



SKYLINE

PowerApps-in-a-Day

[SkylineTechnologies.com](https://www.skylinetechnologies.com)

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SKYLINE

Advisory & Consulting Services
Cloud Solutions
Custom Development
Data Analytics & Data Platform
Digital Marketing
Portals & Collaboration



Experienced Consultants

- Implemented over 100 Intranets
- Deployed over 100k people to Office 365
- Proven expertise and specialization in collaboration solutions



Trusted Partner

- Microsoft Collaboration and Content Gold
- Microsoft PowerApps & Flow Partner
- Nintex Certified Partner
- Sharegate Premium Partner



Our Team

- Project Managers
- Solution Architects
- System Engineers
- Software Developers
- SharePoint & Business Analysts

Our Portals & Collaboration team does everything Microsoft SharePoint, along with Microsoft Office 365 and Microsoft Azure. Through our expertise and specialization in collaboration solutions powered by Microsoft's technologies, we'll work together to determine the right tools to overcome your current challenge. Our team delivers a wide variety of offerings; maximizing the client's success, end-user adoption, and long-term solutions.



We build complete, intelligent solutions that empower everyone to be creative and work together



Strategic Planning

- Deployment Planning
- O365 Discovery
- Strategic Alignment
- When to Use What



Design & Build

- Design & Implementations
- Installations & Upgrades
- Migrations
- SharePoint Jump Start
- O365 Deployment



Custom Solutions

- Process Automation
- Custom Applications
- Tailored Look & Feel



Support & Mentoring

- Health Checks & Patching
- Business Support Package
- Mentoring & Training
- Ad-hoc Support



Industries Served

- Business Services
- Financial Services
- Manufacturing
- Education
- Health Care
- Banking
- Insurance
- Retail
- Municipal
- Non-profit

"Skyline brought together not only the intrinsic skill sets that we sought to add to our project, but more importantly these skills came attached to approachable, thoughtful, honest human beings."

*Neil Perry, Director of Technology
SASED*






Agenda

1. Introductions
2. Presentation
3. Simple App & Concepts
4. Strategy
5. App Build
6. Workflow Build
7. Wrap Up

Business models must continually evolve to respond to **technology-driven** market changes to stay competitive, organizations need the ability to update products and **processes rapidly**





Demand for mobile apps is growing **5x**
faster than IT departments can deliver

Business application platform

Build modern business apps—fast

Compose analytics, user experiences, and automation using an integrated set of services from Microsoft.

Empower line of business

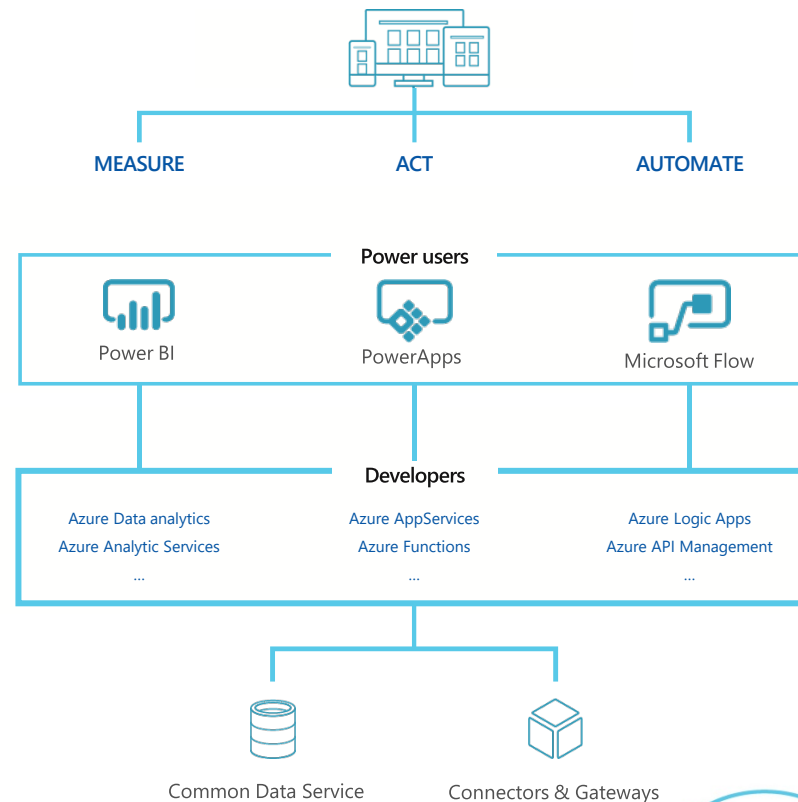
Help power users who understand their business needs best build solutions quickly without writing code.

