutions & Managed  
Services for Microsoft.



Creative tech for Better Change



# Your preferred partner in EMEA

Sized for agility and trust



1200 specialists



17 countries of presence



2100 certifications

Global Managed Services  
(Azure and M365)



M Cloud Countries



Microsoft Skills present



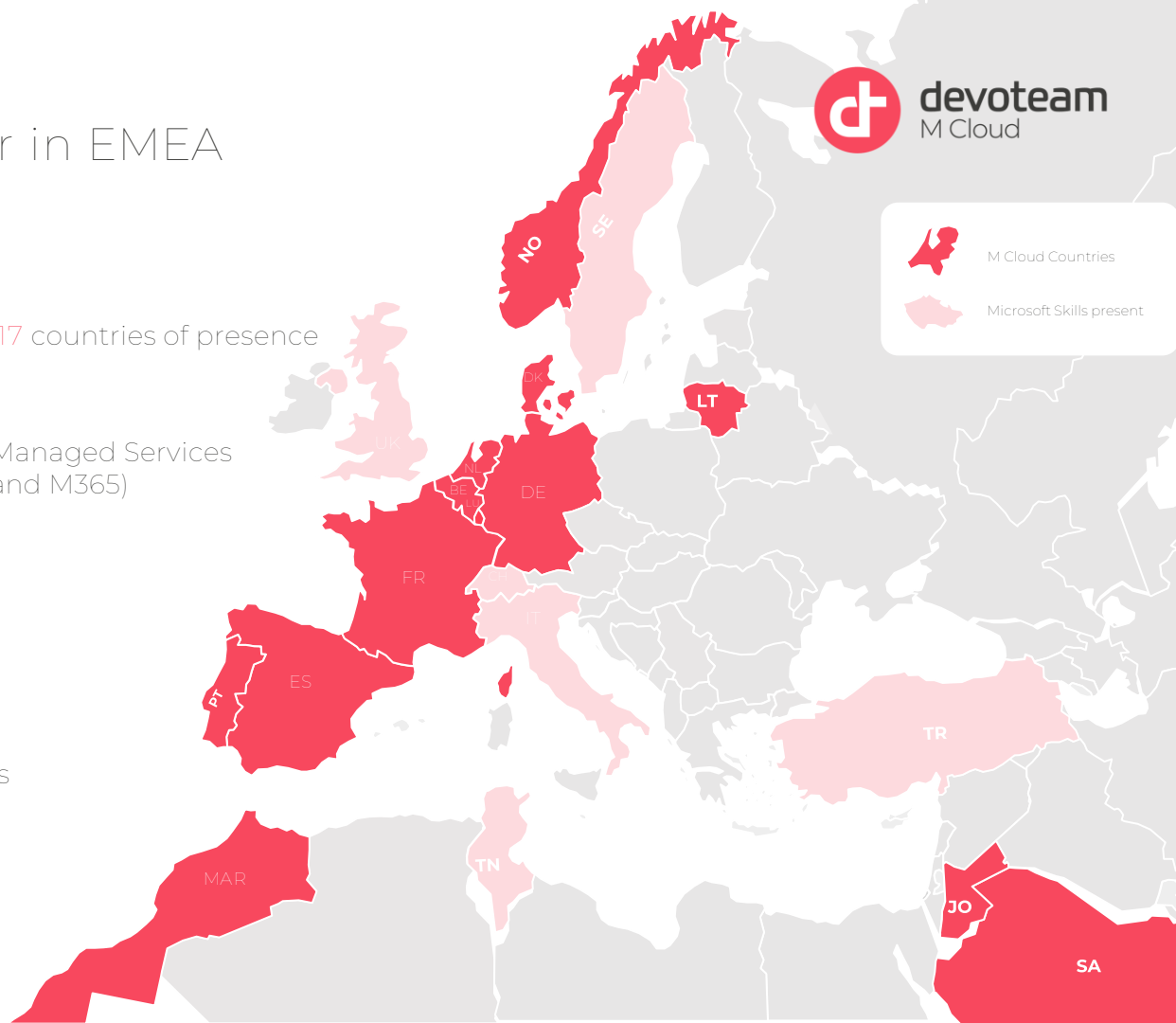
Partner of the Year 2019-2023

Azure expert MSP

18 Specializations

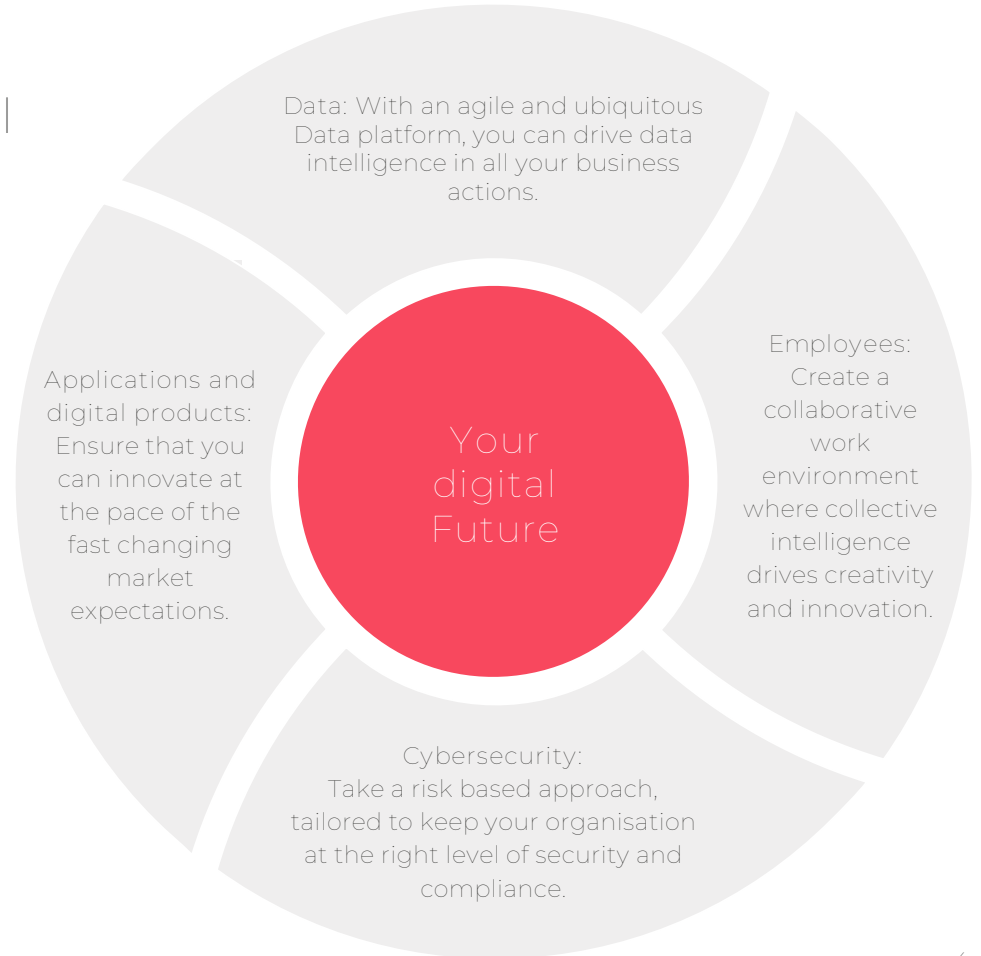
6 Partner Solution Designations

Global Partner



# What is our approach of digital transformation in partnership with you?

The goal of digital transformation is to use technology to make your organisation more productive, your employees more creative and your business more enchanting for customers while controlling costs at the same time.



# Our competencies:

## The multidisciplinary holistic approach



### Re-imagine & Co-design

What is your status quo? What is the right digital mix for your business?  
What is needed to achieve the desired business outcomes?



