Business Central Initial Consulting

Reload Innovacion is a reliable partner of Microsoft, we have been implementing Dynamics 365 Business Central solutions since 2018, our clients are mainly manufacturing and distribution companies. Our work methodology helps companies to reduce the costs of implementing the solution and achieves visible results in one week, being able to be working with the application from the first days of implementation.
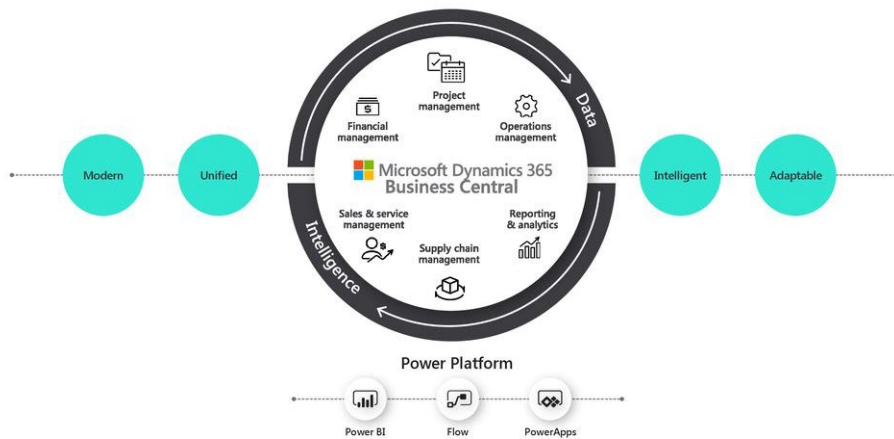
Details about the evaluation in 2 hours:
- Presentation of the Dynamics 365 Business Central solution to your executive team
- Meeting with your executive and operations team to discuss your organization's objectives and needs
- Understand your organization's needs and offer the most appropriate solutions to meet your objectives
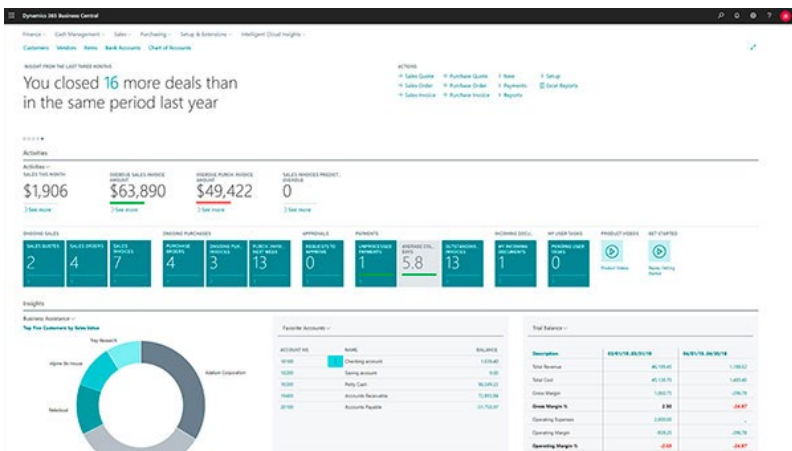- Define an implementation roadmap for the application

In addition to these benefits, we can provide backup services, user management, monitoring and maintenance and training to your teams.

Deliverables:
- Detailed budget of the implementation tasks to be performed and the cost of each one of them.
- Access to a demo environment for 30 days, to discover the application.

MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

We put at your disposal Microsoft Dynamics 365 Business Central with which you will have a comprehensive business management solution that is easy to use and adapt. Connect your financials, sales, services, and operations to streamline business processes, improve customer engagement, and facilitate growth.

Manage your finances with Dynamics 365 Business Central
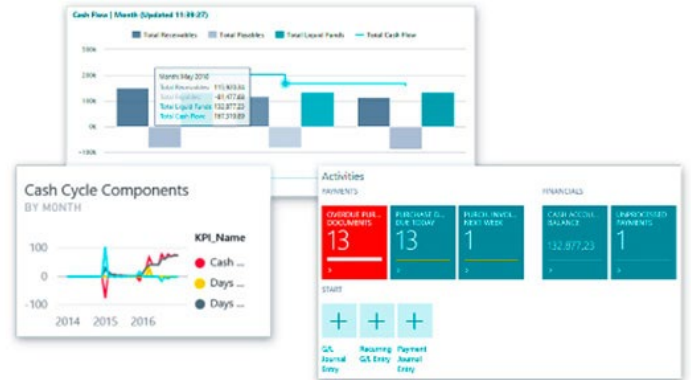
Make informed decisions

Connect data from accounting, sales, purchases, inventory and customer interactions to get a comprehensive view of your business. Graph financial performance in real time with built-in Power BI dashboards.

Accelerate financial close and reporting

Optimize customers and vendors and automatically reconcile accounts to close and report financial data quickly and accurately while maintaining compliance.

Improve forecast accuracy

Refine financial forecasts by modeling and analyzing data across multiple dimensions. Customize reports with seamless Microsoft Excel integration.

