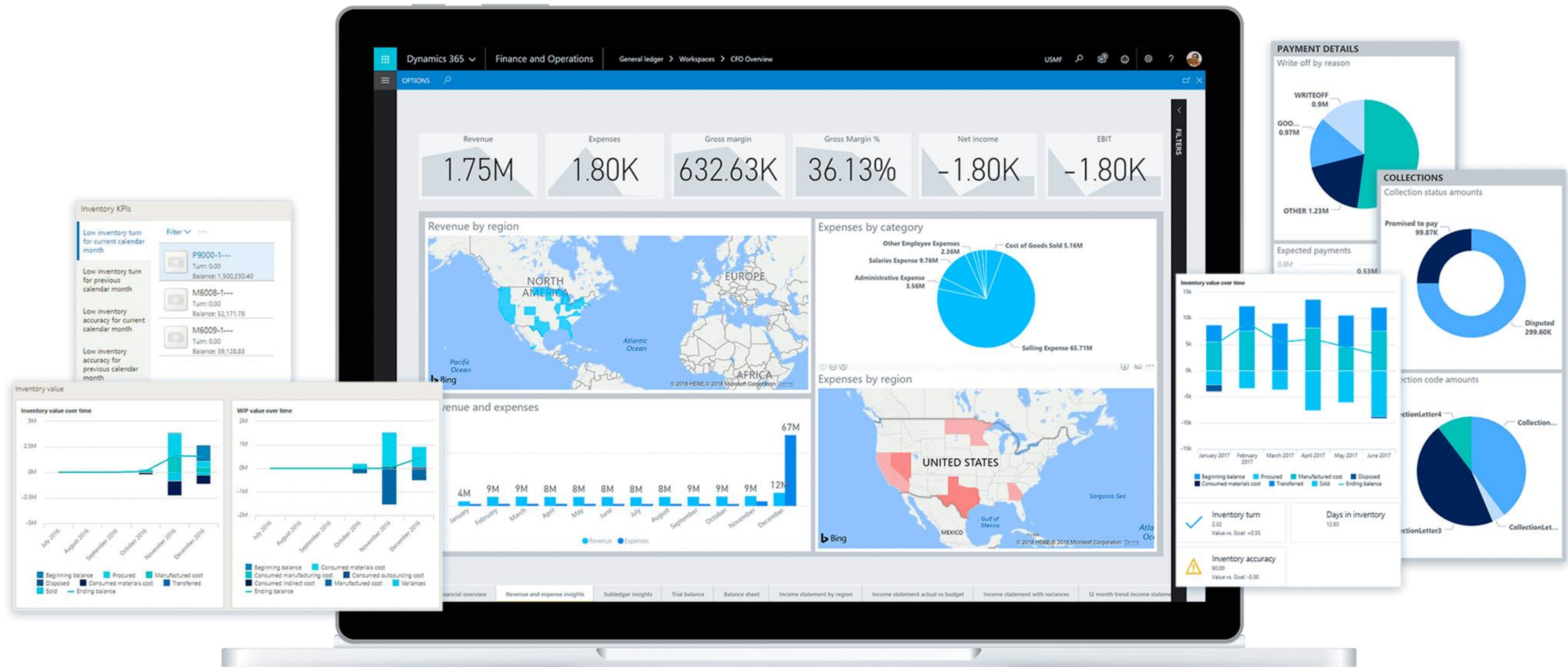


10 week Proof of Concept

An extensive view of your enhanced business processes on the Dynamics 365 Finance and Operations platform