### Enforce security & compliance

Rather than being a blocker, make security & compliance an enabler of your digital future by integrating security from the start.



### Build & Migrate

Your new digital architecture requires a solid foundation and proven best practices to efficiently go from planning to successful migration



### Adopt, Modernize & Innovate

Modernise your Apps and fully exploit cloud native capabilities to innovate your digital products faster than your competition.



### Operate & Optimize

Manage your cloud estate to higher levels of performance and economies, while continuously leveraging cloud platform innovation.



## Our value propositions

# Expertise across all Microsoft Clouds.



### Speed up Cloud Innovation

- Enterprise Cloud Transformation
- Cloud-native Infrastructures & Apps
- Identity & Access Security
- Data Platform & AI
- Cloud Effectiveness & Optimization



### Digitize your Business Processes

- Enterprise-grade business applications
- Low code developments
- Business process digitization and optimization
- BI and visualization



### Harness Cloud-based Productivity

- Agile & Secure Modern Work
- Creative Team Work
- Knowledge & employee experience
- Compliance
- Firstline Workers

# Challenges for companies

## Need to go on AZURE ?



- Expiration of maintenance contracts
- End of life of your Datacenter



- Cyber attacks
- Securing the infrastructure



- Rapid integration
- COVID-19 needs for remote working



- Compliance



- Acquisition / merger / sale
- Relocation
- Need for more capacities



- Innovation
- Benefit quickly from modern functionalities



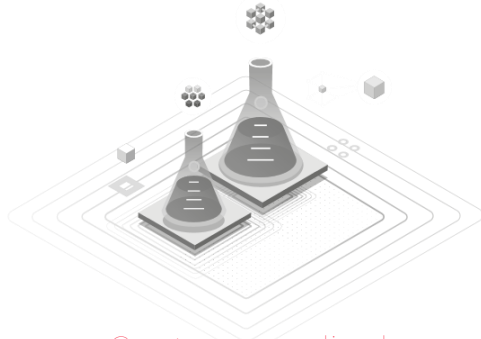
- Replacement of the device



- End of applications support
- Application upgrade

# The Microsoft Azure solution

Microsoft Azure is a flexible, open and secure public cloud designed for businesses!



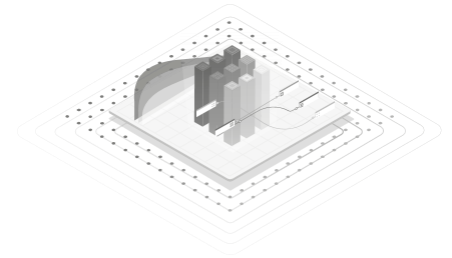
Create personalized experiences with artificial intelligence

Create connected, cross-platform experiences tailored to customer interactions using artificial intelligence and machine learning.



Drive innovation for existing and future applications

Modernize applications via serverless containers. Deploy Windows and Linux virtual machines in cloud and hybrid environments.



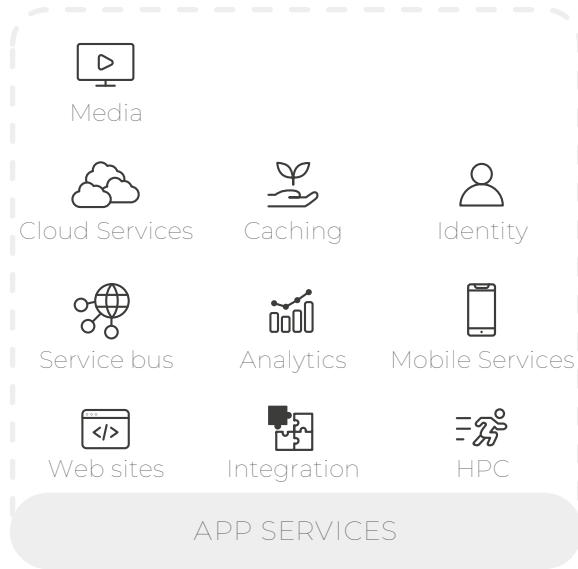
Build scalable applications and implementation features faster

Create workloads that scale with demand. Moreover, deliver software faster and more reliably with end-to-end DevOps solutions.