Automate and protect your supply chain
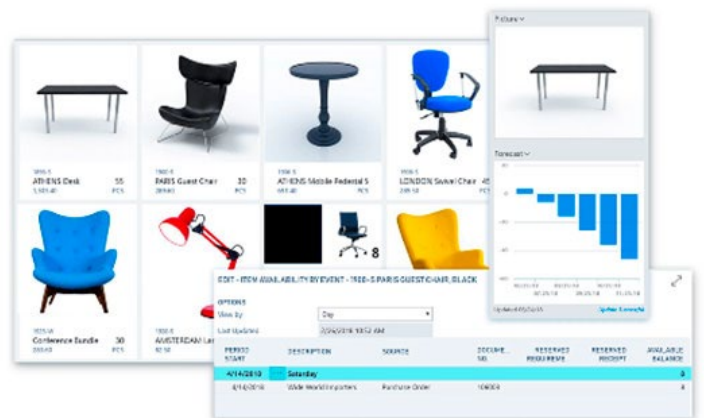
Optimize inventory levels

Use built-in intelligence to predict when and what needs to be replenished. Use dynamic updating of inventory levels to buy only what you need.

Avoid lost sales and reduce out-of-stocks

Maintain the right amount of inventory by automatically calculating stock levels, lead times, and reorder points. Suggest substitutes when requested items are out of stock.
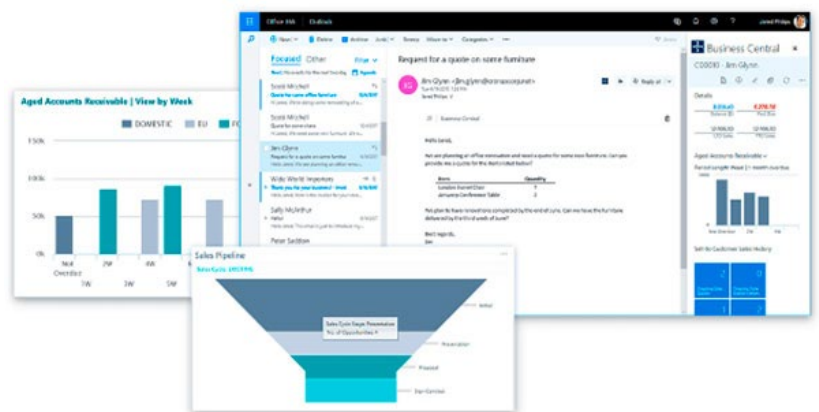
Maximize profitability

Get recommendations on when to pay suppliers to use supplier discounts or to avoid late penalties. Prevent unnecessary or fraudulent purchases through approval workflows.

Sell smarter and improve customer service

Provide value at every touch point

Prioritize leads based on their earning potential. Track all customer interactions and get guidance for the best upsell, cross-sell and renewal opportunities throughout the sales cycle.

Boost sales productivity

Speed up the quote-to-cash process. Act quickly on sales inquiries, manage service requests, and process payments, all from within Outlook.

Offers exceptional service

Get a complete overview of service tasks, workloads, and employee skills to allocate resources effectively and speed case resolution.

Deliver projects on time and on budget with Dynamics 365 Business Central

Stick to the budget

Create, manage, and track client projects with timesheets and advanced cost control and reporting capabilities. Develop, modify and control the budgets to guarantee the profitability of the projects.

Plan with precision

Manage resource levels by planning capacity and sales. Track billing for customers against planned costs on orders and quotes.

Analyze project performance

Make effective decisions with real-time information on project status, profitability, and resource usage metrics.

Plan with precision

Manage resource levels by planning capacity and sales. Track billing for customers against planned costs on orders and quotes.
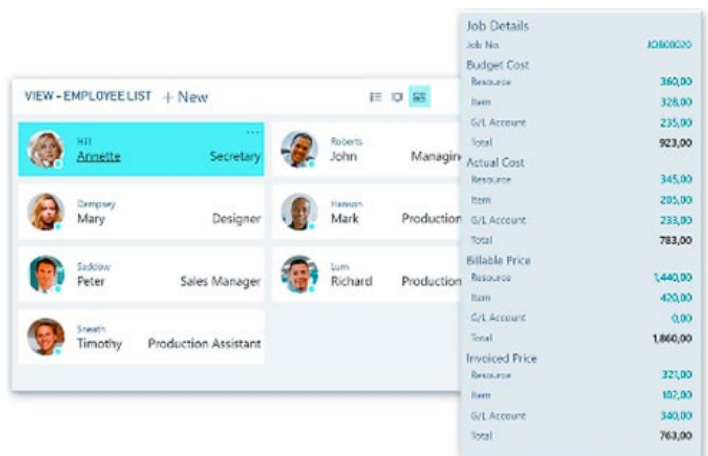
Analyze project performance

Make effective decisions with real-time information on project status, profitability, and resource usage metrics.

Optimize your operations

Manage forecasts until compliance

Use sales and stock-out forecasts to automatically generate production plans and create purchase orders.

Storage efficiently

Get a comprehensive view of inventory to efficiently process orders. Track all item movements and transactions by setting up bins based on warehouse layout and storage unit dimensions.

Achieve optimal production levels

Calculate and optimize manufacturing capacity and resources to improve production schedules and meet customer demands.