Enable developers to extend

Leverage Azure platform services to provide capabilities and components for power users.

Connect to data across apps and platforms

Get more value from your data, whether you use the Common Data Service or integrate your app with existing systems and services.



Open

New

Account

Connections

Create an app from your data



Dropbox

Phone layout



SharePoint Online

Phone layout



Dynamics 365

Phone layout



OneDrive for Business

Phone layout



Salesforce

Phone layout



Make an app



Blank app

Start from scratch and then customize to fit your needs.

Phone layout

Tablet layout



App templates

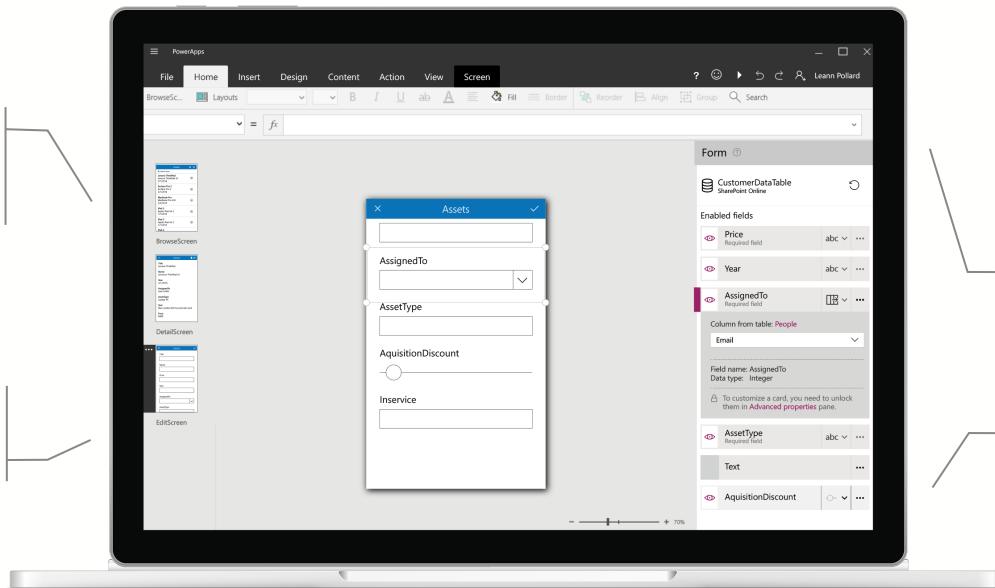
Get a jumpstart with predesigned templates.

Phone layout

Tablet layout

Craft forms and screens in a visual designer that helps you see exactly what you'll get

Take advantage of device capabilities like cameras, GPS, and pen controls



Build business logic into your apps with an Excel-inspired expression language

Connect multiple existing data sources or create your own data to power your app

SKYLINE

Sales Opportunities



Weekly Report 8-25 to 9-31

Wakefern on Lamagna with interest in 24oz ricottas and 16oz jarred.
Presentation for Lamagna and Tops Markets
La Pasta Foods
If Lamagna brought to reps at BK Foods. New order placed today.
BIB use Barrie to finalize 4th quarter plans at shoppers.
counts Industrial.

La Pasta Silver Spring MD offered delivered cost of 1.00lb based on a price that is 10% above the current price.
credit application.
Servino Pasta Cherry Hill, NJ BK Affiliated. Update requested samples to be submitted in September.
Star Savaili Moonachie, NJ No response yet from initial contact.
Deer Park Ravoli Long Island, NY Initial contact made no response to date
New York Ravoli and Pasta, New Hyde Park, NY. Requested samples to me submitted after 9-15.
Lotto Foods opportunity through B&A 30lb ricotta. Confirmed that sample was received. I have been unable this week to get confirmation on sample run.
requirements.

West Coast Market Activity

Product	Status	Name to description	Last activity date
...