# Azure services

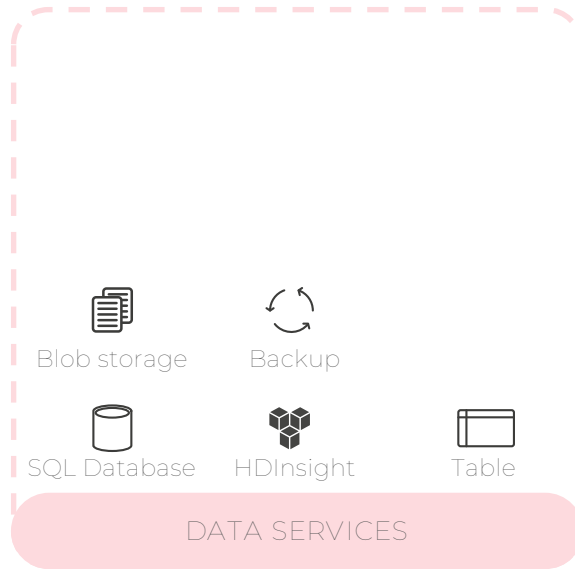
Access a wide range of integrated services that support multiple languages and operating systems.  
More than 200 services to meet your expectations!



A collection of icons representing various application services, including a play button for media, a cloud for cloud services, a plant for caching, a person for identity, a globe for service bus, a bar chart for analytics, a smartphone for mobile services, a code editor for web sites, a puzzle for integration, and a person with a speedometer for HPC.

- Media
- Cloud Services
- Caching
- Identity
- Service bus
- Analytics
- Mobile Services
- Web sites
- Integration
- HPC

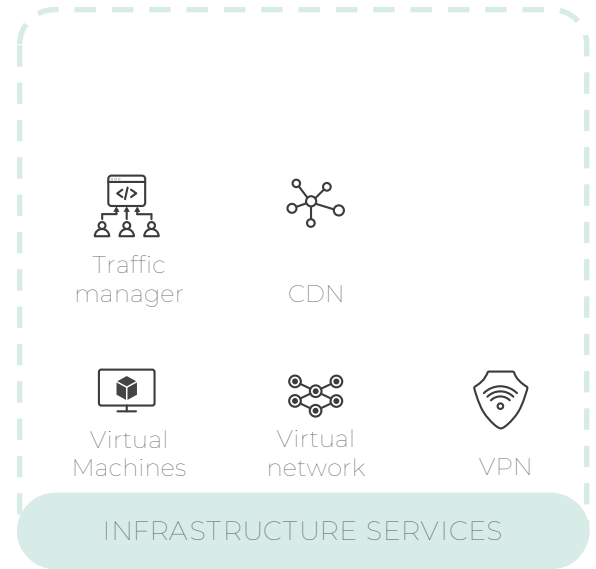
APP SERVICES



A collection of icons representing various data services, including a document for blob storage, a circular arrow for backup, a cylinder for SQL Database, a cube for HDInsight, and a folder for Table.

- Blob storage
- Backup
- SQL Database
- HDInsight
- Table

DATA SERVICES



A collection of icons representing various infrastructure services, including a server rack for traffic manager, a network diagram for CDN, a monitor for virtual machines, a network diagram for virtual network, and a shield for VPN.

- Traffic manager
- CDN
- Virtual Machines
- Virtual network
- VPN

INFRASTRUCTURE SERVICES

# The benefits of Azure



## HIGH AVAILABILITY

Microsoft Azure offers high availability and redundancy in data centers worldwide and can offer a 99.95% service level agreement, or SLA, which most companies cannot achieve (99.99% in France).



