



Empower Your Organization to Drive Business Outcomes

Taking on a technology implementation project, when rushing to close deals and meet client's expectations, can be a challenging task. That is why we have built a package that can be implemented in less than 2 weeks, allowing you to create incredible productivity improvements for your sales team, without several months of disruption to your business.



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Benefits

- Eliminate updates in Excel sheets
- Clearly define sales cycle steps for your team
- Effectively manage sales opportunities
- Get insights into your team's performance with real-time reporting dashboards
- Engage with your customers through multiple channels

Get Started for Under \$11K

Phase 1: Initiation

• Product Demo

Date Templates Walkthrough

Phase 2: Configuration

• Environment Setup

• Configuration

Phase 3: Data Migation

• Data Migration

Phase 4: Training

System Testing

Phase 5: Go Live

• User Training with Train the Trainer Approach

Production SetupGo Live

FEATURES	ESSENTIAL	PROFESSIONAL
Lead Nurturing	⊗	8
Account and Contact Management	8	⊗
Opportunity Management	⊗	⊗
Quote, Order, and Invoice Management	⊗	Ø
Lead to Opportunity Business Process Flow	⊗	⊗
Products, Price lists and Product Bundles	8	⊗
Sales Dashboards	⊗	⊗
Users and Roles Management	⊗	⊗
Product, Relationships, and Hierarchies	8	⊗
Competitors, Sales Goals, and Territory Management	8	⊗
Sales Literature	8	$oldsymbol{\varnothing}$
Forecasting	8	Ø
Play Book	8	⊗
Business Units and Teams	8	⊗
TIMELINE	1-2 WEEKS	2-3 WEEKS