Notes:

- Stanganeli's Italian Foods - Eric, PA
 - Pasta maker that currently uses Lamagna ricotta half of the time. If their order over 2,000 lbs they order it off of Sommerfeld because it is much cheaper than Syco. If their order is below Sommerfeld's minimum they order Lamagna ricotta off Syco.
 - In conversation with Thomas Sogol owner about working out a deal to ship direct.

3. New Business

- Syco - got two customers at the show to place orders for Lamagna manicotti.

3. Challenge - none

VP of Sales





- Central repository
- Track opportunities
- Visibility to customer / opportunities / contacts
- Fully Mobile
- Low-Cost

SharePoint Modern List integration with PowerApps and Microsoft Flow

The image illustrates the integration of SharePoint Modern Lists with PowerApps and Microsoft Flow. It features three main components:

- SharePoint List:** A laptop screen shows a SharePoint list titled "PowerApps MBI". The list contains columns for "Account Name", "Order Date", and "Order Size". The list items include companies like "Fabrikam, Inc.", "Best For You Organics Company", and "Coho Winery".
- PowerApps:** A smartphone on the left displays the PowerApps mobile app interface, showing various app tiles for different SharePoint lists.
- Microsoft Flow:** A tablet on the right displays a Microsoft Flow workflow. The flow starts with a "When an object is added" trigger, followed by a "Get object" action, a "Condition" step, and then actions like "Create item" and "Send Email".

Callout boxes provide additional context:

- A purple box on the left says "Access SharePoint content using Power Apps" with an arrow pointing to the smartphone.
- A purple box in the center says "Add external content and logic to lists with Microsoft Flow" with an arrow pointing to the flow diagram.

Account Name	Order Date	Order Size
Fabrikam, Inc.	1/28/2016	
Best For You Organics Company		
Tailspin Toys		
Adventure Works Cycles		
Alpine Ski House		
Coho Winery	3/22/2016	
First Up Consultants	4/8/2016	
School of Fine Art	3/16/2016	
VanArsdel, Ltd.	3/30/2016	
Woodgrove Bank	3/28/2016	
Northwind Electric Cars	4/4/2016	
Proseware, Inc.	3/27/2016	
Best For You Organics Company	3/14/2016	
Munson's Pickles and Preserves Farm	3/31/2016	

Microsoft PowerApps packaging

Extending Office 365 and Dynamics 365

Microsoft PowerApps included with Office 365 and Dynamics 365 workloads

- Create & run within the context of Office 365 & Dynamics 365 data sources

Quotas (per-user; pooled tenant-wide)
2,000 flow runs per month

Run any app using Common Data Service

PowerApps P1 for business users

- Access to Common Data Service and premium connectors
- Run any app & build against any existing data source