## SECURITY

Microsoft Azure has a strong focus on security. Combined with strong cybersecurity controls, this model has helped Azure achieve numerous compliance certifications, making Azure a leader in security. Azure provides enhanced protection, such as multi-factor authentication and application password requirements.



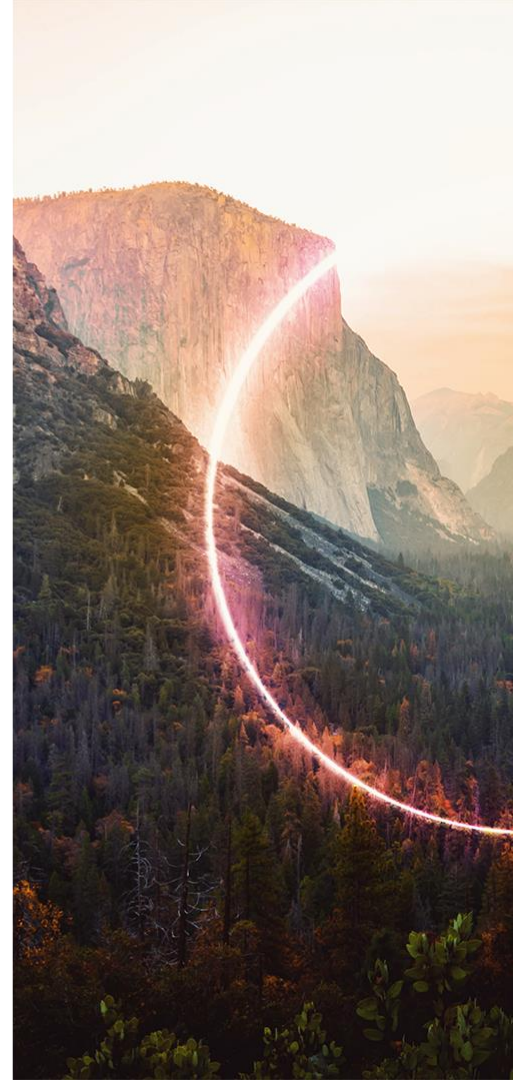
## SCALABILITY

Microsoft Azure makes it easy to increase or decrease computing power with a click. With this scalability framework, businesses have the ability to pay only for what they use.

