

## Business Phone for Microsoft Teams





# Microsoft Teams as a business phone solution



## Collaboration have changed people's communication behaviour



#### Separate phone solution

- Reception
- Switchboard
- Support
- Sales
- Administration
- Status
- Chat
- Calls

20% calling



#### **Microsoft Teams**

- Status
- Chat
- Calls
- Video
- Meetings
- Documents
- TELEPHONY?

80% collaboration



### Consequences of a separate phone solution

#### Start <



Changing telecom provider requires new evaluation of business phone solution



Additional apps and web-based views



Just a few people know how to use the apps and interfaces



All phone data is lost when the employee leaves the company



Difficult to forward, include people and transfer calls to other devices

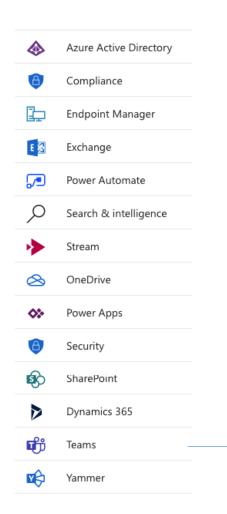


What you see is what you get, few integration options.

**Every 2-3 years** 



## Solving business calling with Microsoft Teams



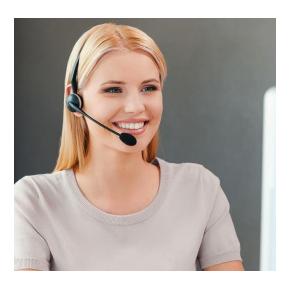


- Status
- Chat
- Calls
- Video
- Meetings
- Documents
- TELEPHONY-

#### Business Phone for Microsoft Teams



- Reception
- Switch board
- Support
- Sales
- Administration
- Contact Center





## Simplifies Business Communication

#### **BUSINESS CALLS**

Teams

Main number

Support number

Sales number

Direct number



#### **TEAMS ADMIN CENTER**

Auto Attendants
Call Queues
User Admin
Holidays
Support
Add-on services



#### **EMPLOYEES**



Teams-client on PC/MAC/Mobile



## One App Better Calls Easy Admin



## One App - Business Phone 3.0







Business Phone 1.0

Desk phone

Fixed calls

Business Phone 2.0

Mobile

Mobile calls

**Any device**Collaboration

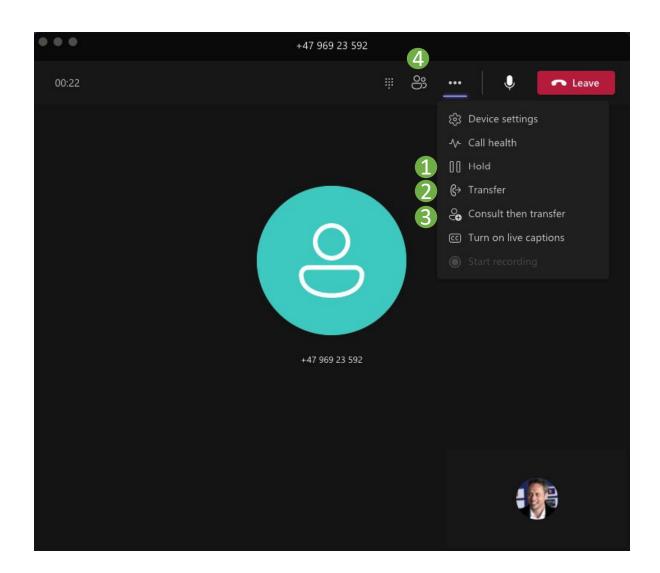


## Better Calls - collaborative call handling

Answer calls to the company in a professional way:

- 1. Put calls on hold and bring it back.
- 2. Transfer a call to a colleague when you see the presence status.
- 3. Ask in a chat or call if the colleague is available before transferring.
- 4. Pull a colleague into the conversation if you need assistance in answering a question.

This works the same in all Teams clients on any device.

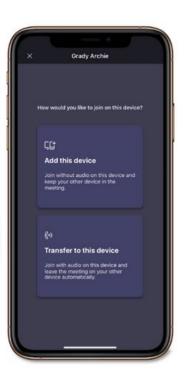




#### Move calls between devices

A phone call can seamlessly be transferred between the devices you are logged into.