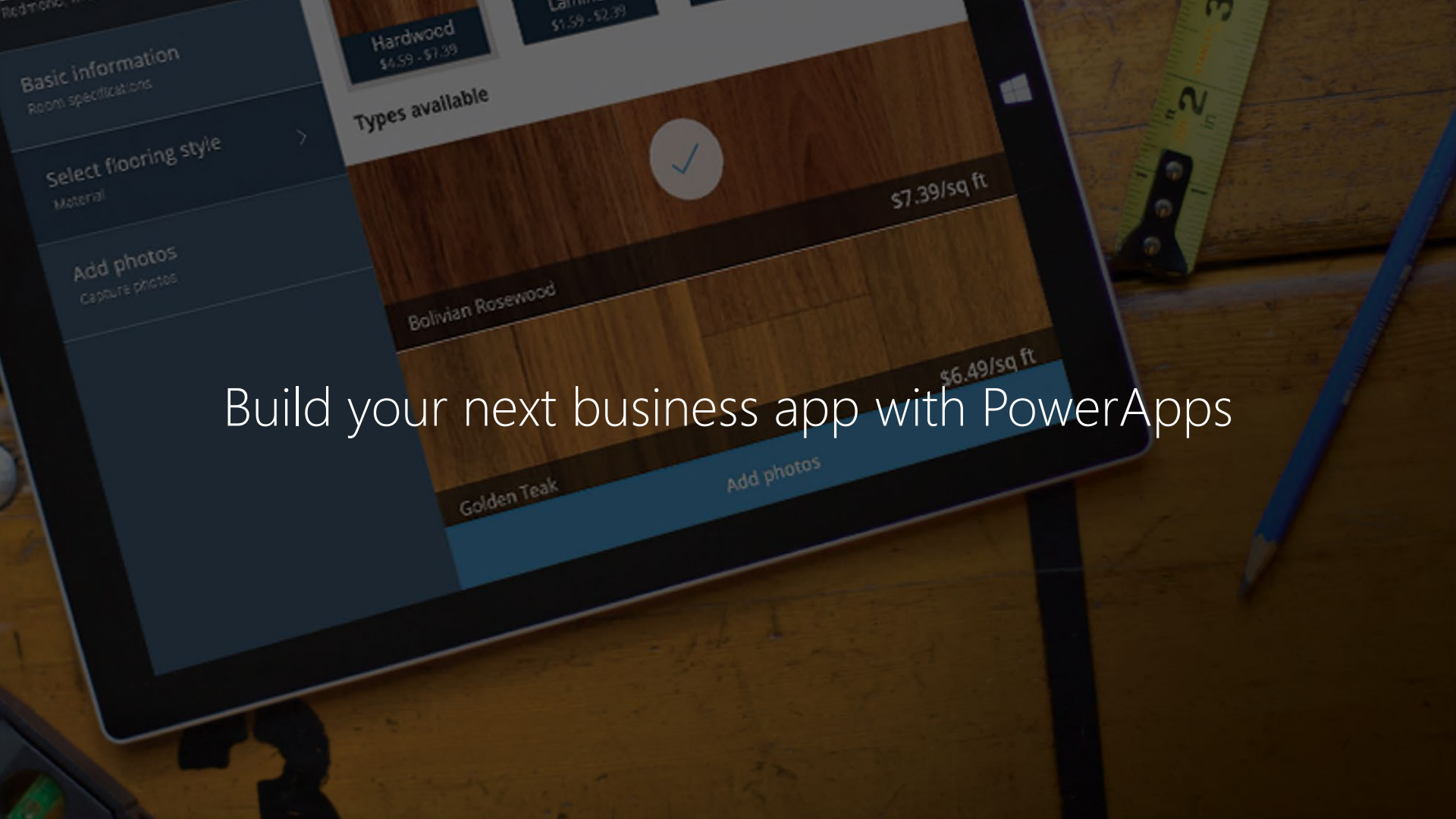
Quotas (per-user; pooled tenant-wide)
**4,500 flow runs per month,
20MB Data Storage, 2GB File Storage**

Full creation & admin capabilities

PowerApps P2 includes P1 and adds advanced features for creators and IT admins

- Included in full Dynamics 365 Plans
- Model your business data with the Common Data Service
- Create & manage environments and databases
- Set policy and view usage

Quotas (per-user; pooled tenant-wide)
**15,000 flow runs per month,
200 MB Data Storage, 20 GB File Storage per user**



Build your next business app with PowerApps



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Strategy

1. GATHER Use Cases & User Stories
2. IDENTIFY Data Sources
3. DEFINE Screens & Purpose
4. CREATE App Wireframes
5. ARCHITECT Workflow Design
6. BUILD Application

Flu Shot Sign-Up

REMOVE paper sign up sheer

MOBILIZE the Flu Shot Sign-Up Form

GENERATE a placeholder in Outlook

ALLOW employees to sign up spouse

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Sign Up Times

- Start
- End
- Taken

Flu Shot Sign Up

- Start
- End
- Attendee

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Browse Screen

- View Open Times
- Filter Open Times

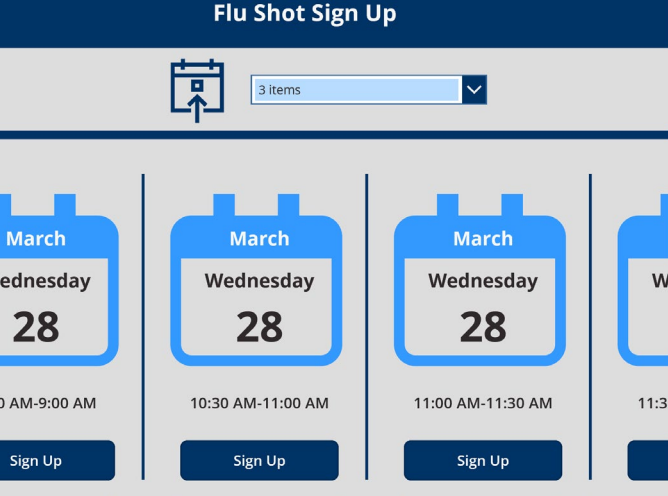
Submit Screen

- Input Attendee
- Submit to Source

Confirmation

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Attendee	<input type="text" value="Brad Beran"/>
Start	<input type="text" value="3/28/2018"/> <input type="text" value="08"/> : <input type="text" value="30"/>
End	<input type="text" value="3/28/2018"/> <input type="text" value="09"/> : <input type="text" value="00"/>