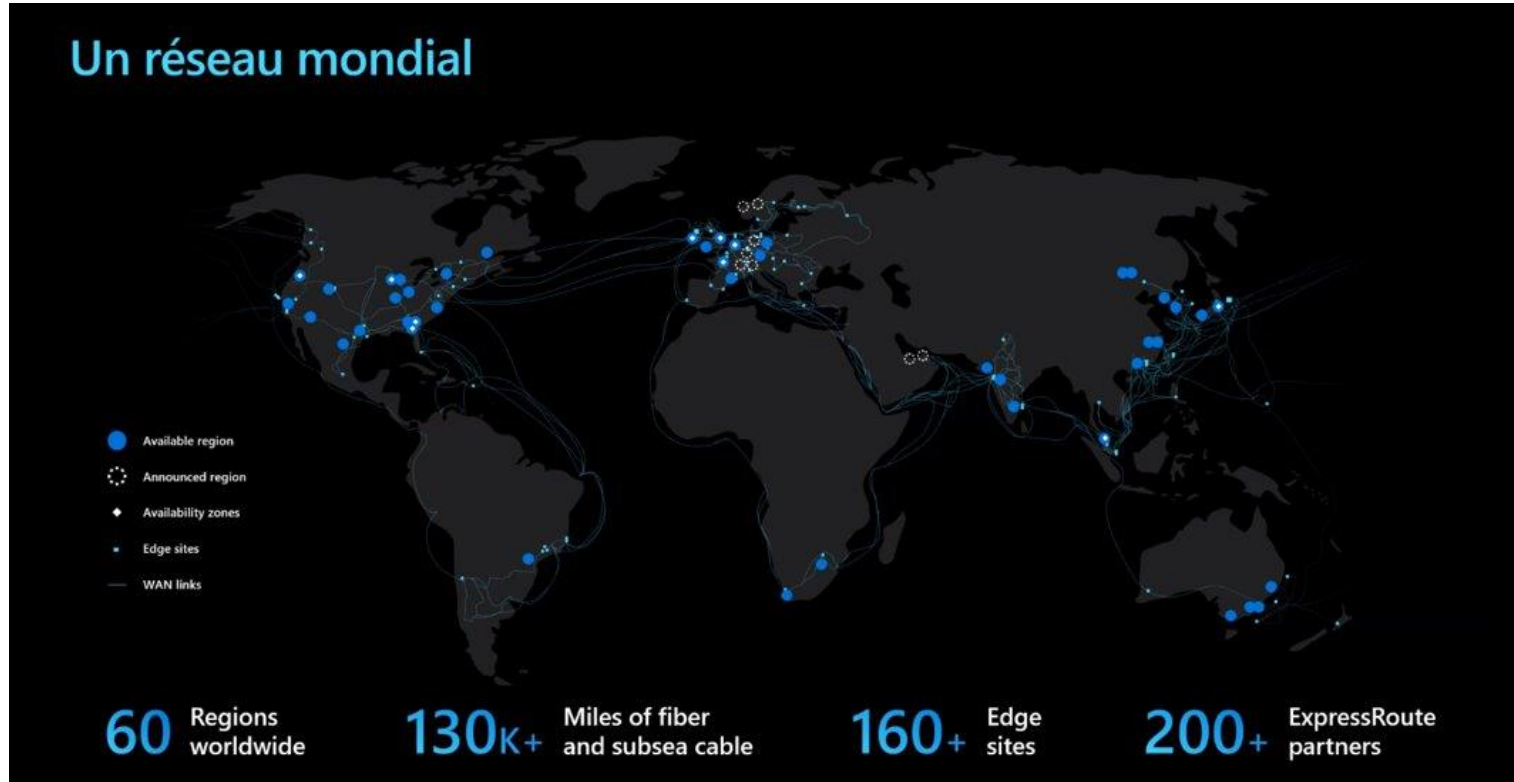


## COST EFFICIENCY

Azure's pay-per-use pricing allows SMBs to better manage their IT budgets, buying only what they need. In addition, the cloud environment allows companies to run both customer and internal applications in the cloud, reducing infrastructure costs while reducing maintenance costs associated with internal IT management.