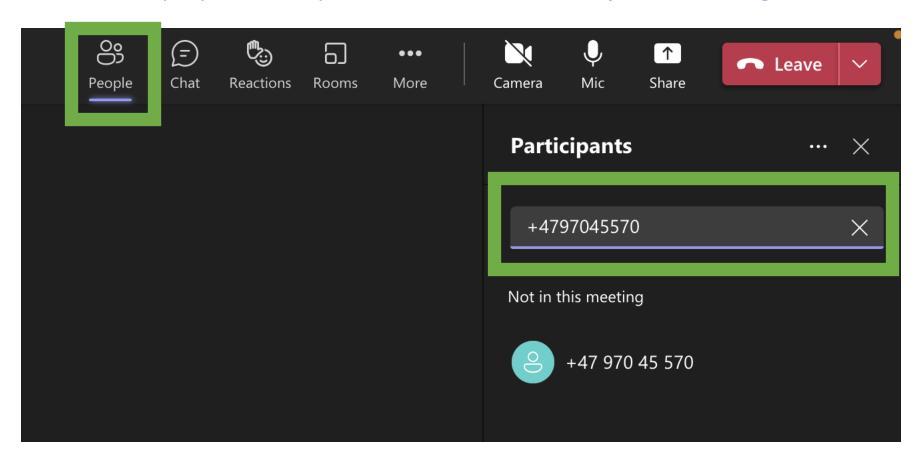






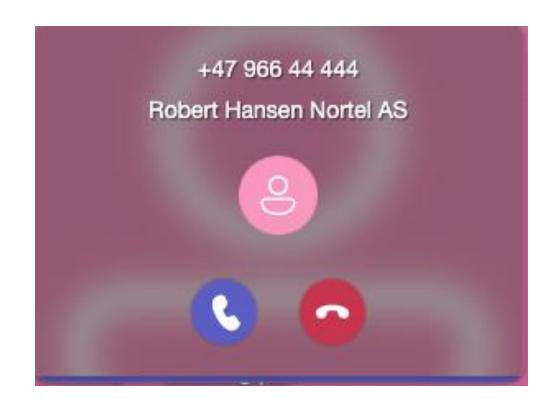
## Call people to include them in meetings

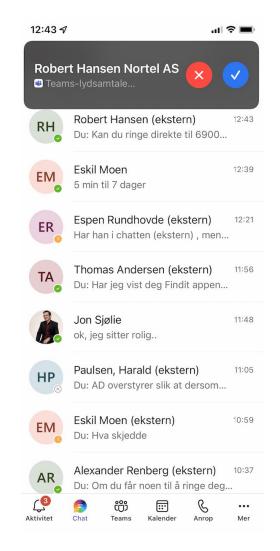
Call people on their phone number to make them join the meeting.