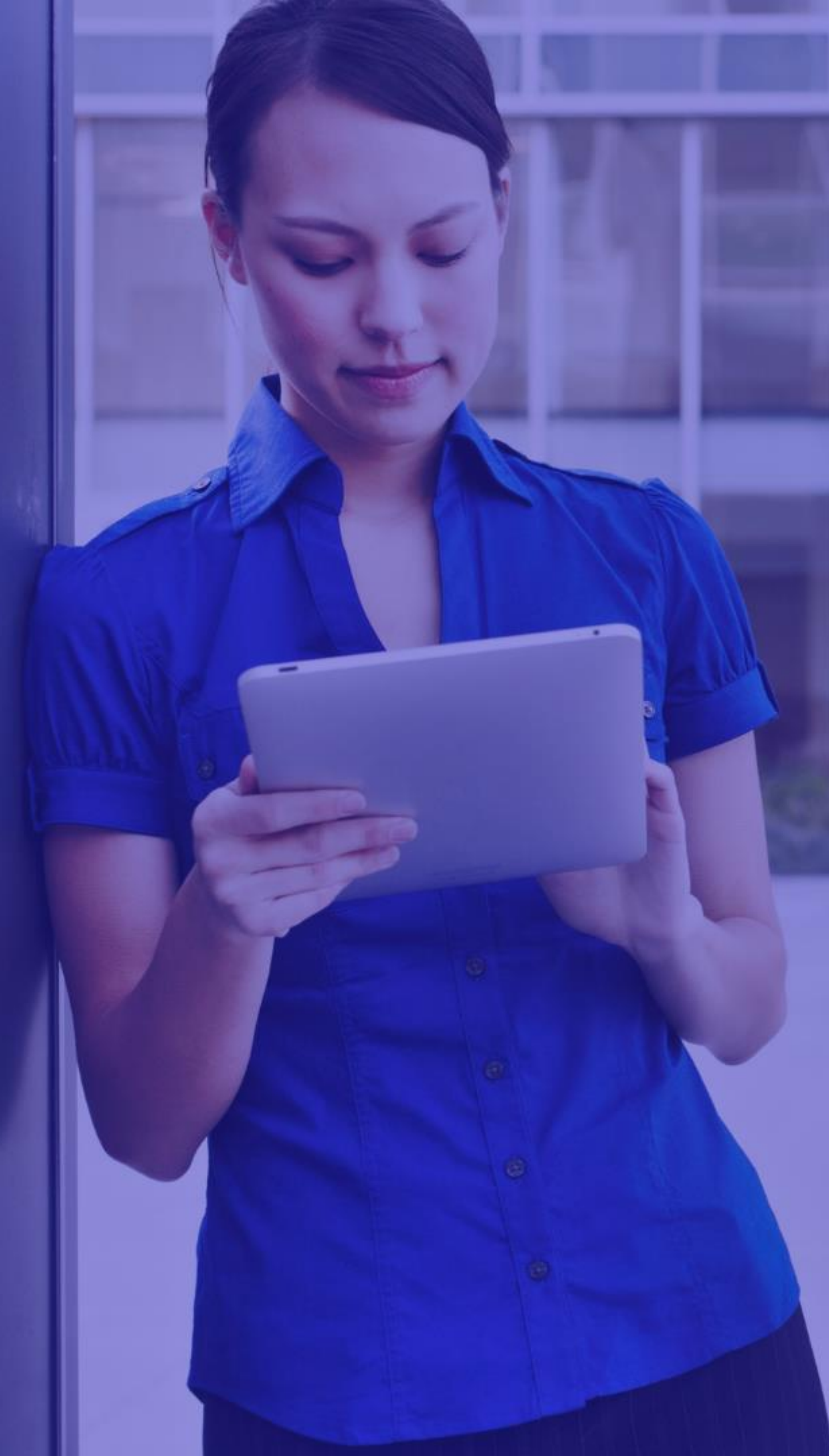
FOR THE BUSINESSES OF TOMORROW





The 5 steps

- **Client requirement and process review:** reviewing and documenting the client's functional requirements, technical requirements, possible integrations, as well as current and future business processes;
- **Fit Gap analysis:** analyzing the client's requirements and their functional fit to the system;
- **Scoping assessment:** analyzing the client's requirements in order to deliver a scope report;
- **Architecture assessment:** evaluating physical infrastructure and hardware specifications for the project;
- **Proof of concept:** all of the previous steps will result in a live demonstration of the Microsoft Dynamics 365 Finance and Operations system configured to the needs of the client.





The deliverables

- **A report detailing the high-level scope** in terms of Business processes, Functional and non-Functional requirements as well as Integration and Interface requirements;
- **A Fit Gap spreadsheet** that lists all requirements and explains how they would be addressed as part of an implementation and the estimate effort that this work would require
- **A Fit Gap and Solution Blueprint report** which covers the team's understanding of the requirements, discusses the functionality fit of the Microsoft Dynamics 365 Finance and Operations, reviews key design points, discusses customization- and integration requirements, reviews the proposed conceptual design and lists any assumptions made.
- **A scoping report** including documents providing implementation cost model, resource plan, high-level implementation plan, and organization and role breakdowns.
- **An architecture report** detailing the physical infrastructure and hardware specifications for the project.
- **A comprehensive Proof of concept report** including but not limited to: The scope of the Proof of Concept, The delivery approach, Infrastructure, Design, and Build, Issues and Assumptions, Non-Functional or other Technical Requirements, Recommendations.





Week 1 and 2

Initial meetings with stakeholders to review and document:

- **Client's functional requirements;**
- **Technical requirements;**
- **Possible integrations;**
- **Current and future business processes.**

After the workshop is completed the test system is configured with the client's harmonized data.

Starting a test environment and performing initial configuration to the client's needs.