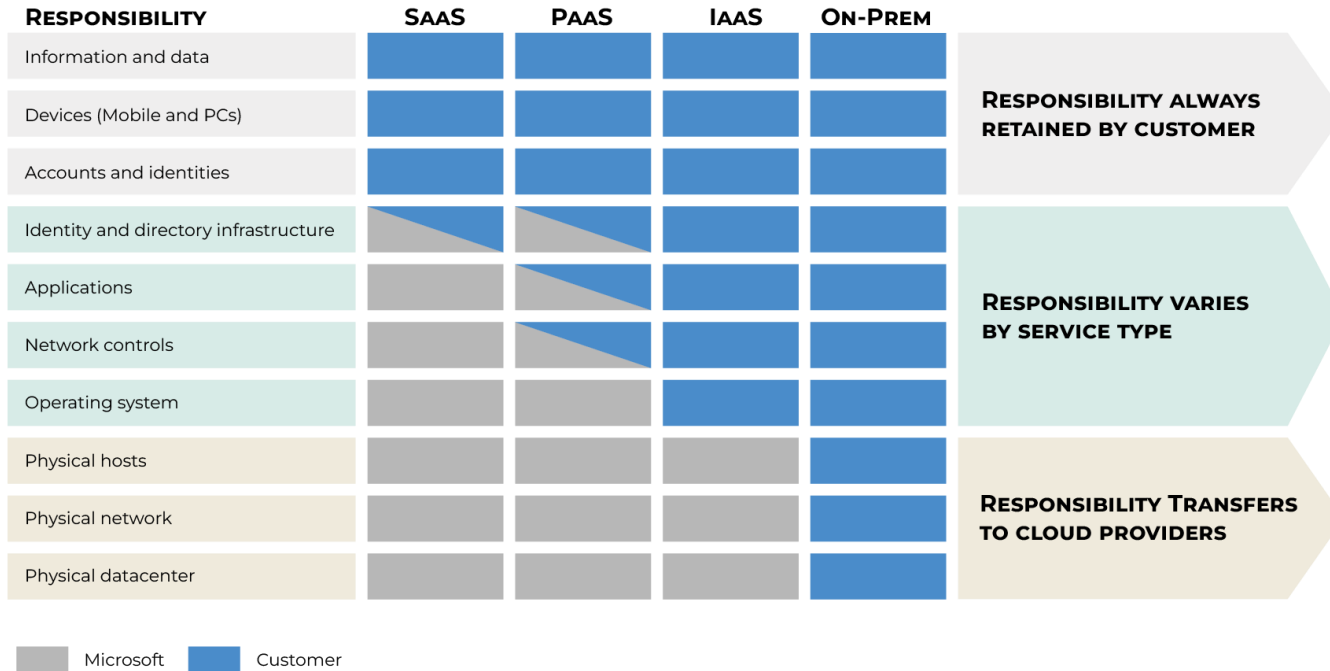


# Azure regions



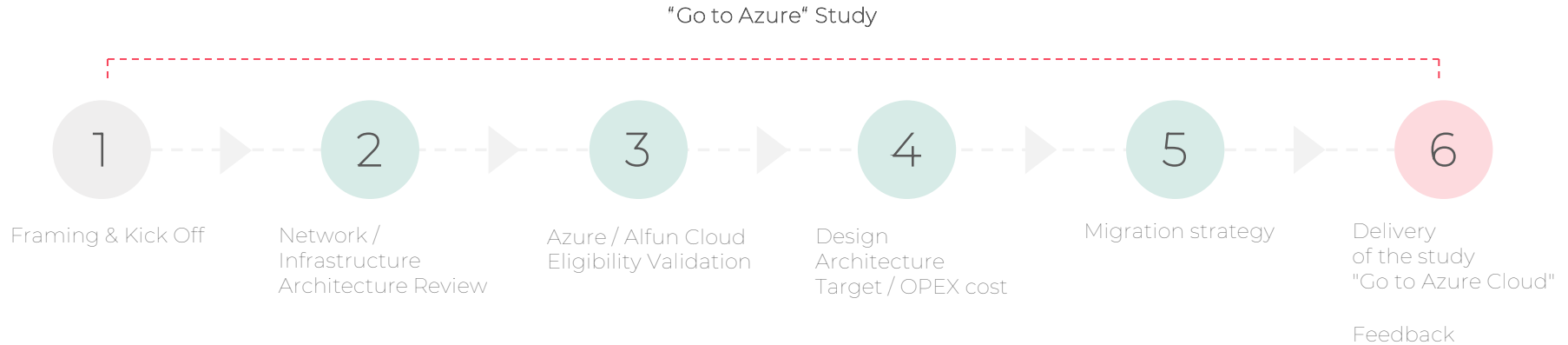
# Focus on your business

## SHARED RESPONSIBILITY MODEL

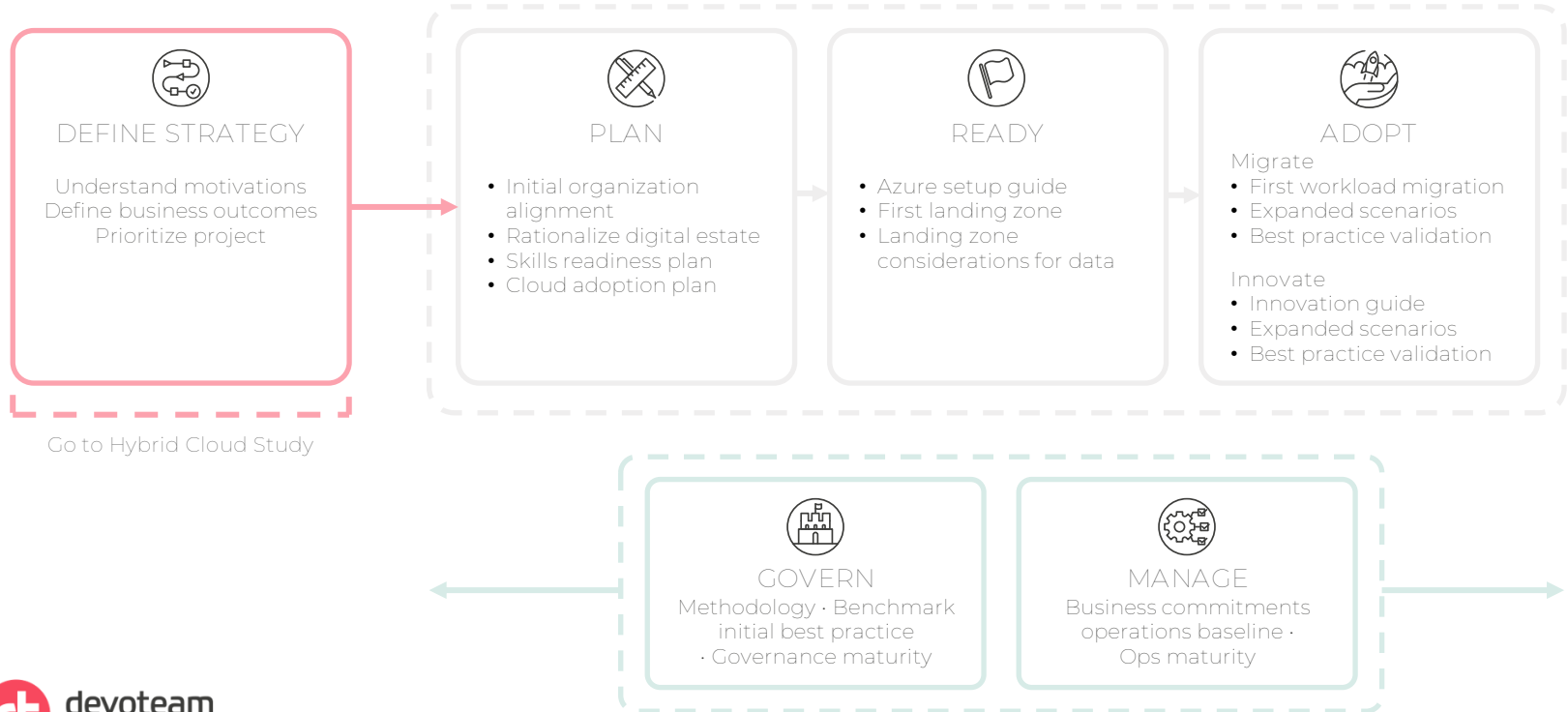


# "Go To Azure"

Assessing the opportunity to benefit from Azure!



# A study in line with the Cloud Adoption Framework



# “GO TO HYBRID CLOUD” OFFER

## OVERVIEW OF THE EXISTING SYSTEM

- Audit of the existing technical system
- Consideration of the organization and functional issues
- Identification of improvement areas

## PRESENTATION OF AZURE SERVICES AND TECHNICAL-FUNCTIONAL ALIGNMENT WITH THE EXISTING SYSTEM

## AZURE TARGET DEFINITION

- Technical solution
- Benefits
- Evaluation of Azure consumption by type of use

## SERVICE DELIVERY

- Definition of the migration method
- Evaluation of the cost of the migration
- Evaluation of the management costs of the target solution (MSP)

## MIGRATION MACRO-PLANNING

## “GO TO AZURE “ OFFER:

From 3,000 € HT

## PREREQUISITE:

Availability of interlocutors

Access to environments