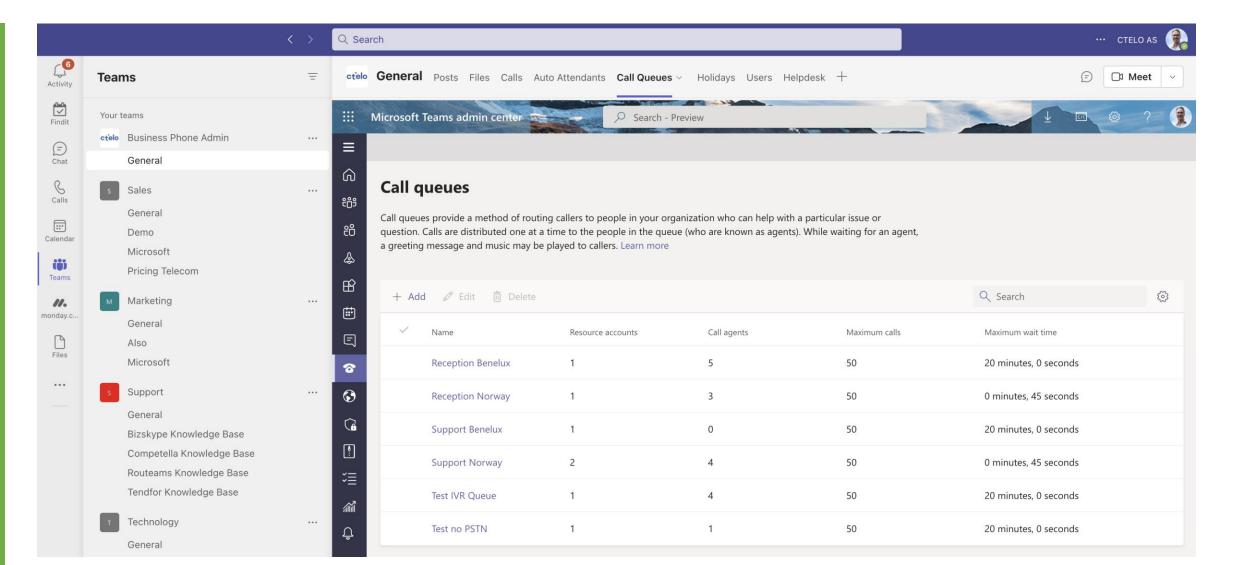
### Number lookup







## Easy Admin - within Teams

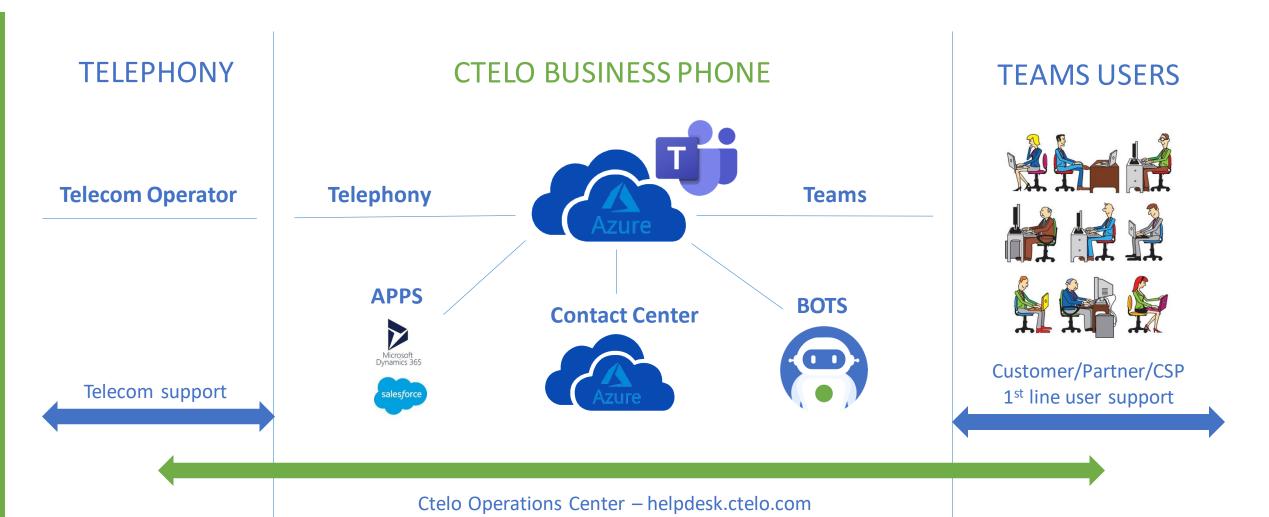




# One support from Ctelo Operations Center



## Ctelo Operations Centre





## Certified Telecom Vendors



#### Overview

#### **EMEA**

nortel



















#### **APAC**











#### NALA













## **Certified Contact Centers**



#### **Certified Contact Centers List**

Cartifian	l Salution	Provider
		PIUVIUEI

8x8

https://www.8x8.com/8/8x8-contact-

center-for-microsoft-teams

Solution website

Anywhere365 <a href="https://anywhere365.io/direct-routing-">https://anywhere365.io/direct-routing-</a>

contact-center-for-microsoft-teams/

ComputerTalk <a href="https://www.computer-">https://www.computer-</a>

talk.com/product/enterprise-contact-

center/ice-contact-center-for-teams

Content Guru <a href="https://www.contentguru.com/microsof">https://www.contentguru.com/microsof</a>

t-teams-integration/

Enghouse Interactive <a href="http://www.enghouseteams.com/">http://www.enghouseteams.com/</a>

Five9 <a href="https://www.five9.com/products/applic">https://www.five9.com/products/applic</a>

ation-integration/uc-integration

Genesys <a href="https://www.genesys.com/campaign/ge">https://www.genesys.com/campaign/ge</a>

t-started-genesys-cloud-microsoft-

teams

NICE inContact <a href="https://www.niceincontact.com/micros">https://www.niceincontact.com/micros</a>

oft-teams

Tendfor https://www.tendfor.com

#### Solution Provider in Process Solution website

Competella <u>https://www.competella.com/microsoft-</u>

<u>teams-skype-for-business</u>

ContactCenter4All <u>www.contactcenter4all.com</u>

Cirrus <a href="https://www.cirrusresponse.com/cloud-">https://www.cirrusresponse.com/cloud-</a>

contact-centre/microsoft-teams/

FrontStage <a href="https://www.frontstage.cc">https://www.frontstage.cc</a>

Geomant https://www.geomant.com/buzzeasy-contact-

<u>centre-for-microsoft-teams</u>

Heedify <a href="https://heedify.io/call-center/">https://heedify.io/call-center/</a>

Intermedia <a href="https://www.intermedia.com/products/contac">https://www.intermedia.com/products/contac</a>

t-center

Landis Technologies <a href="https://landistechnologies.com/microsoft-">https://landistechnologies.com/microsoft-</a>

teams-contact-center/

Luware https://luware.com/en/solutions/

Mida Solutions https://www.midasolutions.com/c3-cloud-

contact-center-for-teams/

Netcall https://www.netcall.com/platform/contact-

centre/

novomind https://www.novomind.com/en/customer-

service-software-call-center/microsoft-teams/

talkdesk https://www.talkdesk.com/cloud-contact-

center/integrations/microsoft-teams/

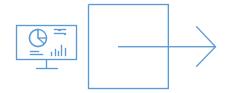


#### Get started



Fixed numbers





Ctelo Business Phone





**Teams Phone Standard** 

(included in O365 E5)

Microsoft



## A long term investment

#### CRM/CSM





#### **CALL CENTERS**



#### **BUSINESS VALUE**





**APPS** 













**CARRIERS** 



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