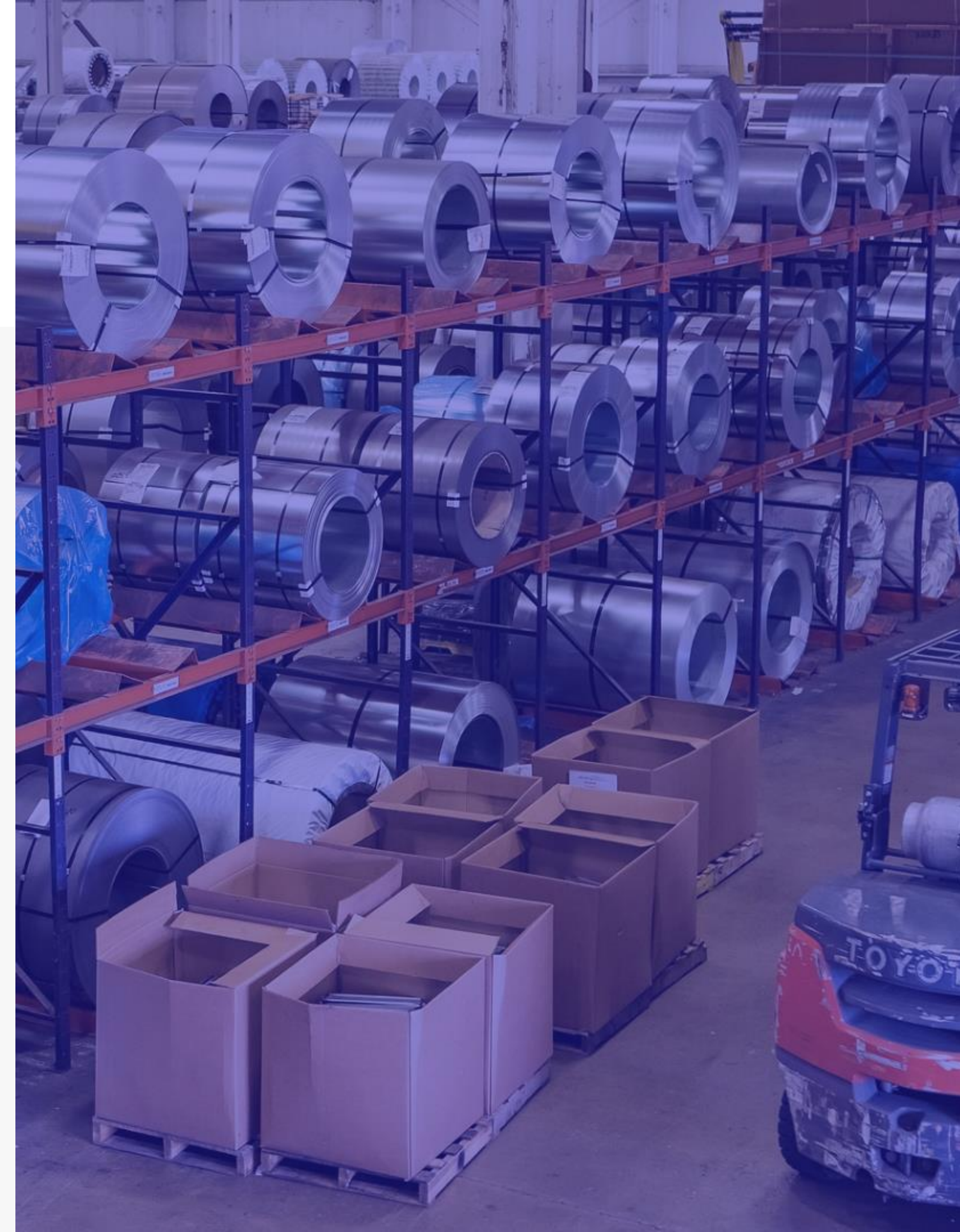


Week 3

Product card workshop:

- Products cards;
- Units of measurement;
- Transfer orders
- Storage units.

After the workshop is completed the test system is configured with the client's harmonized data.





Week 4

Sales process workshop:

- **Sales orders accounting**
- **Product reservation**
- **Delivery dates**
- **Packing slip information**
- **Release to warehouse**
- **Shipment details**

After the workshop is completed the test system is configured with the client's harmonized data.





Week 5

Warehouse purchase process workshop:

- Purchase orders accounting
- Delivery dates
- Product receipts

After the workshop is completed the test system is configured with the client's harmonized data.





