



Accelerate Microsoft initiatives with versatile advisory services

Advisory Services Subscriptions for Microsoft Technologies

Maximize the potential of your Microsoft technology projects

IT leaders are faced with many challenges on their path to digital transformation and must make the most of every initiative. Dell's expert team brings deep industry knowledge and strategic guidance to accelerate your projects and drive the business outcomes you need with Microsoft technologies.

Our versatile, cost-effective engagement model provides your team with ongoing, part-time access to Dell's certified professionals, so you can quickly take advantage of new releases and existing licenses, seek advice on the best way to approach projects for maximum impact, and much more.

Harness our expertise

Rely on guidance from Dell Technologies for your Microsoft Azure, Microsoft 365 and Microsoft Dynamics 365 projects. From design, configuration and integration advice to guidance on optimization, adoption and change management improvements and beyond – we're here to help.

Why IT leaders rely on expert IT service providers like Dell:

69%

lack the resources or expertise to realize the full value of technology purchases

75%

say they need external expertise to help them achieve specific outcomes

71%

Are looking for guidance on IT decisions that align with desired business outcomes

54%

are looking for a partner to help guide them in adoption of technologies

Source: A commissioned study conducted by Forrester Consulting on behalf of Dell Services, November 2022



Versatile, ongoing access to Dell's expertise



Maximize ROI and minimize project risks



Quickly take advantage of new innovations



Unlock the full value of existing investments

Advisory Services Subscription for Microsoft Azure

Achieve your hybrid & multicloud goals with Microsoft Azure

- ✓ Strategy to transition workloads and streamline processes
- ✓ Cloud integration advisory support
- ✓ Guidance to optimize Azure architecture
- ✓ Get started quickly with new Azure licenses or increase value of existing
- ✓ Enhance data-based decision making
- ✓ Guidance to measure and improve adoption, consumption and ROI

Advisory Services Subscription for Microsoft 365 or Dynamics 365

Help IT unlock the full value of your Microsoft investments

- ✓ Architecture best practice advisory
- ✓ Customization and integration guidance
- ✓ Dashboard analysis for usage and performance insights
- ✓ Quickly maximize value of both new and existing licenses
- ✓ Adoption enhancement guidance
- ✓ Consultation on Microsoft innovations, upcoming features and potential impact

Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Competencies
- ✓ Member of Microsoft Intelligent Security Association



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