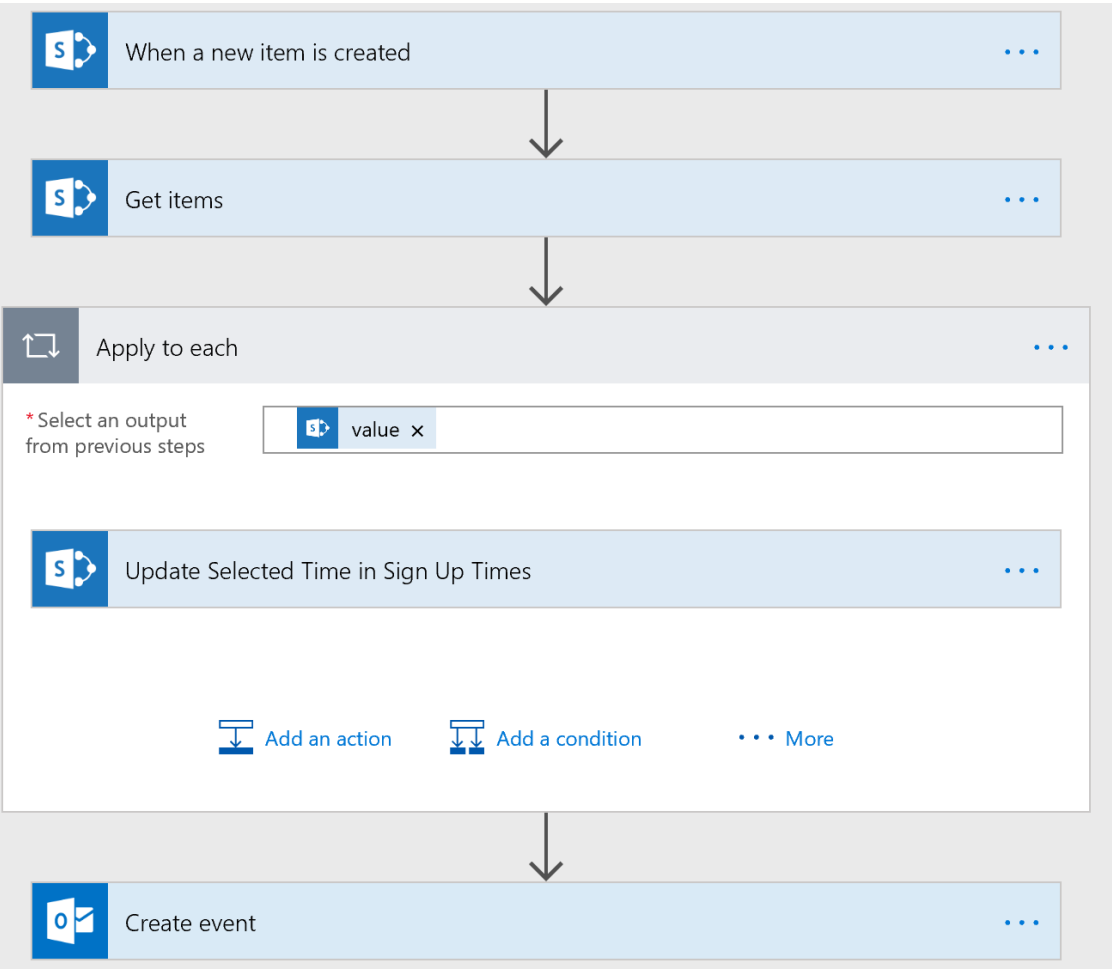
Thank you for submitting your form. You should be getting a confirmation meeting shortly

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SKYLINE

Let's get building!

Microsoft
Partner



Gold Application Development
Gold Data Analytics
Gold Cloud Platform
Gold Cloud Productivity
Gold Collaboration and Content
Gold DevOps

NINTEX[®]
Certified PARTNER

Sharegate