Week 6,7,8 and 9

Inbound and outbound, picking and packing, inventory counting and mobile device workshops:

- The process of receiving goods to the central warehouse;
- The process of dispensing goods in the central warehouse for stores and final customers;
- Setting up direct good transfer to stores;
- Setting up the process of receiving goods on mobile devices;
- Barcode accounting process setup;
- Splitting the unloading process into picking and packing;
- Various report preparation according to the client's needs;
- Minimum and maximum storage space setup;
- Work norms and work time accounting;
- Stock-taking;
- Setting up the process of returning the goods.





Week 10

Proof of concept demo

All of the previous steps will result in a live demonstration of the Microsoft Dynamics 365 Finance and Operations system configured to the needs of the client.

After the demo is completed the client will receive the full documentation, including: The scope of the Proof of Concept, The delivery approach, Infrastructure, Design, and Build, Issues and Assumptions, Non-Functional or other Technical Requirements and Recommendations.

Our proof of concept scope can include any number of modules

FINANCE



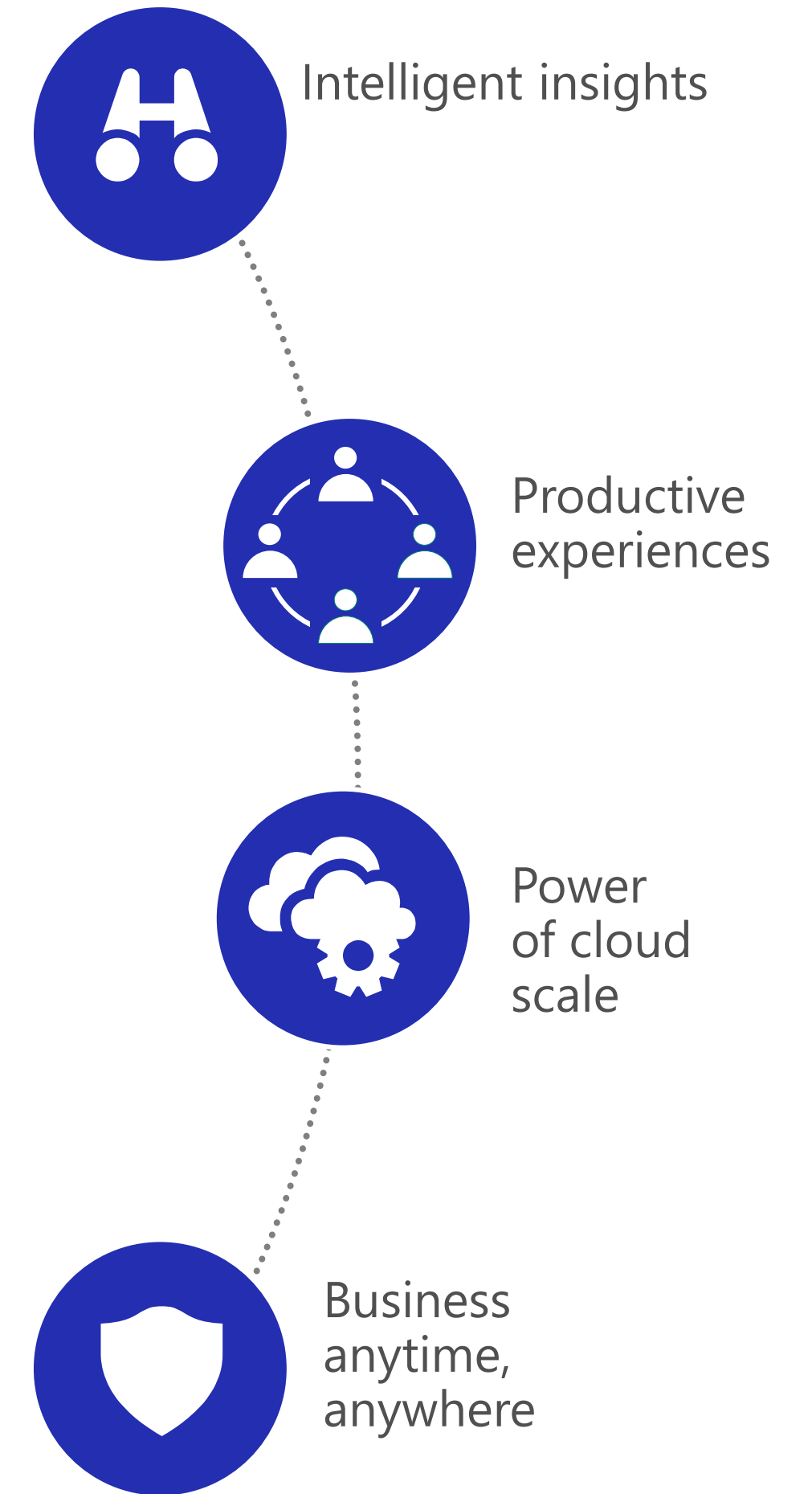
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